

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 01

SHIP TO: AS SPECIFIED ON INDIVIDUAL ORDERS		
VENDOR ID: CANON SOLUTIONS AMERICA INC 15004 COLLECTIONS CTR CHICAGO, IL 60693 (800)613-3228	REFER QUESTIONS TO: IRIS LESTER BELL (410)767-4612 IRIS.LESTER@MARYLAND.GOV	
ITB: 001IT818846	EXPR DATE: 10/31/18 POST DATE: 10/12/12	DISCOUNT TERMS: . NET 30 DAY CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

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PLEASE SEE THE CHANGES FOR UPDATED COPIERS FOR CANON SOLUTIONS OF AMERICA EFFECTIVE 5/3/2014.

MAY 2016 - ADDENDA #005

LINE ITEM 01. IMAGERUNNER ADVANCE 1025IF WILL NOW BE
IMAGERUNNER ADVANCE 1435IF
LINE ITEM 05. IMAGERUNNER ADVANCE 2535I WILL NOW BE
IMAGERUNNER ADVANCE 500IF
LINE ITEM 06. IMAGERUNNER ADVANCE 2530 WILL NOW BE
IMAGERUNNER ADVANCE 400IF
LINE ITEM 09. IMAGERUNNER ADVANCE 6255 WILL NOW BE
IMAGERUNNER ADVANCE 6555I
LINE ITEM 10. IMAGERUNNER ADVANCE 6265 WILL NOW BE
IMAGERUNNER ADVANCE 6565I
LINE ITEM 11. IMAGERUNNER ADVANCE 6275 WILL NOW BE
IMAGERUNNER ADVANCE 6575I
LINE ITEM 12. IMAGERUNNER ADVANCE 8285 WILL NOW BE
IMAGERUNNER ADVANCE 8585I
LINE ITEM 13. IMAGERUNNER ADVANCE 8295 WILL NOW BE
IMAGERUNNER ADVANCE 8595I
LINE ITEM 14. IMAGERUNNER ADVANCE 8205 WILL NOW BE
IMAGERUNNER ADVANCE 8505I
LINE ITEM 15. IMAGERUNNER ADVANCE C2225 WILL NOW BE
IMAGERUNNER ADVANCE C3325I
LINE ITEM 16. IMAGERUNNER ADVANCE C2230 WILL NOW BE
IMAGERUNNER ADVANCE C3330I

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 02

TERMS (cont'd):

LINE ITEM 17. IMAGERUNNER ADVANCE C1030 WILL NOW BE
IMAGERUNNER ADVANCE C350IF
LINE ITEM 18. IMAGERUNNER ADVANCE C5235 WILL NOW BE
IMAGERUNNER ADVANCE C5235A
LINE ITEM 19. IMAGERUNNER ADVANCE C5240 WILL NOW BE
IMAGERUNNER ADVANCE C5240A
LINE ITEM 22. IMAGERUNNER ADVANCE C7055 WILL NOW BE
IMAGERUNNER ADVANCE C7260
LINE ITEM 23. IMAGERUNNER ADVANCE C7065 WILL NOW BE
IMAGERUNNER ADVANCE C7270
LINE ITEM 24. IMAGERUNNER ADVANCE C9065 WILL NOW BE
IMAGERUNNER ADVANCE C9270
LINE ITEM 25. IMAGERUNNER ADVANCE C9075 WILL NOW BE
IMAGERUNNER ADVANCE C9280
LINE ITEM 26. IMAGERUNNER ADVANCE 7010 WITH THE OPTIONAL ACCESSORY
OF IMAGEPRESS 6010VP AND IMAGEPRESS 6010 WILL NOW BE
IMAGEPRESS C700 AND IMAGEPRESS C800

MAY 2016 UPDATED COPIER

PLEASE SEE THE UPDATED COPIERS TO THE CANNON SOLUTIONS AMERICA INC
EFFECTIVE MAY, 2016

DECEMBER, 2014 UPDATED COPIER

PLEASE SEE THE UPDATED COPIERS TO THE
CANON SOLUTIONS AMERICA INC EFFECTIVE DECEMBER, 2015

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NOVEMBER 2014 ADDENDA #004

THE SOLICITATION AND RESULTING CONTRACT INCLUDES LEASE AGREEMENTS WITH
ONE (1), TWO (2), THREE (3), FOUR (4) AND FIVE (5) YEAR OPTIONS WITH
COSTS THAT REFLECT THE RESPECTIVE TERM LENGTH.
EACH LEASE OPTION IS AVAILABLE THROUGHOUT THE ENTIRE TERM OF THE CONTR
ACT, AND LEASES UNDER THE CONTRACT WILL EXPIRE UPON THE EXPIRATION OF
THE FULL TERM OF THE RESPECTIVE OPTION.

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MARCH 2014 - ADDENDA #003

THIS CONTRACT IS IN ACCORDANCE WITH THE CONTRACT SPECIFICATIONS AND
ALL STATE OF MARYLAND TERMS & CONDITIONS EXCLUDING ANY CONTRACTOR'S
TERMS & CONDITIONS.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 03

TERMS (cont'd):

PLEASE SEE THE ATTACHED CHANGES FOR UPDATED COPIERS FOR CANON SOLUTIONS OF AMERICA EFFECTIVE 3/4/2014.

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NOVEMBER 2013 - ADDENDA #002

LINE ITEM 02. IMAGERUNNER ADVANCE 4025 WILL NOW BE
IMAGERUNNER ADVANCE 4225

LINE ITEM 04. IMAGERUNNER ADVANCE 4035 WILL NOW BE
IMAGERUNNER ADVANCE 4235

LINE ITEM 02. IMAGERUNNER ADVANCE 4045 WILL NOW BE
IMAGERUNNER ADVANCE 4245

LINE ITEM 02. IMAGERUNNER ADVANCE 4051 WILL NOW BE
IMAGERUNNER ADVANCE 4251

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LINE ITEM 11 CATEGORY 7 (MONOCHROME 70 TO 79 PPM) CURRENT MODEL=
IMAGERUNNER

LINE ITEM 12 CATEGORY 8 (MONOCHROME 80 > PPM) CURRENT MODEL =
IMAGERUNNER ADVANCE 8085 NEW MODEL = IMAGERUNNER ADVANCE 8285

LINE ITEM 13 CATEGORY 8 (MONOCHROME 80 > PPM) CURRENT MODEL =
IMAGERUNNER ADVANCE 8095 NEW MODEL = IMAGERUNNER ADVANCE 8295

LINE ITEM 14 CATEGORY 8 (MONOCHROME 80 > PPM) CURRENT MODEL =
IMAGERUNNER ADVANCE 8105 NEW MODEL = IMAGERUNNER ADVANCE 8205

LINE ITEM 15 CATEGORY 9 (COLOR/MONOCHROME 10 TO 19 COLOR PPM)
CURRENT MODEL = IMAGERUNNER ADVANCE C2020

NEW MODEL = IMAGERUNNER ADVANCE C2230

LINE ITEM 16 CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 COLOR PPM)
CURRENT MODEL = IMAGERUNNER ADVANCE C2020

NEW MODEL = IMAGERUNNER ADVANCE C2230

LINE ITEM 18 CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM)
CURRENT MODEL = IMAGERUNNER ADVANCE C5030

NEW MODEL = IMAGERUNNER ADVANCE C5235

LINE ITEM 19 CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM)
CURRENT MODEL = IMAGERUNNER ADVANCE C5035

NEW MODEL = IMAGERUNNER ADVANCE C5240

LINE ITEM 20 CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 COLOR PPM)
CURRENT MODEL = IMAGERUNNER ADVANCE C5045

NEW MODEL= IMAGERUNNER ADVANCE C5250

LINE ITEM 21 CATEGORY 13 (COLOR/MONOCHROME 50 > PPM) CURRENT MODEL =
IMAGERUNNER ADVANCE C5051 NEW MODEL = IMAGERUNNER ADVANCE C5255

THE ADDITION OF THESE LINE ITEMS AND MODELS:

LINE ITEM 34 B&W WIDE FORMAT - LOW VOLUME - PW350

LINE ITEM 35 COLOR WIDE FORMAT - LOW VOLUME - CW300

LINE ITEM 36 B&W WIDE FORMAT - MID VOLUME - TDS 750

LINE ITEM 37 COLOR WIDE FORMAT - LOW-HIGH VOLUME - CW650

LINE ITEM 38 B&W WIDE FORMAT - HIGH VOLUME - PW900

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BLANKET PURCHASE ORDER
STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 04

TERMS (cont'd):

LINE ITEM 39 COLOR WIDE FORMAT SCANNER - CS4342

VENDOR CONTACT: CHRIS BURKE
VENDOR'S TELEPHONE NO. 410-480-7112
FAX NO.: 410-480-7119
EMAIL: CBURKE@CSA.CANON.COM
WEBSITE: WWW.CSA.CANON.COM

* S T A T E W I D E C O N T R A C T *
* ===== *
* * * * *
* FOR *
* * * * *
* DOCUMENT IMAGING EQUIPMENT *

SIX YEAR PERIOD BEGINNING DATE OF AWARD THROUGH OCTOBER 31, 2018.
CONTRACT IS FOR TERM RENTAL AND OR PURCHASE OF IDENTIFIED COPIERS.
CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED
PRICES FOR THE SIX YEAR PERIOD.

AS REQUIRED BY ARTICLE 41, SECTION 18-201, ALL AWARDEES ARE TO
ACCEPT ORDERS PLACED AGAINST THIS CONTRACT BY ANY STATE OF MARYLAND
GOVERNMENTAL AGENCY INCLUDING THE UNIVERSITY OF MARYLAND SYSTEM; ANY
COUNTY OR BALTIMORE CITY; ANY MUNICIPAL CORPORATION; ANY PUBLIC OR
QUASI-PUBLIC AGENCY THAT RECEIVES STATE MONEY AND IS EXEMPT FROM
TAXATION UNDER 501 (C) (3) OF THE IRS CODE. COPIES OF THE CONTRACT
WILL BE MADE AVAILABLE, UPON REQUEST, TO ALL OF THE ABOVE ENTITIES
BY THE SUCCESSFUL VENDOR.

QUOTED PRICES ARE NET 30 DAYS F.O.B. STATE USING AUTHORITIES.
ALL DISCOUNTS ARE DEDUCTED AND REFLECTED IN NET PRICES.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY
MINIMUM QUANTITY THROUGH THE CONTRACT PERIOD. ORDERS AS REQUIRED,
WILL BE PLACED DIRECT TO SUPPLIER BY THE USING AUTHORITIES, INDICATING
PROCESSING FEE

1.
CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF
ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS
CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS,
ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED
DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 05

TERMS (cont'd):

SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES.

2.

THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO AWAWU SALAKO AT AWAWU SALAKO AT AWAWU.SALAKO@MARYLAND.GOV

3.

FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COCTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

SECURITY PRACTICES FOR MULTIFUNCTION PRINTER/COPIER MACHINES IN ACCORDANCE WITH MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY'S (DO IT) INFORMATION SECURITY POLICY (VERSION 3, OCTOBER 2011). MARYLAND STATE POLICY REQUIRES THAT THE DISPOSAL OF MULTIFUNCTION PRINTERS/COPIERS BE HANDLED IN A MANNER SIMILAR TO THAT FOR DISPOSING OF DESKTOP OR LAPTOP COMPUTERS. THE VENDOR AGREES THAT UPON THE EXPIRATION OF THE EQUIPMENTS LEASE AGREEMENT THAT THEY WILL EITHER DESTROY THE ELECTRONIC STORAGE MEDIA OR ENSURE THAT THE ELECTRONIC STORAGE MEDIA HAS BEEN SANITIZED IN ACCORDANCE WITH NIST SP800-88.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	
0001	01621-DCSA01	EA	2,520.0000	

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS I

CATEGORY 1 MONOCHROME 10 TO 19 PPM CANON IMAGERUNNER 1025IF. NEW MODEL IMAGERUNNER ADVANCE 1435IF NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 06

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0002	01621-DCSA02	EA	9,968.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 2 MONOCHROME 20 TO 29 PPM CANON IMAGERUNNER ADVANCE 4025 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0003	01621-DCSA03	EA	5,282.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 2 (MONOCHROME 20 TO 29 PPM) CANON IMAGERUNNER 2525 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0004	01621-DCSA03	EA	11,533.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 4035 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 07

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0005	01621-DCSA05	EA	1,607.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 2535I, NEW MODEL IMAGERUNNER ADVANCE 500IF, NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0006	01621-DCSA06	EA	4,852.0000
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DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER 2530, NEW MODEL IMAGERUNNER ADVANCE 400IF, NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0007	01621-DCNW01	EA	14,333.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 4045 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 08

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
---------------	----------------------	------------	------------------

EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0008	01621-DCNW01	EA	15,833.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 4051 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0009	01621-DCNW02	EA	19,740.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 6255, NEW MODEL IMAGERUNNER ADVANCE 6555I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0010	01621-DCNW03	EA	24,465.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 6 (MONOCHROME 60 TO 69 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 6265, NEW MODEL IMAGERUNNER ADVANCE 6565I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 09

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
---------------	----------------------	------------	------------------

AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0011	01621-DCNW03	EA	31,290.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 7 (MONOCHROME 70 TO 79 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 6275, NEW MODEL IMAGERUNNER ADVANCE 6575I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0012	01621-DCNW04	EA	39,375.0000
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NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS IV

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 8285, NEW MODEL IMAGERUNNER ADVANCE 8585I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0013	01621-DCNW05	EA	45,675.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR CANON

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 10

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
---------------	----------------------	------------	------------------

IMAGERUNNER ADVANCE 8295, NEW MODEL IMAGERUNNER ADVANCE 8595I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0014	01621-DCNW06	EA	57,225.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE 8205, NEW MODEL IMAGERUNNER ADVANCE 8505I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0015	01621-DCNW06	EA	7,802.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 9 (COLOR/MONOCHROME 10 TO 19 COLOR PPM)- REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE C2225, NEW MODEL IMAGERUNNER ADVANCE C3325I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0016	01621-DCNW06	EA	7,802.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 11

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE C2230, NEW MODEL IMAGERUNNER ADVANCE C3330I NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0017	01621-DCNW06	EA	1,165.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10B (COLOR/MONOCHROME 20 TO 29 PPM) - SMALL FORM FACTOR CANON IMAGERUNNER C1030, NEW MODEL IMAGERUNNER ADVANCE C350IF NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0018	01621-DCNW06	EA	14,543.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM) IMAGERUNNER ADVANCE C5235, NEW MODEL IMAGERUNNER C5235A NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 12

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0019	01621-DCNW06	EA	2,573.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (MONOCHROME AND COLOR - 30 TO 39 COLOR PPM) - REGULAR FORM IMAGERUNNER ADVANCE C5240, NEW MODEL IMAGERUNNER ADVANCE C5240A SMALL NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0020	01621-DCNW06	EA	20,423.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (MONOCHROME AND COLOR - 40 TO 49 COLOR PPM) IMAGERUNNER ADVANCE C5250 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0021	01621-DCNW06	EA	20,423.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > PPM) IMAGERUNNER C5255 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 13

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0022	01621-DCNW06	EA	29,400.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 _ COLOR PPM) IMAGERUNNER ADVANCE C7055, NEW MODEL IMAGERUNNER ADVANCE C7260 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0023	01621-DCNW06	EA	33,500.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) IMAGERUNNER ADVANCE C7065, NEW MODEL IMAGERUNNER ADVANCE C7270 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0024	01621-DCNW06	EA	43,240.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE C9065, NEW MODEL IMAGERUNNER C9270 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.

PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc.
6011 University Blvd., Suite 460
Columbia Corporate Park 100
Ellicott City, MD 21043

Christopher Burke
cburke@csa.canon.com
Phone: 410.480.7112
www.csa.canon.com

April 27, 2016-----Final

Please apply the below updates for:

VENDOR ID: 1132677004
Canon Solutions America (CSA)
BPO #: 001B3400190

Please update contact information:

Vendor Contact: Chris Burke
Vendor's Telephone No.: 410.480.7112
Fax NO.: 410.480.7119
Email: cburke@csa.canon.com
Website: www.csa.canon.com

Please accept this letter to update the follow copier models for BPO #001B3400190.

Product Updates;

Category 1 (Monochrome - 10 to 19 ppm)
Current Model = IMAGERUNNER 1025IF
New Model = IMAGERUNNER 1435IF

Category 3a (2) (Monochrome - 30 to 39 ppm)
Current Model = IMAGERUNNER 2535i
New Model = IMAGERUNNER ADVANCE 500IF

Category 3a (3) (Monochrome - 30 to 39 ppm)
Current Model = IMAGERUNNER 2530
New Model = IMAGERUNNER ADVANCE 400IF

Category 5 (Monochrome - 50 to 59 ppm)
Current Model = IMAGERUNNER ADVANCE 6255
New Model = IMAGERUNNER ADVANCE 6555i

Category 6 (Monochrome - 60 to 69 ppm)

Current Model = IMAGERUNNER ADVANCE 6265

New Model = IMAGERUNNER ADVANCE 6565i

Category 7 (Monochrome - 70 to 79 ppm)

Current Model = IMAGERUNNER ADVANCE 6275

New Model = IMAGERUNNER ADVANCE 6575i

Category 8 (Monochrome – 80 + ppm)

Current Model = IMAGERUNNER ADVANCE 8285

New Model = IMAGERUNNER ADVANCE 8585i

Category 8 (Monochrome – 80 + ppm)

Current Model = IMAGERUNNER ADVANCE 8295

New Model = IMAGERUNNER ADVANCE 8595i

Category 8 (Monochrome – 80 + ppm)

Current Model = IMAGERUNNER ADVANCE 8205

New Model = IMAGERUNNER ADVANCE 8505i

Category 9 (Color/Monochrome - 10 to 19 color ppm)

Current Model = IMAGERUNNER ADVANCE C2225

New Model = IMAGERUNNER ADVANCE C3325i

Category 10 a (Color/Monochrome - 20 to 29 color ppm)

Current Model = IMAGERUNNER ADVANCE C2225

New Model = IMAGERUNNER ADVANCE C3325i

Category 10 b (Color/Monochrome - 20 to 29 color ppm, Small Form Factor)

Current Model = IMAGERUNNER ADVANCE C2225

New Model = IMAGERUNNER ADVANCE C3325i

Category 11 (Color/Monochrome - 30 to 39 color ppm)

Current Model = IMAGERUNNER ADVANCE C2230

New Model = IMAGERUNNER ADVANCE C3330i

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM)

Line item 18 Current Model = IMAGERUNNER C5235

New Model = IMAGERUNNER C5235A

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM)

Line Item 19 Current Model = IMAGERUNNER C5240

New Model = IMAGERUNNER C5240A

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Line Item 19 Current Model = IMAGERUNNER C7055

New Model = IMAGERUNNER C7260

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Line Item 19 Current Model = IMAGERUNNER C7065

New Model = IMAGERUNNER C7270

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Line Item 19 Current Model = IMAGERUNNER C9065

New Model = IMAGERUNNER C9270

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Line Item 19 Current Model = IMAGERUNNER C9075

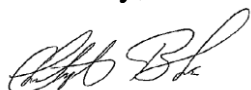
New Model = IMAGERUNNER C9280

CATEGORY 14 (PRODUCTION LEVEL COLOR 80 PPM)

Current Model = IMAGEPRESS 7010 with the Optional Accessory of
IMAGEPRESS 6010VP, and IMAGEPRESS 6010.

New Model = IMAGEPRESS C700 and IMAGEPRESS C800

Sincerely,



Christopher Burke

cburke@csa.canon.com

410.480.7112

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 14

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0025	01621-DCNW06	EA	56,245.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR CANON IMAGERUNNER ADVANCE C9075, NEW MODEL IMAGERUNNER C9280 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0026	01621-DCNW06	EA	198,120.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL COLOR 80 IPM) - REGULAR FORM FACTOR CANON IMAGE PRESS 7010, NEW MODEL IMAGEPRESS C700 AND IMAGEPRESS C800 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0027	01621-DCNW06	EA	220,170.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 15 (PRODUCTION LEVEL-MONOCHROME 288 IPM) - REGULAR FORM FACTOR OCE VP6160, VP6250, VP6320. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 15

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
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0028	01621-DCNW06	EA	66,577.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL-MONOCHROME - 110 IPM) - REGULAR FORM FACTOR OCE VARIOPRINT 110 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0032	01621-DCNW03	EA	1,544.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3B (MONOCHROME 30 TO 39 PPM) - SMALL FORM FACTOR DESKTOP OCE VL3200X NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0033	01621-DCNW03	EA	3,150.0000
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NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3B (MONOCHROME 30 TO 39 PPM) - SMALL FORM FACTOR CANON IMAGERUNNER 1730IF NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS. MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC. PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER
STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 16

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	
0034	01621-DCNW03	EA	12,156.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III COLOR WIDE FORMAT LOW VOLUME REGULAR FORM FACTOR OCE MODEL PW360				
0035	01621-DCNW03	EA	14,469.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III COLOR WIDE FORMAT LOW VOLUME REGULAR FORM FACTOR. OCE MODEL CW300.				
0036	01621-DCNW03	EA	16,408.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III B&W WIDE FORMAT MID VOLUME REGULAR FORM FACTOR OCE MODEL TDS 750.				
0037	01621-DCNW03	EA	25,995.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III COLOR WIDE FORMAT LOW-HIGH VOLUME REGULAR FORM FACTOR OCE MODEL CW500.				
0038	01621-DCNW03	EA	48,890.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III B&W WIDE FORMAT HIGH VOLUME REGULAR FORM FACTOR OCE MODEL PW 900.				
0039	01621-DCNW03	EA	17,668.0000	
NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III COLOR WIDE FORMAT SCANNER REGULAR FORM FACTOR MODEL CS SCANNER 4342.				
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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 17

TERMS (cont'd):

DELIVERY AND BILLING INSTRUCTIONS.

ALL EQUIPMENT DELIVERED MUST BE COMPLETELY NEW. EQUIPMENT OFFERED THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED WILL NOT BE CONSIDERED.

- 1) OFFERED EQUIPMENT SHALL HAVE A MINIMUM COPY SPEED OF 13 LETTER-SIZE (8 1/2 X 11") COPIES PER MINUTE
- 2) OFFERED EQUIPMENT SHALL BE CAPABLE OF RELIABLY PRODUCING AT LEAST 3,000 COPIES PER MONTH
- 3) STATIONARY PLATEN OR MOVING PLATEN
- 4) OFFERED EQUIPMENT SHALL USE PLAIN RECYCLED BOND PAPER
- 5) COPY SIZE 5 1/2 X 8 1/2" TO 8 1/2 X 14"
- 6) MAXIMUM ORIGINAL PAPER SIZE 8 1/2 X 14"
- 7) OFFERED EQUIPMENT SHALL HAVE A MINIMUM TOTAL PAPER CAPACITY OF 500 SHEETS USING TWO IN LINE SELECTABLE PAPER TRAYS
- 8) OFFERED COPIERS SHALL HAVE COPY COUNT METER
- 9) OFFERED COPIERS SHALL HAVE COPY CONTRAST CONTROL
- 10) OFFERED COPIER SHALL HAVE COPY UNIT SELECTION OF 1-99
- 11) COPIER OF TABLETOP DESIGN SHALL BE FURNISHED WITH THE OFFERER'S STANDARD COMMERCIAL CABINET BASE INCLUDED
- 12) COPIERS SHALL BE CAPABLE OF PRODUCING COPIES ON TRANSPARENCIES AND PRESSURE SENSITIVE LABELS
- 13) COPIER SHALL HAVE A SELF-DIAGNOSTICS SYSTEM WHICH INDICATES AS A MINIMUM, THE FOLLOWING CONDITIONS:
 - (A) NEEDS TONER
 - (B) NEEDS PAPER
 - (C) PAPER MISFEED OR JAM
- 14) MANUAL 2-SIDED COPYING (DUPLEXING).
- 15) APPROXIMATELY 50%-200%

PURPOSE AND INTENT

STATEWIDE TERM RENTAL CONTRACTS; INCLUDES MAINTENANCE AND OPERATING SUPPLIES, EXCEPT PAPER. THE CONTRACTS SERVE A DUAL PURPOSE BY PROVIDING A MEANS FOR USERS OF EQUIPMENT PLACED BY PREVIOUS CONTRACTS TO SELECT REPLACEMENT EQUIPMENT AND OFFERS FIRST TIME USING AGENCIES A MEANS TO SELECT EQUIPMENT DIRECTLY FROM THIS CONTRACT. PLACEMENTS FROM THE CONTRACT(S) WILL BE FOR A THREE (3) YEAR TERM FROM DATE OF PLACEMENT.

ORDERING PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2015

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 18

TERMS (cont'd):

THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) THREE TIMES FOR SIMILAR ONE YEAR PERIODS OF NO MORE THAN TWELVE (12) MONTHS AT A TIME. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR CONTRACT TERM.

CONTRACT RENEWAL

THE CONTRACTS MAY BE RENEWED FOR A CONTRACT PERIOD OF NO MORE THAN TWELVE (12) MONTHS AT A TIME, AT THE OPTION OF THE STATE OF MARYLAND, EXERCISED BY THE DEPARTMENT OF GENERAL SERVICES. CONTRACTS MAY BE RENEWED (3) THREE TIMES FOR SIMILAR ONE YEAR PERIODS. END USERS MAY CONTINUE THEIR IN PLACE UNIT FOR A 4TH AND/OR 5TH YEAR IF THEY SO CHOOSE, AS LONG AS THE PRICING IS EQUAL TO OR LESS THAN THE CURRENT PRICE STRUCTURE. NOTICE TO CONTRACTOR OF THE STATE'S DESIRE TO RENEW SHALL BE GIVEN AT LEAST (60) DAYS PRIOR TO THE ANNUAL EXPIRATION DATE. NOTICE TO THE STATE OF CONTRACTOR'S INTENT NOT TO RENEW SHALL BE GIVEN IN WRITING AT LEAST 120 DAYS BEFORE THE EXPIRATION DATE. FOR PURPOSES OF CALCULATING THE NOTICE-GIVING REQUIREMENTS OF THIS SECTION, THE EXPIRATION DATE SHALL BE OCTOBER 31ST OF EACH YEAR. AT THE TIME OF EACH RENEWAL, THE CONTRACT PRICES THEN PREVAILING ARE SUBJECT TO AN INCREASE WHICH IS NOT TO EXCEED THE CURRENT RATE OF INFLATION, AS DETERMINED BY THE PRODUCER PRICE INDEX (PPI) COMMODITY CODE 11-93 OFFICE AND STORE MACHINES AND EQUIPMENT, PREVAILING AT THE TIME OF RENEWAL. NO OTHER PRICE INCREASES SHALL BE PERMITTED. ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS WILL REMAIN THE SAME.

DELIVERY:

DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS AFTER RECEIPT OF ORDER. DELIVERY IS TO BE NET F.O.B. DESTINATION ANY POINT IN THE STATE.

INVOICES:

SHALL BE SUBMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. THIS IS REQUIRED TO ENABLE PROMPT PAYMENT AND VERIFICATION TO THE CONTRACT. INVOICES SHALL ALSO INCLUDE VENDOR'S FEDERAL I.D. #, PURCHASE ORDER NUMBER, AND YOUR NINE (9) DIGIT ZIP CODE.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 19

TERMS (cont'd):

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
SPECIAL PROVISIONS APPLICABLE TO THIS CONTRACT

1. DAMAGE: THE RISK OF LOSS AND DAMAGE TO ALL ITEMS OF EQUIPMENT WILL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR EXCEPT FOR DAMAGE RESULTING FROM ABUSE BY THE STATE.
2. INSTALLATION: EQUIPMENT PLACEMENTS ORDERED FROM THIS CONTRACT SHALL BE INSTALLED WITHIN 30 DAYS (ARO) AFTER RECEIPT OF ORDER.
3. SUBSTITUTION: THE CONTRACTOR MAY INSTALL EQUIPMENT OF BETTER QUALITY WITH CAPABILITIES IN EXCESS OF THAT QUOTED, PROVIDING THAT THE PRICE PER MONTH IS NOT MORE THAN THE PRICE FOR THE EQUIPMENT ORIGINALLY QUOTED AND PROVIDED THAT PRIOR NOTICE IS GIVEN TO THE STATE OF CONTRACTOR'S INTENTION TO SUBSTITUTE EQUIPMENT.
4. EARLY TERMINATION: EQUIPMENT PLACED BY THE CONTRACT MAY BE CANCELLED BY THE USING AGENCY UPON RECEIPT OF 30 DAYS WRITTEN NOTICE PLACED THROUGH THE PURCHASING/COMMODITY PROCUREMENT OFFICE. NO EARLY TERMINATION CHARGES WILL BE PERMITTED.
5. MAINTENANCE: CONTRACTOR MUST GUARANTEE ADEQUATE MAINTENANCE ON ALL MACHINES UNDER THIS AGREEMENT. ADEQUATE MAINTENANCE INCLUDES PERIODIC, PREVENTIVE SERVICE AND PROMPT REPAIR OF MALFUNCTIONING OR NON-FUNCTIONING EQUIPMENT. THE CONTRACTOR SHALL PROVIDE FULL MAINTENANCE DURING THE RENTAL PERIOD. THIS SHALL INCLUDE ALL PARTS, INCLUDING DRUMS OR MASTERS, OR LIKE TRANSFER MATERIALS AND SAFETY RETROFITS; LABOR, SERVICE AND PREVENTIVE MAINTENANCE. THE COST OF THE MAINTENANCE SHALL BE INCLUDED IN MONTHLY BASE CHARGE AND COST PER COPY AND ARE NOT SHOWN SEPARATELY. CONTRACTOR SHALL APPEAR AT THE EQUIPMENT LOCATION TO REPAIR SAME WITHIN 8 WORKING HOURS OF TELEPHONE CALL ADVISING OF EQUIPMENT FAILURE. NORMAL WORKING HOURS ARE DEFINED AS FROM 8:00 A.M. - 5:00 P.M., MONDAY - FRIDAY EXCLUDING ALL STATE LEGAL HOLIDAYS.
6. SUPPLIES: PROVISION OF OPERATING SUPPLIES IS ALSO INCLUDED IN THIS CONTRACT. SUPPLIES WILL BE FURNISHED BY THE MACHINE CONTRACTOR. CONTRACTOR SHALL DETERMINE REQUIRED SUPPLIES (EXCEPT PAPER AND STAPLES WHEN STAPLING IS NOT A BASIC MACHINE EQUIPMENT) FOR EACH INSTALLATION. SUPPLIES SHALL BE DELIVERED BY THE CONTRACTOR TO MEET AGENCY ACTIVITY REQUIREMENTS.
7. DEFECTIVE EQUIPMENT: IN THE EVENT THE EQUIPMENT INSTALLED PROVES TO BE DEFECTIVE TO THE EXTENT THAT AN UNREASONABLE NUMBER OF

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 20

TERMS (cont'd):

SERVICE CALLS ARE REQUIRED, AS DETERMINED BY THE PROCUREMENT OFFICER, AFTER CONSULTATION WITH THE CONTRACTOR, THE CONTRACTOR SHALL PROMPTLY REMOVE AND REPLACE THE DEFECTIVE EQUIPMENT WITHOUT ADDITIONAL COST TO THE STATE.

8. AGENCY'S MONTHLY VOLUME REQUIREMENTS: EQUIPMENT OFFERED SHALL PROVIDE FOR SUFFICIENT VOLUME RANGE TO MEET MONTHLY VOLUME REQUIREMENTS.
9. CONTRACTOR: THE CONTRACTOR MAY ELECT TO FURNISH ALL EQUIPMENT, SERVICE AND SUPPLIES FROM ONE POINT OR MAY SET UP A WORKING AGREEMENT WITH VARIOUS REPRESENTATIVE(S) TO SATISFY THE REQUIREMENTS OF THIS CONTRACT. REPRESENTATIVE(S) MUST BE CAPABLE OF FURNISHING EQUIPMENT SERVICE AND ORIGINAL EQUIPMENT MANUFACTURER SUPPLIES AS REQUIRED BY THIS CONTRACT. THE CONTRACTOR SHALL BE RESPONSIBLE THROUGHOUT THE CONTRACT PERIOD FOR THE PERFORMANCE OF ALL REPRESENTATIVE(S) AND SHALL SUBMIT A CURRENT LIST OF REPRESENTATIVE(S) WITH ADDRESSES, TELEPHONE NUMBERS AND NAMES OF PERSON(S). THE CONTRACTOR SHALL PROVIDE THE DEPARTMENT OF GENERAL SERVICES WITH AN UPDATED LIST OF REPRESENTATIVES AS CHANGES OCCUR. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL INVOICING AND REPORTS.
10. REPORTS: THE CONTRACTOR(S) WILL BE REQUIRED TO PROVIDE QUARTERLY REPORTS FOR ALL MACHINE ACTIVITY TO THE STATE UNDER THIS CONTRACT THE REPORT IS A REQUIREMENT AND A FACTOR IN THE CONTRACT RENEWAL PROCESS. IT WILL BE THE VENDORS RESPONSIBILITY TO DEVELOP A COMPUTER PROGRAM TO PROVIDE THE REQUIRED INFORMATION. THE REPORT SHALL INCLUDE THE FOLLOWING INFORMATION FOR EACH MACHINE:
 - 1-PURCHASE ORDER NUMBER
 - 2-USING AGENCY/POLITICAL SUBDIVISION ADDRESS
 - 3-CATEGORY/REGION
 - 4-MONTHLY VOLUME
 - 5-MONTHLY VOLUME PERCENTAGE RELATIONSHIP TO MACHINES MONTHLY VOLUME RANGE
 - 6-MONTHLY INVOICE COST
 - 7-UPTIME PERCENTAGESREPORTS SHALL BE DELIVERED TO THE STATE CONTRACT ADMINISTRATOR:
LEAH HINSON
EMAIL: LEAH.HINSON@DGS.STATE.MD.US
NO LATER THAN JANUARY 2, 2013, APRIL 1, 2013, JULY 1, 2013, NOVEMBER 1, 2013
AND EACH SUCCESSIVE QUARTER THEREAFTER FOR EACH CONTRACT RENEWAL CYCLE FAILURE TO PROVIDE THE REQUIRED REPORT INFORMATION IN THE ABOVE FORMAT SHALL BE CONSTRUED TO BE A BREACH OF THIS CONTRACT, AND DISQUALIFY THE INCUMBENT CONTRACTOR(S) FOR CONSIDERATION TO RENEW FOR THE REMAINING

*** CONTINUED, NEXT PAGE ***

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 21

TERMS (cont'd):

TERM(S) OF THE CONTRACT PERIOD.

11. MACHINE PERFORMANCE: THE EQUIPMENT SHALL OPERATE SATISFACTORILY AND PRODUCE ACCEPTABLE COPY QUALITY AT A 98% UPTIME DURING ANY MONTH DURING THE (3) THREE YEAR PERFORMANCE PERIOD. THE MONTHLY UPTIME IS CALCULATED AS FOLLOWS: THE TOTAL NUMBER OF UPTIME HOURS PER CALENDAR MONTH, BASED ON (9) NINE BUSINESS HOURS PER DAY. 98%= APPROX. 191 HOURS PER MONTH. ALLOWABLE DOWNTIME APPROX. 4 HOURS PER MONTH.

EQUIPMENT THAT REQUIRE AN EXCESSIVE NUMBER OF SERVICE CALLS SHALL BE REPORTED BY THE AGENCIES TO DGS FOR REVIEW FOR COMPLIANCE WITH THIS PROVISION. FAILURE OF THE CONTRACTOR TO RESPOND WITH CORRECTIVE ACTION TO COMPLY WITH THIS PROVISION MAY BE CAUSE FOR A FINDING OF DEFAULT. SERVICE CALLS WILL BE COUNTED IN THIS TIME FRAME DUE TO MACHINE MALFUNCTION ONLY, NOT OPERATOR ERROR.

THE EQUIPMENT MUST PRODUCE ACCEPTABLE COPY ON COLORED PAPER AND LABELS.

THE EQUIPMENT MUST REPRODUCE ACCEPTABLE COPY QUALITY FROM: SOLIDS, ARCHITECTURAL PATTERNS, GRADUATED TONES, LINES AND GRIDS, STANDARD BLACK GRAPHITE #2 AND RED PENCILS, BLUE BALLPOINT PEN, NCR COPIES, PHOTOGRAPHS AND COLORED ORIGINALS, SUCH AS INVOICES, SHIPPING DOCUMENTS, ETC.

ALL ELECTRICAL EQUIPMENT FURNISHED MUST BE GROUNDED AND APPROVED, TO MEET STANDARDS ESTABLISHED BY NATIONALLY RECOGNIZED TESTING LABORATORIES. THE COPIER SHALL BE EQUIPPED WITH A NON-RESETTING COPY METER.

ALL EQUIPMENT SHALL BE NEW, FULLY SERVICED AND READY FOR OPERATION WHEN DELIVERED. THIS REQUIREMENT SHALL INCLUDE A FULL CHARGE OF DEVELOPER, TONER, ETC.

THE EQUIPMENT MAY BE A CONSOLE MODEL OR TABLE TOP MODEL WITH STAND. IF TABLE TOP, A STAND SHALL BE INCLUDED.

PRICES QUOTED TO INCLUDE UNCRATING, PLACING ON FLOOR AT ELECTRICAL OUTLET.

DOCUMENT IMAGING SPEEDS CANNOT BE REDUCED MORE THAN 10% OF THE RATED SPEED OFF THE GLASS WHEN THE FEEDER ACCESSORY IS ENGAGED USING MULTIPLE ORIGINALS, OR MORE THAN A 30% DECREASE IN RATED SPEED WHEN THE AUTOMATIC DUPLEXING IS ENGAGED.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 22

TERMS (cont'd):

MACHINE PERFORMANCE (CONTINUED):

FORMULA PT DIVIDED (ST PLUS MD) EQUALS EFFECTIVENESS LEVEL

PT: TOTAL PRODUCTIVE TIME

ST: SUM OF THAT TIME

MD: MACHINE DOWN

A SERVICE LOG SHALL BE INCLUDED WITH EACH MACHINE. THE CONTRACTOR AND THE AGENCY SHALL JOINTLY MAINTAIN THE SERVICE LOG. MAKE, MODEL NUMBER AND DATE OF INSTALLATION SHALL BE RECORDED BY THE CONTRACTOR. THE CONTRACTOR'S REPRESENTATIVE AND THE AGENCY SHALL COMPLETE THE LOG EACH TIME SERVICE IS REQUESTED, LISTING RESPONSE TIME, CAUSE OF BREAKDOWN OR DOWNTIME, AND TIME FOR REPAIRS. THE CONTRACTOR'S REPRESENTATIVE SHALL SIGN THE LOG WHEN SERVICE HAS BEEN COMPLETED AND THE LOG SHALL BE COUNTERSIGNED BY THE PERSON IN THE AGENCY DESIGNATED AS IN CHARGE OF THAT PARTICULAR COPIER. THIS LOG WILL SERVE AS A BASIS FOR ANY COMPLAINT OF EXCESS DOWNTIME, SLOW RESPONSE TO SERVICE CALLS AND INACTIVE OPERATION. SHOULD THE CAUSE OF THE SERVICE CALL BE DETERMINED BY MUTUAL CONSENT, TO BE AN OPERATOR ERROR, MISUSE OR ABUSE BY THE AGENCY, "DOWNTIME" WILL NOT BE A FACTOR IN DETERMINING UNSATISFACTORY MACHINE PERFORMANCE.

12. TRIAL PERIOD: ANY EQUIPMENT AWARDED UNDER THIS CONTRACT SHALL BE SUBJECT TO A TRIAL PERIOD, WITH A MAXIMUM OF 30 DAYS, BY THE ORDERING AGENCY. IF DURING OR AT THE END OF THAT TRIAL PERIOD, THE UNIT IS JUDGED TO BE UNACCEPTABLE BY THE AGENCY AND THE DEPARTMENT OF GENERAL SERVICES, IT SHALL BE REMOVED WITHOUT FURTHER COST TO THE AGENCY AND A PURCHASE ORDER CANCELLATION ISSUED. THE TRIAL PERIOD SHALL START WHEN THE CONTRACTOR HAS COMPLETED THE INSTALLATION, TRAINING AND MAKES THE COPIER READY FOR NORMAL USE. THE AGENCY WILL BE RESPONSIBLE ONLY FOR COST PER COPY CHARGES FOR COPIES MADE. WHERE VARIABLE COST PER COPY CHARGES HAVE BEEN QUOTED, THE COST PER COPY SHALL BE THE LOWEST UNIT PRICE.
13. TRAINING PROGRAM: THE CONTRACTOR SHALL PROVIDE MATERIALS AND INSTRUCTIONAL PERSONNEL FOR THE TRAINING AND/OR RETRAINING OF USERS OF THIS EQUIPMENT. THIS SHALL BE PERFORMED WITHIN FIVE DAYS AFTER INSTALLATION AND PRIOR TO ACTUAL OPERATION.
14. COPY CREDIT PLAN: A SPECIFIC AMOUNT PER COPY CREDITED FOR UNUSABLE COPIES MADE BY EITHER THE AGENCY OR THE TECHNICAL REPRESENTATIVE SHALL BE CREDITED. THE AMOUNT TO BE CREDITED FOR UNUSABLE COPIES SHALL BE THE SAME COST PER COPY CHARGE. IF MORE THAN ONE COST PER COPY CHARGE IS GIVEN, THEN THE HIGHEST AMOUNT (UNIT PRICE) WILL BE APPLIED FOR CREDIT.

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BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 23

TERMS (cont'd):

15. EQUIPMENT REPLACEMENTS: COPIERS ON CONTRACT THAT ARE REPLACED DURING THE TERM OF THE CONTRACT MUST HAVE PRIOR APPROVAL BY THE DEPARTMENT OF GENERAL SERVICES. APPROVAL IS CONTINGENT UPON COMPLIANCE WITH THE FOLLOWING CONDITIONS:
- A) THE CONTRACTOR REQUESTS APPROVAL IN WRITING TO THE DEPARTMENT OF GENERAL SERVICES.
 - B) THE REPLACEMENT IS OF GREATER TECHNOLOGY AND OFFERS THE SAME OR MORE FEATURES THAN THE EQUIPMENT BEING REPLACED.
 - C) THE REPLACEMENT HAS THE SAME PRICES OR LESS THAN THE REPLACEMENT EQUIPMENT. THIS ALSO INCLUDES ALL COST PER COPY CHARGES.

16. MANUFACTURER EQUIPMENT CERTIFICATION

NO PRODUCT WILL BE ACCEPTED IF ITS CERTIFIED DATE OF MANUFACTURER WAS PRIOR TO JANUARY 1, 2011. A CERTIFIED STATEMENT SHALL BE REQUIRED FROM THE MANUFACTURER WHICH AUTHENTICATES DATE OF MANUFACTURE.

*** REMANUFACTURED DEFINITION: MEANS EQUIPMENT THAT HAS BEEN SUBJECT TO FACTORY/PLANT PROCESSES WHICH INCLUDES DISASSEMBLY TO CERTAIN STANDARDS ESTABLISHED BY OFFERER, CLEANED, REFINISHED, INSPECTED AND TESTED TO NEW OR NEWLY MANUFACTURED MACHINE TEST TOLERANCES, REPLACEMENT OF NON-FUNCTIONING PARTS OR COMPONENTS WITH NEW, REMANUFACTURED, OR USED PARTS, AND INSTALLATION OF ALL RETROFITS AS DESIGNATED BY THE FACTORY/PLANT AS FIELD MANDATORY AS OF DATE OF EQUIPMENT INSTALLATION. COMPONENTS/PARTS WHICH ARE OTHER THAN NEW ARE CERTIFIED BY TECHNICAL EXPERIENCE AS NOT AFFECTING MACHINE PERFORMANCE.

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
GENERAL SPECIFICATIONS APPLICABLE TO THIS CONTRACT

DELIVERY: DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS (ARO) AFTER RECEIPT OF ORDER.

INVOICES: SHALL BE SURMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. INVOICES SHALL INCLUDE FEDERAL I.D. # AND PURCHASE ORDER NUMBER.

THE PROCUREMENT OFFICER RESERVES THE RIGHT TO ANNUL ANY CONTRACT IF IN ITS OPINION THERE SHALL BE A FAILURE AT ANY TIME TO PERFORM FAITHFULLY ANY OF THE STIPULATIONS OR IN CASE OF ANY WILLFUL ATTEMPT TO IMPOSE UPON THE USING AGENCY MATERIAL, PRODUCTS, OR WORKMANSHIP INFERIOR TO

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BLANKET PURCHASE ORDER
STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3400190

PRINT DATE: 09/29/16

PAGE: 24

TERMS (cont'd):

THAT REQUIRED.

VENDOR SHALL NOT ACCEPT CHANGES, ADDITIONS, WAIVERS OR SUBSTITUTIONS IN THE PROVISIONS OF THIS ORDER UNLESS FURNISHED IN WRITING BY DGS AND SIGNED BY THE PROCUREMENT OFFICER. SHOULD ANY CHANGE CAUSE AN INCREASE IN THE VENDOR'S COST OR TIME FOR PERFORMANCE THAT IS NOT REFLECTED IN THE WRITTEN CHANGE NOTICE, VENDOR SHALL ASSERT ITS CLAIM FOR SAME WITHIN 10 DAYS AFTER DATE OF NOTICE.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

DELIVERY AND BILLING INSTRUCTIONS.

ALL EQUIPMENT DELIVERED MUST BE COMPLETELY NEW. EQUIPMENT OFFERED THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED WILL NOT BE CONSIDERED.

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AUTHORIZED BY: _____ **DATE:** _____
BUYER AUTHORIZED DESIGNEE



CANON SOLUTIONS AMERICA

Canon Solutions America, Inc.
6011 University Blvd., Suite 460
Columbia Corporate Park 100
Ellicott City, MD 21043

Christopher Burke
cburke@csa.canon.com
Phone: 410.480.7112
www.csa.canon.com

January 10, 2017-----Final

Please apply the below updates for:

VENDOR ID: 1132677004
Canon Solutions America (CSA)
BPO #: 001B3400190

Vendor Contact: Chris Burke
Vendor's Telephone No.: 410.480.7112
Fax No.: 410.480.7119
Email: cburke@csa.canon.com
Website: www.csa.canon.com

Please accept this letter to update the follow copier models for BPO #001B3400190.

Product Updates;

CATEGORY 2 (Monochrome - 20 to 29 ppm)
Current Model = IMAGERUNNER ADVANCE 4225
New Model = IMAGERUNNER ADVANCE 4525i

CATEGORY 3a (Monochrome - 30 to 39 ppm)
Current Model = IMAGERUNNER ADVANCE 4235
New Model = IMAGERUNNER ADVANCE 4535i

CATEGORY 4 (Monochrome - 40 to 49 ppm)
Current Model = IMAGERUNNER ADVANCE 4245
New Model = IMAGERUNNER ADVANCE 4545i

CATEGORY 5 (Monochrome - 50 to 59 ppm)
Current Model = IMAGERUNNER ADVANCE 4251
New Model = IMAGERUNNER ADVANCE 4551i

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLOR PPM)
Current Model = IMAGERUNNER ADVANCE C5235A
New Model = IMAGERUNNER ADVANCE C5535i

CATEGORY 11 (2) (COLOR/MONOCHROME 30 TO 39 COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C5240A

New Model = IMAGERUNNER ADVANCE C5540i

CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C5250

New Model = IMAGERUNNER ADVANCE C5550i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Model = IMAGERUNNER ADVANCE C5255

New Model = IMAGERUNNER ADVANCE C5560i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Model = IMAGERUNNER ADVANCE C7260

New Model = IMAGERUNNER ADVANCE C7565i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C7270

New Model = IMAGERUNNER ADVANCE C7570i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C7270

New Model = IMAGERUNNER ADVANCE C7570i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C9270

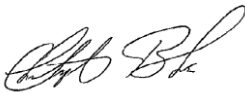
New Model = IMAGERUNNER ADVANCE C7580i

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM)

Current Model = IMAGERUNNER ADVANCE C9280

New Model = IMAGERUNNER ADVANCE C7580i

Sincerely,



Christopher Burke

cburke@csa.canon.com

410.480.7112