BLANKET PURCHASE ORDER
STATE OF MARYLAND

********** STATE OF MARYLAND **********

BPO NO: 001B3400191 **PRINT DATE:** 11/16/12 **PAGE:** 01

SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID: 1222783521
RICOH AMERICAS CORPORATION
5 DEDRICK PL

W CALDWELL, NJ 07006
(717)487-2888

REFER QUESTIONS TO:

LEAH HINSON
(410)767-4632
LEAH.HINSON@DGS.STATE.MD.US

ITB: 001IT818846

EXPR DATE: 10/31/15
POST DATE: 10/12/12

DISCOUNT TERMS: . NET 30 DAY
CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

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AMENDMENT #1
VENDOR HAS SUBMITTED THE FOLLOWING REPLACEMENTS
FOR LINE ITEMS #15, #17, AND #21

LINE ITEM #15: RICOH MP 6002 REPLACING DISCONTINUED MODEL MP 6001
LINE ITEM #17: RICOH MP 7502 REPLACING DISCONTINUED MODEL MP 7001
LINE ITEM #21: RICOH MP 9002 REPLACING DISCONTINUED MODEL MP 9002

****

VENDOR CONTACT: LORI TOTH
VENDOR'S TELEPHONE NO. 717-792-3480
FAX: 717-792-3481
EMAIL: LORI.TOTH@RICOH-USA.COM

****
* S T A T E W I D E C O N T R A C T *
* ========== *
* FOR *
* *
* DOCUMENT IMAGING EQUIPMENT *
* *
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TERMS (cont'd):

THREE YEAR PERIOD BEGINNING DATE OF AWARD THROUGH OCTOBER 31, 2015. CONTRACT IS FOR TERM RENTAL OR SALES OF IDENTIFIED COPIERS. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR PERIOD.

AS REQUIRED BY ARTICLE 41, SECTION 18-201, ALL AWARDEES ARE TO ACCEPT ORDERS PLACED AGAINST THIS CONTRACT BY ANY STATE OF MARYLAND GOVERNMENTAL AGENCY INCLUDING THE UNIVERSITY OF MARYLAND SYSTEM; ANY COUNTY OR BALTIMORE CITY; ANY MUNICIPAL CORPORATION; ANY PUBLIC OR QUASI-PUBLIC AGENCY THAT RECEIVES STATE MONEY AND IS EXEMPT FROM TAXATION UNDER 501 (C) (3) OF THE IRS CODE. COPIES OF THE CONTRACT WILL BE MADE AVAILABLE, UPON REQUEST, TO ALL OF THE ABOVE ENTITIES BY THE SUCCESSFUL VENDOR.

QUOTED PRICES ARE NET 30 DAYS F.O.B. STATE USING AUTHORITIES.
ALL DISCOUNTS ARE DEDUCTED AND REFLECTED IN NET PRICES.

THIS CONTRACT DOES NOT OBLIGATE THE STATE OF MARYLAND TO PURCHASE ANY MINIMUM QUANTITY THROUGH THE CONTRACT PERIOD. ORDERS AS REQUIRED, WILL BE PLACED DIRECT TO SUPPLIER BY THE USING AUTHORITIES, INDICATING PROCESSING FEE

1.
CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS, ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACTS UNIT PRICES.

2.
THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE DATABASE SPECIALIST, KATRINA ROBERTS AT KATRINA.ROBERTS@DGS.STATE.MD.US.

3.
FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENT MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO $10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICH EVER IS HIGHER.

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TERMS (cont'd):

SECURITY PRACTICES FOR MULTIFUNCTION PRINTER/COPIER MACHINES IN ACCORDANCE WITH MARYLAND DEPARTMENT OF INFORMATION TECHNOLOGY'S (DO IT) INFORMATION SECURITY POLICY (VERSION 3, OCTOBER 2011). MARYLAND STATE POLICY REQUIRES THAT THE DISPOSAL OF MULTIFUNCTION PRINTERS/COPIERS BE HANDLED IN A MANNER SIMILAR TO THAT FOR DISPOSING OF DESKTOP OR LAPTOP COMPUTERS. THE VENDOR AGREES THAT UPON THE EXPIRATION OF THE EQUIPMENTS LEASE AGREEMENT THAT THEY WILL EITHER DESTROY THE ELECTRONIC STORAGE MEDIA OR ENSURE THAT THE ELECTRONIC STORAGE MEDIA HAS BEEN SANITIZED IN ACCORDANCE WITH NIST SP800-88.

LINE #	STATE ITEM ID	U/M	UNIT COST
0001	01621-DCSA01	EA	3,580.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS I

CATEGORY 1 MONOCHROME 10 TO 19 PPM RICOH MP 201 SPF
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0002	01621-DCSA02	EA	3,800.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 1 MONOCHROME 10 TO 19 PPM RICOH 301 SPF
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE

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TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0003 01621-DCSA03 EA 6,065.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 2 (MONOCHROME 20 TO 29 PPM) RICOH 2550B
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0004 01621-DCSA03 EA 7,640.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 2 (MONOCHROME 20 TO 29 PPM) - REGULAR FORM RICOH 2352SP
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0005 01621-DCSA05 EA 8,960.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 2 (MONOCHROME 20 TO 29 PPM) - REGULAR FORM FACTOR RICOH 2852 NETWORKED DIGITAL COPIERS MUST BE ABLE
TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND

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EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0006 01621-DCSA06 EA 9,590.0000

DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 2 (MONOCHROME 20 TO 29 PPM) - REGULAR FORM FACTOR RICOH 2852 SP NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0007 01621-DCNW01 EA 3,800.0000

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 3B (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR RICOH 301 SPF NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0008 01621-DCNW01 EA 12,101.0000

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS I

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR RICOH 4002 NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE

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COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0009	01621-DCNW02	EA	13,020.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS II

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR RICOH 4002 SP NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0010	01621-DCNW03	EA	4,664.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 4 (MONOCHROME 40 TO 49 PPM) - REGULAR FORM FACTOR RICOH 5200S NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0011	01621-DCNW03	EA	15,010.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 5 (MONOCHROME 50 TO 59 PPM) - REGULAR FORM FACTOR RICOH

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5002 NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0012 01621-DCNW04 EA 15,520.0000

NETWORK DIGITAL COPIER WITH MULTIFUNCTION DEVICES, CLASS IV

CATEGORY 5 MONOCHROME 50 TO 59 PPM RICOH 5002SP
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0013 01621-DCNW05 EA 5,684.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS V

CATEGORY 5 MONOCHROME 50 TO 59 PPM RICOH 5210 SF
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL
AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL,
WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE
TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING
WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0014 01621-DCNW06 EA 5,814.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 5 MONOCHROME 50 TO 59 PPM RICOH 5210 SR

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NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0015	01621-DCNW06	EA	21,633.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 6 MONOCHROME 60 TO 69 PPM RICOH MP 6002
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0016	01621-DCNW06	EA	25,308.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 6 MONOCHROME 60 TO 69 PPM RICOH 6001SP
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0017	01621-DCNW06	EA	26,883.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 7 MONOCHROME - 70 TO 79 PPM RICOH MP 7502
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL

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AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0018	01621-DCNW06	EA	30,558.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 7 MONOCHROME -70 TO 79 PPM RICOH 7001SP
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0019	01621-DCNW06	EA	32,133.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH 8001
NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0020	01621-DCNW06	EA	35,808.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 TO > PPM) - REGULAR FORM FACTOR RICOH 8001 SP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO

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OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0021	01621-DCNW06	EA	37,383.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH MP 9002. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0022	01621-DCNW06	EA	41,058.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH 9001SP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0023	01621-DCNW06	EA	57,517.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

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CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH 907EX.
NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0024	01621-DCNW06	EA	62,395.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH 1107EX.
NETWORKED DIGITAL COPIERS MUST BE ABLE TO
OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE
COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0025	01621-DCNW06	EA	73,395.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 8 (MONOCHROME 80 > PPM) - REGULAR FORM FACTOR RICOH
1357EX NETWORKED DIGITAL COPIERS MUST
BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY.
MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT
OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND
EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002,
2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL
ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS
WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

BLANKET PURCHASE ORDER
STATE OF MARYLAND

********** STATE OF MARYLAND **********

BPO NO: 001B3400191 **PRINT DATE:** 11/16/12

LINE #	STATE ITEM ID	U/M	UNIT COST
0026	01621-DCNW06	EA	7,143.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 9 (COLOR/MONOCHROME 10 TO 19 COLOR PPM) - REGULAR FORM FACTOR RICOH MPC 2051. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0027	01621-DCNW06	EA	10,937.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10A (COLOR/MONOCHROME 20 TO 29 COLOR) - REGULAR FORM FACTOR RICOH MPC 2551. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0028	01621-DCNW06	EA	6,308.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10 B (COLOR/MONOCHROME 20 TO 29 COLOR PPM) - SMALL FORM FACTOR DESKTOP 3RICOH 305 SPF.
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

********** STATE OF MARYLAND **********

BPO NO: 001B3400191 **PRINT DATE:** 11/16/12

LINE #	STATE ITEM ID	U/M	UNIT COST
0029	01621-DCNW06	EA	8,434.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10B (COLOR/MONOCHROME 20 TO 29 COLOR PPM) - SMALL FORM FACTOR DESKTOP RICOH C300. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0030	01621-DCNW06	EA	9,589.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 10B (COLOR/MONOCHROME 20 TO 29 PPM) - SMALL FORM FACTOR DESKTOP RICOH C400. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0031	01621-DCNW06	EA	14,520.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 COLORR PPM) - REGULAR FORM FACTOR RICOH C3002. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

LINE #	STATE ITEM ID	U/M	UNIT COST
0032	01621-DCNW06	EA	16,920.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 11 (COLOR/MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR RICOH C3502. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0033	01621-DCNW06	EA	18,220.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 COLOR PPM) REGULAR FORM FACTOR RICOH C4502. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
PRICING WILL COVER STANDARD NETWORK ENVIRONMENTS LISTED ABOVE. ALL ASSOCIATED NETWORK COSTS OUTSIDE OF THE STANDARD NETWORK ENVIRONMENTS WILL BE THE RESPONSIBILITY OF THE ORDERING AGENCY AFTER IT REVIEW.

0034	01621-DCNW06	EA	18,920.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 12 (COLOR/MONOCHROME 40 TO 49 COLOR PPM) - REGULAR FORM FACTOR RICOH C4502A. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

LINE #	STATE ITEM ID	U/M	UNIT COST
0035	01621-DCNW06	EA	22,040.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH C5502. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0036	01621-DCNW06	EA	22,690.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH C5502A. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0037	01621-DCNW06	EA	37,225.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM REGULAR FORM FACTOR RICOH 6501. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

LINE #	STATE ITEM ID	U/M	UNIT COST
0038	01621-DCNW06	EA	47,410.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) REGULAR FORM FACTOR RICOH 7501. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0039	01621-DCNW06	EA	62,394.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/.MONOCHROME 50> COLOR PPM) - REGULAR FORM FACTOR RICOH 550EX. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0040	01621-DCNW06	EA	71,214.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH 700EX. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

********** STATE OF MARYLAND **********

BPO NO: 001B3400191 **PRINT DATE:** 11/16/12

LINE #	STATE ITEM ID	U/M	UNIT COST
0041	01621-DCNW06	EA	75,235.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH 651 EX. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0042	01621-DCNW06	EA	86,995.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH 751EX. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0043	01621-DCNW06	EA	75,130.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > COLOR PPM) - REGULAR FORM FACTOR RICOH 751. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

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BPO NO: 001B3400191 **PRINT DATE:** 11/16/12

LINE #	STATE ITEM ID	U/M	UNIT COST
0044	01621-DCNW06	EA	118,127.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 13 (COLOR/MONOCHROME 50 > PPM) - REGULAR FORM FACTOR RICOH C901. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0045	01621-DCNW06	EA	127,602.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL COLOR 80 IPM) REGULAR FORM FACTOR RICOH C901. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0046	01621-DCNW06	EA	149,862.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 14 (PRODUCTION LEVEL COLOR IPM) REGULAR FORM FACTOR RICOH C901S. NETWORKED DIGITAL COPIERS MUST BE
BE ABLE TO OPERATE IN ETHERNET LOCAL AREA
NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

LINE #	STATE ITEM ID	U/M	UNIT COST
0047	01621-DCNW06	EA	67,655.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM)
REGULAR FORM RICOH PRO 1107.
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0048	01621-DCNW06	EA	78,155.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS VI

CATEGORY 16 (PRODUCTION LEVEL MONOCHROME 110 IPM) -
REGULAR FORM RICOH PRO 1367
NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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0049	01621-DCNW03	EA	10,380.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR RICOH 3352. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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BLANKET PURCHASE ORDER
STATE OF MARYLAND

********** STATE OF MARYLAND **********

BPO NO: 001B3400191 **PRINT DATE:** 11/16/12

LINE #	STATE ITEM ID	U/M	UNIT COST
0050	01621-DCNW03	EA	11,520.0000

NETWORK DIGITAL COPIER AND MULTIFUNCTION DEVICES, CLASS III

CATEGORY 3A (MONOCHROME 30 TO 39 PPM) - REGULAR FORM FACTOR RICOH 3352 SP. NETWORKED DIGITAL COPIERS MUST BE ABLE TO OPERATE IN ETHERNET LOCAL AREA NETWORK (LAN) TECHNOLOGY. MUST BE COMPATIBLE WITH NOVELL, WINDOWS NT, SUN, AND UNIX ENVIRONMENT OPERATING SYSTEMS.MUST BE ABLE TO COMMUNICATE EFFECTIVELY AND EFFICIENTLY WITH THE FOLLOWING WORKSTATION SOFTWARE WINDOWS 2002, 2007, 2010 AND MAC.
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END OF ITEM LIST

DELIVERY AND BILLING INSTRUCTIONS.

ALL EQUIPMENT DELIVERED MUST BE COMPLETELY NEW. EQUIPMENT OFFERED THAT IS USED, REFURBISHED, FACTORY REBUILT OR NEWLY REMANUFACTURED WILL NOT BE CONSIDERED.

STANDARD FEATURES:

1) OFFERED EQUIPMENT SHALL HAVE A MINIMUMN COPY SPEED OF 13 LETTER- SIZE (8 1/2 X 11") COPIES PER MINUTE
2) OFFERED EQUIPMENT SHALL CAPABLE OF RELIABLY PRODUCING AT LEAST 3,000 COPIES PER MONTH
3) STATIONARY PLATEN OR MOVING PLATEN
4) OFFERED EQIPMENT SHALL USE PLAIN RECYCLED BOND PAPER
5) COPY SIZE 5 1/2 X 8 1/2" TO 8 1/2 X 14"
6) MAXIMUM ORIGINAL PAPER SIZE 8 1/2 X 14"
7) EQUIPMENT SHALL HAVE A MINIMUM TOTAL PAPER CAPACITY OF 500 SHEETS USING TWO IN LINE SELECTABLE PAPER TRAYS
8) OFFERED EQUIPMENT SHALL HAVE COPY COUNT METER
9) OFFERED EQUIPMENT SHALL HAVE COPY CONTRAST CONTROL
10) OFFERED EQUIPMENT SHALL HAVE COPY UNIT SELECTION OF 1-99
11) DESKTOP EQUIPMENT SHALL BE FURNISHED WITH VENDOR'S

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TERMS (cont'd):

STANDARD COMMERCIAL CABINET BASE INCLUDED
12) EQUIPMENT SHALL BE CAPABLE OF PRODUCING COPIES ON TRANSPARENCIES AND PRESSURE SENSITIVE LABELS
13) EQUIPMENT SHALL HAVE A SELF-DIAGNOSTICS SYSTEM WHICH INDICATES AS A MINIMUM, THE FOLLOWING CONDITIONS:
(A) NEEDS TONER
(B) NEEDS PAPER
(C) PAPER MISFEED OR JAM
14) MANUAL 2-SIDED COPYING (DUPLEXING).
15) APPROXIMATELY 50%-200%

PURPOSE AND INTENT

STATEWIDE TERM RENTAL CONTRACTS INCLUDES MAINTENANCE AND OPERATING SUPPLIES, EXCEPT PAPER. THE CONTRACTS SERVE A DUAL PURPOSE BY PROVIDING A MEANS FOR USERS OF EQUIPMENT PLACED BY PREVIOUS CONTRACTS TO SELECT REPLACEMENT EQUIPMENT AND OFFERS FIRST TIME USING AGENCIES A MEANS TO SELECT EQUIPMENT DIRECTLY FROM CONTRACT. PLACEMENTS FROM THE CONTRACT(S) WILL BE FOR A THREE (3) YEAR TERM FROM DATE OF PLACEMENT.

ORDERING PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2015

THIS ORDERING PERIOD MAY BE RENEWED AT THE OPTION OF THE STATE FOR (3) THREE TIMES FOR SIMILAR ONE YEAR PERIODS OF NO MORE THAN TWELVE (12) MONTHS AT A TIME. CONTRACT EQUIPMENT PLACED UNDER ANY ORDERING PERIOD IS AT FIXED PRICES FOR THE THREE YEAR CONTRACT TERM.

CONTRACT RENEWAL

THE CONTRACTS MAY BE RENEWED FOR A CONTRACT PERIOD OF NO MORE THAN TWELVE (12) MONTHS AT A TIME, AT THE OPTION OF THE STATE OF MARYLAND, EXERCISED BY THE DEPARTMENT OF GENERAL SERVICES. CONTRACTS MAY BE RENEWED TWO TIMES FOR SIMILAR ONE YEAR PERIODS. END USERS MAY CONTINUE THEIR IN PLACE UNIT FOR A 4TH AND/OR 5TH YEAR IF THEY SO CHOOSE, AS LONG AS THE PRICING IS EQUAL TO OR LESS THAN THE CURRENT PRICE STRUCTURE. NOTICE TO CONTRACTOR OF THE STATE'S DESIRE TO RENEW SHALL BE GIVEN AT LEAST (60) DAYS PRIOR TO THE ANNUAL EXPIRATION DATE. NOTICE TO THE STATE OF CONTRACTOR'S INTENT NOT TO RENEW SHALL BE GIVEN IN WRITING AT LEAST 120 DAYS BEFORE THE EXPIRATION DATE. FOR PURPOSES OF CALCULATING THE NOTICE-GIVING REQUIREMENTS OF THIS SECTION, THE EXPIRATION DATE SHALL BE OCTOBER 31ST OF EACH YEAR. AT THE TIME OF

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TERMS (cont'd):

EACH RENEWAL, THE CONTRACT PRICES THEN PREVAILING ARE SUBJECT TO AN INCREASE WHICH IS NOT TO EXCEED THE CURRENT RATE OF INFLATION, AS DETERMINED BY THE PRODUCER PRICE INDEX (PPI) COMMODITY CODE 11-93 OFFICE AND STORE MACHINES AND EQUIPMENT, PREVAILING AT THE TIME OF RENEWAL. NO OTHER PRICE INCREASES SHALL BE PERMITTED. ALL OTHER TERMS, CONDITIONS AND SPECIFICATIONS WILL REMAIN THE SAME.

DELIVERY:

DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS AFTER RECEIPT OF ORDER. DELIVERY IS TO BE NET F.O.B. DESTINATION ANY POINT IN THE STATE.

INVOICES:

SHALL BE SUBMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. THIS IS REQUIRED TO ENABLE PROMPT PAYMENT AND VERIFICATION TO THE CONTRACT. INVOICES SHALL ALSO INCLUDE VENDOR'S FEDERAL I.D. #, PURCHASE ORDER NUMBER, AND YOUR NINE (9) DIGIT ZIP CODE.

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
SPECIAL PROVISIONS APPLICABLE TO THIS CONTRACT
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1. DAMAGE: THE RISK OF LOSS AND DAMAGE TO ALL ITEMS OF EQUIPMENT WILL REMAIN THE RESPONSIBILITY OF THE CONTRACTOR EXCEPT FOR DAMAGE RESULTING FROM ABUSE BY THE STATE.

2. INSTALLATION: EQUIPMENT PLACEMENTS ORDERED FROM THIS CONTRACT SHALL BE INSTALLED WITHIN 30 DAYS (ARO) AFTER RECEIPT OF ORDER.

3. SUBSTITUTION: THE CONTRACTOR MAY INSTALL EQUIPMENT OF BETTER QUALITY WITH CAPABILITIES IN EXCESS OF THAT QUOTED, PROVIDING THAT THE PRICE PER MONTH IS NOT MORE THAN THE PRICE FOR THE EQUIPMENT ORIGINALLY QUOTED AND PROVIDED THAT PRIOR NOTICE IS GIVEN TO THE STATE OF CONTRACTOR'S INTENTION TO SUBSTITUTE EQUIPMENT.

4. TERMINATION FOR CONVENIENCE: THE STATE MAY TERMINATE THE CONTRACT, IN WHOLE OR IN PART, FOR CONVENIENCE IF THE DGS DETERMINES THAT TERMINATION IS IN THE BEST INTEREST OF THE STATE. THE CONTRACT TERMINATION DATE SHALL BE A MINIMUM OF 60

*** CONTINUED, NEXT PAGE ***

TERMS (cont'd):

DAYS FROM THE DATE THE NOTICE OF TERMINATION IS ISSUED.

5. MAINTENANCE: CONTRACTOR MUST GUARANTEE ADEQUATE MAINTENANCE ON ALL MACHINES UNDER THIS AGREEMENT. ADEQUATE MAINTENANCE INCLUDES PERIODIC, PREVENTIVE SERVICE AND PROMPT REPAIR OF MALFUNCTIONING OR NON-FUNCTIONING EQUIPMENT. THE CONTRACTOR SHALL PROVIDE FULL MAINTENANCE DURING THE RENTAL PERIOD. THIS SHALL INCLUDE ALL PARTS, INCLUDING DRUMS OR MASTERS, OR LIKE TRANSFER MATERIALS AND SAFETY RETROFITS; LABOR, SERVICE AND PREVENTIVE MAINTENANCE. THE COST OF THE MAINTENANCE SHALL BE INCLUDED IN MONTHLY BASE CHARGE AND COST PER COPY AND ARE NOT SHOWN SEPARATELY. CONTRACTOR SHALL APPEAR AT THE EQUIPMENT LOCATION TO REPAIR SAME WITHIN 8 WORKING HOURS OF TELEPHONE CALL ADVISING OF EQUIPMENT FAILURE. NORMAL WORKING HOURS ARE DEFINED AS FROM 8:00 A.M. - 5:00 P.M., MONDAY - FRIDAY EXCLUDING ALL STATE LEGAL HOLIDAYS.

6. SUPPPLIES: PROVISION OF OPERATING SUPPLIES IS ALSO INCLUDED IN THIS CONTRACT. SUPPLIES WILL BE FURNISHED BY THE MACHINE CONTRACTOR. CONTRACTOR SHALL DETERMINE REQUIRED SUPPLIES (EXCEPT PAPER AND STAPLES WHEN STAPLING IS NOT A BASIC MACHINE EQUIPMENT) FOR EACH INSTALLATION. SUPPLIES SHALL BE DELIVERED BY THE CONTRACTOR TO MEET AGENCY ACTIVITY REQUIREMENTS.

7. DEFECTIVE EQUIPMENT: IN THE EVENT THE EQUIPMENT INSTALLED PROVES TO BE DEFECTIVE TO THE EXTENT THAT AN UNREASONABLE NUMBER OF SERVICE CALLS ARE REQUIRED, AS DETERMINED BY THE PROCUREMENT OFFICER, AFTER CONSULTATION WITH THE CONTRACTOR, THE CONTRACTOR SHALL PROMPTLY REMOVE AND REPLACE THE DEFECTIVE EQUIPMENT WITHOUT ADDITIONAL COST TO THE STATE.

8. AGENCY'S MONTHLY VOLUME REQUIREMENTS: EQUIPMENT OFFERED SHALL PROVIDE FOR SUFFICIENT VOLUME RANGE TO MEET MONTHLY VOLUME REQUIREMENTS.

9. CONTRACTOR: THE CONTRACTOR MAY ELECT TO FURNISH ALL EQUIPMENT, SERVICE AND SUPPLIES FROM ONE POINT OR MAY SET UP A WORKING AGREEMENT WITH VARIOUS REPRESENTATIVE(S) TO SATISFY THE REQUIREMENTS OF THIS CONTRACT. REPRESENTATIVE(S) MUST BE CAPABLE OF FURNISHING EQUIPMENT SERVICE AND ORIGINAL EQUIPMENT MANUFACTURER SUPPLIES AS REQUIRED BY THIS CONTRACT. THE CONTRACTOR SHALL BE RESPONSIBLE THROUGHOUT THE CONTRACT PERIOD FOR THE PERFORMANCE OF ALL REPRESENTATIVE(S) AND SHALL SUBMIT A CURRENT LIST OF REPRESENTATIVE(S) WITH ADDRESSES, TELEPHONE NUMBERS AND NAMES OF PERSON(S). THE CONTRACTOR SHALL PROVIDE THE DEPARTMENT OF GENERAL SERVICES WITH AN UPDATED LIST OF REPRESENTATIVES AS CHANGES OCCUR. THE CONTRACTOR SHALL BE RESPONSIBLE FOR ALL INVOICING AND REPORTS.

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TERMS (cont'd):

10. REPORTS: THE CONTRACTOR(S) WILL BE REQUIRED TO PROVIDE QUARTERLY REPORTS FOR ALL MACHINE ACTIVITY TO THE STATE UNDER THIS CONTRACT THE REPORT IS A REQUIREMENT AND A FACTOR IN THE CONTRACT RENEWAL PROCESS. IT WILL BE THE VENDORS RESPONSIBILITY TO DEVELOP A COMPUTER PROGRAM TO PROVIDE THE REQUIRED INFORMATION. THE REPORT SHALL INCLUDE THE FOLLOWING INFORMATION FOR EACH MACHINE:
    1-PURCHASE ORDER NUMBER
    2-USING AGENCY/POLITICAL SUBDIVISION ADDRESS
    3-CATEGORY/REGION
    4-MONTHLY VOLUME
    5-MONTHLY VOLUME PERCENTAGE RELATIONSHIP TO MACHINES MONTHLY VOLUME RANGE
    6-MONTHLY INVOICE COST
    7-UPTIME PERCENTAGES

REPORTS SHALL BE EMAILED TO THE STATE CONTRACT ADMINISTRATOR:
LEAH HINSON
DEPARTMENT OF GENERAL SERVICES
PROCUREMENT AND LOGISTICS DIVISION
LEAH.HINSON@DGS.STATE.MD.US

NO LATER THAN JANUARY 2, 2013, APRIL 1, 2013, JULY 1, 2013 AND NOVEMBER 1, 2013
AND EACH SUCCESSIVE QUARTER THEREAFTER FOR EACH CONTRACT RENEWAL CYCLE FAILURE TO PROVIDE THE REQUIRED REPORT INFORMATION IN THE ABOVE FORMAT SHALL BE CONSTRUED TO BE A BREACH OF THIS CONTRACT, AND DISQUALIFY THE INCUMBENT CONTRACTOR(S) FOR CONSIDERATION TO RENEW FOR THE REMAINING TERM(S) OF THE CONTRACT PERIOD.

11. MACHINE PERFORMANCE: THE EQUIPMENT WILL BE REQUIRED TO OPERATE SATISFACTORILY AND PRODUCE ACCEPTABLE COPY QUALITY AT A 98% UPTIME DURING ANY MONTH DURING THE 3 YEAR PERFORMANCE PERIOD. THE MONTHLY UPTIME IS CALCULATED AS FOLLOWS: THE TOTAL NUMBER OF UPTIME HOURS PER CALENDAR MONTH, BASED ON (9) NINE BUSINESS HOURS PER DAY. 98% = APPROX. 191 HOURS PER MONTH. ALLOWABLE DOWNTIME APPROX.(4) FOUR HOURS PER MONTH.

MACHINES REQUIRING AN EXCESSIVE NUMBER OF SERVICE CALLS SHALL BE REPORTED BY THE AGENCIES TO DGS FOR REVIEW FOR COMPLIANCE WITH THIS PROVISION. FAILURE OF THE CONTRACTOR TO RESPOND WITH CORRECTIVE ACTION TO COMPLY WITH THIS PROVISION MAY BE CAUSE FOR A FINDING OF DEFAULT. SERVICE CALLS WILL BE COUNTED IN THIS TIME FRAME DUE TO MACHINE MALFUNCTION ONLY, NOT OPERATOR ERROR.

THE DOCUMENT IMAGING EQUIPMENT MUST PRODUCE ACCEPTABLE COPY ON COLORED PAPER AND LABELS.

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TERMS (cont'd):

THE EQUIPMENT MUST REPRODUCE ACCEPTABLE COPY QUALITY FROM: SOLIDS, ARCHITECTURAL PATTERNS, GRADUATED TONES, LINES AND GRIDS, STANDARD BLACK GRAPHITE #2 AND RED PENCILS, BLUE BALLPOINT PEN, NCR COPIES, PHOTOGRAPHS AND COLORED ORIGINALS, SUCH AS INVOICES, SHIPPING DOCUMENTS, ETC.

ALL ELECTRICAL EQUIPMENT FURNISHED MUST BE GROUNDED AND APPROVED, TO MEET STANDARDS ESTABLISHED BY NATIONALLY RECOGNIZED TESTING LABORATORIES. THE COPIER SHALL BE EQUIPPED WITH A NON-RESETTABLE COPY METER.

ALL DOCUMENT IMAGING EQUIPMENT SHALL BE FULLY SERVICED AND READY FOR OPERATION WHEN DELIVERED. THIS REQUIREMENT SHALL INCLUDE A FULL CHARGE OF DEVELOPER, TONER, ETC.

THE COPY MACHINE MAY BE A CONSOLE MODEL OR TABLE TOP MODEL WITH STAND. IF TABLE TOP, A STAND SHALL BE INCLUDED.

PRICES QUOTED TO INCLUDE UNCRATING, PLACING ON FLOOR AT ELECTRICAL OUTLET.

COPIER SPEEDS CANNOT BE REDUCED MORE THAN 10% OF THE RATED SPEED OFF THE GLASS WHEN THE FEEDER ACCESSORY IS ENGAGED USING MULTIPLE ORIGINALS, OR MORE THAN A 30% DECREASE IN RATED SPEED WHEN THE AUTOMATIC DUPLEXING IS ENGAGED. (NOT APPLICABLE TO BAND I).

MACHINE PERFORMANCE (CONTINUED):
FORMULA PT DIVIDED (ST PLUS MD) EQUALS EFFECTIVENESS LEVEL
PT: TOTAL PRODUCTIVE TIME
ST: SUM OF THAT TIME
MD: MACHINE DOWN

A SERVICE LOG SHALL BE INCLUDED WITH EACH MACHINE. THE CONTRACTOR AND THE AGENCY SHALL JOINTLY MAINTAIN THE SERVICE LOG. MAKE, MODEL NUMBER AND DATE OF INSTALLATION SHALL BE RECORDED BY THE CONTRACTOR. THE CONTRACTOR'S REPRESENTATIVE AND THE AGENCY SHALL COMPLETE THE LOG EACH TIME SERVICE IS REQUESTED, LISTING RESPONSE TIME, CAUSE OF BREAKDOWN OR DOWNTIME, AND TIME FOR REPAIRS. THE CONTRACTOR'S REPRESENTATIVE SHALL SIGN THE LOG WHEN SERVICE HAS BEEN COMPLETED AND THE LOG SHALL BE COUNTERSIGNED BY THE PERSON IN THE AGENCY DESIGNATED AS IN CHARGE OF THAT PARTICULAR COPIER. THIS LOG WILL SERVE AS A BASIS FOR ANY COMPLAINT OF EXCESS DOWNTIME, SLOW RESPONSE TO SERVICE CALLS AND INACTIVE OPERATION. SHOULD THE CAUSE OF THE SERVICE CALL BE DETERMINED BY MUTUAL CONSENT, TO BE AN OPERATOR ERROR, MISUSE OR ABUSE BY THE AGENCY, "DOWNTIME" WILL NOT BE A FACTOR IN DETERMINING UNSATISFACTORY MACHINE PERFORMANCE.

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TERMS (cont'd):

12. PRODUCT DEMONSTRATION: THE STATE MAY REQUIRE A DEMONSTRATION OF ALL MODELS PROPOSED FOR THIS CONTRACT. VENDOR SHOULD EXPECT TO PROVIDE A DEMONSTRATION OF THE FEATURES AND FUNCTIONS OF EACH DEVICE AND ALL THE STATE STAFF TO INDEPENDENTLY TEST THE DEVICES FOR UP TO (5) FIVE BUSINESS DAYS. VENDOR SHOULD HAVE A TECHNICIAN ON CALL DURING THE TESTING PERIOD TO ANSWER QUESTIONS OR PROVIDE ASSISTANCE.

13. TRAINING PROGRAM: THE CONTRACTOR SHALL PROVIDE MATERIALS AND INSTRUCTIONAL PERSONNEL FOR THE TRAINING AND/OR RETRAINING OF USERS OF THIS EQUIPMENT. THIS SHALL BE PERFORMED WITHIN FIVE DAYS AFTER INSTALLATION AND PRIOR TO ACTUAL OPERATION.

14. COPY CREDIT PLAN: A SPECIFIC AMOUNT PER COPY CREDITED FOR UNUSABLE COPIES MADE BY EITHER THE AGENCY OR THE TECHNICAL REPRESENTATIVE SHALL BE CREDITED. THE AMOUNT TO BE CREDITED FOR UNUSABLE COPIES SHALL BE THE SAME COST PER COPY CHARGE. IF MORE THAN ONE COST PER COPY CHARGE IS GIVEN, THEN THE HIGHEST AMOUNT (UNIT PRICE) WILL BE APPLIED FOR CREDIT.

15. EQUIPMENT REPLACEMENTS: COPIERS ON CONTRACT THAT ARE REPLACED DURING THE TERM OF THE CONTRACT MUST HAVE PRIOR APPROVAL BY THE DEPARTMENT OF GENERAL SERVICES. APPROVAL IS CONTINGENT UPON COMPLIANCE WITH THE FOLLOWING CONDITIONS:
    A) THE CONTRACTOR REQUESTS APPROVAL IN WRITING TO THE DEPARTMENT OF GENERAL SERVICES.
    B) THE REPLACEMENT COPIER IS OF GREATER TECHNOLOGY AND OFFERS THE SAME OR MORE FEATURES THAN THE COPIER BEING REPLACED.
    C) THE REPLACEMENT COPIER HAS THE SAME PRICES OR LESS THAN THE COPIER BEING REPLACED. THIS ALSO INCLUDES ALL COST PER COPY CHARGES.

16. MANUFACTURER EQUIPMENT CERTIFICATION

    NO PRODUCT WILL BE ACCEPTED IF ITS CERTIFIED DATE OF MANUFACTURER WAS PRIOR TO JANUARY 1, 1997. A CERTIFIED STATEMENT SHALL BE REQUIRED FROM THE MANUFACTURER WHICH AUTHENTICATES DATE OF MANUFACTURE.

    *** REMANUFACTURED DEFINITION: MEANS DOCUMENT IMAGING EQUIPMENT THAT HAS BEEN SUBJECT TO FACTORY/PLANT PROCESSES WHICH INCLUDES DISASSEMBLY TO CERTAIN STANDARDS ESTABLISHED BY OFFERER, CLEANED, REFINISHED, INSPECTED AND TESTED TO NEW OR NEWLY MANUFACTURED MACHINE TEST TOLERANCES, REPLACEMENT OF NON-FUNCTIONING PARTS OR COMPONENTS WITH NEW, REMANUFACTURED, OR USED PARTS, AND INSTALLATION OF ALL

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BLANKET PURCHASE ORDER
STATE OF MARYLAND

TERMS (cont'd):

RETROFITS AS DESIGNATED BY THE FACTORY/PLANT AS FIELD MANDATORY AS OF DATE OF EQUIPMENT INSTALLATION. COMPONENTS/ PARTS WHICH ARE OTHER THAN NEW ARE CERTIFIED BY TECHNICAL EXPERIENCE AS NOT AFFECTING MACHINE PERFORMANCE.

PLAIN PAPER DOCUMENT IMAGING EQUIPMENT CONTRACT
GENERAL SPECIFICATIONS APPLICABLE TO THIS CONTRACT

DELIVERY: DELIVERIES SHALL BE MADE AS REQUIRED TO THE USING AGENCY, BUT NOT MORE THAN THIRTY (30) DAYS (ARO) AFTER RECEIPT OF ORDER.

INVOICES: SHALL BE SURMITTED MONTHLY TO THE USING AGENCY. ALL INVOICES SHALL REFLECT APPROPRIATE ITEMIZED CHARGES. INVOICES SHALL INCLUDE FEDERAL I.D. # AND PURCHASE ORDER NUMBER.

THE PROCUREMENT OFFICER RESERVES THE RIGHT TO ANNUL ANY CONTRACT IF IN ITS OPINION THERE SHALL BE A FAILURE AT ANY TIME TO PERFORM FAITHFULLY ANY OF THE STIPULATIONS OR IN CASE OF ANY WILLFUL ATTEMPT TO IMPOSE UPON THE USING AGENCY MATERIAL, PRODUCTS, OR WORKMANSHIP INFERIOR TO THAT REQUIRED.

VENDOR SHALL NOT ACCEPT CHANGES, ADDITIONS, WAIVERS OR SUBSTITUTIONS IN THE PROVISIONS OF THIS ORDER UNLESS FURNISHED IN WRITING BY DGS AND SIGNED BY THE PROCUREMENT OFFICER. SHOULD ANY CHANGE CAUSE AN INCREASE IN THE VENDOR'S COST OR TIME FOR PERFORMANCE THAT IS NOT REFLECTED IN THE WRITTEN CHANGE NOTICE, VENDOR SHALL ASSERT ITS CLAIM FOR SAME WITHIN 10 DAYS AFTER DATE OF NOTICE.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

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AUTHORIZED BY: Jean Hinson **DATE:** 11/16/12
BUYER AUTHORIZED DESIGNEE

Pricing Master 10/12/2012

RICOH

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
DIGITAL MFP															
Ricoh MP 201SPF**	415652	$2,835	1,447.46	$0.0114	$68.34	$48.02	$39.49	$34.66	$0.0114	5,000	$0.0219	$0.0178	$0.0161	$0.0151	$0.0114
Network Print/Scan Connection (Seg. 1)	PS-NWSC1	200	200.00		8.84	6.21	5.11	4.49			$0.0018	$0.0012	$0.0010	$0.0009	
Paper Feed Unit PB1030**	415674	386	253.82		11.22	7.89	6.49	5.69			$0.0022	$0.0016	$0.0013	$0.0011	
Accessibility Handle Type C**	414901	109	66.64		2.95	2.07	1.71	1.50			$0.0006	$0.0004	$0.0003	$0.0003	
Hard Disk Drive Option Type 201	416438	375	258.72		11.44	8.04	6.62	5.80			$0.0023	$0.0016	$0.0013	$0.0012	
>Cabinet, Type FAC19	411136	233	147.98		6.55	4.60	3.78	3.32			$0.0013	$0.0009	$0.0008	$0.0007	
FAC44 Cabinet	415129	215	147.00		6.50	4.57	3.75	3.29			$0.0013	$0.0009	$0.0008	$0.0007	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0004	$0.0003	$0.0002	$0.0002	
3L68-28 USB Keyboard MP171	100275FNG	250	245.00		11.52	8.16	6.51	5.52			$0.0023	$0.0016	$0.0013	$0.0011	
Fax Options:															
Handset Type 1018**	410781	71	49.98		2.21	1.55	1.27	1.12			$0.0004	$0.0003	$0.0003	$0.0002	
Print / Scan Options:															
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0006	$0.0004	$0.0004	$0.0003	
IEEE802.11a/g Interface Unit Type L	403000	404	332.22		14.69	10.32	8.49	7.45			$0.0029	$0.0021	$0.0017	$0.0015	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0025	$0.0018	$0.0015	$0.0013	
USB2.0/SD Slot Type B	414917	305	196.00		8.66	6.09	5.01	4.40			$0.0017	$0.0012	$0.0010	$0.0009	
VM Card Type L	414902	147	98.98		4.38	3.08	2.53	2.22			$0.0009	$0.0006	$0.0005	$0.0004	
BB-HPL10A-R	100123FNG	149	134.26		5.94	4.17	3.43	3.01			$0.0012	$0.0008	$0.0007	$0.0006	
Additional Options:															
Embedded HotSpot Type S	415620	961	557.62		24.66	17.33	14.25	12.50			$0.0049	$0.0035	$0.0028	$0.0025	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0037	$0.0026	$0.0021	$0.0019	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0070	$0.0049	$0.0040	$0.0035	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0102	$0.0072	$0.0059	$0.0052	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0132	$0.0093	$0.0076	$0.0067	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0031	$0.0022	$0.0018	$0.0016	
Aficio MP 301SPF**	416185	$2,960	1,371.45	$0.0113	$64.89	$45.59	$37.49	$32.92	$0.0113	9,000	$0.0132	$0.0125	$0.0120	$0.0110	$0.0113
Network Print/Scan Connection (Seg. 2)	PS-NWSC2	300	300.00		8.84	6.21	5.11	4.49			$0.0010	$0.0007	$0.0006	$0.0005	
Paper Feed Unit Type PB 1040	416203	460	188.16		8.32	5.85	4.81	4.22			$0.0009	$0.0007	$0.0005	$0.0005	
Hard Disk Drive Option Type 301	416195	470	196.00		8.66	6.09	5.01	4.40			$0.0010	$0.0007	$0.0006	$0.0005	
Cabinet Type FAC57	416441	290	118.58		5.24	3.68	3.03	2.66			$0.0006	$0.0004	$0.0003	$0.0003	
Cabinet Type FAC58	416442	240	101.92		4.51	3.17	2.61	2.28			$0.0005	$0.0004	$0.0003	$0.0003	
Fax Accessories															
Fax Connection Unit Type C (available Q3 2012)	416194	290	117.00		5.17	3.64	2.99	2.62			$0.0006	$0.0004	$0.0003	$0.0003	
Handset Type C5502**	416324	100	53.90		2.38	1.68	1.38	1.21			$0.0003	$0.0002	$0.0002	$0.0001	
Copier Accessories															
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0003	$0.0002	$0.0002	$0.0002	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0019	$0.0014	$0.0011	$0.0010	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0014	$0.0010	$0.0008	$0.0007	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0016	$0.0011	$0.0009	$0.0008	
VM Card Type U	416163	190	102.90		4.55	3.19	2.63	2.31			$0.0005	$0.0004	$0.0003	$0.0003	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0020	$0.0014	$0.0012	$0.0010	
Browser Unit Type G	416200	170	69.58		3.08	2.17	1.77	1.56			$0.0003	$0.0002	$0.0002	$0.0002	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
SD Card for NetWare Printing Type I	416196	200	81.34		3.60	2.53	2.08	1.82			$0.0004	$0.0003	$0.0002	$0.0002	
Unicode Font Package for SAP - 1 Device License	413009	350	343.00		15.17	10.65	8.76	7.69			$0.0017	$0.0012	$0.0010	$0.0009	
Unicode Font Package for SAP - 10 Device Licens	413010	3,000	2,940.00		130.01	91.35	75.12	65.94			$0.0144	$0.0101	$0.0083	$0.0073	
Unicode Font Package for SAP - 100 Device Licer	413011	27,000	26,460.00		1,170.06	822.11	676.05	593.50			$0.1300	$0.0913	$0.0751	$0.0659	
Additional Options:															
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0002	$0.0001	$0.0001	$0.0001	
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0024	$0.0017	$0.0014	$0.0012	
Data Overwrite Security Unit Type I	416372	530	215.00		9.51	6.68	5.49	4.82			$0.0011	$0.0007	$0.0006	$0.0005	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0017	$0.0012	$0.0010	$0.0009	
Ricoh MP 2550B	414395	**$2,835**	**1,774.78**	**$0.0113**	**$89.32**	**$62.76**	**$51.61**	**$45.31**	**$0.0113**	**5,000**	**$0.0259**	**$0.0206**	**$0.0183**	**$0.0171**	**$0.0113**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0024	$0.0017	$0.0014	$0.0012	
Network Print/Scan Connection (Seg. 2)	PS-NWSC2	300	300.00		8.84	6.21	5.11	4.49			$0.0018	$0.0012	$0.0010	$0.0009	
Network Print/Scan Connection (Seg. 3)	PS-NWSC3	350	350.00		13.27	9.32	7.67	6.73			$0.0027	$0.0019	$0.0015	$0.0013	
ARDF DF 3030**	414143	945	428.26		18.93	13.31	10.95	9.60			$0.0038	$0.0027	$0.0022	$0.0019	
Platen Cover Type 3800C	412551	100	67.62		2.99	2.10	1.72	1.52			$0.0006	$0.0004	$0.0003	$0.0003	
1 Bin Tray BN 3030	414127	341	207.76		9.18	6.46	5.31	4.66			$0.0018	$0.0013	$0.0011	$0.0009	
500 Sheet Finisher SR 3050**	414130	1,097	551.00		24.37	17.12	14.08	12.36			$0.0049	$0.0034	$0.0028	$0.0025	
SR790 1,000 Sheet Finisher**	412730	1,554	768.32		33.98	23.87	19.63	17.24			$0.0068	$0.0048	$0.0039	$0.0034	
Booklet Finisher SR3000**	412851	3,308	2,056.04	**$260 Per Year**	90.91	63.88	52.53	46.12	**$260 Per Year**		$0.0182	$0.0128	$0.0105	$0.0092	**$260 Per Year**
Bridge Unit BU 3020**	414125	252	166.60		7.37	5.17	4.25	3.73			$0.0015	$0.0010	$0.0009	$0.0007	
Punch Unit Kit PU3000 3/2 Hole	412855	803	499.80		22.10	15.53	12.77	11.21			$0.0044	$0.0031	$0.0026	$0.0022	
Internal Shift Tray SH3010	414140	341	176.00		7.78	5.47	4.50	3.95			$0.0016	$0.0011	$0.0009	$0.0008	
PS500 Large Capacity Tray	410958	1,544	654.64		28.95	20.34	16.73	14.68			$0.0058	$0.0041	$0.0033	$0.0029	
Paper Feed Unit Type PB 3030 (2 x 500 Sheets)	413673	1,379	611.52		27.04	19.00	15.62	13.72			$0.0054	$0.0038	$0.0031	$0.0027	
FAC 38 Cabinet	414520	217	145.04		6.41	4.51	3.70	3.25			$0.0013	$0.0009	$0.0007	$0.0007	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0005	$0.0003	$0.0003	$0.0002	
Hard Disk Drive Option Type 5000** (repl w/41642	413889	536	198.00		8.76	6.15	5.06	4.44			$0.0018	$0.0012	$0.0010	$0.0009	
3L68-19 USB Keyboard	100256FNG	449	398.86		17.64	12.40	10.19	8.95			$0.0035	$0.0025	$0.0020	$0.0018	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0005	$0.0003	$0.0003	$0.0002	
VZ G106030 Keyboard Bracket Long (Bracket Onl	100268FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0017	$0.0012	$0.0010	$0.0008	
Fax Options:															
Fax Option Type 3350	414403	861	458.64		20.28	14.25	11.72	10.29			$0.0041	$0.0028	$0.0023	$0.0021	
G3 Interface Unit Type 3350	414084	714	449.82		19.89	13.97	11.50	10.09			$0.0040	$0.0028	$0.0023	$0.0020	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0005	$0.0003	$0.0003	$0.0002	
Handset Type 1018**	410781	71	49.98		2.21	1.55	1.27	1.12			$0.0004	$0.0003	$0.0003	$0.0002	
Print / Scan Options:															
Printer/Scanner Unit Type 3350	003295MIU	1,386	718.00		31.75	22.31	18.34	16.10			$0.0064	$0.0045	$0.0037	$0.0032	
PostScript3 Unit Type 3350	414120	599	380.00		16.80	11.81	9.71	8.52			$0.0034	$0.0024	$0.0019	$0.0017	
RA2K IPDS BW MFPs 20-39PPM	100132FNG	876	825.16		38.81	27.50	21.90	18.57			$0.0078	$0.0055	$0.0044	$0.0037	
RPCS Printer Unit Type 3350	003294MIU	399	341.04		15.08	10.59	8.71	7.65			$0.0030	$0.0021	$0.0017	$0.0015	
Printer Enhance Option Type 3350	414114	599	373.38		16.51	11.60	9.54	8.38			$0.0033	$0.0023	$0.0019	$0.0017	
Scanner Enhance Option Type 3350	414117	378	238.14		10.54	7.40	6.09	5.34			$0.0021	$0.0015	$0.0012	$0.0011	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0035	$0.0025	$0.0020	$0.0018	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0006	$0.0004	$0.0004	$0.0003	
Bluetooth Interface Type 3245	412866	397	310.66		13.74	9.65	7.94	6.97			$0.0027	$0.0019	$0.0016	$0.0014	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0025	$0.0018	$0.0015	$0.0013	
Java VM Card Type F	414004	147	98.98		4.38	3.08	2.53	2.22			$0.0009	$0.0006	$0.0005	$0.0004	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0037	$0.0026	$0.0021	$0.0019	
Additional Options:															
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0044	$0.0031	$0.0025	$0.0022	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
DataOverwriteSecurityUnit Type IJK-E	415682	247	99.00		4.38	3.08	2.53	2.22			$0.0009	$0.0006	$0.0005	$0.0004	
Data Overwrite Security Unit Type I	416372	530	270.48		11.96	8.41	6.91	6.07			$0.0024	$0.0017	$0.0014	$0.0012	
HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0024	$0.0017	$0.0014	$0.0012	
Embedded HotSpot Type D	415616	1,024	547.82		24.23	17.02	13.99	12.29			$0.0048	$0.0034	$0.0028	$0.0025	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0037	$0.0026	$0.0021	$0.0019	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0070	$0.0049	$0.0040	$0.0035	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0102	$0.0072	$0.0059	$0.0052	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0132	$0.0093	$0.0076	$0.0067	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0031	$0.0022	$0.0018	$0.0016	
Ricoh MP 2352SP	415756	**$5,620**	**2,704.80**	**$0.0110**	**$130.44**	**$91.65**	**$75.37**	**$66.16**	**$0.0110**	**5,000**	**$0.0341**	**$0.0263**	**$0.0231**	**$0.0212**	**$0.0110**
Ricoh MP 2852	415762	**$4,780**	**2,535.26**	**$0.0111**	**$122.94**	**$86.38**	**$71.04**	**$62.36**	**$0.0111**	**5,000**	**$0.0326**	**$0.0253**	**$0.0222**	**$0.0205**	**$0.0111**
Ricoh MP 2852SP	415768	**$7,570**	**3,262.42**	**$0.0111**	**$155.09**	**$108.98**	**$89.61**	**$78.67**	**$0.0111**	**5,000**	**$0.0390**	**$0.0298**	**$0.0259**	**$0.0237**	**$0.0111**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0024	$0.0017	$0.0014	$0.0012	
Network Print/Scan Connection (Seg. 2)	PS-NWSC2	300	300.00		8.84	6.21	5.11	4.49			$0.0018	$0.0012	$0.0010	$0.0009	
Network Print/Scan Connection (Seg. 3)	PS-NWSC3	350	350.00		13.27	9.32	7.67	6.73			$0.0027	$0.0019	$0.0015	$0.0013	
ARDF DF3060**	415791	1,670	586.04		25.91	18.21	14.97	13.14			$0.0052	$0.0036	$0.0030	$0.0026	
Paper Feed Unit PB3130 (2 x 550 Sheets)**	415793	1,650	593.88		26.26	18.45	15.17	13.32			$0.0053	$0.0037	$0.0030	$0.0027	
Paper Feed Unit PB3120 (1 x 550 Sheets)**	415794	760	398.86		17.64	12.40	10.19	8.95			$0.0035	$0.0025	$0.0020	$0.0018	
LCIT PB3140**	415795	1,960	705.60		31.20	21.92	18.03	15.83			$0.0062	$0.0044	$0.0036	$0.0032	
Bridge Unit BU3050**	415798	330	124.49		5.50	3.87	3.18	2.79			$0.0011	$0.0008	$0.0006	$0.0006	
Finisher SR3070**	415799	1,330	483.52		21.38	15.03	12.35	10.84			$0.0043	$0.0030	$0.0025	$0.0022	
SR3090 1,000-Sheet Finisher**	415804	1,930	731.93		32.37	22.74	18.70	16.42			$0.0065	$0.0045	$0.0037	$0.0033	
Booklet Finisher SR3100**	415810	4,040	2,185.40	**$260 Per Year**	96.64	67.90	55.84	49.02	**$260 Per Year**		$0.0193	$0.0136	$0.0112	$0.0098	**$260 Per Year**
Internal Finisher Type 3352**	415800	1,600	576.24		25.48	17.90	14.72	12.93			$0.0051	$0.0036	$0.0029	$0.0026	
Punch Kit PU3020 NA	415801	1,160	623.28		27.56	19.36	15.93	13.98			$0.0055	$0.0039	$0.0032	$0.0028	
Punch Unit Kit PU3000 3/2 Hole	412855	803	499.80		22.10	15.53	12.77	11.21			$0.0044	$0.0031	$0.0026	$0.0022	
Internal Shift Tray SH3050**	415797	430	230.30		10.18	7.15	5.88	5.16			$0.0020	$0.0014	$0.0012	$0.0010	
Hard Disk Drive Option Type 3352**	415805	490	264.60		11.70	8.22	6.76	5.94			$0.0023	$0.0016	$0.0014	$0.0012	
FAC52 Cabinet	416337	250	131.32		5.81	4.08	3.35	2.95			$0.0012	$0.0008	$0.0007	$0.0006	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0004	$0.0003	$0.0002	$0.0002	
Card Reader Bracket Type 3352	415814	160	84.28		3.72	2.62	2.16	1.89			$0.0007	$0.0005	$0.0004	$0.0004	
ADF Handle Type C	416213	200	109.76		4.85	3.41	2.80	2.46			$0.0010	$0.0007	$0.0006	$0.0005	
Caster Table Type D	415811	270	147.98		6.55	4.60	3.78	3.32			$0.0013	$0.0009	$0.0008	$0.0007	
Platen Cover Type 3352**	415809	140	79.38		3.51	2.47	2.03	1.78			$0.0007	$0.0005	$0.0004	$0.0004	
1 Bin Tray BN3090**	415796	430	226.38		10.01	7.04	5.78	5.08			$0.0020	$0.0014	$0.0012	$0.0010	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0005	$0.0003	$0.0003	$0.0002	
3L68-19 USB Keyboard	100256FNG	449	398.86		17.64	12.40	10.19	8.95			$0.0035	$0.0025	$0.0020	$0.0018	
VZ G106030 Keyboard Bracket Long (Bracket Onl	100268FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0017	$0.0012	$0.0010	$0.0008	
External USB Keyboard(No bracket)	100266FNG	50	46.02		2.25	1.60	1.27	1.08			$0.0005	$0.0003	$0.0003	$0.0002	
Fax Options:															
Fax Option Type 3352**	415836	1,530	550.76		24.35	17.11	14.07	12.35			$0.0049	$0.0034	$0.0028	$0.0025	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0005	$0.0003	$0.0003	$0.0002	
G3 Interface Unit Type 3352	415841	910	487.06		21.54	15.13	12.45	10.93			$0.0043	$0.0030	$0.0025	$0.0022	
Handset Type 3352**	415820	100	53.90		2.38	1.68	1.38	1.21			$0.0005	$0.0003	$0.0003	$0.0002	
Print / Scan Options:															
Printer/Scanner Unit Type 3352	416426	1,610	1,040.00		45.99	32.31	26.57	23.33			$0.0092	$0.0065	$0.0053	$0.0047	
USB2.0/SD Slot Type H	415808	400	208.74		9.23	6.49	5.33	4.68			$0.0018	$0.0013	$0.0011	$0.0009	
PostScript3 Unit Type 3352	415830	740	402.00		17.78	12.49	10.27	9.02			$0.0036	$0.0025	$0.0021	$0.0018	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0035	$0.0025	$0.0020	$0.0018	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0006	$0.0004	$0.0004	$0.0003	

State of Maryland

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Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0028	$0.0020	$0.0016	$0.0014	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0025	$0.0018	$0.0015	$0.0013	
VM Card Type N	415868	200	104.86		4.64	3.25	2.68	2.35			$0.0009	$0.0007	$0.0005	$0.0005	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0037	$0.0026	$0.0021	$0.0019	
IPDS Option Type 3352	415833	975	918.26	**$150 Per Year**	43.19	30.61	24.37	20.67	**$150 Per Year**		$0.0086	$0.0061	$0.0049	$0.0041	**$150 Per Year**
Additional Options:															
Data Overwrite Security Unit Type I	416372	530	270.48		11.96	8.41	6.91	6.07			$0.0024	$0.0017	$0.0014	$0.0012	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0049	$0.0035	$0.0028	$0.0025	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0037	$0.0026	$0.0021	$0.0019	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0070	$0.0049	$0.0040	$0.0035	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0102	$0.0072	$0.0059	$0.0052	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0132	$0.0093	$0.0076	$0.0067	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0031	$0.0022	$0.0018	$0.0016	
Ricoh MP 3352	415774	**$6,200**	**2,915.50**	**$0.0112**	**$139.76**	**$98.20**	**$80.75**	**$70.89**	**$0.0112**	**9,000**	**$0.0215**	**$0.0169**	**$0.0150**	**$0.0139**	**$0.0112**
Ricoh MP 3352SP	415780	**$9,500**	**3,960.18**	**$0.0112**	**$185.96**	**$130.65**	**$107.45**	**$94.33**	**$0.0112**	**9,000**	**$0.0267**	**$0.0205**	**$0.0179**	**$0.0165**	**$0.0112**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0013	$0.0009	$0.0008	$0.0007	
Network Print/Scan Connection (Seg. 2)	PS-NWSC2	300	300.00		8.84	6.21	5.11	4.49			$0.0010	$0.0007	$0.0006	$0.0005	
Network Print/Scan Connection (Seg. 3)	PS-NWSC3	350	350.00		13.27	9.32	7.67	6.73			$0.0015	$0.0010	$0.0009	$0.0007	
ARDF DF3060**	415791	1,670	586.04		25.91	18.21	14.97	13.14			$0.0029	$0.0020	$0.0017	$0.0015	
Paper Feed Unit PB3130 (2 x 550 Sheets)**	415793	1,650	593.88		26.26	18.45	15.17	13.32			$0.0029	$0.0021	$0.0017	$0.0015	
Paper Feed Unit PB3120 (1 x 550 Sheets)**	415794	760	398.86		17.64	12.40	10.19	8.95			$0.0020	$0.0014	$0.0011	$0.0010	
LCIT PB3140**	415795	1,960	705.60		31.20	21.92	18.03	15.83			$0.0035	$0.0024	$0.0020	$0.0018	
Bridge Unit BU3050**	415798	330	124.49		5.50	3.87	3.18	2.79			$0.0006	$0.0004	$0.0004	$0.0003	
Finisher SR3070**	415799	1,330	483.52		21.38	15.03	12.35	10.84			$0.0024	$0.0017	$0.0014	$0.0012	
SR3090 1,000-Sheet Finisher**	415804	1,930	731.93		32.37	22.74	18.70	16.42			$0.0036	$0.0025	$0.0021	$0.0018	
Booklet Finisher SR3100**	415810	4,040	2,185.40	**$260 Per Year**	96.64	67.90	55.84	49.02	**$260 Per Year**		$0.0107	$0.0075	$0.0062	$0.0054	**$260 Per Year**
Internal Finisher Type 3352**	415800	1,600	576.24		25.48	17.90	14.72	12.93			$0.0028	$0.0020	$0.0016	$0.0014	
Punch Kit PU3020 NA	415801	1,160	623.28		27.56	19.36	15.93	13.98			$0.0031	$0.0022	$0.0018	$0.0016	
Punch Unit Kit PU3000 3/2 Hole	412855	803	499.80		22.10	15.53	12.77	11.21			$0.0025	$0.0017	$0.0014	$0.0012	
Internal Shift Tray SH3050**	415797	430	230.30		10.18	7.15	5.88	5.16			$0.0011	$0.0008	$0.0007	$0.0006	
Hard Disk Drive Option Type 3352**	415805	490	264.60		11.70	8.22	6.76	5.94			$0.0013	$0.0009	$0.0008	$0.0007	
FAC52 Cabinet	416337	250	131.32		5.81	4.08	3.35	2.95			$0.0006	$0.0005	$0.0004	$0.0003	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0002	$0.0001	$0.0001	$0.0001	
Card Reader Bracket Type 3352	415814	160	84.28		3.72	2.62	2.16	1.89			$0.0004	$0.0003	$0.0002	$0.0002	
ADF Handle Type C	416213	200	109.76		4.85	3.41	2.80	2.46			$0.0005	$0.0004	$0.0003	$0.0003	
Caster Table Type D	415811	270	147.98		6.55	4.60	3.78	3.32			$0.0007	$0.0005	$0.0004	$0.0004	
Platen Cover Type 3352**	415809	140	79.38		3.51	2.47	2.03	1.78			$0.0004	$0.0003	$0.0002	$0.0002	
1 Bin Tray BN3090**	415796	430	226.38		10.01	7.04	5.78	5.08			$0.0011	$0.0008	$0.0006	$0.0006	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0003	$0.0002	$0.0002	$0.0001	
3L68-19 USB Keyboard	100256FNG	449	398.86		17.64	12.40	10.19	8.95			$0.0020	$0.0014	$0.0011	$0.0010	
VZ G106030 Keyboard Bracket Long (Bracket Onl	100268FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0010	$0.0007	$0.0005	$0.0005	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0003	$0.0002	$0.0001	$0.0001	
Fax Options:															
Fax Option Type 3352**	415836	1,530	550.76		24.35	17.11	14.07	12.35			$0.0027	$0.0019	$0.0016	$0.0014	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0003	$0.0002	$0.0002	$0.0001	
G3 Interface Unit Type 3352	415841	910	487.06		21.54	15.13	12.45	10.93			$0.0024	$0.0017	$0.0014	$0.0012	
Handset Type 3352**	415820	100	53.90		2.38	1.68	1.38	1.21			$0.0003	$0.0002	$0.0002	$0.0001	
Print / Scan Options:															
Printer/Scanner Unit Type 3352	416426	1,610	1,040.00		45.99	32.31	26.57	23.33			$0.0051	$0.0036	$0.0030	$0.0026	
USB2.0/SD Slot Type H	415808	400	208.74		9.23	6.49	5.33	4.68			$0.0010	$0.0007	$0.0006	$0.0005	

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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
PostScript3 Unit Type 3352	415830	740	402.00		17.78	12.49	10.27	9.02			$0.0020	$0.0014	$0.0011	$0.0010	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0019	$0.0014	$0.0011	$0.0010	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0003	$0.0002	$0.0002	$0.0002	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0016	$0.0011	$0.0009	$0.0008	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0014	$0.0010	$0.0008	$0.0007	
VM Card Type N	415868	200	104.86		4.64	3.25	2.68	2.35			$0.0005	$0.0004	$0.0003	$0.0003	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0020	$0.0014	$0.0012	$0.0010	
IPDS Option Type 3352	415833	975	918.26	$150 Per Year	43.19	30.61	24.37	20.67	$150 Per Year		$0.0048	$0.0034	$0.0027	$0.0023	$150 Per Year
Additional Options:															
Data Overwrite Security Unit Type I	416372	530	270.48		11.96	8.41	6.91	6.07			$0.0013	$0.0009	$0.0008	$0.0007	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0027	$0.0019	$0.0016	$0.0014	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0020	$0.0014	$0.0012	$0.0010	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0039	$0.0027	$0.0022	$0.0020	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0057	$0.0040	$0.0033	$0.0029	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0073	$0.0052	$0.0042	$0.0037	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0017	$0.0012	$0.0010	$0.0009	
Ricoh MP 4002**	415955	**$9,500**	**3,292.80**	**$0.0091**	**$160.78**	**$112.96**	**$92.89**	**$81.55**	**$0.0091**	**18,000**	**$0.0129**	**$0.0110**	**$0.0092**	**$0.0085**	**$0.0091**
Ricoh MP 4002SP**	415956	**$11,000**	**3,837.68**	**$0.0091**	**$184.87**	**$129.89**	**$106.82**	**$93.78**	**$0.0091**	**18,000**	**$0.0143**	**$0.0112**	**$0.0099**	**$0.0092**	**$0.0091**
Ricoh MP 5002**	415957	**$12,500**	**4,278.68**	**$0.0088**	**$204.37**	**$143.60**	**$118.08**	**$103.66**	**$0.0088**	**18,000**	**$0.0154**	**$0.0120**	**$0.0106**	**$0.0098**	**$0.0088**
Ricoh MP 5002SP**	415958	**$13,500**	**4,792.20**	**$0.0088**	**$227.08**	**$159.55**	**$131.20**	**$115.18**	**$0.0088**	**18,000**	**$0.0166**	**$0.0129**	**$0.0113**	**$0.0104**	**$0.0088**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0007	$0.0005	$0.0004	$0.0003	
Network Print/Scan Connection (Seg. 3)	PS-NWSC3	350	350.00		13.27	9.32	7.67	6.73			$0.0007	$0.0005	$0.0004	$0.0004	
Network Print/Scan Connection (Seg. 4)	PS-NWSC4	425	425.00		18.79	13.20	10.86	9.53			$0.0010	$0.0007	$0.0006	$0.0005	
Paper Feed Unit PB3130 (2 x 550 Sheets)**	415793	1,650	593.88		26.26	18.45	15.17	13.32			$0.0015	$0.0010	$0.0008	$0.0007	
LCIT RT3020	415984	1,910	688.94		30.47	21.40	17.60	15.45			$0.0017	$0.0012	$0.0010	$0.0009	
Side Tray Type C5502**	415989	640	346.92		15.34	10.78	8.86	7.78			$0.0009	$0.0006	$0.0005	$0.0004	
LCIT PB3140**	415795	1,960	705.60		31.20	21.92	18.03	15.83			$0.0017	$0.0012	$0.0010	$0.0009	
SR3090 1,000-Sheet Finisher**	415804	1,930	731.93		32.37	22.74	18.70	16.42			$0.0018	$0.0013	$0.0010	$0.0009	
Booklet Finisher SR3110**	416007	5,110	1,838.48		81.30	57.12	46.97	41.24			$0.0045	$0.0032	$0.0026	$0.0023	
Finisher SR3120**	416008	3,550	1,180.90		52.22	36.69	30.17	26.49			$0.0029	$0.0020	$0.0017	$0.0015	
Bridge Unit BU3060**	415988	220	79.98		3.54	2.49	2.04	1.79			$0.0002	$0.0001	$0.0001	$0.0001	
Punch Unit PU3030 NA	416325	980	339.08		14.99	10.54	8.66	7.60			$0.0008	$0.0006	$0.0005	$0.0004	
FAC56 Cabinet	416407	290	151.90		6.71	4.72	3.88	3.41			$0.0004	$0.0003	$0.0002	$0.0002	
1 Bin Tray BN3100**	415986	580	310.66		13.74	9.65	7.94	6.97			$0.0008	$0.0005	$0.0004	$0.0004	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0001	$0.0001	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Internal Shift Tray SH3060**	415987	450	232.26		10.27	7.21	5.94	5.21			$0.0006	$0.0004	$0.0003	$0.0003	
Fax Options:															
Fax Option Type 5002**	416156	1,450	522.34		23.10	16.23	13.35	11.72			$0.0013	$0.0009	$0.0007	$0.0007	
G3 Interface Unit Type 5002	416161	890	475.30		21.02	14.77	12.14	10.66			$0.0012	$0.0008	$0.0007	$0.0006	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0001	$0.0001	$0.0001	$0.0001	
Fax Connection Unit Type A	416207	290	118.00		5.22	3.67	3.01	2.65			$0.0003	$0.0002	$0.0002	$0.0001	
Handset Type C5502**	416324	100	53.90		2.38	1.68	1.38	1.21			$0.0001	$0.0001	$0.0001	$0.0001	
Print / Scan Options:															
Printer/Scanner Unit Type 5002	416140	1,650	1,164.00		51.47	36.17	29.74	26.11			$0.0029	$0.0020	$0.0017	$0.0015	
PostScript3 Unit Type 5002	416149	1,180	638.00		28.21	19.82	16.30	14.31			$0.0016	$0.0011	$0.0009	$0.0008	
IPDS Unit Type 5002	416152	1,050	880.04		38.92	27.34	22.48	19.74			$0.0022	$0.0015	$0.0012	$0.0011	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0010	$0.0007	$0.0006	$0.0005	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0008	$0.0006	$0.0005	$0.0004	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0007	$0.0005	$0.0004	$0.0004	

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IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0002	$0.0001	$0.0001	$0.0001	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0010	$0.0007	$0.0006	$0.0005	
VM Card Type U	416163	190	102.90		4.55	3.19	2.63	2.31			$0.0003	$0.0002	$0.0001	$0.0001	
SD card for NetWare Printing Type K	416210	200	105.84		4.68	3.29	2.70	2.37			$0.0003	$0.0002	$0.0002	$0.0001	
Additional Options:															
Data Overwrite Security Unit Type I	416372	530	270.48		11.96	8.41	6.91	6.07			$0.0007	$0.0005	$0.0004	$0.0003	
Copy Data Security Unit Type G	416391	960	497.84		22.01	15.46	12.72	11.16			$0.0012	$0.0009	$0.0007	$0.0006	
Platen Cover Type 3352**	415809	140	79.38		3.51	2.47	2.03	1.78			$0.0002	$0.0001	$0.0001	$0.0001	
ADF Handle Type C	416213	200	109.76		4.85	3.41	2.80	2.46			$0.0003	$0.0002	$0.0002	$0.0001	
Card Reader Bracket Type 3352	415814	160	84.28		3.72	2.62	2.16	1.89			$0.0002	$0.0001	$0.0001	$0.0001	
Browser Unit Type I	416204	170	90.16		3.99	2.80	2.30	2.02			$0.0002	$0.0002	$0.0001	$0.0001	
Hard Disk Drive Option Type 5002	416155	490	258.72		11.44	8.04	6.62	5.80			$0.0006	$0.0004	$0.0004	$0.0003	
HotSpot MFP Type F	416602	899	625.24		27.65	19.42	15.97	14.02			$0.0015	$0.0011	$0.0009	$0.0008	
HotSpot MFP Type I	416608	899	625.24		27.65	19.42	15.97	14.02			$0.0015	$0.0011	$0.0009	$0.0008	
HD Surrender	005777MIU	350	350.00		15.46	10.87	8.94	7.85			$0.0009	$0.0006	$0.0005	$0.0004	
Ricoh MP 9001SP(limited availability)	414794	**$39,000**	**12,051.06**	**$0.0053**	**$550.23**	**$386.61**	**$317.92**	**$279.10**	**$0.0053**	**72,000**	**$0.0067**	**$0.0056**	**$0.0051**	**$0.0049**	**$0.0053**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0002	$0.0001	$0.0001	$0.0001	
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0002	$0.0001	$0.0001	$0.0001	
Network Print/Scan Connection (Seg. 4)	PS-NWSC4	425	425.00		18.79	13.20	10.86	9.53			$0.0003	$0.0002	$0.0002	$0.0001	
Network Print/Scan Connection (Seg. 5)	PS-NWSC5	500	500.00		22.11	15.54	12.78	11.22			$0.0003	$0.0002	$0.0002	$0.0002	
RT43 LCT	414517	2,205	1,104.00		48.82	34.30	28.21	24.76			$0.0007	$0.0005	$0.0004	$0.0003	
SR4030 Finisher(3,000 sheet finisher—50-sheet st	414957	3,360	1,457.26		64.44	45.28	37.23	32.68			$0.0009	$0.0006	$0.0005	$0.0005	
SR4040 Finisher (2,000 sheet finisher—saddle stit	414950	5,775	2,383.36	**$260 Per Year**	105.39	74.05	60.90	53.46	**$260 Per Year**		$0.0015	$0.0010	$0.0008	$0.0007	**$260 Per Year**
SR4050 Finisher (3,000 sheet finisher—100-sheet	414944	5,775	2,925.30		129.36	90.89	74.74	65.61			$0.0018	$0.0013	$0.0010	$0.0009	
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0002	$0.0001	$0.0001	$0.0001	
Type 1075 Hole Punch	415282	902	586.04		25.91	18.21	14.97	13.14			$0.0004	$0.0003	$0.0002	$0.0002	
Cover Interposer Tray Type 3260	412213	1,218	759.50		33.58	23.60	19.40	17.03			$0.0005	$0.0003	$0.0003	$0.0002	
Copy Tray Type 2075	412190	158	83.30		3.68	2.59	2.13	1.87			$0.0001	$0.0000	$0.0000	$0.0000	
8 1/2"x14" Tray Type 1075	411187	893	560.56		24.78	17.41	14.32	12.57			$0.0003	$0.0002	$0.0002	$0.0002	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0001	$0.0000	$0.0000	$0.0000	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0000	$0.0000	$0.0000	$0.0000	
11" x 17" Tray Unit Type 9001	415017	1,575	1,018.22		45.02	31.63	26.02	22.83			$0.0006	$0.0004	$0.0004	$0.0003	
Card Rdr Bracket Type 1075	411203	131	83.30		3.68	2.59	2.13	1.87			$0.0001	$0.0000	$0.0000	$0.0000	
Output Jogger Unit Type 3260	412212	386	243.04		10.75	7.56	6.21	5.45			$0.0001	$0.0001	$0.0001	$0.0001	
Jogger Unit Type 1075	411206	386	243.04		10.75	7.56	6.21	5.45			$0.0001	$0.0001	$0.0001	$0.0001	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0006	$0.0004	$0.0003	$0.0003	
Multi Folding Unit Type FD5000	404183	9,608	6,162.24		272.50	191.46	157.45	138.22			$0.0038	$0.0027	$0.0022	$0.0019	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0000	$0.0000	$0.0000	$0.0000	
VZ G106033 Keyboard Bracket MP9001(Bracket C	100269FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0001	$0.0001	$0.0001	$0.0001	
Fax Options:															
Fax Option Type 9001	414945	1,208	768.32		33.98	23.87	19.63	17.24			$0.0005	$0.0003	$0.0003	$0.0002	
G3 Interface Unit Type 9001	414958	714	454.72		20.11	14.13	11.62	10.20			$0.0003	$0.0002	$0.0002	$0.0001	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0000	$0.0000	$0.0000	$0.0000	
Print / Scan Options:															
Printer/Scanner Unit Type 9001	414954	3,675	1,992.34		88.10	61.91	50.90	44.69			$0.0012	$0.0009	$0.0007	$0.0006	
Ricoh Print Driver CD Type 9001	004048MIU	1	0.98		0.04	0.03	0.03	0.02			$0.0000	$0.0000	$0.0000	$0.0000	
PostScript3 Type 9001	415050	2,310	1,524.88		67.43	47.37	38.96	34.20			$0.0009	$0.0007	$0.0005	$0.0005	
Genuine IPDS for MP6001-8001	415052	1,400	1,067.22	**$150 Per Year**	50.20	35.57	28.32	24.02	**$150 Per Year**		$0.0007	$0.0005	$0.0004	$0.0003	**$150 Per Year**
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0003	$0.0002	$0.0002	$0.0002	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0000	$0.0000	$0.0000	$0.0000	

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HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0002	$0.0001	$0.0001	$0.0001	
9 Bin Mail Box CS391	412191	2,205	1,383.76		61.19	42.99	35.36	31.04			$0.0008	$0.0006	$0.0005	$0.0004	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0000	$0.0000	$0.0000	$0.0000	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0002	$0.0002	$0.0001	$0.0001	
Bluetooth Interface Type 3245	412866	397	310.66		13.74	9.65	7.94	6.97			$0.0002	$0.0001	$0.0001	$0.0001	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0002	$0.0001	$0.0001	$0.0001	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0003	$0.0002	$0.0001	$0.0001	
USB 2.0/SD Slot Type C	414949	315	196.00		8.66	6.09	5.01	4.40			$0.0001	$0.0001	$0.0001	$0.0001	
Additional Options:															
DataOverwriteSecurityUnit Type HM-E	415681	247	126.42		5.59	3.93	3.23	2.83			$0.0001	$0.0001	$0.0000	$0.0000	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0002	$0.0001	$0.0001	$0.0001	
VM Card Type J	404230	147	96.04		4.24	2.98	2.45	2.16			$0.0001	$0.0000	$0.0000	$0.0000	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0003	$0.0002	$0.0002	$0.0002	
Type 9001 Removable Hard Drive	005639MIU	1,500	1,057.42		46.76	32.85	27.02	23.72			$0.0006	$0.0005	$0.0004	$0.0003	
Type 9001 Additional Removable Hard Drive	005640MIU	833	700.70		30.99	21.78	17.90	15.72			$0.0004	$0.0003	$0.0002	$0.0002	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0003	$0.0002	$0.0001	$0.0001	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0005	$0.0003	$0.0003	$0.0002	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0007	$0.0005	$0.0004	$0.0004	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0009	$0.0006	$0.0005	$0.0005	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0057	$0.0040	$0.0033	$0.0029	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0015	$0.0010	$0.0008	$0.0007	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0041	$0.0029	$0.0024	$0.0021	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0221	$0.0156	$0.0128	$0.0112	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0011	$0.0008	$0.0006	$0.0006	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0041	$0.0028	$0.0023	$0.0021	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0002	$0.0001	$0.0001	$0.0001	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0048	$0.0034	$0.0028	$0.0025	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0002	$0.0002	$0.0001	$0.0001	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0005	$0.0003	$0.0003	$0.0002	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0009	$0.0006	$0.0005	$0.0004	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0002	$0.0002	$0.0001	$0.0001	
Aficio MP 6002	415876	**$20,000**	**7,117.74**	**$0.0055**	**$332.08**	**$233.33**	**$191.87**	**$168.44**	**$0.0055**	**18,000**	**$0.0224**	**$0.0170**	**$0.0147**	**$0.0134**	**$0.0055**
Aficio MP 6002SP	415877	**$24,500**	**8,501.50**	**$0.0055**	**$393.27**	**$276.32**	**$227.23**	**$199.48**	**$0.0055**	**18,000**	**$0.0258**	**$0.0194**	**$0.0166**	**$0.0151**	**$0.0055**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0007	$0.0005	$0.0004	$0.0003	
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0007	$0.0005	$0.0004	$0.0004	
Network Print/Scan Connection (Seg. 4)	PS-NWSC4	425	425.00		18.79	13.20	10.86	9.53			$0.0010	$0.0007	$0.0006	$0.0005	
Network Print/Scan Connection (Seg. 5)	PS-NWSC5	500	500.00		22.11	15.54	12.78	11.22			$0.0012	$0.0009	$0.0007	$0.0006	
LCIT RT4010	415904	2,600	817.32		36.14	25.39	20.88	18.34			$0.0020	$0.0014	$0.0012	$0.0010	
Finisher SR4060**	415901	3,770	1,457.26		64.44	45.28	37.23	32.68			$0.0036	$0.0025	$0.0021	$0.0018	
Booklet Finisher SR4070**	415902	6,550	2,383.36	**$260 Per Year**	105.39	74.05	60.90	53.46	**$260 Per Year**		$0.0059	$0.0041	$0.0034	$0.0030	**$260 Per Year**
Finisher SR4080	415900	6,550	2,925.30		129.36	90.89	74.74	65.61			$0.0072	$0.0050	$0.0042	$0.0036	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0008	$0.0006	$0.0005	$0.0004	
Type 1075 Hole Punch	415282	902	586.04		25.91	18.21	14.97	13.14			$0.0014	$0.0010	$0.0008	$0.0007	
Cover Interposer Tray CI4000	415906	1,470	759.50		33.58	23.60	19.40	17.03			$0.0019	$0.0013	$0.0011	$0.0009	
Copy Tray Type 9002	416229	200	78.00		3.45	2.42	1.99	1.75			$0.0002	$0.0001	$0.0001	$0.0001	
8 1/2"x14" PAPER SIZE TRAY Type 9002	416232	1,090	560.56		24.78	17.41	14.32	12.57			$0.0014	$0.0010	$0.0008	$0.0007	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0002	$0.0001	$0.0001	$0.0001	
Tab Sheet Holder Type 9002	416230	58	26.46		1.17	0.82	0.68	0.60			$0.0001	$0.0000	$0.0000	$0.0000	
11" x 17" Tray Unit Type 9001	415017	1,575	1,018.22		45.02	31.63	26.02	22.83			$0.0025	$0.0018	$0.0014	$0.0013	
Card Rdr Bracket Type 1075	411203	131	83.30		3.68	2.59	2.13	1.87			$0.0002	$0.0001	$0.0001	$0.0001	
Output Jogger Unit Type 9002A	415903	470	243.04		10.75	7.56	6.21	5.45			$0.0006	$0.0004	$0.0003	$0.0003	
Output Jogger Unit Type 9002B	416231	470	243.04		10.75	7.56	6.21	5.45			$0.0006	$0.0004	$0.0003	$0.0003	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0010	$0.0007	$0.0006	$0.0005	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0024	$0.0017	$0.0014	$0.0012	
Multi-Folding Unit FD4000	415908	11,510	6,162.24		272.50	191.46	157.45	138.22			$0.0151	$0.0106	$0.0087	$0.0077	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0007	$0.0005	$0.0004	$0.0003	
VM Card Type U	416163	190	102.90		4.55	3.19	2.63	2.31			$0.0003	$0.0002	$0.0001	$0.0001	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0001	$0.0001	$0.0001	$0.0001	
Fax Options:															
Fax Option Type 9002**	415912	1,440	768.32		33.98	23.87	19.63	17.24			$0.0019	$0.0013	$0.0011	$0.0010	
G3 Interface Unit Type 9002	415917	850	454.72		20.11	14.13	11.62	10.20			$0.0011	$0.0008	$0.0006	$0.0006	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0001	$0.0001	$0.0001	$0.0001	
Fax Connection Unit Type E	415929	290	118.00		5.22	3.67	3.01	2.65			$0.0003	$0.0002	$0.0002	$0.0001	
Print / Scan Options:															
Printer/Scanner Unit Type 9002	415919	4,500	2,033.00		89.90	63.17	51.94	45.60			$0.0050	$0.0035	$0.0029	$0.0025	
PostScript3 Unit Type 9002	415923	2,780	1,556.00		68.81	48.34	39.76	34.90			$0.0038	$0.0027	$0.0022	$0.0019	
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0012	$0.0009	$0.0007	$0.0006	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
MAIL BOX CS4000	415907	2,670	1,383.76		61.19	42.99	35.36	31.04			$0.0034	$0.0024	$0.0020	$0.0017	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0002	$0.0001	$0.0001	$0.0001	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0010	$0.0007	$0.0006	$0.0005	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0008	$0.0006	$0.0005	$0.0004	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0008	$0.0005	$0.0004	$0.0004	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0010	$0.0007	$0.0006	$0.0005	
SD card for NetWare printing Type L	416236	200	80.00		3.54	2.49	2.04	1.79			$0.0002	$0.0001	$0.0001	$0.0001	
Browser Unit Type J	416233	190	66.00		2.92	2.05	1.69	1.48			$0.0002	$0.0001	$0.0001	$0.0001	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0226	$0.0159	$0.0131	$0.0115	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0059	$0.0041	$0.0034	$0.0030	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0164	$0.0115	$0.0095	$0.0083	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0162	$0.0114	$0.0094	$0.0082	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0006	$0.0004	$0.0004	$0.0003	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0886	$0.0622	$0.0512	$0.0449	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0044	$0.0031	$0.0026	$0.0022	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0193	$0.0136	$0.0112	$0.0098	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0009	$0.0006	$0.0005	$0.0005	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0019	$0.0013	$0.0011	$0.0010	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0011	$0.0008	$0.0006	$0.0005	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0011	$0.0008	$0.0006	$0.0005	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0039	$0.0027	$0.0023	$0.0020	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0011	$0.0008	$0.0006	$0.0006	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0011	$0.0008	$0.0006	$0.0006	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0011	$0.0008	$0.0006	$0.0006	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0035	$0.0024	$0.0020	$0.0018	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0011	$0.0008	$0.0006	$0.0006	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0009	$0.0006	$0.0005	$0.0004	
Aficio MP 7502	415878	**$26,500**	**8,438.78**	**$0.0055**	**$390.50**	**$274.37**	**$225.63**	**$198.07**	**$0.0055**	**72,000**	**$0.0084**	**$0.0068**	**$0.0061**	**$0.0058**	**$0.0055**
Aficio MP 7502SP	415879	**$31,000**	**9,778.44**	**$0.0055**	**$449.74**	**$316.00**	**$259.85**	**$228.12**	**$0.0055**	**72,000**	**$0.0092**	**$0.0074**	**$0.0066**	**$0.0062**	**$0.0055**
Aficio MP 9002	415880	**$34,500**	**10,734.92**	**$0.0053**	**$492.03**	**$345.71**	**$284.29**	**$249.58**	**$0.0053**	**72,000**	**$0.0098**	**$0.0078**	**$0.0069**	**$0.0065**	**$0.0053**
Aficio MP 9002SP	415881	**$39,000**	**12,051.06**	**$0.0053**	**$550.23**	**$386.61**	**$317.92**	**$279.10**	**$0.0053**	**72,000**	**$0.0067**	**$0.0056**	**$0.0051**	**$0.0049**	**$0.0053**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0002	$0.0001	$0.0001	$0.0001	
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0002	$0.0001	$0.0001	$0.0001	
Network Print/Scan Connection (Seg. 4)	PS-NWSC4	425	425.00		18.79	13.20	10.86	9.53			$0.0003	$0.0002	$0.0002	$0.0001	
Network Print/Scan Connection (Seg. 5)	PS-NWSC5	500	500.00		22.11	15.54	12.78	11.22			$0.0003	$0.0002	$0.0002	$0.0002	
LCIT RT4010	415904	2,600	817.32		36.14	25.39	20.88	18.34			$0.0005	$0.0004	$0.0003	$0.0003	
Finisher SR4060**	415901	3,770	1,457.26		64.44	45.28	37.23	32.68			$0.0009	$0.0006	$0.0005	$0.0005	
Booklet Finisher SR4070**	415902	6,550	2,383.36	**$260 Per Year**	105.39	74.05	60.90	53.46	**$260 Per Year**		$0.0015	$0.0010	$0.0008	$0.0007	**$260 Per Year**
Finisher SR4080	415900	6,550	2,925.30		129.36	90.89	74.74	65.61			$0.0018	$0.0013	$0.0010	$0.0009	
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0002	$0.0001	$0.0001	$0.0001	
Type 1075 Hole Punch	415282	902	586.04		25.91	18.21	14.97	13.14			$0.0004	$0.0003	$0.0002	$0.0002	
Cover Interposer Tray CI4000	415906	1,470	759.50		33.58	23.60	19.40	17.03			$0.0005	$0.0003	$0.0003	$0.0002	
Copy Tray Type 9002	416229	200	78.00		3.45	2.42	1.99	1.75			$0.0000	$0.0000	$0.0000	$0.0000	
8 1/2"x14" PAPER SIZE TRAY Type 9002	416232	1,090	560.56		24.78	17.41	14.32	12.57			$0.0003	$0.0002	$0.0002	$0.0002	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0001	$0.0000	$0.0000	$0.0000	
Tab Sheet Holder Type 9002	416230	58	26.46		1.17	0.82	0.68	0.60			$0.0000	$0.0000	$0.0000	$0.0000	
11" x 17" Tray Unit Type 9001	415017	1,575	1,018.22		45.02	31.63	26.02	22.83			$0.0006	$0.0004	$0.0004	$0.0003	
Card Rdr Bracket Type 1075	411203	131	83.30		3.68	2.59	2.13	1.87			$0.0001	$0.0000	$0.0000	$0.0000	
Output Jogger Unit Type 9002A	415903	470	243.04		10.75	7.56	6.21	5.45			$0.0001	$0.0001	$0.0001	$0.0001	
Output Jogger Unit Type 9002B	416231	470	243.04		10.75	7.56	6.21	5.45			$0.0001	$0.0001	$0.0001	$0.0001	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0003	$0.0002	$0.0001	$0.0001	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0006	$0.0004	$0.0003	$0.0003	
Multi-Folding Unit FD4000	415908	11,510	6,162.24		272.50	191.46	157.45	138.22			$0.0038	$0.0027	$0.0022	$0.0019	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0002	$0.0001	$0.0001	$0.0001	
VM Card Type U	416163	190	102.90		4.55	3.19	2.63	2.31			$0.0001	$0.0000	$0.0000	$0.0000	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0000	$0.0000	$0.0000	$0.0000	
Fax Options:															
Fax Option Type 9002**	415912	1,440	768.32		33.98	23.87	19.63	17.24			$0.0005	$0.0003	$0.0003	$0.0002	
G3 Interface Unit Type 9002	415917	850	454.72		20.11	14.13	11.62	10.20			$0.0003	$0.0002	$0.0002	$0.0001	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0000	$0.0000	$0.0000	$0.0000	
Fax Connection Unit Type E	415929	290	118.00		5.22	3.67	3.01	2.65			$0.0001	$0.0001	$0.0000	$0.0000	
Print / Scan Options:															
Printer/Scanner Unit Type 9002	415919	4,500	2,033.00		89.90	63.17	51.94	45.60			$0.0012	$0.0009	$0.0007	$0.0006	
PostScript3 Unit Type 9002	415923	2,780	1,556.00		68.81	48.34	39.76	34.90			$0.0010	$0.0007	$0.0006	$0.0005	
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0003	$0.0002	$0.0002	$0.0002	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0000	$0.0000	$0.0000	$0.0000	
MAIL BOX CS4000	415907	2,670	1,383.76		61.19	42.99	35.36	31.04			$0.0008	$0.0006	$0.0005	$0.0004	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0000	$0.0000	$0.0000	$0.0000	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0002	$0.0002	$0.0001	$0.0001	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0002	$0.0001	$0.0001	$0.0001	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0002	$0.0001	$0.0001	$0.0001	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0003	$0.0002	$0.0001	$0.0001	

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SD card for NetWare printing Type L	416236	200	80.00		3.54	2.49	2.04	1.79			$0.0000	$0.0000	$0.0000	$0.0000	
Browser Unit Type J	416233	190	66.00		2.92	2.05	1.69	1.48			$0.0000	$0.0000	$0.0000	$0.0000	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0057	$0.0040	$0.0033	$0.0029	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0015	$0.0010	$0.0008	$0.0007	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0041	$0.0029	$0.0024	$0.0021	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0041	$0.0028	$0.0023	$0.0021	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0002	$0.0001	$0.0001	$0.0001	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0221	$0.0156	$0.0128	$0.0112	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0011	$0.0008	$0.0006	$0.0006	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0048	$0.0034	$0.0028	$0.0025	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0002	$0.0002	$0.0001	$0.0001	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0005	$0.0003	$0.0003	$0.0002	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0009	$0.0006	$0.0005	$0.0004	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0003	$0.0002	$0.0002	$0.0001	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0002	$0.0002	$0.0001	$0.0001	
Ricoh Pro 907EX	404186	**$40,000**	**10,815.28**	**$0.0040**	**$499.92**	**$351.26**	**$288.85**	**$253.57**	**$0.0040**	**150,000**	**$0.0075**	**$0.0061**	**$0.0056**	**$0.0053**	**$0.0040**
Ricoh Pro 1107EX	404189	**$51,000**	**15,876.00**	**$0.0037**	**$723.70**	**$508.49**	**$418.16**	**$367.09**	**$0.0037**	**150,000**	**$0.0078**	**$0.0064**	**$0.0058**	**$0.0054**	**$0.0037**
Ricoh Pro 1357EX	404192	**$62,000**	**19,806.78**	**$0.0034**	**$897.52**	**$630.62**	**$518.59**	**$455.26**	**$0.0034**	**150,000**	**$0.0090**	**$0.0072**	**$0.0065**	**$0.0060**	**$0.0034**
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0001	$0.0001	$0.0001	$0.0000	
Network Print/Scan Connection (Seg. 6)	PS-NWSC6	750	750.00		33.17	23.30	19.16	16.82			$0.0002	$0.0002	$0.0001	$0.0001	
PPSE Training - Pro M907EX/1107EX/1357EX w/	PPISFM907F	2,500	2,450.00		108.34	76.13	62.60	54.96			$0.0007	$0.0005	$0.0004	$0.0004	
PPSE Training - Pro M907EX/1107EX/1357EX No	PPISFM907G	1,000	980.00		43.34	30.45	25.04	21.98			$0.0003	$0.0002	$0.0002	$0.0001	
Ring Binder RB5000	404112	26,066	16,734.48		740.00	519.94	427.56	375.35			$0.0049	$0.0035	$0.0029	$0.0025	
Ring Opener Type A	404114	63	51.94		2.29	1.62	1.32	1.17			$0.0000	$0.0000	$0.0000	$0.0000	
Ring Cartridge LT Type RB5000	404115	341	281.26		12.44	8.74	7.18	6.31			$0.0001	$0.0001	$0.0000	$0.0000	
TK5010 11"x17" Tray Unit	404195	1,575	810.00		35.82	25.17	20.70	18.17			$0.0002	$0.0002	$0.0001	$0.0001	
LCIT RT5030	404220	5,093	2,585.00		114.31	80.32	66.05	57.98			$0.0008	$0.0005	$0.0004	$0.0004	
LCIT/DLT RT5040	404223	9,555	6,187.72		273.63	192.26	158.09	138.79			$0.0018	$0.0013	$0.0011	$0.0009	
BY5000 Multi Bypass Tray	412974	1,470	971.18		42.94	30.17	24.81	21.79			$0.0003	$0.0002	$0.0002	$0.0001	
New Cover Interposer Tray CI5010	404087	3,675	2,351.02		103.96	73.05	60.06	52.73			$0.0007	$0.0005	$0.0004	$0.0004	
Multi Folding Unit Type FD5000	404183	9,608	6,162.24		272.50	191.46	157.45	138.22			$0.0018	$0.0013	$0.0010	$0.0009	
SK5010 High Capacity Stacker	404215	16,538	10,600.66		468.76	329.36	270.84	237.78			$0.0031	$0.0022	$0.0018	$0.0016	
Roll-Away Cart Type 5010	404218	709	448.84		19.85	13.95	11.47	10.06			$0.0001	$0.0001	$0.0001	$0.0001	
DU5000 Decurl Unit	404226	3,150	2,051.14		90.70	63.73	52.41	46.01			$0.0006	$0.0004	$0.0003	$0.0003	
SR5000 Finisher	412981	6,122	3,801.42		168.10	118.11	97.13	85.27			$0.0011	$0.0008	$0.0006	$0.0006	
PU5000 Punch Unit	412983	966	820.34		27.43	19.28	15.85	13.92			$0.0002	$0.0001	$0.0001	$0.0001	
SR5020 Booklet Finisher	404174	12,390	7,966.42	**$260 Per Year**	352.27	247.52	203.55	178.68	**$260 Per Year**		$0.0023	$0.0017	$0.0014	$0.0012	**$260 Per Year**
PU5020 Punch Unit	404177	1,050	707.56		31.29	21.98	18.08	15.87			$0.0002	$0.0001	$0.0001	$0.0001	
TR5020 Trimmer Unit	404180	13,020	8,329.02		368.31	258.78	212.81	186.82			$0.0025	$0.0017	$0.0014	$0.0012	
Perfect Binder GB5000	404099	47,072	36,981.28		1,635.32	1,149.01	944.87	829.49			$0.0109	$0.0077	$0.0063	$0.0055	
Cover Interposer Tray Type GB5000	404102	2,231	1,753.22		77.53	54.47	44.80	39.33			$0.0005	$0.0004	$0.0003	$0.0003	
Transit Pass Unit Type GB5000	404101	2,504	1,970.78		87.15	61.23	50.35	44.21			$0.0006	$0.0004	$0.0003	$0.0003	

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TCRU Type 907/1107	404271	3,150	2,438.24		107.82	75.75	62.30	54.69			$0.0007	$0.0005	$0.0004	$0.0004	
TCRU Type 1357	404273	3,150	2,438.24		107.82	75.75	62.30	54.69			$0.0007	$0.0005	$0.0004	$0.0004	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0000	$0.0000	$0.0000	$0.0000	
Print / Scan Options:															
EB-1357 Print Controller	404263	10,750	6,328.84		279.86	196.64	161.70	141.95			$0.0019	$0.0013	$0.0011	$0.0009	
Print/Scanner Unit Type 1357	404196	3,894	1,963.00		86.80	60.99	50.15	44.03			$0.0006	$0.0004	$0.0003	$0.0003	
PostScript3 Unit Type 1357	404200	1,995	1,307.00		57.80	40.61	33.39	29.32			$0.0004	$0.0003	$0.0002	$0.0002	
Genuine IPDS for Pro907-1357EX	404265	6,218	4,736.34	**$150 Per Year**	222.75	157.86	125.70	106.61	**$150 Per Year**		$0.0015	$0.0011	$0.0008	$0.0007	**$150 Per Year**
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0001	$0.0001	$0.0001	$0.0001	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0001	$0.0001	$0.0001	$0.0001	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0000	$0.0000	$0.0000	$0.0000	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0001	$0.0001	$0.0001	$0.0000	
Bluetooth Interface Type 3245	412866	397	310.66		13.74	9.65	7.94	6.97			$0.0001	$0.0001	$0.0001	$0.0000	
Additional Options:															
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0001	$0.0001	$0.0001	$0.0001	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0003	$0.0002	$0.0002	$0.0001	
DataOverwriteSecurityUnit Type HM-E	415681	247	126.42		5.59	3.93	3.23	2.83			$0.0000	$0.0000	$0.0000	$0.0000	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0001	$0.0001	$0.0000	$0.0000	
VM Card Type J	404230	147	96.04		4.24	2.98	2.45	2.16			$0.0000	$0.0000	$0.0000	$0.0000	
HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0001	$0.0001	$0.0000	$0.0000	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0027	$0.0019	$0.0016	$0.0014	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0007	$0.0005	$0.0004	$0.0004	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0020	$0.0014	$0.0011	$0.0010	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0106	$0.0075	$0.0061	$0.0054	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0005	$0.0004	$0.0003	$0.0003	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0019	$0.0014	$0.0011	$0.0010	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0001	$0.0001	$0.0000	$0.0000	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0023	$0.0016	$0.0013	$0.0012	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0002	$0.0002	$0.0001	$0.0001	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0005	$0.0003	$0.0003	$0.0002	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0001	$0.0001	$0.0001	$0.0001	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0004	$0.0003	$0.0002	$0.0002	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0001	$0.0001	$0.0001	$0.0001	
EFI Compose	404168	1,199	946.68		41.87	29.41	24.19	21.24			$0.0003	$0.0002	$0.0002	$0.0001	
EFI Server FACI Furniture Bundle Type 1357**	404332	3,300	1,950.00		86.23	60.59	49.82	43.74			$0.0006	$0.0004	$0.0003	$0.0003	
EFI Server FACI Enabler Type 1357	404333	2,100	1,270.00		56.16	39.46	32.45	28.49			$0.0004	$0.0003	$0.0002	$0.0002	
External HDD Security Kit Type 1357	404334	2,499	1,633.00		72.21	50.74	41.72	36.63			$0.0005	$0.0003	$0.0003	$0.0002	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0001	$0.0001	$0.0001	$0.0001	
A4 BLACK															
Ricoh SP 5200S**	406851	**$3,299**	**2,869.44**	**$0.0111**	**$144.22**	**$101.33**	**$83.33**	**$73.16**	**$0.0111**	**18,000**	**$0.0120**	**$0.0096**	**$0.0086**	**$0.0081**	**$0.0111**
Ricoh SP 5210SF**	406852	**$4,319**	**3,633.84**	**$0.0111**	**$178.03**	**$125.09**	**$102.86**	**$90.30**	**$0.0111**	**18,000**	**$0.0139**	**$0.0109**	**$0.0097**	**$0.0090**	**$0.0111**
Ricoh SP 5210SR**	406853	**$4,449**	**3,725.96**	**$0.0111**	**$182.09**	**$127.95**	**$105.21**	**$92.37**	**$0.0111**	**18,000**	**$0.0141**	**$0.0111**	**$0.0098**	**$0.0091**	**$0.0111**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0007	$0.0005	$0.0004	$0.0003	

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Network & Scan - Printer	PS-NWSCPR	150	150.00		6.63	4.66	3.83	3.36			$0.0004	$0.0003	$0.0002	$0.0002	
Paper Feed Unit TK1090**	406599	310	232.50		10.28	7.22	5.94	5.21			$0.0006	$0.0004	$0.0003	$0.0003	
Paper Feed Unit TK1100 with Casters**	406600	335	260.20		11.51	8.08	6.65	5.84			$0.0006	$0.0004	$0.0004	$0.0003	
Tall Cabinet Type C	100466FNG	210	117.60		5.20	3.66	3.01	2.64			$0.0003	$0.0002	$0.0002	$0.0001	
Medium Cabinet Type D	100467FNG	200	113.68		5.03	3.53	2.90	2.55			$0.0003	$0.0002	$0.0002	$0.0001	
Fax Option Type SP5200**	406594	340	257.74		11.40	8.01	6.59	5.78			$0.0006	$0.0004	$0.0004	$0.0003	
Additional Options:															
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0010	$0.0007	$0.0006	$0.0005	
Gigabit Ethernet Board Type C	406914	340	221.48		9.79	6.88	5.65	4.97			$0.0005	$0.0004	$0.0003	$0.0003	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0008	$0.0006	$0.0005	$0.0004	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0001	$0.0001	$0.0001	$0.0001	
Data Overwrite Security Unit Type I	416372	530	215.00		9.51	6.68	5.49	4.82			$0.0005	$0.0004	$0.0003	$0.0003	
Browser Unit Type E	414715	60	42.14		1.86	1.31	1.08	0.94			$0.0001	$0.0001	$0.0001	$0.0001	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0010	$0.0007	$0.0006	$0.0005	
IPDS Option Type 5210	406816	625	559.58	**$150 Per Year**	26.31	18.65	14.85	12.59	**$150 Per Year**		$0.0015	$0.0010	$0.0008	$0.0007	**$150 Per Year**
Handset Type 1018**	410781	71	49.98		2.21	1.55	1.27	1.12			$0.0001	$0.0001	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0014	$0.0010	$0.0008	$0.0007	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0010	$0.0007	$0.0006	$0.0005	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0019	$0.0014	$0.0011	$0.0010	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0028	$0.0020	$0.0016	$0.0014	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0037	$0.0026	$0.0021	$0.0019	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0009	$0.0006	$0.0005	$0.0004	
DIGITAL FULL COLOR															
Ricoh MPC2051**	415511	**$6,773**	**3,005.66**	**$0.0101 b&w / $0.08 Color**	**$148.08**	**$104.05**	**$85.55**	**$75.11**	**$0.0101 b&w / $0.08 Color**	**4,000**	**$0.0450**	**$0.0340**	**$0.0294**	**$0.0268**	**01 b&w / $0.08 Color**
Ricoh MPC2551**	415526	**$9,188**	**4,007.22**	**$0.0098 b&w / $0.08 Color**	**$192.36**	**$135.16**	**$111.15**	**$97.58**	**$0.0098 b&w / $0.08 Color**	**4,000**	**$0.0561**	**$0.0418**	**$0.0358**	**$0.0324**	**98 b&w / $0.08 Color**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0030	$0.0021	$0.0018	$0.0015	
Network & Scan Connect - Seg BC1	PS-NWSCBC1	250	250.00		11.06	7.77	6.39	5.61			$0.0028	$0.0019	$0.0016	$0.0014	
Network & Scan Connect - Seg BC2	PS-NWSCBC2	300	300.00		13.27	9.32	7.67	6.73			$0.0033	$0.0023	$0.0019	$0.0017	
Paper Feed Unit Type PB 3030 (2 x 500 Sheets)	413673	1,379	611.52		27.04	19.00	15.62	13.72			$0.0068	$0.0048	$0.0039	$0.0034	
Paper Feed Unit PB3070	414616	599	379.26		16.77	11.78	9.69	8.51			$0.0042	$0.0029	$0.0024	$0.0021	
Caster Table Type B	414819	221	140.14		6.19	4.35	3.58	3.15			$0.0015	$0.0011	$0.0009	$0.0008	
FAC43 Cabinet	415016	273	166.60		7.37	5.17	4.25	3.73			$0.0018	$0.0013	$0.0011	$0.0009	
Internal Finisher Type C2550**	414620	1,323	686.98		30.38	21.34	17.55	15.41			$0.0076	$0.0053	$0.0044	$0.0039	
Punch Unit PU3010NA**	414621	935	592.90		26.22	18.42	15.15	13.30			$0.0066	$0.0046	$0.0038	$0.0033	
Side Tray Type C2550**	414618	137	90.16		3.99	2.80	2.30	2.02			$0.0010	$0.0007	$0.0006	$0.0005	
1 Bin Tray BN3060**	414617	357	225.40		9.97	7.01	5.76	5.06			$0.0025	$0.0018	$0.0014	$0.0013	
Internal Shift Tray SH3030**	414619	357	225.40		9.97	7.01	5.76	5.06			$0.0025	$0.0018	$0.0014	$0.0013	
USB2.0/SD Slot Type G	415672	374	197.96		8.75	6.15	5.06	4.44			$0.0022	$0.0015	$0.0013	$0.0011	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0006	$0.0004	$0.0003	$0.0003	
ADF Handle Type B	414965	779	392.98		17.38	12.21	10.05	8.81			$0.0043	$0.0031	$0.0025	$0.0022	
Card Reader Bracket Type C5501	415495	159	81.34		3.60	2.53	2.08	1.82			$0.0009	$0.0006	$0.0005	$0.0005	
Envelope Feeder EF3010**	415562	210	84.00		3.71	2.61	2.15	1.88			$0.0009	$0.0007	$0.0005	$0.0005	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0005	$0.0003	$0.0003	$0.0002	
Fax Options:															
Fax Option Type C2551**	415537	1,124	401.80		17.77	12.49	10.27	9.02			$0.0044	$0.0031	$0.0026	$0.0023	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0006	$0.0004	$0.0004	$0.0003	
Handset Type 1018**	410781	71	49.98		2.21	1.55	1.27	1.12			$0.0006	$0.0004	$0.0003	$0.0003	
Print / Scan Options:															
Postscript3 Unit Type C2551	415543	642	343.00		15.17	10.66	8.76	7.69			$0.0038	$0.0027	$0.0022	$0.0019	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
IPDS Unit Type 2551	415549	1,355	1,268.12	$150 Per Year	59.64	42.27	33.65	28.55	$150 Per Year		$0.0149	$0.0106	$0.0084	$0.0071	$150 Per Year
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0046	$0.0032	$0.0027	$0.0023	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0008	$0.0005	$0.0004	$0.0004	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0044	$0.0031	$0.0025	$0.0022	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0035	$0.0024	$0.0020	$0.0018	
Camera Direct Print Card Type I	415575	280	145.04		6.41	4.51	3.70	3.25			$0.0016	$0.0011	$0.0009	$0.0008	
Additional Options:															
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0030	$0.0021	$0.0017	$0.0015	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0062	$0.0043	$0.0036	$0.0031	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0046	$0.0032	$0.0026	$0.0023	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0087	$0.0061	$0.0051	$0.0044	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0127	$0.0089	$0.0074	$0.0065	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0165	$0.0116	$0.0096	$0.0084	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0039	$0.0027	$0.0022	$0.0020	
Ricoh MP C3002**	416035	**$12,500**	**4,521.72**	**$0.0083 b&w / $0.0748 Color**	**$215.12**	**$151.15**	**$124.29**	**$109.11**	**$0.0083 b&w / $0.0748 Color**	**11,000**	**$0.0266**	**$0.0207**	**$0.0183**	**$0.0169**	**b&w / $0.0748 Color**
Ricoh MP C3502**	416036	**$14,900**	**5,484.08**	**$0.0081 b&w / $0.0654 Color**	**$257.67**	**$181.05**	**$148.88**	**$130.70**	**$0.0081 b&w / $0.0654 Color**	**11,000**	**$0.0304**	**$0.0235**	**$0.0205**	**$0.0189**	**b&w / $0.0654 Color**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0011	$0.0008	$0.0006	$0.0006	
Network & Scan Connect - Seg BC2	PS-NWSCBC2	300	300.00		13.27	9.32	7.67	6.73			$0.0012	$0.0008	$0.0007	$0.0006	
Network & Scan Connect - Seg BC3	PS-NWSCBC3	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
Paper Feed Unit PB3120 (1 x 550 Sheets)**	415794	760	398.86		17.64	12.40	10.19	8.95			$0.0016	$0.0011	$0.0009	$0.0008	
Paper Feed Unit PB3130 (2 x 550 Sheets)**	415793	1,650	593.88		26.26	18.45	15.17	13.32			$0.0024	$0.0017	$0.0014	$0.0012	
LCIT PB3140**	415795	1,960	705.60		31.20	21.92	18.03	15.83			$0.0028	$0.0020	$0.0016	$0.0014	
FAC52 Cabinet	416337	250	131.32		5.81	4.08	3.35	2.95			$0.0005	$0.0004	$0.0003	$0.0003	
LCIT RT3020	415984	1,910	688.94		30.47	21.40	17.60	15.45			$0.0028	$0.0019	$0.0016	$0.0014	
Internal Shift Tray SH3060**	415987	450	232.26		10.27	7.21	5.94	5.21			$0.0009	$0.0007	$0.0005	$0.0005	
Side Tray Type C5502**	415989	640	346.92		15.34	10.78	8.86	7.78			$0.0014	$0.0010	$0.0008	$0.0007	
Bridge Unit BU3060**	415988	220	79.98		3.54	2.49	2.04	1.79			$0.0003	$0.0002	$0.0002	$0.0002	
Finisher SR3070**	415799	1,330	483.52		21.38	15.03	12.35	10.84			$0.0019	$0.0014	$0.0011	$0.0010	
SR3090 1,000-Sheet Finisher**	415804	1,930	731.93		32.37	22.74	18.70	16.42			$0.0029	$0.0021	$0.0017	$0.0015	
Booklet Finisher SR3100**	415810	4,040	2,185.40	$260 Per Year	96.64	67.90	55.84	49.02	$260 Per Year		$0.0088	$0.0062	$0.0051	$0.0045	$260 Per Year
Punch Unit Kit PU3000 3/2 Hole	412855	803	499.80		22.10	15.53	12.77	11.21			$0.0020	$0.0014	$0.0012	$0.0010	
1 Bin Tray BN3100**	415986	580	310.66		13.74	9.65	7.94	6.97			$0.0012	$0.0009	$0.0007	$0.0006	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0002	$0.0002	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0002	$0.0001	$0.0001	$0.0001	
Platen Cover Type 3352**	415809	140	79.38		3.51	2.47	2.03	1.78			$0.0003	$0.0002	$0.0002	$0.0002	
Card Reader Bracket Type 3352	415814	160	84.28		3.72	2.62	2.16	1.89			$0.0003	$0.0002	$0.0002	$0.0002	
ADF Handle Type C	416213	200	109.76		4.85	3.41	2.80	2.46			$0.0004	$0.0003	$0.0003	$0.0002	
Caster Table Type D	415811	270	147.98		6.55	4.60	3.78	3.32			$0.0006	$0.0004	$0.0003	$0.0003	
Envelope Feeder EF3020**	416272	270	144.06		6.37	4.48	3.68	3.23			$0.0006	$0.0004	$0.0003	$0.0003	
Fax Options:															
Fax Option Type C5502**	415991	1,400	503.72		22.28	15.65	12.87	11.30			$0.0020	$0.0014	$0.0012	$0.0010	
G3 Interface Unit Type C5502	415996	910	488.04		21.58	15.16	12.47	10.95			$0.0020	$0.0014	$0.0011	$0.0010	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0002	$0.0002	$0.0001	$0.0001	
Handset Type C5502**	416324	100	53.90		2.38	1.68	1.38	1.21			$0.0002	$0.0002	$0.0001	$0.0001	
Fax Connection Unit Type B	416022	290	118.00		5.22	3.67	3.01	2.65			$0.0005	$0.0003	$0.0003	$0.0002	
Print / Scan Options:															
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0016	$0.0011	$0.0009	$0.0008	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0003	$0.0002	$0.0002	$0.0001	
IPDS Unit Type C5502	416003	1,039	701.00	$150 Per Year	31.00	21.78	17.91	15.72	$150 Per Year		$0.0028	$0.0020	$0.0016	$0.0014	$150 Per Year
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0013	$0.0009	$0.0007	$0.0006	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Camera Direct Print Card Type J	416006	270	145.04		6.41	4.51	3.70	3.25			$0.0006	$0.0004	$0.0003	$0.0003	
Postscript3 Unit Type C5502	415998	630	339.00		14.99	10.53	8.66	7.60			$0.0014	$0.0010	$0.0008	$0.0007	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0017	$0.0012	$0.0010	$0.0008	
SD card for NetWare printing Type H	416001	200	80.00		3.54	2.49	2.04	1.79			$0.0003	$0.0002	$0.0002	$0.0002	
Browser Unit Type F	416002	170	90.16		3.99	2.80	2.30	2.02			$0.0004	$0.0003	$0.0002	$0.0002	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0013	$0.0009	$0.0007	$0.0007	
Additional Options:															
Fiery E-3300 Print Controller	416363	4,500	3,317.30	**$550 Per Year**	146.69	103.07	84.76	74.41	**$550 Per Year**		$0.0133	$0.0094	$0.0077	$0.0068	**$550 Per Year**
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0011	$0.0008	$0.0006	$0.0006	
Copy Data Security Unit Type G	416391	960	497.84		22.01	15.46	12.72	11.16			$0.0020	$0.0014	$0.0012	$0.0010	
Sequence Compose	404337	1,100	1,056.44		46.72	32.82	26.99	23.70			$0.0042	$0.0030	$0.0025	$0.0022	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0086	$0.0061	$0.0050	$0.0044	
iColor Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0079	$0.0055	$0.0045	$0.0040	
iCPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0013	$0.0009	$0.0008	$0.0007	
iColor Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0050	$0.0035	$0.0029	$0.0025	
Spot-On	413317	1,200	669.34		29.60	20.80	17.10	15.01			$0.0027	$0.0019	$0.0016	$0.0014	
Auto Trapping	413316	1,200	669.34		29.60	20.80	17.10	15.01			$0.0027	$0.0019	$0.0016	$0.0014	
EFI Hot Folders	413315	1,260	669.34		29.60	20.80	17.10	15.01			$0.0027	$0.0019	$0.0016	$0.0014	
i1iO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0071	$0.0050	$0.0041	$0.0036	
HotSpot MFP Type F	416602	899	625.24		27.65	19.42	15.97	14.02			$0.0025	$0.0018	$0.0015	$0.0013	
HotSpot MFP Type I	416608	899	625.24		27.65	19.42	15.97	14.02			$0.0025	$0.0018	$0.0015	$0.0013	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0017	$0.0012	$0.0010	$0.0008	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0032	$0.0022	$0.0018	$0.0016	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0046	$0.0033	$0.0027	$0.0023	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0060	$0.0042	$0.0035	$0.0030	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
Ricoh MP C4502**	416072	**$16,200**	**5,124.42**	**$0.0077 b&w / $0.0654 Color**	**$243.93**	**$171.39**	**$140.94**	**$123.73**	**$0.0077 b&w / $0.0654 Color**	**15,000**	**$0.0233**	**$0.0184**	**$0.0164**	**$0.0152**	**b&w / $0.0654 Color**
Ricoh MP C4502A**	416075	**$16,900**	**5,540.92**	**$0.0077 b&w / $0.0654 Color**	**$262.36**	**$184.34**	**$151.59**	**$133.07**	**$0.0077 b&w / $0.0654 Color**	**15,000**	**$0.0245**	**$0.0193**	**$0.0171**	**$0.0159**	**b&w / $0.0654 Color**
Ricoh MP C5502**	416076	**$20,020**	**6,656.16**	**$0.0076 b&w / $0.0654 Color**	**$311.67**	**$218.99**	**$180.08**	**$158.09**	**$0.0076 b&w / $0.0654 Color**	**15,000**	**$0.0278**	**$0.0216**	**$0.0190**	**$0.0175**	**b&w / $0.0654 Color**
Ricoh MP C5502A**	416077	**$20,670**	**7,072.66**	**$0.0076 b&w / $0.0654 Color**	**$330.08**	**$231.93**	**$190.72**	**$167.43**	**$0.0076 b&w / $0.0654 Color**	**15,000**	**$0.0290**	**$0.0225**	**$0.0197**	**$0.0182**	**b&w / $0.0654 Color**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0008	$0.0006	$0.0005	$0.0004	
Network & Scan Connect - Seg BC4	PS-NWSCBC4	425	425.00		13.27	9.32	7.67	6.73			$0.0009	$0.0006	$0.0005	$0.0004	
Paper Feed Unit PB3130 (2 x 550 Sheets)**	415793	1,650	593.88		26.26	18.45	15.17	13.32			$0.0018	$0.0012	$0.0010	$0.0009	
LCIT PB3140**	415795	1,960	705.60		31.20	21.92	18.03	15.83			$0.0021	$0.0015	$0.0012	$0.0011	
LCIT RT3020	415984	1,910	688.94		30.47	21.40	17.60	15.45			$0.0020	$0.0014	$0.0012	$0.0010	
FAC52 Cabinet	416337	250	131.32		5.81	4.08	3.35	2.95			$0.0004	$0.0003	$0.0002	$0.0002	
Internal Shift Tray SH3060**	415987	450	232.26		10.27	7.21	5.94	5.21			$0.0007	$0.0005	$0.0004	$0.0003	
Side Tray Type C5502**	415989	640	346.92		15.34	10.78	8.86	7.78			$0.0010	$0.0007	$0.0006	$0.0005	
Bridge Unit BU3060**	415988	220	79.98		3.54	2.49	2.04	1.79			$0.0002	$0.0002	$0.0001	$0.0001	
SR3090 1,000-Sheet Finisher**	415804	1,930	731.93		32.37	22.74	18.70	16.42			$0.0022	$0.0015	$0.0012	$0.0011	
Booklet Finisher SR3110**	416007	5,110	1,838.48	**$260 Per Year**	81.30	57.12	46.97	41.24	**$260 Per Year**		$0.0054	$0.0038	$0.0031	$0.0027	**$260 Per Year**
Finisher SR3120**	416008	3,550	1,180.90		52.22	36.69	30.17	26.49			$0.0035	$0.0024	$0.0020	$0.0018	
Punch Unit PU3030 NA	416325	980	339.08		14.99	10.54	8.66	7.60			$0.0010	$0.0007	$0.0006	$0.0005	
1 Bin Tray BN3100**	415986	580	310.86		13.74	9.65	7.94	6.97			$0.0009	$0.0006	$0.0005	$0.0005	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0008	$0.0006	$0.0005	$0.0004	
Envelope Feeder EF3020**	416272	270	144.06		6.37	4.48	3.68	3.23			$0.0004	$0.0003	$0.0002	$0.0002	
Key Counter Bracket Type H	412552	105	54.00		2.39	1.68	1.38	1.21			$0.0002	$0.0001	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Platen Cover Type 3352**	415809	140	79.38		3.51	2.47	2.03	1.78			$0.0002	$0.0002	$0.0001	$0.0001	
Card Reader Bracket Type 3352	415814	160	84.28		3.72	2.62	2.16	1.89			$0.0002	$0.0002	$0.0001	$0.0001	

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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Scanner Accesibility Option Type C5502	416009	2,110	1,138.76		50.35	35.38	29.10	25.54			$0.0034	$0.0024	$0.0019	$0.0017	
ADF Handle Type C	416213	200	109.76		4.85	3.41	2.80	2.46			$0.0003	$0.0002	$0.0002	$0.0002	
Copy Data Security Unit Type G	416391	960	497.84		22.01	15.46	12.72	11.16			$0.0015	$0.0010	$0.0008	$0.0007	
Fax Options:															
Fax Option Type C5502**	415991	1,400	503.72		22.28	15.65	12.87	11.30			$0.0015	$0.0010	$0.0009	$0.0008	
Fax Connection Unit Type B	416022	290	118.00		5.22	3.67	3.01	2.65			$0.0003	$0.0002	$0.0002	$0.0002	
G3 Interface Unit Type C5502	415996	910	488.04		21.58	15.16	12.47	10.95			$0.0014	$0.0010	$0.0008	$0.0007	
Handset Type C5502**	416324	100	53.90		2.38	1.68	1.38	1.21			$0.0002	$0.0001	$0.0001	$0.0001	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0002	$0.0001	$0.0001	$0.0001	
Print / Scan Options:															
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0012	$0.0008	$0.0007	$0.0006	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0002	$0.0001	$0.0001	$0.0001	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0009	$0.0006	$0.0005	$0.0005	
Camera Direct Print Card Type J	416006	270	145.04		6.41	4.51	3.70	3.25			$0.0004	$0.0003	$0.0002	$0.0002	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0009	$0.0007	$0.0005	$0.0005	
Postscript3 Unit Type C5502	415998	630	339.00		14.99	10.53	8.66	7.60			$0.0010	$0.0007	$0.0006	$0.0005	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0012	$0.0009	$0.0007	$0.0006	
SD card for NetWare printing Type H	416001	200	80.00		3.54	2.49	2.04	1.79			$0.0002	$0.0002	$0.0001	$0.0001	
Browser Unit Type F	416002	170	90.16		3.99	2.80	2.30	2.02			$0.0003	$0.0002	$0.0002	$0.0001	
IPDS Unit Type C5502	416003	1,039	701.00	**$150 Per Year**	31.00	21.78	17.91	15.72	**$150 Per Year**		$0.0021	$0.0015	$0.0012	$0.0010	**$150 Per Year**
Additional Options:															
Fiery E-5300 Print Controller	416025	5,000	3,519.18	**$550 Per Year**	155.61	109.34	89.92	78.94	**$550 Per Year**		$0.0104	$0.0073	$0.0060	$0.0053	**$550 Per Year**
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0063	$0.0044	$0.0037	$0.0032	
Sequence Compose	404337	1,100	1,056.44		46.72	32.82	26.99	23.70			$0.0031	$0.0022	$0.0018	$0.0016	
EFI Hot Folders	413315	1,260	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
Spot-On	413317	1,200	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
Auto Trapping	413316	1,200	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
iColor Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0058	$0.0040	$0.0033	$0.0029	
iCPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0010	$0.0007	$0.0006	$0.0005	
iColor Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0036	$0.0026	$0.0021	$0.0019	
iiiO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0052	$0.0037	$0.0030	$0.0027	
HotSpot MFP Type F	416602	899	625.24		27.65	19.42	15.97	14.02			$0.0018	$0.0013	$0.0011	$0.0009	
HotSpot MFP Type I	416608	899	625.24		27.65	19.42	15.97	14.02			$0.0018	$0.0013	$0.0011	$0.0009	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0012	$0.0009	$0.0007	$0.0006	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0023	$0.0016	$0.0013	$0.0012	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0034	$0.0024	$0.0020	$0.0017	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0044	$0.0031	$0.0025	$0.0022	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0010	$0.0007	$0.0006	$0.0005	
Ricoh MP C6501	415182	**$36,855**	**13,864.06**	**$0.0066 b&w / $0.0475 Color**	**$634.74**	**$445.98**	**$366.75**	**$321.96**	**$0.0066 b&w / $0.0475 Color**	**15,000**	**$0.0493**	**$0.0367**	**$0.0314**	**$0.0285**	**b&w / $0.0475 Color**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0008	$0.0006	$0.0005	$0.0004	
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0009	$0.0006	$0.0005	$0.0004	
Network & Scan Connect - Seg BC4	PS-NWSCBC4	425	425.00		13.27	9.32	7.67	6.73			$0.0009	$0.0006	$0.0005	$0.0004	
Network & Scan Connect - Seg BC5	PS-NWSCBC5	500	500.00		22.11	15.54	12.78	11.22			$0.0015	$0.0010	$0.0009	$0.0007	
Copy Tray Type 2075	412190	158	83.30		3.68	2.59	2.13	1.87			$0.0002	$0.0002	$0.0001	$0.0001	
RT43 LCT Bundle	002450MIU	2,426	1,474.90		65.22	45.82	37.68	33.08			$0.0043	$0.0031	$0.0025	$0.0022	
SR4030 Finisher(3,000 sheet finisher—50-sheet st	414957	3,360	1,457.26		64.44	45.28	37.23	32.68			$0.0043	$0.0030	$0.0025	$0.0022	
SR4040 Finisher (2,000 sheet finisher—saddle stit	414950	5,775	2,383.36	**$260 Per Year**	105.39	74.05	60.90	53.46	**$260 Per Year**		$0.0070	$0.0049	$0.0041	$0.0036	**$260 Per Year**
SR5000 Finisher	412981	6,122	3,801.42		168.10	118.11	97.13	85.27			$0.0112	$0.0079	$0.0065	$0.0057	
Finisher Adapter Type C	413973	420	259.70		11.49	8.07	6.63	5.82			$0.0008	$0.0005	$0.0004	$0.0004	
"11"x"17" Tray Unit Type 2105	411398	1,596	816.00		36.08	25.35	20.85	18.30			$0.0024	$0.0017	$0.0014	$0.0012	

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LCIT RT4000	413965	5,019	3,411.38		150.85	105.99	87.16	76.52			$0.0101	$0.0071	$0.0058	$0.0051	
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0010	$0.0007	$0.0006	$0.0005	
PU5000 Punch Unit	412983	966	620.34		27.43	19.28	15.85	13.92			$0.0018	$0.0013	$0.0011	$0.0009	
Cover Interposer Tray Type 3260	412213	1,218	759.50		33.58	23.60	19.40	17.03			$0.0022	$0.0016	$0.0013	$0.0011	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0001	$0.0001	$0.0000	$0.0000	
8 1/2"x14" Tray Type 1075	411187	893	560.56		24.78	17.41	14.32	12.57			$0.0017	$0.0012	$0.0010	$0.0008	
Output Jogger Unit Type 3260	412212	386	243.04		10.75	7.56	6.21	5.45			$0.0007	$0.0005	$0.0004	$0.0004	
CI5000 Cover Interposer	412976	3,864	2,398.06		106.05	74.51	61.27	53.79			$0.0071	$0.0050	$0.0041	$0.0036	
Multi Folding Unit Type FD5000	404183	9,608	6,162.24		272.50	191.46	157.45	138.22			$0.0182	$0.0128	$0.0105	$0.0092	
9 Bin Mail Box CS391	412191	2,205	1,383.76		61.19	42.99	35.36	31.04			$0.0041	$0.0029	$0.0024	$0.0021	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0012	$0.0009	$0.0007	$0.0006	
Ring Binder RB5000	404112	26,066	16,734.48		740.00	519.94	427.56	375.35			$0.0493	$0.0347	$0.0285	$0.0250	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0029	$0.0020	$0.0017	$0.0015	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0003	$0.0002	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Card Reader Bracket Type B	412279	131	81.34		3.60	2.53	2.08	1.82			$0.0002	$0.0002	$0.0001	$0.0001	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0002	$0.0001	$0.0001	$0.0001	
VZ G106032 Keyboard Bracket MPC7501(Bracket	100270FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0006	$0.0004	$0.0003	$0.0003	
Fax Options:															
Fax Option Type C7501	415192	1,103	433.16		19.16	13.46	11.06	9.71			$0.0013	$0.0009	$0.0007	$0.0006	
G3 Interface Unit Type C7500	413971	688	452.76		20.02	14.06	11.56	10.15			$0.0013	$0.0009	$0.0008	$0.0007	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0002	$0.0001	$0.0001	$0.0001	
Print / Scan Options:															
PostScript3 Unit Type C7501	415195	2,426	1,506.26		66.61	46.80	38.48	33.78			$0.0044	$0.0031	$0.0026	$0.0023	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0009	$0.0006	$0.0005	$0.0005	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0012	$0.0008	$0.0007	$0.0006	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0002	$0.0001	$0.0001	$0.0001	
Bluetooth Interface Type 3245	412866	397	310.66		13.74	9.65	7.94	6.97			$0.0009	$0.0006	$0.0005	$0.0005	
USB2.0/SD Slot Type D	415208	315	196.00		8.66	6.09	5.01	4.40			$0.0006	$0.0004	$0.0003	$0.0003	
Fiery E-7200 Color Controller	415275	7,385	5,462.52	**$550 Per Year**	241.55	169.72	139.57	122.52	**$550 Per Year**		$0.0161	$0.0113	$0.0093	$0.0082	**$550 Per Year**
Additional Options:															
DataOverwriteSecurityUnit Type HM-E	415681	247	126.42		5.59	3.93	3.23	2.83			$0.0004	$0.0003	$0.0002	$0.0002	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0008	$0.0006	$0.0005	$0.0004	
HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0008	$0.0006	$0.0005	$0.0004	
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0015	$0.0010	$0.0008	$0.0007	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0016	$0.0012	$0.0009	$0.0008	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0012	$0.0009	$0.0007	$0.0006	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0023	$0.0016	$0.0013	$0.0012	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0034	$0.0024	$0.0020	$0.0017	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0044	$0.0031	$0.0025	$0.0022	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0063	$0.0044	$0.0037	$0.0032	
EFI Impose v2.7	414498	2,825	2,080.54		92.00	64.64	53.16	46.67			$0.0061	$0.0043	$0.0035	$0.0031	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0058	$0.0040	$0.0033	$0.0029	
|CPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0010	$0.0007	$0.0006	$0.0005	
i1iO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0052	$0.0037	$0.0030	$0.0027	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0036	$0.0026	$0.0021	$0.0019	
EFI Hot Folders	413315	1,260	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
Auto Trapping	413316	1,200	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
Spot-On	413317	1,200	669.34		29.60	20.80	17.10	15.01			$0.0020	$0.0014	$0.0011	$0.0010	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0271	$0.0191	$0.0157	$0.0138	

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Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0070	$0.0049	$0.0041	$0.0036	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0197	$0.0138	$0.0114	$0.0100	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.1063	$0.0747	$0.0614	$0.0539	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0053	$0.0037	$0.0031	$0.0027	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0194	$0.0137	$0.0112	$0.0099	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0008	$0.0005	$0.0004	$0.0004	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0232	$0.0163	$0.0134	$0.0118	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0011	$0.0008	$0.0006	$0.0006	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0023	$0.0016	$0.0013	$0.0012	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0047	$0.0033	$0.0027	$0.0024	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0041	$0.0029	$0.0024	$0.0021	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0010	$0.0007	$0.0006	$0.0005	
Ricoh MP C7501	415183	**$47,040**	**14,946.96**	**$0.0066 b&w / $0.0475 Color**	**$682.62**	**$479.62**	**$394.41**	**$346.25**	**$0.0066 b&w / $0.0475 Color**	**30,000**	**$0.0298**	**$0.0230**	**$0.0201**	**$0.0185**	**b&w / $0.0475 Color**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0004	$0.0003	$0.0002	$0.0002	
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0004	$0.0003	$0.0003	$0.0002	
Network & Scan Connect - Seg BC4	PS-NWSCBC4	425	425.00		13.27	9.32	7.67	6.73			$0.0004	$0.0003	$0.0003	$0.0002	
Network & Scan Connect - Seg BC5	PS-NWSCBC5	500	500.00		22.11	15.54	12.78	11.22			$0.0007	$0.0005	$0.0004	$0.0004	
Copy Tray Type 2075	412190	158	83.30		3.68	2.59	2.13	1.87			$0.0001	$0.0001	$0.0001	$0.0001	
RT43 LCT Bundle	002450MIU	2,426	1,474.90		65.22	45.82	37.68	33.08			$0.0022	$0.0015	$0.0013	$0.0011	
SR4030 Finisher(3,000 sheet finisher—50-sheet st	414957	3,360	1,457.26		64.44	45.28	37.23	32.68			$0.0021	$0.0015	$0.0012	$0.0011	
SR4040 Finisher (2,000 sheet finisher—saddle stit	414950	5,775	2,383.36	**$260 Per Year**	105.39	74.05	60.90	53.46	**$260 Per Year**		$0.0035	$0.0025	$0.0020	$0.0018	**$260 Per Year**
SR5000 Finisher	412981	6,122	3,801.42		168.10	118.11	97.13	85.27			$0.0056	$0.0039	$0.0032	$0.0028	
Finisher Adapter Type C	413973	420	259.70		11.49	8.07	6.63	5.82			$0.0004	$0.0003	$0.0002	$0.0002	
"11"x"17" Tray Unit Type 2105	411398	1,596	816.00		36.08	25.35	20.85	18.30			$0.0012	$0.0008	$0.0007	$0.0006	
LCIT RT4000	413965	5,019	3,411.38		150.85	105.99	87.16	76.52			$0.0050	$0.0035	$0.0029	$0.0026	
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0005	$0.0004	$0.0003	$0.0003	
PU5000 Punch Unit	412983	966	620.34		27.43	19.28	15.85	13.92			$0.0009	$0.0006	$0.0005	$0.0005	
Cover Interposer Tray Type 3260	412213	1,218	759.50		33.58	23.60	19.40	17.03			$0.0011	$0.0008	$0.0006	$0.0006	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0000	$0.0000	$0.0000	$0.0000	
8 1/2"x14" Tray Type 1075	411187	893	560.56		24.78	17.41	14.32	12.57			$0.0008	$0.0006	$0.0005	$0.0004	
Output Jogger Unit Type 3260	412212	386	243.04		10.75	7.56	6.21	5.45			$0.0004	$0.0003	$0.0002	$0.0002	
CI5000 Cover Interposer	412976	3,864	2,398.06		106.05	74.51	61.27	53.79			$0.0035	$0.0025	$0.0020	$0.0018	
Multi Folding Unit Type FD5000	404183	9,608	6,162.24		272.50	191.46	157.45	138.22			$0.0091	$0.0064	$0.0052	$0.0046	
9 Bin Mail Box CS391	412191	2,205	1,383.76		61.19	42.99	35.36	31.04			$0.0020	$0.0014	$0.0012	$0.0010	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0006	$0.0004	$0.0004	$0.0003	
Ring Binder RB5000	404112	26,066	16,734.48		740.00	519.94	427.56	375.35			$0.0247	$0.0173	$0.0143	$0.0125	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0015	$0.0010	$0.0008	$0.0007	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0001	$0.0001	$0.0001	$0.0001	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0000	$0.0000	$0.0000	
Card Reader Bracket Type B	412279	131	81.34		3.60	2.53	2.08	1.82			$0.0001	$0.0001	$0.0001	$0.0001	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0001	$0.0001	$0.0000	$0.0000	
VZ G106032 Keyboard Bracket MPC7501(Bracket	100270FNG	199	183.26		8.61	6.11	4.86	4.13			$0.0003	$0.0002	$0.0002	$0.0001	
Fax Options:															

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Fax Option Type C7501	415192	1,103	433.16		19.16	13.46	11.06	9.71			$0.0006	$0.0004	$0.0004	$0.0003	
G3 Interface Unit Type C7500	413971	688	452.76		20.02	14.06	11.56	10.15			$0.0007	$0.0005	$0.0004	$0.0003	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0001	$0.0001	$0.0000	$0.0000	
Print / Scan Options:															
PostScript3 Unit Type C7501	415195	2,426	1,506.26		66.61	46.80	38.48	33.78			$0.0022	$0.0016	$0.0013	$0.0011	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0005	$0.0003	$0.0003	$0.0002	
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0006	$0.0004	$0.0003	$0.0003	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0001	$0.0001	$0.0001	$0.0001	
Bluetooth Interface Type 3245	412866	397	310.66		13.74	9.65	7.94	6.97			$0.0005	$0.0003	$0.0003	$0.0002	
USB2.0/SD Slot Type D	415208	315	196.00		8.66	6.09	5.01	4.40			$0.0003	$0.0002	$0.0002	$0.0001	
Fiery E-7200 Color Controller	415275	7,365	5,462.52	**$550 Per Year**	241.55	169.72	139.57	122.52	**$550 Per Year**		$0.0081	$0.0057	$0.0047	$0.0041	**$550 Per Year**
Additional Options:															
DataOverwriteSecurityUnit Type HM-E	415681	247	126.42		5.59	3.93	3.23	2.83			$0.0002	$0.0001	$0.0001	$0.0001	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0004	$0.0003	$0.0002	$0.0002	
HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0004	$0.0003	$0.0002	$0.0002	
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0007	$0.0005	$0.0004	$0.0004	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0008	$0.0006	$0.0005	$0.0004	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0006	$0.0004	$0.0004	$0.0003	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0012	$0.0008	$0.0007	$0.0006	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0017	$0.0012	$0.0010	$0.0009	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0022	$0.0015	$0.0013	$0.0011	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0032	$0.0022	$0.0018	$0.0016	
EFI Impose v2.7	414498	2,825	2,080.54		92.00	64.64	53.16	46.67			$0.0031	$0.0022	$0.0018	$0.0016	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0029	$0.0020	$0.0017	$0.0015	
|CPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0005	$0.0003	$0.0003	$0.0002	
i1iO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0026	$0.0018	$0.0015	$0.0013	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0018	$0.0013	$0.0011	$0.0009	
EFI Hot Folders	413315	1,260	669.34		29.60	20.80	17.10	15.01			$0.0010	$0.0007	$0.0006	$0.0005	
Auto Trapping	413316	1,200	669.34		29.60	20.80	17.10	15.01			$0.0010	$0.0007	$0.0006	$0.0005	
Spot-On	413317	1,200	669.34		29.60	20.80	17.10	15.01			$0.0010	$0.0007	$0.0006	$0.0005	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0136	$0.0095	$0.0078	$0.0069	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0035	$0.0025	$0.0020	$0.0018	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0098	$0.0069	$0.0057	$0.0050	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0531	$0.0373	$0.0307	$0.0270	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0027	$0.0019	$0.0015	$0.0013	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0097	$0.0068	$0.0056	$0.0049	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0004	$0.0003	$0.0002	$0.0002	
GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0116	$0.0081	$0.0067	$0.0059	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0005	$0.0004	$0.0003	$0.0003	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0006	$0.0005	$0.0004	$0.0003	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0006	$0.0005	$0.0004	$0.0003	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0007	$0.0005	$0.0004	$0.0003	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0007	$0.0005	$0.0004	$0.0003	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0007	$0.0005	$0.0004	$0.0003	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0011	$0.0008	$0.0007	$0.0006	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0023	$0.0016	$0.0014	$0.0012	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0021	$0.0015	$0.0012	$0.0011	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0007	$0.0005	$0.0004	$0.0003	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0005	$0.0004	$0.0003	$0.0003	

State of Maryland

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Ricoh Pro C550EX	404259	**$57,005**	**24,384.36**	**$0.0067 b&w / $0.0442 Color**	**$1,099.94**	**$772.85**	**$635.54**	**$557.93**	**$0.0067 b&w / $0.0442 Color**	**15,000**	**$0.0803**	**$0.0585**	**$0.0494**	**$0.0442**	**b&w / $0.0442 Color**
Ricoh Pro C700EX	404260	**$65,825**	**23,088.80**	**$0.0064 b&w / $0.0442 Color**	**$1,042.65**	**$732.59**	**$602.44**	**$528.88**	**$0.0064 b&w / $0.0442 Color**	**15,000**	**$0.1113**	**$0.0803**	**$0.0672**	**$0.0599**	**b&w / $0.0442 Color**
ESP XG-PCS-20D	006429MIU	285	279.30		12.35	8.68	7.14	6.26			$0.0008	$0.0006	$0.0005	$0.0004	
208v 15 Amp Network Power Filter	004203MIU	275	182.28		8.06	5.66	4.66	4.09			$0.0005	$0.0004	$0.0003	$0.0003	
Network & Scan Connect - Seg BC4	PS-NWSCBC4	425	425.00		13.27	9.32	7.67	6.73			$0.0009	$0.0006	$0.0005	$0.0004	
Network & Scan Connect - Seg BC5	PS-NWSCBC5	500	500.00		22.11	15.54	12.78	11.22			$0.0015	$0.0010	$0.0009	$0.0007	
PPSE Training - Pro C550/700	PPISFC550	1,500	1,470.00		65.00	45.68	37.56	32.98			$0.0043	$0.0030	$0.0025	$0.0022	
LCIT RT4000	413965	5,019	3,411.38		150.85	105.99	87.16	76.52			$0.0101	$0.0071	$0.0058	$0.0051	
Copy Tray Type 2075	412190	158	83.30		3.68	2.59	2.13	1.87			$0.0002	$0.0002	$0.0001	$0.0001	
SR4010 Finisher**	413974	3,308	1,912.96		84.59	59.44	48.87	42.90			$0.0056	$0.0040	$0.0033	$0.0029	
SR4020 Finisher**	413976	5,733	3,591.70	**$260 Per Year**	158.83	111.59	91.77	80.57	**$260 Per Year**		$0.0106	$0.0074	$0.0061	$0.0054	**$260 Per Year**
SR5000 Finisher	412981	6,122	3,801.42		168.10	118.11	97.13	85.27			$0.0112	$0.0079	$0.0065	$0.0057	
Finisher Adapter Type C	413973	420	259.70		11.49	8.07	6.63	5.82			$0.0008	$0.0005	$0.0004	$0.0004	
"11"x"17" Tray Unit Type 2105	411398	1,596	816.00		36.08	25.35	20.85	18.30			$0.0024	$0.0017	$0.0014	$0.0012	
Punch Unit Type 3260	412209	966	339.08		14.99	10.54	8.66	7.60			$0.0010	$0.0007	$0.0006	$0.0005	
PU5000 Punch Unit	412983	966	620.34		27.43	19.28	15.85	13.92			$0.0018	$0.0013	$0.0011	$0.0009	
Cover Interposer Tray Type 3260	412213	1,218	759.50		33.58	23.60	19.40	17.03			$0.0022	$0.0016	$0.0013	$0.0011	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0001	$0.0001	$0.0000	$0.0000	
Output Jogger Unit Type 3260	412212	386	243.04		10.75	7.56	6.21	5.45			$0.0007	$0.0005	$0.0004	$0.0004	
CI5000 Cover Interposer	412976	3,864	2,398.06		106.05	74.51	61.27	53.79			$0.0071	$0.0050	$0.0041	$0.0036	
ZF4000 Z-Folding Unit	412805	7,718	5,935.86		262.48	184.43	151.66	133.14			$0.0175	$0.0123	$0.0101	$0.0089	
9 Bin Mail Box CS391	412191	2,205	1,383.76		61.19	42.99	35.36	31.04			$0.0041	$0.0029	$0.0024	$0.0021	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Copy Connector Type 3260	412415	1,565	983.92		43.51	30.57	25.14	22.07			$0.0029	$0.0020	$0.0017	$0.0015	
Type 1027 Key Counter Bracket	412537	105	86.24		3.81	2.68	2.21	1.93			$0.0003	$0.0002	$0.0001	$0.0001	
Print / Scan Options:															
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0012	$0.0009	$0.0007	$0.0006	
Java VM Card Type F	414004	147	98.98		4.38	3.08	2.53	2.22			$0.0003	$0.0002	$0.0002	$0.0001	
Fiery Option Suite	415047	12,000	10,864.28		480.42	337.55	277.59	243.69			$0.0320	$0.0225	$0.0185	$0.0162	
Additional Options:															
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0008	$0.0006	$0.0005	$0.0004	
HDD Encryption Unit Type A	414021	410	270.48		11.96	8.41	6.91	6.07			$0.0008	$0.0006	$0.0005	$0.0004	
HDD Security	414939	1,350	1,160.32		51.31	36.05	29.65	26.03			$0.0034	$0.0024	$0.0020	$0.0017	
EFI Compose	404168	1,199	946.68		41.87	29.41	24.19	21.24			$0.0028	$0.0020	$0.0016	$0.0014	
EFI Impose v2.7	414824	2,825	1,853.00		81.94	57.57	47.34	41.56			$0.0055	$0.0038	$0.0032	$0.0028	
EFI Graphic Arts Package Premium	404167	7,000	6,743.38		298.19	209.51	172.29	151.25			$0.0199	$0.0140	$0.0115	$0.0101	
FACI Enabler	414938	1,150	967.26		42.78	30.06	24.72	21.70			$0.0029	$0.0020	$0.0016	$0.0014	
FACI Furniture Bundle	414937	3,000	2,582.30		114.19	80.23	65.97	57.92			$0.0076	$0.0053	$0.0044	$0.0039	
i1iO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0052	$0.0037	$0.0030	$0.0027	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0058	$0.0040	$0.0033	$0.0029	
|CPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0010	$0.0007	$0.0006	$0.0005	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0036	$0.0026	$0.0021	$0.0019	
Enablers:															
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0271	$0.0191	$0.0157	$0.0138	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0197	$0.0138	$0.0114	$0.0100	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0194	$0.0137	$0.0112	$0.0099	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0070	$0.0049	$0.0041	$0.0036	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0008	$0.0005	$0.0004	$0.0004	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.1063	$0.0747	$0.0614	$0.0539	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0053	$0.0037	$0.0031	$0.0027	

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GBC StreamPunch:															
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0232	$0.0163	$0.0134	$0.0118	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0011	$0.0008	$0.0006	$0.0006	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0023	$0.0016	$0.0013	$0.0012	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0047	$0.0033	$0.0027	$0.0024	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0041	$0.0029	$0.0024	$0.0021	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0010	$0.0007	$0.0006	$0.0005	
Color A4 MFP															
Ricoh MP C300**	415130	**$5,880**	**3,057.60**	**$0.0125 b&w / $0.1128 Color**	**$152.54**	**$107.18**	**$88.14**	**$77.37**	**$0.0125 b&w / $0.1128 Color**	**11,000**	**$0.0209**	**$0.0167**	**$0.0150**	**$0.0140**	**b&w / $0.1128 Color**
Ricoh MP C400**	415132	**$7,035**	**3,630.90**	**$0.0124 b&w / $0.1123 Color**	**$177.89**	**$124.99**	**$102.78**	**$90.24**	**$0.0124 b&w / $0.1123 Color**	**11,000**	**$0.0232**	**$0.0184**	**$0.0163**	**$0.0152**	**b&w / $0.1123 Color**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0011	$0.0008	$0.0006	$0.0006	
Network & Scan Connect - Seg BC3	PS-NWSCBC3	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
Paper Feed Unit 1 x 550**	415123	693	305.99		13.53	9.51	7.82	6.86			$0.0012	$0.0009	$0.0007	$0.0006	
Paper Feed Unit 2 x 550**	415122	1,302	574.88		25.42	17.86	14.69	12.89			$0.0023	$0.0016	$0.0013	$0.0012	
FAC49 Cabinet	415751	221	124.46		5.51	3.87	3.18	2.79			$0.0005	$0.0004	$0.0003	$0.0003	
FAC50 Cabinet	415752	189	83.45		3.69	2.59	2.13	1.87			$0.0003	$0.0002	$0.0002	$0.0002	
FAC51 Cabinet	415753	200	112.70		4.99	3.50	2.88	2.53			$0.0005	$0.0003	$0.0003	$0.0002	
1 Bin Tray**	415124	336	206.00		9.11	6.40	5.26	4.62			$0.0008	$0.0006	$0.0005	$0.0004	
Side Tray**	415125	231	138.00		6.10	4.29	3.53	3.10			$0.0006	$0.0004	$0.0003	$0.0003	
Print / Scan Options:															
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0016	$0.0011	$0.0009	$0.0008	
Gigabit Ethernet Type B	414204	483	313.60		13.87	9.74	8.02	7.04			$0.0013	$0.0009	$0.0007	$0.0006	
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0017	$0.0012	$0.0010	$0.0008	
Fax Options:															
Fax Option Type C400**	415126	977	314.58		13.91	9.77	8.04	7.06			$0.0013	$0.0009	$0.0007	$0.0006	
32MB Memory 400dpi/SAF	001342MIU	205	54.88		2.43	1.71	1.40	1.23			$0.0002	$0.0002	$0.0001	$0.0001	
Handset Type 1018**	410781	71	49.98		2.21	1.55	1.27	1.12			$0.0002	$0.0001	$0.0001	$0.0001	
Additional Options:															
Copy Data Security Unit Type F	413985	746	497.84		22.01	15.46	12.72	11.16			$0.0020	$0.0014	$0.0012	$0.0010	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0002	$0.0001	$0.0001	$0.0001	
Data Overwrite Security Unit Type H	416373	530	270.48		11.96	8.41	6.91	6.07			$0.0011	$0.0008	$0.0006	$0.0006	
Embedded HotSpot Type E	415622	1,024	556.64		24.62	17.30	14.22	12.49			$0.0022	$0.0016	$0.0013	$0.0011	
1 Year HotSpot Service Subscription Extension	006174MIU	595	414.54		18.34	12.88	10.59	9.30			$0.0017	$0.0012	$0.0010	$0.0008	
2 Year Subscription Service Extension	003357MIU	950	790.86		34.98	24.57	20.21	17.74			$0.0032	$0.0022	$0.0018	$0.0016	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0046	$0.0033	$0.0027	$0.0023	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0060	$0.0042	$0.0035	$0.0030	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
MP C305SPF**	416011	**$4,420**	**2,399.04**	**$0.0164 b&w / $0.1084 Color**	**$123.42**	**$86.72**	**$71.31**	**$62.60**	**$0.0164 b&w / $0.1084 Color**	**11,000**	**$0.0182**	**$0.0168**	**$0.0158**	**$0.0155**	**b&w / $0.1084 Color**
ESP XG-PCS-15D	006428MIU	280	274.40		12.13	8.53	7.01	6.15			$0.0011	$0.0008	$0.0006	$0.0006	
Network & Scan Connect - Seg BC3	PS-NWSCBC3	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
MPC305 Low Cabinet**	100468FNG	278	113.97		5.04	3.54	2.91	2.56			$0.0005	$0.0003	$0.0003	$0.0002	
MPC305 Medium Cabinet**	100469FNG	288	120.00		5.31	3.73	3.07	2.69			$0.0005	$0.0003	$0.0003	$0.0002	
MPC305 High Cabinet**	100470FNG	311	124.00		5.48	3.85	3.17	2.78			$0.0005	$0.0004	$0.0003	$0.0003	

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Paper Feed Unit PB1050	416017	620	254.17		11.24	7.90	6.50	5.70			$0.0010	$0.0007	$0.0006	$0.0005	
1 Bin Tray BN1010	416018	280	113.68		5.03	3.53	2.90	2.55			$0.0005	$0.0003	$0.0003	$0.0002	
HDD Option Type C305	416126	370	151.90		6.71	4.72	3.88	3.41			$0.0006	$0.0004	$0.0004	$0.0003	
Print / Scan Options:															
IEEE802.11a/g Wireless Type J	414008	593	394.94		17.46	12.27	10.09	8.86			$0.0016	$0.0011	$0.0009	$0.0008	
Gigabit Ethernet Board Type A	402547	357	284.20		12.56	8.83	7.26	6.37			$0.0011	$0.0008	$0.0007	$0.0006	
IEEE 1284 Interface Type A	411699	110	68.60		3.04	2.13	1.75	1.54			$0.0003	$0.0002	$0.0002	$0.0001	
Bluetooth Interface Unit Type D	415818	630	321.44		14.21	9.99	8.21	7.21			$0.0013	$0.0009	$0.0007	$0.0007	
SD Card for NetWare Printing Type J	416127	200	81.34		3.60	2.53	2.08	1.82			$0.0003	$0.0002	$0.0002	$0.0002	
Browser Unit Type H	416131	170	70.56		3.12	2.20	1.80	1.58			$0.0003	$0.0002	$0.0002	$0.0001	
Unicode Font Package for SAP - 1 Device License	413009	350	343.00		15.17	10.65	8.76	7.69			$0.0014	$0.0010	$0.0008	$0.0007	
Unicode Font Package for SAP - 10 Device Licens	413010	3,000	2,940.00		130.01	91.35	75.12	65.94			$0.0118	$0.0083	$0.0068	$0.0060	
Unicode Font Package for SAP - 100 Device Licei	413011	27,000	26,460.00		1,170.06	822.11	676.05	593.50			$0.1064	$0.0747	$0.0615	$0.0540	
Fax Options:															
Fax Connection Unit Type D (available Q3)	416123	300	122.50		5.42	3.80	3.13	2.74			$0.0005	$0.0003	$0.0003	$0.0002	
Handset Type C5502**	416324	100	53.90		2.38	1.68	1.38	1.21			$0.0002	$0.0002	$0.0001	$0.0001	
Additional Options:															
File Format Converter Type E	414007	635	415.52		18.38	12.91	10.61	9.32			$0.0017	$0.0012	$0.0010	$0.0008	
Copy Data Security Unit Type G	416391	960	497.84		22.01	15.46	12.72	11.16			$0.0020	$0.0014	$0.0012	$0.0010	
VM Card Type U	416163	190	102.90		4.55	3.19	2.63	2.31			$0.0004	$0.0003	$0.0002	$0.0002	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0002	$0.0001	$0.0001	$0.0001	
Camera Direct Print Card Type K	416122	280	113.68		5.03	3.53	2.90	2.55			$0.0005	$0.0003	$0.0003	$0.0002	
ESP XG-PCS-15D	006428MIU	280	0.00		12.13	8.53	7.01	6.15			$0.0011	$0.0008	$0.0006	$0.0006	
Innovolt PP 120V 15A** (disc 11-10-12)	005744MIU	169	98.00		4.33	3.05	2.51	2.20			$0.0004	$0.0003	$0.0002	$0.0002	
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08			$0.0002	$0.0001	$0.0001	$0.0001	
3 Year HotSpot Service Subscription Extension	004813MIU	1,350	1,150.52		50.87	35.75	29.40	25.80			$0.0046	$0.0033	$0.0027	$0.0023	
4 Year HotSpot Service Subscription Extension	004814MIU	1,700	1,495.48		66.13	46.46	38.21	33.55			$0.0060	$0.0042	$0.0035	$0.0030	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0014	$0.0010	$0.0008	$0.0007	
PRODUCTION															
Ricoh Pro C651EX	404447	**$63,840**	**26,117.98**	**$0.011 b&w / $0.061 Color**	**$1,198.28**	**$841.94**	**$692.35**	**$607.81**	**$0.011 b&w / $0.061 Color**	**15,000**	**$0.0869**	**$0.0631**	**$0.0532**	**$0.0475**	**1 b&w / $0.061 Color**
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0009	$0.0006	$0.0005	$0.0004	
Network & Scan Connect - Seg PC	PS-NWSCPC	750	750.00		33.17	23.30	19.16	16.82			$0.0022	$0.0016	$0.0013	$0.0011	
Training PROC651/751/EX	PP-PPISFC751	3,500	3,500.00		161.32	114.33	91.03	77.21			$0.0108	$0.0076	$0.0061	$0.0051	
TotalFlow Color Advanced for C651/751	PP-TDCOLORADV	3,000	2,940.00		138.27	97.99	78.03	66.18			$0.0092	$0.0065	$0.0052	$0.0044	
PPSE Training - TotalFlow Color Standard for C65	PP-TFCOLORSTD	1,500	1,470.00		65.00	45.68	37.56	32.98			$0.0043	$0.0030	$0.0025	$0.0022	
Multi Bypass Tray BY5010	404387	1,470	989.80		43.77	30.75	25.29	22.20			$0.0029	$0.0021	$0.0017	$0.0015	
LCIT RT5060	404388	9,555	5,690.86		251.65	176.81	145.40	127.65			$0.0168	$0.0118	$0.0097	$0.0085	
Cover Interposer Tray CI5020	404389	3,675	2,742.04		121.26	85.19	70.06	61.50			$0.0081	$0.0057	$0.0047	$0.0041	
Multi-Folding Unit FD5010	404390	10,416	7,291.20		322.42	226.54	186.29	163.54			$0.0215	$0.0151	$0.0124	$0.0109	
Ring Binder RB5010	404392	26,066	17,873.24		790.35	555.32	456.66	400.90			$0.0527	$0.0370	$0.0304	$0.0267	
High Capacity Stacker SK5020	404394	16,538	10,557.54		466.85	328.03	269.75	236.81			$0.0311	$0.0219	$0.0180	$0.0158	
Finisher SR5030	404396	6,862	4,339.44		191.89	134.83	110.88	97.33			$0.0128	$0.0090	$0.0074	$0.0065	
Booklet Finisher SR5040	404398	12,390	7,322.56		323.80	227.52	187.09	164.25			$0.0216	$0.0152	$0.0125	$0.0109	
Trimmer Unit TR5040	404400	13,020	8,294.72		366.79	257.72	211.93	186.05			$0.0245	$0.0172	$0.0141	$0.0124	
Buffer Pass Unit Type 5010	404402	4,200	3,447.64		152.46	107.11	88.08	77.33			$0.0102	$0.0071	$0.0059	$0.0052	
Decurler Unit DU5010	404404	1,709	1,198.54		53.00	37.24	30.63	26.88			$0.0035	$0.0025	$0.0020	$0.0018	
Color Controller E-41A	404405	25,673	14,047.32		621.17	436.45	358.91	315.08			$0.0414	$0.0291	$0.0239	$0.0210	
VM Card Type R	404407	147	102.90		4.55	3.19	2.63	2.31			$0.0003	$0.0002	$0.0002	$0.0002	
TCRU/ORU Type C751 (Set A)	404440	4,242	3,039.96		134.43	94.45	77.67	68.19			$0.0090	$0.0063	$0.0052	$0.0045	
TCRU/ORU Type C751 (Set B)	404442	3,077	2,205.00		97.51	68.51	56.34	49.46			$0.0065	$0.0046	$0.0038	$0.0033	

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
TK5010 11"x17" Tray Unit	404195	1,575	810.00		35.82	25.17	20.70	18.17			$0.0024	$0.0017	$0.0014	$0.0012	
Roll-Away Cart Type 5010	404218	709	448.84		19.85	13.95	11.47	10.06			$0.0013	$0.0009	$0.0008	$0.0007	
PU5020 Punch Unit	404177	1,050	707.56		31.29	21.98	18.08	15.87			$0.0021	$0.0015	$0.0012	$0.0011	
Ring Opener Type A	404114	63	51.94		2.29	1.62	1.32	1.17			$0.0002	$0.0001	$0.0001	$0.0001	
Ring Cartridge LT Type RB5000	404115	341	281.26		12.44	8.74	7.18	6.31			$0.0008	$0.0006	$0.0005	$0.0004	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0001	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0001	$0.0001	$0.0000	$0.0000	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0063	$0.0044	$0.0037	$0.0032	
Sequence Compose	404337	1,100	1,056.44		46.72	32.82	26.99	23.70			$0.0031	$0.0022	$0.0018	$0.0016	
EFI Server Graphic Arts Package	415317	3,200	2,870.42		126.93	89.18	73.34	64.39			$0.0085	$0.0059	$0.0049	$0.0043	
EFI Server Graphic Arts Package Premium	415318	7,200	6,688.50		295.76	207.81	170.89	150.02			$0.0197	$0.0139	$0.0114	$0.0100	
EFI Fiery Graphic Arts Pack Prem Edition Upgrade	415319	4,800	4,411.96		195.10	137.08	112.73	98.96			$0.0130	$0.0091	$0.0075	$0.0066	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0058	$0.0040	$0.0033	$0.0029	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0036	$0.0026	$0.0021	$0.0019	
EFI Powerpress 7575r Solo	006931MIU	27,075	20,708.38		973.91	690.21	549.60	466.15			$0.0649	$0.0460	$0.0366	$0.0311	
EFI Powerpress 7575r Connectivity Kit	006932MIU	18,057	13,810.16		649.50	460.30	366.52	310.87			$0.0433	$0.0307	$0.0244	$0.0207	
EFI Powerpress 9191 Solo	006933MIU	34,750	26,528.60		1,247.64	884.20	704.07	597.16			$0.0832	$0.0589	$0.0469	$0.0398	
EFI Powerpress 9191r Connectivity Kit	006934MIU	22,572	17,263.68		811.91	575.40	458.18	388.61			$0.0541	$0.0384	$0.0305	$0.0259	
FACI for E41	404421	3,000	2,572.50		113.76	79.93	65.73	57.70			$0.0076	$0.0053	$0.0044	$0.0038	
HDD Security	414939	1,350	1,160.32		51.31	36.05	29.65	26.03			$0.0034	$0.0024	$0.0020	$0.0017	
|TF Color Standard Type E-41A (disc 09-28-12)	006876MIU	5,211	3,672.00		162.38	114.09	93.82	82.36			$0.0108	$0.0076	$0.0063	$0.0055	
|TF Color Advanced Type E-41A (disc 09-28-12)	006877MIU	9,875	6,907.00		305.43	214.60	176.47	154.92			$0.0204	$0.0143	$0.0118	$0.0103	
|TF Color Advanced Plus Type E-41A (disc 09-28-	006878MIU	11,924	8,366.00		369.94	259.93	213.75	187.65			$0.0247	$0.0173	$0.0143	$0.0125	
Exit Tray Type C651	404480	980	856.52		37.88	26.62	21.88	19.21			$0.0025	$0.0018	$0.0015	$0.0013	
Enablers:															
BK5030	404453	12,700	12,306.84		544.20	382.38	314.44	276.05			$0.0363	$0.0255	$0.0210	$0.0184	
CF5030	404456	3,100	2,428.44		107.39	75.45	62.04	54.47			$0.0072	$0.0050	$0.0041	$0.0036	
TR5030	404454	8,300	6,612.06		292.38	205.44	168.94	148.31			$0.0195	$0.0137	$0.0113	$0.0099	
BF5030	404455	8,300	6,503.28		287.57	202.06	166.16	145.87			$0.0192	$0.0135	$0.0111	$0.0097	
Rail Unit Type 5030	404457	320	255.78		11.31	7.95	6.54	5.73			$0.0008	$0.0005	$0.0004	$0.0004	
GBC StreamPunch:															
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0011	$0.0008	$0.0006	$0.0006	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0013	$0.0009	$0.0007	$0.0007	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0013	$0.0009	$0.0008	$0.0007	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0023	$0.0016	$0.0013	$0.0012	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0047	$0.0033	$0.0027	$0.0024	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0041	$0.0029	$0.0024	$0.0021	
GBC SP Pro EX	404463	9,495	8,341.00		368.84	259.15	213.11	187.09			$0.0246	$0.0173	$0.0142	$0.0125	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0010	$0.0007	$0.0006	$0.0005	
Ricoh Pro C751EX	404448	**$75,600**	**27,308.68**	**$0.0106 b&w / $0.0586 Color**	**$1,250.92**	**$878.93**	**$722.78**	**$634.51**	**$0.0106 b&w / $0.0586 Color**	**20,000**	**$0.0695**	**$0.0509**	**$0.0431**	**$0.0387**	**b&w / $0.0586 Color**
Ricoh Pro C751	404385	**$63,735**	**23,046.66**	**$0.0106 b&w / $0.0586 Color**	**$1,062.46**	**$746.51**	**$613.88**	**$538.92**	**$0.0106 b&w / $0.0586 Color**	**20,000**	**$0.0601**	**$0.0443**	**$0.0377**	**$0.0339**	**b&w / $0.0586 Color**
ESP Digital QC 208/20 PowerFilter	002660MIU	300	294.00		13.00	9.13	7.51	6.59			$0.0007	$0.0005	$0.0004	$0.0003	
Network & Scan Connect - Seg PC	PS-NWSCPC	750	750.00		33.17	23.30	19.16	16.82			$0.0017	$0.0012	$0.0010	$0.0008	
Training PROC651/751/EX	PP-PPISFC751	3,500	3,500.00		161.32	114.33	91.03	77.21			$0.0081	$0.0057	$0.0046	$0.0039	
TotalFlow Color Advanced for C651/751	PP-TDCOLORADV	3,000	2,940.00		138.27	97.99	78.03	66.18			$0.0069	$0.0049	$0.0039	$0.0033	
PPSE Training - TotalFlow Color Standard for C65	PP-TFCOLORSTD	1,500	1,470.00		65.00	45.68	37.56	32.98			$0.0033	$0.0023	$0.0019	$0.0016	

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Multi Bypass Tray BY5010	404387	1,470	989.80		43.77	30.75	25.29	22.20			$0.0022	$0.0015	$0.0013	$0.0011	
LCIT RT5060	404388	9,555	5,690.86		251.65	176.81	145.40	127.65			$0.0126	$0.0088	$0.0073	$0.0064	
Cover Interposer Tray CI5020	404389	3,675	2,742.04		121.26	85.19	70.06	61.50			$0.0061	$0.0043	$0.0035	$0.0031	
Multi-Folding Unit FD5010	404390	10,416	7,291.20		322.42	226.54	186.29	163.54			$0.0161	$0.0113	$0.0093	$0.0082	
Ring Binder RB5010	404392	26,066	17,873.24		790.35	555.32	456.66	400.90			$0.0395	$0.0278	$0.0228	$0.0200	
High Capacity Stacker SK5020	404394	16,538	10,557.54		466.85	328.03	269.75	236.81			$0.0233	$0.0164	$0.0135	$0.0118	
Finisher SR5030	404396	6,862	4,339.44		191.89	134.83	110.88	97.33			$0.0096	$0.0067	$0.0055	$0.0049	
Booklet Finisher SR5040	404398	12,390	7,322.56		323.80	227.52	187.09	164.25			$0.0162	$0.0114	$0.0094	$0.0082	
Trimmer Unit TR5040	404400	13,020	8,294.72		366.79	257.72	211.93	186.05			$0.0183	$0.0129	$0.0106	$0.0093	
Buffer Pass Unit Type 5010	404402	4,200	3,447.64		152.46	107.11	88.08	77.33			$0.0076	$0.0054	$0.0044	$0.0039	
Decurler Unit DU5010	404404	1,709	1,198.54		53.00	37.24	30.63	26.88			$0.0026	$0.0019	$0.0015	$0.0013	
Color Controller E-41A	404405	25,673	14,047.32		621.17	436.45	358.91	315.08			$0.0311	$0.0218	$0.0179	$0.0158	
VM Card Type R	404407	147	102.90		4.55	3.19	2.63	2.31			$0.0002	$0.0002	$0.0001	$0.0001	
TCRU/ORU Type C751 (Set A)	404440	4,242	3,039.96		134.43	94.45	77.67	68.19			$0.0067	$0.0047	$0.0039	$0.0034	
TCRU/ORU Type C751 (Set B)	404442	3,077	2,205.00		97.51	68.51	56.34	49.46			$0.0049	$0.0034	$0.0028	$0.0025	
TK5010 11"x17" Tray Unit	404195	1,575	810.00		35.82	25.17	20.70	18.17			$0.0018	$0.0013	$0.0010	$0.0009	
Roll-Away Cart Type 5010	404218	709	448.84		19.85	13.95	11.47	10.06			$0.0010	$0.0007	$0.0006	$0.0005	
PU5020 Punch Unit	404177	1,050	707.56		31.29	21.98	18.08	15.87			$0.0016	$0.0011	$0.0009	$0.0008	
Ring Opener Type A	404114	63	51.94		2.29	1.62	1.32	1.17			$0.0001	$0.0001	$0.0001	$0.0001	
Ring Cartridge LT Type RB5000	404115	341	281.26		12.44	8.74	7.18	6.31			$0.0006	$0.0004	$0.0004	$0.0003	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0001	$0.0001	$0.0000	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0001	$0.0000	$0.0000	$0.0000	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0047	$0.0033	$0.0027	$0.0024	
Sequence Compose	404337	1,100	1,056.44		46.72	32.82	26.99	23.70			$0.0023	$0.0016	$0.0013	$0.0012	
EFI Server Graphic Arts Package	415317	3,200	2,870.42		126.93	89.18	73.34	64.39			$0.0063	$0.0045	$0.0037	$0.0032	
EFI Server Graphic Arts Package Premium	415318	7,200	6,688.50		295.76	207.81	170.89	150.02			$0.0148	$0.0104	$0.0085	$0.0075	
EFI Fiery Graphic Arts Pack Prem Edition Upgrade	415319	4,800	4,411.96		195.10	137.08	112.73	98.96			$0.0098	$0.0069	$0.0056	$0.0049	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0043	$0.0030	$0.0025	$0.0022	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0027	$0.0019	$0.0016	$0.0014	
EFI Powerpress 7575r Solo	006931MIU	27,075	20,708.38		973.91	690.21	549.60	466.15			$0.0487	$0.0345	$0.0275	$0.0233	
EFI Powerpress 7575r Connectivity Kit	006932MIU	18,057	13,810.16		649.50	460.30	366.52	310.87			$0.0325	$0.0230	$0.0183	$0.0155	
EFI Powerpress 9191 Solo	006933MIU	34,750	26,528.60		1,247.64	884.20	704.07	597.16			$0.0624	$0.0442	$0.0352	$0.0299	
EFI Powerpress 9191r Connectivity Kit	006934MIU	22,572	17,263.68		811.91	575.40	458.18	388.61			$0.0406	$0.0288	$0.0229	$0.0194	
FACI for E41	404421	3,000	2,572.50		113.76	79.93	65.73	57.70			$0.0057	$0.0040	$0.0033	$0.0029	
HDD Security	414939	1,350	1,160.32		51.31	36.05	29.65	26.03			$0.0026	$0.0018	$0.0015	$0.0013	
|TF Color Standard Type E-41A (disc 09-28-12)	006876MIU	5,211	3,672.00		162.38	114.09	93.82	82.36			$0.0081	$0.0057	$0.0047	$0.0041	
|TF Color Advanced Type E-41A (disc 09-28-12)	006877MIU	9,675	6,907.00		305.43	214.60	176.47	154.92			$0.0153	$0.0107	$0.0088	$0.0077	
|TF Color Advanced Plus Type E-41A (disc 09-28-	006878MIU	11,924	8,366.00		369.94	259.93	213.75	187.65			$0.0185	$0.0130	$0.0107	$0.0094	
Exit Tray Type C651	404480	980	856.52		37.88	26.62	21.88	19.21			$0.0019	$0.0013	$0.0011	$0.0010	
Enablers:															
BK5030	404453	12,700	12,306.84		544.20	382.38	314.44	276.05			$0.0272	$0.0191	$0.0157	$0.0138	
CF5030	404456	3,100	2,428.44		107.39	75.45	62.04	54.47			$0.0054	$0.0038	$0.0031	$0.0027	
TR5030	404454	8,300	6,612.06		292.38	205.44	168.94	148.31			$0.0146	$0.0103	$0.0084	$0.0074	
BF5030	404455	8,300	6,503.28		287.57	202.06	166.16	145.87			$0.0144	$0.0101	$0.0083	$0.0073	
Rail Unit Type 5030	404457	320	255.78		11.31	7.95	6.54	5.73			$0.0006	$0.0004	$0.0003	$0.0003	
GBC StreamPunch:															
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0008	$0.0006	$0.0005	$0.0004	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0010	$0.0007	$0.0006	$0.0005	

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GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0010	$0.0007	$0.0006	$0.0005	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0017	$0.0012	$0.0010	$0.0009	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0035	$0.0025	$0.0020	$0.0018	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0031	$0.0022	$0.0018	$0.0016	
GBC SP Pro EX	404463	9,495	8,341.00		368.84	259.15	213.11	187.09			$0.0184	$0.0130	$0.0107	$0.0094	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0008	$0.0005	$0.0004	$0.0004	
Ricoh Pro C901	404350	**$107,258**	**47,097.82**	**$0.0094 b&w / $0.04 Color**	**$2,126.00**	**$1,493.77**	**$1,228.39**	**$1,078.38**	**$0.0094 b&w / $0.04 Color**	**34,000**	**$0.0695**	**$0.0509**	**$0.0431**	**$0.0387**	**94 b&w / $0.04 Color**
Ricoh Pro C901s	404353	**$129,518**	**59,462.48**	**$0.0094 b&w / $0.04 Color**	**$2,672.76**	**$1,877.94**	**$1,544.30**	**$1,355.72**	**$0.0094 b&w / $0.04 Color**	**34,000**	**$0.0856**	**$0.0622**	**$0.0524**	**$0.0469**	**94 b&w / $0.04 Color**
208v 30 Amp Network Power Filter	004204MIU	2,990	1,802.22		79.69	56.00	46.05	40.43			$0.0023	$0.0016	$0.0014	$0.0012	
Network & Scan Connect - Seg PC	PS-NWSCPC	750	750.00		33.17	23.30	19.16	16.82			$0.0010	$0.0007	$0.0006	$0.0005	
PPSE Training - ProC901 w/ c81 Creo	PPISFC901C81	6,500	6,370.00		281.68	197.92	162.76	142.88			$0.0083	$0.0058	$0.0048	$0.0042	
PPSE Training - ProC901 w/ e41 Fiery	PPISFC901E41	5,750	5,635.00		249.18	175.08	143.97	126.39			$0.0073	$0.0051	$0.0042	$0.0037	
PPSE Training - ProC901 w/ e81 Fiery	PPISFC901E81	6,500	6,370.00		281.68	197.92	162.76	142.88			$0.0083	$0.0058	$0.0048	$0.0042	
Standalone Gold Package Includes the following It	006222MIU	25,191	16,450.00		773.64	548.28	436.58	370.29			$0.0228	$0.0161	$0.0128	$0.0109	
Standalone Platinum Package Includes the followi	006223MIU	55,269	36,125.00		1,698.96	1,204.05	958.76	813.17			$0.0500	$0.0354	$0.0282	$0.0239	
EFI Fiery E41	404360	33,000	19,983.18		883.66	620.88	510.57	448.22			$0.0260	$0.0183	$0.0150	$0.0132	
EFI Fiery E81	404367	60,000	39,179.42		1,732.51	1,217.31	1,001.03	878.80			$0.0510	$0.0358	$0.0294	$0.0258	
LCIT RT5030	404220	5,093	2,585.00		114.31	80.32	66.05	57.98			$0.0034	$0.0024	$0.0019	$0.0017	
RT5050 DLTR LCIT	404362	10,499	7,264.74		321.24	225.71	185.61	162.94			$0.0094	$0.0066	$0.0055	$0.0048	
Bridge Unit Type 5000	404111	1,128	760.48		33.62	23.63	19.43	17.06			$0.0010	$0.0007	$0.0006	$0.0005	
SK5010 High Capacity Stacker	404215	16,538	10,600.66		468.76	329.36	270.84	237.78			$0.0138	$0.0097	$0.0080	$0.0070	
Roll-Away Cart Type 5010	404218	709	448.84		19.85	13.95	11.47	10.06			$0.0006	$0.0004	$0.0003	$0.0003	
Buffer Pass Unit Type 5000	404283	4,200	3,675.00		162.51	114.18	93.89	82.43			$0.0048	$0.0034	$0.0028	$0.0024	
Cooling Fan Unit Type 5000	404170	419	293.02		12.96	9.10	7.49	6.58			$0.0004	$0.0003	$0.0002	$0.0002	
TCRU Kit A	404374	5,198	3,583.86		158.48	111.35	91.57	80.39			$0.0047	$0.0033	$0.0027	$0.0024	
TCRU Kit B	404364	4,599	3,172.26		140.28	98.56	81.06	71.16			$0.0041	$0.0029	$0.0024	$0.0021	
Sequence Compose	404337	1,100	1,056.44		46.72	32.82	26.99	23.70			$0.0014	$0.0010	$0.0008	$0.0007	
EFI SeeQuence Impose	404336	2,500	2,144.24		94.82	66.62	54.78	48.10			$0.0028	$0.0020	$0.0016	$0.0014	
EFI Fiery Graphic Arts Pack Prem Edition Upgrade	415319	4,800	4,411.96		195.10	137.08	112.73	98.96			$0.0057	$0.0040	$0.0033	$0.0029	
FACI for E41	404421	3,000	2,572.50		113.76	79.93	65.73	57.70			$0.0033	$0.0024	$0.0019	$0.0017	
FACI for E81	404422	3,800	2,963.52		131.05	92.08	75.71	66.47			$0.0039	$0.0027	$0.0022	$0.0020	
HDD Security	414939	1,350	1,160.32		51.31	36.05	29.65	26.03			$0.0015	$0.0011	$0.0009	$0.0008	
EFI Server HHD Security Type E80	404317	2,199	1,754.20		77.57	54.51	44.82	39.35			$0.0023	$0.0016	$0.0013	$0.0012	
Creo C81	404423	49,000	32,206.72		1,424.19	1,000.66	822.89	722.40			$0.0419	$0.0294	$0.0242	$0.0212	
Creo C81 Stand	404425	700	686.00		30.33	21.32	17.53	15.39			$0.0009	$0.0006	$0.0005	$0.0005	
Process Power Pack for C81	404426	6,000	5,229.28		231.24	162.47	133.60	117.30			$0.0068	$0.0048	$0.0039	$0.0034	
TK5000 11"x17" Tray Kit	412967	1,523	1,003.52		44.37	31.18	25.64	22.51			$0.0013	$0.0009	$0.0008	$0.0007	
Tab sheet Holder Type 3260	412203	49	26.46		1.17	0.82	0.68	0.60			$0.0000	$0.0000	$0.0000	$0.0000	
BY5000 Multi Bypass Tray	412974	1,470	971.18		42.94	30.17	24.81	21.79			$0.0013	$0.0009	$0.0007	$0.0006	
ZF4000 Z-Folding Unit	412805	7,718	5,935.86		262.48	184.43	151.66	133.14			$0.0077	$0.0054	$0.0045	$0.0039	
SR5000 Finisher	412981	6,122	3,801.42		168.10	118.11	97.13	85.27			$0.0049	$0.0035	$0.0029	$0.0025	
PU5000 Punch Unit	412983	966	620.34		27.43	19.28	15.85	13.92			$0.0008	$0.0006	$0.0005	$0.0004	
New Cover Interposer Tray CI5010	404087	3,675	2,351.02		103.96	73.05	60.06	52.73			$0.0031	$0.0021	$0.0018	$0.0016	
SR5020 Booklet Finisher	404174	12,390	7,966.42		352.27	247.52	203.55	178.68			$0.0104	$0.0073	$0.0060	$0.0053	
PU5020 Punch Unit	404177	1,050	707.56		31.29	21.98	18.08	15.87			$0.0009	$0.0006	$0.0005	$0.0005	
Optional Counter Interface Unit Type A	413012	65	41.16		1.82	1.27	1.05	0.92			$0.0001	$0.0000	$0.0000	$0.0000	
TR5020 Trimmer Unit	404180	13,020	8,329.02		368.31	258.78	212.81	186.82			$0.0108	$0.0076	$0.0063	$0.0055	
Ring Binder RB5000	404112	26,066	16,734.48		740.00	519.94	427.56	375.35			$0.0218	$0.0153	$0.0126	$0.0110	
Ring Opener Type A	404114	63	51.94		2.29	1.62	1.32	1.17			$0.0001	$0.0000	$0.0000	$0.0000	

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Ring Cartridge LT Type RB5000	404115	341	281.26		12.44	8.74	7.18	6.31			$0.0004	$0.0003	$0.0002	$0.0002	
Perfect Binder GB5000	404099	47,072	36,981.28		1,635.32	1,149.01	944.87	829.49			$0.0481	$0.0338	$0.0278	$0.0244	
Transit Pass Unit Type GB5000	404101	2,504	1,970.78		87.15	61.23	50.35	44.21			$0.0026	$0.0018	$0.0015	$0.0013	
Cover Interposer Tray Type GB5000	404102	2,231	1,753.22		77.53	54.47	44.80	39.33			$0.0023	$0.0016	$0.0013	$0.0012	
GBC StreamPunch Pro	404412	9,495	7,867.44		347.90	244.44	201.02	176.47			$0.0102	$0.0072	$0.0059	$0.0052	
GBC Die Set 3 Hole (Ring Binder)	001450MIU	455	368.48		16.30	11.45	9.42	8.26			$0.0005	$0.0003	$0.0003	$0.0002	
GBC Die Set 11 Hole (Velobind)	001451MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0006	$0.0004	$0.0003	$0.0003	
GBC Die Set 19 Hole (Cerlox)	001452MIU	535	438.06		19.37	13.61	11.19	9.83			$0.0006	$0.0004	$0.0003	$0.0003	
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0006	$0.0004	$0.0003	$0.0003	
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0006	$0.0004	$0.0003	$0.0003	
GBC Die Set 44 Hole (Color Coil)	001455MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0006	$0.0004	$0.0003	$0.0003	
GBC 32 Hole Pro Click Die Set	002493MIU	535	447.00		19.77	13.89	11.42	10.03			$0.0006	$0.0004	$0.0003	$0.0003	
GBC Pro 3 Hole HD Die Set	404415	990	775.18		34.28	24.09	19.81	17.39			$0.0010	$0.0007	$0.0006	$0.0005	
GBC Pro 19 Hole HD Die Set	404416	1,995	1,588.00		70.22	49.34	40.57	35.62			$0.0021	$0.0015	$0.0012	$0.0010	
GBC Pro 44 Hole HD Die Set	404417	1,760	1,407.00		62.22	43.72	35.95	31.56			$0.0018	$0.0013	$0.0011	$0.0009	
Java VM Card Type F	414004	147	98.98		4.38	3.08	2.53	2.22			$0.0001	$0.0001	$0.0001	$0.0001	
|Color Profiler v3 w/ES1000 UV (limited availability)	005697MIU	3,000	1,954.00		86.41	60.71	49.92	43.83			$0.0025	$0.0018	$0.0015	$0.0013	
|CPS v2 to v3 Upgrade (limited availability)	005699MIU	499	326.00		14.42	10.13	8.33	7.31			$0.0004	$0.0003	$0.0002	$0.0002	
|Color Profiler v3 SW Only (limited availability)	005700MIU	1,900	1,238.00		54.74	38.46	31.63	27.77			$0.0016	$0.0011	$0.0009	$0.0008	
i1iO Table for ES1000	005776MIU	2,295	1,772.82		78.39	55.09	45.30	39.77			$0.0023	$0.0016	$0.0013	$0.0012	
>Booklet Maker BK5010e	404305	12,150	9,204.16		407.00	285.97	235.17	206.45			$0.0120	$0.0084	$0.0069	$0.0061	
>CF5010 Cover Feeder	413102	3,100	2,382.38		105.35	74.02	60.87	53.44			$0.0031	$0.0022	$0.0018	$0.0016	
>Trimmer TR5010e	404299	8,300	6,670.86		294.99	207.26	170.44	149.63			$0.0087	$0.0061	$0.0050	$0.0044	
>Book Folder BF5010e	404300	8,300	6,597.36		291.74	204.98	168.56	147.98			$0.0086	$0.0060	$0.0050	$0.0044	
>BK5010 Rail Unit	413105	320	256.76		11.36	7.98	6.56	5.76			$0.0003	$0.0002	$0.0002	$0.0002	
ST5010e Two Side Trim Option	100277FNG	40,500	36,048.32		1,594.06	1,120.02	921.03	808.57			$0.0469	$0.0329	$0.0271	$0.0238	
<Trim Waste Kit Type BF5010e	100285FNG	2,100	1,802.22		79.69	56.00	46.05	40.43			$0.0023	$0.0016	$0.0014	$0.0012	
Micropress 9191r Solor Server	006541MIU	15,990	15,327.00		720.83	510.85	406.78	345.01			$0.0212	$0.0150	$0.0120	$0.0101	
HD Surrender	005777MIU	350	350.00		15.48	10.87	8.94	7.85			$0.0005	$0.0003	$0.0003	$0.0002	
_DOCUMENT SOLUTIONS															
eCopy															
eCopy CAC Solution(Qty 1-4) Price per unit	003884MIU	1,100	1,100.00		51.73	36.66	29.19	24.76							
eCopy CAC Solution(Qty 5-10) Price per unit	003885MIU	880	880.00		41.39	29.33	23.36	19.81							
eCopy CAC Solution(Qty 11-25) Price per unit	003886MIU	770	770.00		36.21	25.66	20.44	17.33							
eCopy CAC Solution(Qty 26-50) Price per unit	003887MIU	660	660.00		31.04	22.00	17.52	14.86							
eCopy CAC Solution(Qty 51+) Price per unit	003888MIU	550	550.00		25.87	18.33	14.60	12.38							
External USB Keyboard(No bracket)	100266FNG	50	48.02		2.25	1.60	1.27	1.08							
VZ G106030 Keyboard Bracket Long (Bracket Onl	100268FNG	199	183.26		8.61	6.11	4.86	4.13							
VZ G106033 Keyboard Bracket MP9001(Bracket C	100269FNG	199	183.26		8.61	6.11	4.86	4.13							
VZ G106032 Keyboard Bracket MPC7501(Bracket	100270FNG	199	183.26		8.61	6.11	4.86	4.13							
3L68-28 USB Keyboard MP171	100275FNG	250	245.00		11.52	8.16	6.51	5.52							
eCopy Renewals of Maintenance & Support															
Reform PDC MOST - Reform Tracker 500 MFP Pa	005324MIU	16,500	12,163.00		572.03	405.39	322.81	273.79							
Reform PDC MOST - Reform Tracker 1000 MFP F	005325MIU	22,250	16,402.00		771.39	546.68	435.31	369.21							
Reform PDC Desktop Form Filler - 1 workstation	005326MIU	130	97.00		4.56	3.23	2.57	2.18							
Reform PDC Desktop Form Filler - 10 workstations	005327MIU	1,195	882.00		41.48	29.40	23.41	19.85							
Reform PDC Desktop Form Filler - 50 workstations	005328MIU	4,995	3,683.00		173.21	122.75	97.75	82.90							
Reform PDC Reform Tracker - Print Server	005329MIU	1,250	922.00		43.36	30.73	24.47	20.75							
Reform PDC Reform Tracker - 1 Workstation Pack	005330MIU	45	33.00		1.55	1.10	0.88	0.74							
Reform PDC Reform Tracker - 10 Workstation Pa	005331MIU	400	295.00		13.87	9.83	7.83	6.64							

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Reform PDC Reform Tracker - 100 Workstation P	005332MIU	3,500	2,581.00		121.38	86.02	68.50	58.10							
eCopy Paperworks															
One day OnSite end user training	004335MIU	1,795	1,795.00		84.42	59.83	47.64	40.41							
One day OnSite customer IT Staff training	004336MIU	1,795	1,795.00		84.42	59.83	47.64	40.41							
2 Day eCopy SDK Training	004337MIU	4,995	4,995.00		234.91	166.48	132.57	112.44							
Large unit charge for Customization	004338MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
Small unit charge for Customization	004339MIU	100	100.00		4.70	3.33	2.65	2.25							
Personal Paperless Document Manager															
To Bring M&S to Date (price per seat)	005342MIU	1	1.00		0.05	0.03	0.03	0.02							
To Take M&S Forward (price per seat)	005343MIU	1	1.00		0.05	0.03	0.03	0.02							
Personal Paperless Document Manager v2															
PPDMv2, 1 Seat License w/ 1 Year of M&S	006206MIU	377	278.00	**$192 Per Year**	13.07	9.27	7.38	6.26	**$192 Per Year**						**$192 Per Year**
PPDMv2, 5 Seat License w/ 1 Year of M&S	006207MIU	1,615	1,187.00	**$456 Per Year**	55.82	39.56	31.50	26.72	**$456 Per Year**						**$456 Per Year**
PPDMv2, 25 Seat License w/ 1 Year of M&S	006208MIU	7,669	5,636.00	**$1152 Per Year**	265.06	187.85	149.58	126.87	**$1152 Per Year**						**$1152 Per Year**
PPDMv2, 50 Seat License w/ 1 Year of M&S	006209MIU	14,531	10,677.00	**$2256 Per Year**	502.14	355.86	283.37	240.34	**$2256 Per Year**						**$2256 Per Year**
PPDMv2, 100 Seat License w/ 1 Year of M&S	006210MIU	27,447	20,166.00	**$5220 Per Year**	948.41	672.13	535.21	453.94	**$5220 Per Year**						**$5220 Per Year**
PPDMv2, 250 Seat License w/ 1 Year of M&S	006211MIU	64,582	47,450.00	**$10944 Per Year**	2,231.57	1,581.51	1,259.32	1,068.10	**$10944 Per Year**						**$10944 Per Year**
PPDMv2, 500 Seat License w/ 1 Year of M&S	006212MIU	121,091	88,970.00	**$20964 Per Year**	4,184.26	2,965.37	2,361.26	2,002.71	**$20964 Per Year**						**$20964 Per Year**
PPDMv2, 1000 Seat License w/ 1 Year of M&S	006213MIU	226,036	166,075.00	**$28200 Per Year**	7,810.51	5,535.28	4,407.63	3,738.35	**$28200 Per Year**						**$28200 Per Year**
1 Seat, Additional Year M & S, PPDMv2	006214MIU	30	30.00		1.41	1.00	0.80	0.68							
5 Seat, Additional Year M & S, PPDMv2	006215MIU	129	129.00		6.07	4.30	3.42	2.90							
25 Seat, Additional Year M & S, PPDMv2	006216MIU	611	611.00		28.74	20.36	16.22	13.75							
50 Seat, Additional Year M & S, PPDMv2	006217MIU	1,157	1,157.00		54.41	38.56	30.71	26.04							
100 Seat, Additional Year M & S, PPDMv2	006218MIU	2,186	2,186.00		102.81	72.86	58.02	49.21							
250 Seat, Additional Year M & S, PPDMv2	006219MIU	5,143	5,143.00		241.88	171.42	136.50	115.77							
500 Seat, Additional Year M & S, PPDMv2	006220MIU	9,644	9,644.00		453.56	321.43	255.95	217.09							
1000 Seat, Additional Year M & S, PPDMv2	006221MIU	18,002	18,002.00		846.63	600.01	477.77	405.23							
PPDMv2 Upgrade from PPDMv1, 5 Seat License	006362MIU	1,128	829.00		38.99	27.63	22.00	18.66							
PPDMv2 Hardware 4 Pack Bundle w/ 1 year M&S	006375MIU	913	708.00		33.30	23.60	18.79	15.94							
eCopy V5 (ShareScan)															
ShareScan v5 Suite – 3YR M&S	006023MIU	4,073	3,002.00		141.18	100.06	79.67	67.58							
ShareScan v5 Suite – 4YR M&S	006024MIU	4,417	3,256.00		153.13	108.52	86.41	73.29							
ShareScan v5 Suite – 5YR M&S	006025MIU	4,747	3,499.00		164.56	116.62	92.86	78.76							
ShareScan v5 Office – 3YR M&S	006026MIU	2,033	1,498.00		70.45	49.93	39.76	33.72							
ShareScan v5 Office – 4YR M&S	006027MIU	2,205	1,625.00		76.42	54.16	43.13	36.58							
ShareScan v5 Office – 5YR M&S	006028MIU	2,370	1,747.00		82.16	58.23	46.37	39.32							
ShareScan v5 Suite – Volume – 3YR M&S	006029MIU	4,073	3,002.00		141.18	100.06	79.67	67.58							
ShareScan v5 Suite – Volume – 4YR M&S	006030MIU	4,417	3,256.00		153.13	108.52	86.41	73.29							
ShareScan v5 Suite – Volume – 5YR M&S	006031MIU	4,747	3,499.00		164.56	116.62	92.86	78.76							
ShareScan v5 Office – Volume – 3YR M&S	006032MIU	2,033	1,498.00		70.45	49.93	39.76	33.72							
ShareScan v5 Office – Volume – 4YR M&S	006033MIU	2,205	1,625.00		76.42	54.16	43.13	36.58							
ShareScan v5 Office – Volume – 5YR M&S	006034MIU	2,370	1,747.00		82.16	58.23	46.37	39.32							
ShareScan v5 Elements – Volume – 3YR M&S	006035MIU	1,081	797.00		37.48	26.56	21.15	17.94							
ShareScan v5 Elements – Volume – 4YR M&S	006036MIU	1,173	864.00		40.63	28.80	22.93	19.45							
ShareScan v5 Elements – Volume – 5YR M&S	006037MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Add-on ShareScan Elements License for existing V	006038MIU	795	586.00		27.56	19.53	15.55	13.19							
Add-on ShareScan Office License for existing Volu	006039MIU	1,495	1,103.00		51.87	36.76	29.27	24.83							
Add-on ShareScan Suite License for existing Volur	006040MIU	2,995	2,208.00		103.84	73.59	58.60	49.70							
ShareScan Office, Upgrade from Elements - Volur	006041MIU	1,081	797.00		37.48	26.56	21.15	17.94							
ShareScan Office, Upgrade from Elements - Volur	006042MIU	1,173	864.00		40.63	28.80	22.93	19.45							
ShareScan Office, Upgrade from Elements - Volur	006043MIU	1,260	929.00		43.69	30.96	24.66	20.91							

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ShareScan Suite, Upgrade from Elements - Volum	006044MIU	3,257	2,400.00		112.87	79.99	63.70	54.02							
ShareScan Suite, Upgrade from Elements - Volum	006045MIU	3,532	2,604.00		122.47	86.79	69.11	58.62							
ShareScan Suite, Upgrade from Elements - Volum	006046MIU	3,796	2,797.00		131.54	93.22	74.23	62.96							
ShareScan v5 Suite Loyalty – 3YR M&S	006047MIU	1,377	1,018.00		47.88	33.93	27.02	22.92							
ShareScan v5 Suite Loyalty – 4YR M&S	006048MIU	1,736	1,282.00		60.29	42.73	34.02	28.86							
ShareScan v5 Suite Loyalty – 5YR M&S	006049MIU	2,095	1,548.00		72.80	51.59	41.08	34.85							
ShareScan v5 Office Loyalty – 3YR M&S	006050MIU	837	619.00		29.11	20.63	16.43	13.93							
ShareScan v5 Office Loyalty – 4YR M&S	006051MIU	1,016	751.00		35.32	25.03	19.93	16.91							
ShareScan v5 Office Loyalty – 5YR M&S	006052MIU	1,195	883.00		41.53	29.43	23.43	19.88							
ShareScan v5 Suite Loyalty – Volume – 3YR M&S	006053MIU	1,377	1,018.00		47.88	33.93	27.02	22.92							
ShareScan v5 Suite Loyalty – Volume – 4YR M&S	006054MIU	1,736	1,282.00		60.29	42.73	34.02	28.86							
ShareScan v5 Suite Loyalty – Volume – 5YR M&S	006055MIU	2,095	1,548.00		72.80	51.59	41.08	34.85							
ShareScan v5 Office Loyalty – Volume – 3YR M&S	006056MIU	837	619.00		29.11	20.63	16.43	13.93							
ShareScan v5 Office Loyalty – Volume – 4YR M&S	006057MIU	1,016	751.00		35.32	25.03	19.93	16.91							
ShareScan v5 Office Loyalty – Volume – 5YR M&S	006058MIU	1,195	883.00		41.53	29.43	23.43	19.88							
eCopy V5 (ScanStation)															
Generic ScanStation for MFP no software	006059MIU	0	0.01												
ScanStation v5 Suite XP MFD – 3YR M&S	006060MIU	5,704	4,197.00		197.38	139.89	111.39	94.47							
ScanStation v5 Suite XP MFD – 4YR M&S	006061MIU	6,187	4,552.00		214.08	151.72	120.81	102.47							
ScanStation v5 Suite XP MFD – 5YR M&S	006062MIU	6,649	4,891.00		230.02	163.02	129.81	110.10							
ScanStation v5 Suite XP SCAN – 3YR M&S	006067MIU	5,704	4,197.00		197.38	139.89	111.39	94.47							
ScanStation v5 Suite XP SCAN – 3YR M&S	006067MIU	5,704	4,197.00		197.38	139.89	111.39	94.47							
ScanStation v5 Suite XP SCAN – 4YR M&S	006068MIU	6,187	4,552.00		214.08	151.72	120.81	102.47							
ScanStation v5 Suite XP SCAN – 5.YR M&S	006069MIU	6,649	4,891.00		230.02	163.02	129.81	110.10							
PC-Less ScanStation v5 Office SCAN – 3YR M&S	006073MIU	4,073	3,002.00		141.18	100.06	79.67	67.58							
PC-Less ScanStation v5 Office SCAN – 4YR M&S	006074MIU	4,417	3,256.00		153.13	108.52	86.41	73.29							
PC-Less ScanStation v5 Office SCAN – 5YR M&S	006075MIU	4,747	3,499.00		164.56	116.62	92.86	78.76							
eCopy V5 (Connectors and Extenders with License)															
Bates/Endorsement Service – 3 YR	006076MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Bates/Endorsement Service – 4 YR	006077MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Bates/Endorsement Service – 5 YR	006078MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Cost Recovery Service – 3YR	006079MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Cost Recovery Service – 4YR	006080MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Cost Recovery Service – 5YR	006081MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Barcode Recognition Service – 3YR	006082MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Barcode Recognition Service – 4YR	006083MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Barcode Recognition Service – 5YR	006084MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Microsoft SharePoint Connector – 3YR	006085MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Microsoft SharePoint Connector – 4YR	006086MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Microsoft SharePoint Connector – 5YR	006087MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText Fax Server, RightFax Edition Connector	006088MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText Fax Server, RightFax Edition Connector	006089MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText Fax Server, RightFax Edition Connector	006090MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText Content Server Connector – 3YR	006091MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText Content Server Connector – 4YR	006092MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText Content Server Connector – 5YR	006093MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText DM, eDOCS Edition Connector – 3YR	006094MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText DM, eDOCS Edition Connector – 4YR	006095MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText DM, eDOCS Edition Connector – 5YR	006096MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Autonomy iManage WorkSite Connector – 3YR	006097MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Autonomy iManage WorkSite Connector – 4YR	006098MIU	1,173	864.00		40.63	28.80	22.93	19.45							

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Autonomy iManage WorkSite Connector – 5YR	006099MIU	1,260	929.00		43.69	30.96	24.66	20.91							
EMC Documentum Connector – 3YR	006100MIU	1,081	797.00		37.48	26.56	21.15	17.94							
EMC Documentum Connector – 4YR	006101MIU	1,173	864.00		40.63	28.80	22.93	19.45							
EMC Documentum Connector – 5YR	006102MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Quick Connect Connector - 3YR	006103MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Quick Connect Connector - 4YR	006104MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Quick Connect Connector - 5YR	006105MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Bates/Endorsement Service – Volume- 3 YR	006106MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Bates/Endorsement Service – Volume- 4 YR	006107MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Bates/Endorsement Service – Volume- 5 YR	006108MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Cost Recovery Service – Volume- 3YR	006109MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Cost Recovery Service – Volume- 4YR	006110MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Cost Recovery Service – Volume- 5YR	006111MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Barcode Recognition Service – Volume- 3YR	006112MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Barcode Recognition Service – Volume- 4YR	006113MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Barcode Recognition Service –Volume- 5YR	006114MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Microsoft SharePoint Connector – Volume- 3YR	006115MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Microsoft SharePoint Connector –Volume- 4YR	006116MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Microsoft SharePoint Connector – Volume- 5YR	006117MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText Fax Server, RightFax Edition Connector	006118MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText Fax Server, RightFax Edition Connector	006119MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText Fax Server, RightFax Edition Connector	006120MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText Content Server Connector – Volume- 3	006121MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText Content Server Connector –Volume- 4	006122MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText Content Server Connector – Volume- 5	006123MIU	1,260	929.00		43.69	30.96	24.66	20.91							
OpenText DM, eDOCS Edition Connector – Volum	006124MIU	1,081	797.00		37.48	26.56	21.15	17.94							
OpenText DM, eDOCS Edition Connector – Volum	006125MIU	1,173	864.00		40.63	28.80	22.93	19.45							
OpenText DM, eDOCS Edition Connector – Volum	006126MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Autonomy iManage WorkSite Connector –Volume	006127MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Autonomy iManage WorkSite Connector – Volume	006128MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Autonomy iManage WorkSite Connector – Volume	006129MIU	1,260	929.00		43.69	30.96	24.66	20.91							
EMC Documentum Connector – Volume- 3YR	006130MIU	1,081	797.00		37.48	26.56	21.15	17.94							
EMC Documentum Connector – Volume- 4YR	006131MIU	1,173	864.00		40.63	28.80	22.93	19.45							
EMC Documentum Connector –Volume- 5YR	006132MIU	1,260	929.00		43.69	30.96	24.66	20.91							
Quick Connect Connector -Volume- 3YR	006133MIU	1,081	797.00		37.48	26.56	21.15	17.94							
Quick Connect Connector -Volume- 4YR	006134MIU	1,173	864.00		40.63	28.80	22.93	19.45							
Quick Connect Connector -Volume- 5YR	006135MIU	1,260	929.00		43.69	30.96	24.66	20.91							
M&S Renewals for ShareScan v5 and Connectors/Extenders															
ShareScan v5 Elements 1 year M&S Renewal	006136MIU	95	71.00		3.34	2.37	1.88	1.60							
ShareScan v5 Office 1 year M&S Renewal	006137MIU	179	131.00		6.16	4.37	3.48	2.95							
ShareScan v5 Suite 1 year M&S Renewal	006138MIU	359	265.00		12.46	8.83	7.03	5.97							
Connector and Extenders v5 1 year M&S Renewal	006139MIU	95	71.00		3.34	2.37	1.88	1.60							
Add-on M&S for Co-term for Add-on Volume Key c	006140MIU	1	1.00		0.05	0.03	0.03	0.02							
Scan Router															
PDF Pro Office - 5 pack Licenses 3Yr	006141MIU	1,282	944.00		44.40	31.46	25.05	21.25							
PDF Pro Office - 5 pack Licenses 4Yr	006142MIU	1,432	1,053.00		49.52	35.10	27.95	23.70							
PDF Pro Office - 5 pack Licenses 5Yr	006143MIU	1,582	1,163.00		54.70	38.76	30.87	26.18							
PDF Pro Office - 10 pack Licenses 3Yr	006144MIU	2,564	1,886.00		88.70	62.86	50.05	42.45							
PDF Pro Office - 10 pack Licenses 4Yr	006145MIU	2,864	2,108.00		99.14	70.26	55.95	47.45							
PDF Pro Office - 10 pack Licenses 5Yr	006146MIU	3,164	2,328.00		109.49	77.59	61.79	52.40							
PDF Pro Office - 20 pack Licenses 3Yr	006147MIU	5,125	3,769.00		177.26	125.62	100.03	84.84							

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PDF Pro Office - 20 pack Licenses 4Yr	006148MIU	5,724	4,211.00		198.04	140.35	111.76	94.79							
PDF Pro Office - 20 pack Licenses 5Yr	006149MIU	6,323	4,651.00		218.74	155.02	123.44	104.69							
PDF Pro Office - Volume Pricing - 50 to 399 seats,	006150MIU	215	158.00		7.43	5.27	4.19	3.56							
PDF Pro Office - Volume Pricing - 50 to 399 seats,	006151MIU	215	171.00		8.04	5.70	4.54	3.85							
PDF Pro Office - Volume Pricing - 50 to 399 seats,	006152MIU	265	195.00		9.17	6.50	5.18	4.39							
PDF Pro Office - Volume Pricing - 400 to 1999 sea	006153MIU	203	150.00		7.05	5.00	3.98	3.38							
PDF Pro Office - Volume Pricing - 400 to 1999 sea	006154MIU	203	162.00		7.62	5.40	4.30	3.65							
PDF Pro Office - Volume Pricing - 400 to 1999 sea	006155MIU	251	185.00		8.70	6.17	4.91	4.16							
PDF Pro Office - Volume Pricing - 2000 to 3999 se	006156MIU	187	139.00		6.54	4.63	3.69	3.13							
PDF Pro Office - Volume Pricing - 2000 to 3999 se	006157MIU	187	148.00		6.96	4.93	3.93	3.33							
PDF Pro Office - Volume Pricing - 2000 to 3999 se	006158MIU	231	171.00		8.04	5.70	4.54	3.85							
PDF Pro Office - Volume Pricing - 4000 to 9999 se	006159MIU	178	131.00		6.16	4.37	3.48	2.95							
PDF Pro Office - Volume Pricing - 4000 to 9999 se	006160MIU	178	142.00		6.68	4.73	3.77	3.20							
PDF Pro Office - Volume Pricing - 4000 to 9999 se	006161MIU	220	162.00		7.62	5.40	4.30	3.65							
PDF Pro Office - Volume Pricing - 10000+ seats, 3	006162MIU	169	125.00		5.88	4.17	3.32	2.81							
PDF Pro Office - Volume Pricing - 10000+ seats, 4	006163MIU	169	136.00		6.40	4.53	3.61	3.06							
PDF Pro Office - Volume Pricing - 10000+ seats, 5	006164MIU	209	154.00		7.24	5.13	4.09	3.47							
M&S Renewals for eCopy PDF Pro Office															
PDF Pro Office - 5 pack - 1 Yr Add-on M&S	006165MIU	150	112.00		5.27	3.73	2.97	2.52							
PDF Pro Office - 10 pack - 1 Yr Add-on M&S	006166MIU	300	221.00		10.39	7.37	5.87	4.97							
PDF Pro Office - 20 pack - 1 Yr Add-on M&S	006167MIU	599	441.00		20.74	14.70	11.70	9.93							
PDF Pro Office - Volume Pricing - 50 to 399 seats,	006168MIU	25	18.00		0.85	0.60	0.48	0.41							
PDF Pro Office - Volume Pricing - 400 to 1999 sea	006169MIU	24	18.00		0.85	0.60	0.48	0.41							
PDF Pro Office - Volume Pricing - 2000 to 3999 se	006170MIU	22	16.00		0.75	0.53	0.42	0.36							
PDF Pro Office - Volume Pricing - 4000 to 9999 se	006171MIU	21	16.00		0.75	0.53	0.42	0.36							
PDF Pro Office - Volume Pricing - 10000+ seats, 1	006172MIU	20	15.00		0.71	0.50	0.40	0.34							
GlobalScan NX V2.0 MFP License - Server & Severless															
GlobalScan NX V2 1 MFP License	420656	600	443.00		20.83	14.77	11.76	9.97							
GlobalScan NX V2 5 MFP License	420657	2,850	2,105.00		99.00	70.16	55.87	47.38							
GlobalScan NX V2 15 MFP License	420658	7,200	5,315.00		249.96	177.15	141.06	119.64							
GlobalScan NX V2 25 MFP License	420659	10,500	7,751.00		364.53	258.34	205.71	174.48							
GlobalScan NX V2 50 MFP License	420660	19,500	14,394.00		676.95	479.75	382.02	324.01							
GlobalScan NX V2 100 MFP License	420661	36,000	26,574.00		1,249.78	885.71	705.27	598.18							
GlobalScan NX V2 150 MFP License	420662	49,500	36,539.00		1,718.43	1,217.84	969.75	822.49							
GlobalScan NX V2 200 MFP License	420663	60,000	44,289.00		2,082.91	1,476.15	1,175.43	996.95							
GlobalScan NX V2 250 MFP License	420664	75,000	55,361.00		2,603.63	1,845.18	1,469.28	1,246.18							
GlobalScan NX V2 500 MFP License	420665	135,000	99,650.00		4,686.54	3,321.33	2,644.71	2,243.12							
GlobalScan NX V2 750 MFP License	420666	195,000	143,939.00		6,769.45	4,797.49	3,820.14	3,240.07							
GS NX V2.0 Server Products															
GlobalScan NX V2 Server 5	420648	750	555.00		26.10	18.50	14.73	12.49							
GlobalScan NX V2 Server 32	420650	1,700	1,255.00		59.02	41.83	33.31	28.25							
GlobalScan NX V2 Server750	420651	7,500	5,537.00		260.41	184.55	146.95	124.64							
GS NX V2.0 Server 32 Options															
GlobalScan NX Kerberos Option	420321	1,000	778.00		36.59	25.93	20.65	17.51							
GlobalScan RX Failover Option	420322	1,000	778.00		36.59	25.93	20.65	17.51							
GlobalScan NX RightFax Plug-In for Business Serv	420377	1,200	932.00		43.83	31.06	24.74	20.98							
GlobalScan NX Barcode Plug-in Server 32	420395	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX MS SharePoint Server 32 Plug-in	420422	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX Hotfolder Plug-in Server 32	420455	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX DM Plug-in Server 32	420452	1,200	885.00		41.62	29.50	23.49	19.92							
GS NX V2.0 Server 750 Options															

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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
GlobalScan NX RightFax Plug-In for Enterprise Se	420376	2,000	1,475.00		69.37	49.16	39.15	33.20							
GlobalScan NX Barcode Plug-in Server 750	420396	3,800	2,812.00		132.25	93.72	74.63	63.30							
GlobalScan NX MS SharePoint Server 750 Plug-in	420423	2,000	1,476.00		69.42	49.20	39.17	33.22							
GlobalScan NX Hotfolder Plug-in Server 750	420456	2,000	1,476.00		69.42	49.20	39.17	33.22							
GlobalScan NX DM Plug-Sever 750	420453	2,000	1,476.00		69.42	49.20	39.17	33.22							
GS NX V2.0 Serverless Options															
GlobalScan NX Kerberos Option	420321	1,000	778.00		36.59	25.93	20.65	17.51							
GlobalScan NX DM Plug-in for Serverless	420454	75	56.00		2.63	1.87	1.49	1.26							
Server Upgrade Options for GS v3.1, GS NX v1.x & Scanrouter Cus															
GlobalScan NX V2 Server 32 Upgrade	420652	510	379.00		17.82	12.63	10.06	8.53							
GlobalScan NX V2 Server 750 Upgrade	420653	2,250	1,662.00		78.16	55.39	44.11	37.41							
GlobalScan NX V2 Addtional Server 750	420654	4,500	3,322.00		156.23	110.72	88.17	74.78							
GlobalScan NX V2 Addtional Server 750 Upgrade	420655	1,350	997.00		46.89	33.23	26.46	22.44							
GlobalScan NX V2 MFP Upgrade Packages for Server & Serverless															
GlobalScan NX V2 1 MFP License for Upgrade	420667	-	-												
GlobalScan NX V2 5 MFP License for Upgrade	420668	-	-												
GlobalScan NX V2 15 MFP License for Upgrade	420669	-	-												
GlobalScan NX V2 25 MFP License for Upgrade	420670	-	-												
GlobalScan NX V2 50 MFP License for Upgrade	420671	-	-												
GlobalScan NX V2 100 MFP License for Upgrade	420672	-	-												
GlobalScan NX V2 150 MFP License for Upgrade	420673	-	-												
GlobalScan NX V2 200 MFP License for Upgrade	420674	-	-												
GlobalScan NX V2 250 MFP License for Upgrade	420675	-	-												
GlobalScan NX V2 500 MFP License for Upgrade	420676	-	-												
GlobalScan NX V2 750 MFP License for Upgrade	420677	-	-												
GlobalScan NX V2.0 MFP Upgrade Packages for Server & Serverles															
GlobalScan NX 1 MFP Upgrade	420325	360	291.00		13.69	9.70	7.72	6.55							
GlobalScan NX 5 MFP Upgrade	420326	1,710	1,380.00		64.90	46.00	36.63	31.06							
Globalscan NX 15 MFP Upgrade	420327	4,320	3,185.00		149.79	106.16	84.53	71.69							
GlobalScan NX 25 MFP Upgrade	420328	6,300	4,898.00		230.35	163.25	129.99	110.25							
GlobalScan NX 50 MFP Upgrade	420329	11,700	9,094.00		427.69	303.10	241.35	204.71							
GlobalScan NX 100 MFP Upgrade	420330	21,600	16,790.00		789.63	559.61	445.61	377.94							
GlobalScan NX 150 MFP Upgrade	420331	29,700	23,086.00		1,085.73	769.46	612.70	519.67							
GlobalScan NX 200 MFP Upgrade	420332	36,000	27,984.00		1,316.09	932.71	742.70	629.92							
GlobalScan NX 250 MFP Upgrade	420333	45,000	34,988.00		1,645.49	1,166.15	928.58	787.58							
GlobalScan NX 500 MFP License Upgrade	420474	90,000	66,062.00		3,106.90	2,201.85	1,753.29	1,487.06							
GlobalScan NX 750 MFP License Upgrade	420476	135,000	99,093.00		4,660.34	3,302.77	2,629.93	2,230.58							
Globalscan NX V2.0 MFP Maintenance															
GlobalScan NX 1 MFP Pack 1 Yr M&S Add-on	006955MIU	96	63.00		2.96	2.10	1.67	1.42							
GlobalScan NX 5 MFP Pack 1 Yr M&S Add-on	006956MIU	456	297.00		13.97	9.90	7.88	6.69							
GlobalScan NX 15 MFP Pack 1 Yr M&S Add-on	006957MIU	1,152	751.00		35.32	25.03	19.93	16.91							
GlobalScan NX 25 MFP Pack 1 Yr M&S Add-on	006958MIU	1,680	1,095.00		51.50	36.50	29.06	24.65							
GlobalScan NX 50 MFP Pack 1 Yr M&S Add-on	006959MIU	3,120	2,034.00		95.66	67.79	53.98	45.79							
GlobalScan NX 100 MFP Pack 1 Yr M&S Add-on	006960MIU	5,760	3,756.00		176.64	125.19	99.68	84.55							
GlobalScan NX 150 MFP Pack 1 Yr M&S Add-on	006961MIU	7,920	5,164.00		242.86	172.12	137.05	116.24							
GlobalScan NX 200 MFP Pack 1 Yr M&S Add-on	006962MIU	9,600	6,259.00		294.36	208.61	166.11	140.89							
GlobalScan NX 250 MFP Pack 1 Yr M&S Add-on	006963MIU	12,000	7,824.00		367.96	260.77	207.65	176.12							
GlobalScan NX 500 MFP Pack 1 Yr M&S Add-on	006964MIU	21,600	14,083.00		662.32	469.39	373.76	317.01							
GlobalScan NX 750 MFP Pack 1 Yr M&S Add-on	006965MIU	31,200	20,342.00		956.68	678.00	539.88	457.90							
GlobalScan NX V2.0 Server 5/32/750 Product Maintenance															
GlobalScan NX Server 5 1 Yr M&S Add-on	006952MIU	120	88.00		4.14	2.93	2.34	1.98							

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GlobalScan NX Server 32 1 Yr M&S Add-on	006953MIU	272	178.00		8.37	5.93	4.72	4.01							
GlobalScan NX Server 750 1 Yr M&S Add-on	006954MIU	1,200	782.00		36.78	26.06	20.75	17.60							
GlobalScan NX V2.0 Server 32 Plug-In Maintenance Options															
GlobalScan NX Severless/Server 32 Kerberos Plu	006970MIU	160	118.00		5.55	3.93	3.13	2.66							
GlobalScan NX Server 32 Failover Plug-in 1 Yr M&	006971MIU	160	118.00		5.55	3.93	3.13	2.66							
GlobalScan NX Server 32 RightFAX Plug-in 1 Yr M	006975MIU	192	142.00		6.68	4.73	3.77	3.20							
GlobalScan NX Server 32 Barcode Plug-in 1 Yr M&	006972MIU	192	142.00		6.68	4.73	3.77	3.20							
GlobalScan NX Server 32 SharePoint Plug-in 1 Yr	006976MIU	192	142.00		6.68	4.73	3.77	3.20							
GlobalScan NX Server 32 Document Mall Plug-in	006978MIU	192	142.00		6.68	4.73	3.77	3.20							
GlobalScan NX Server 32 Hotfolder Plug-in 1 Yr M	006981MIU	192	142.00		6.68	4.73	3.77	3.20							
GlobalScan NX V2.0 Server 750 Plug-In Maintenance Options															
GlobalScan NX Server 750 Barcode Plug-in 1 Yr M	006973MIU	320	236.00		11.10	7.87	6.26	5.31							
GlobalScan NX Server 750 RightFAX Plug-in 1 Yr	006974MIU	608	447.00		21.02	14.90	11.86	10.06							
GlobalScan NX Server 750 SharePoint Plug-in 1 Y	006977MIU	320	236.00		11.10	7.87	6.26	5.31							
GlobalScan NX Server 750 Document Mall Plug-in	006979MIU	320	236.00		11.10	7.87	6.26	5.31							
GlobalScan NX Server 750 Hotfolder Plug-in 1 Yr	006982MIU	320	236.00		11.10	7.87	6.26	5.31							
GlobalScan NX V2.0 Serverless Plug-In Maintenance Options															
GlobalScan NX Severless/Server 32 Kerberos Plu	006970MIU	160	118.00		5.55	3.93	3.13	2.66							
GlobalScan NX Serverless Document Mall Plug-in	006980MIU	12	10.00		0.47	0.33	0.27	0.23							
GlobalScan NX Office Edition (Note- Business Server Required)															
GlobalScan NX OE 1 MFP Promotional Package	420394	1,000	951.00		44.73	31.70	25.24	21.41							
GlobalScan NX 1MFP	420311	600	466.00		21.92	15.53	12.37	10.49							
GlobalScan NX 5 MFP	420312	2,850	2,216.00		104.22	73.86	58.81	49.88							
GlobalScan NX 15 MFP	420313	7,200	5,596.00		263.18	186.51	148.52	125.97							
GlobalScan NX 25 MFP	420314	10,500	8,162.00		383.86	272.04	216.62	183.73							
GlobalScan NX 50 MFP	420323	19,500	15,158.00		712.88	505.22	402.29	341.21							
GlobalScan NX 100 MFP	420315	36,000	27,984.00		1,316.09	932.71	742.70	629.92							
GlobalScan NX 150 MFP	420316	49,500	38,478.00		1,809.62	1,282.47	1,021.21	866.14							
GlobalScan NX 200 MFP	420317	60,000	46,640.00		2,193.48	1,554.51	1,237.83	1,049.87							
GlobalScan NX 250 MFP	420318	75,000	58,299.00		2,741.80	1,943.11	1,547.26	1,312.31							
GlobalScan NX Kerberos Option	420321	1,000	778.00		36.59	25.93	20.65	17.51							
GlobalScan RX Failover Option	420322	1,000	778.00		36.59	25.93	20.65	17.51							
GlobalScan NX RightFax Plug-In for Business Ser	420377	1,200	932.00		43.83	31.06	24.74	20.98							
GlobalScan NX Barcode Plug-In Server 32	420395	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX Barcode Plug-In Server 750	420396	3,800	2,812.00		132.25	93.72	74.63	63.30							
GlobalScan NX RightFax Plug-In for Enterprise Se	420376	2,000	1,475.00		69.37	49.16	39.15	33.20							
GlobalScan NX MS SharePoint Server 32 Plug-in	420422	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX MS SharePoint Server 750 Plug-In	420423	2,000	1,476.00		69.42	49.20	39.17	33.22							
GlobalScan NX Serverless Edition - (NOTE: No Server Required)															
GlobalScan NX 1MFP	420311	600	466.00		21.92	15.53	12.37	10.49							
GlobalScan NX 5 MFP	420312	2,850	2,216.00		104.22	73.86	58.81	49.88							
GlobalScan NX 15 MFP	420313	7,200	5,596.00		263.18	186.51	148.52	125.97							
GlobalScan NX 25 MFP	420314	10,500	8,162.00		383.86	272.04	216.62	183.73							
GlobalScan NX 50 MFP	420323	19,500	15,158.00		712.88	505.22	402.29	341.21							
GlobalScan NX 100 MFP	420315	36,000	27,984.00		1,316.09	932.71	742.70	629.92							
GlobalScan NX 150 MFP	420316	49,500	38,478.00		1,809.62	1,282.47	1,021.21	866.14							
GlobalScan NX 200 MFP	420317	60,000	46,640.00		2,193.48	1,554.51	1,237.83	1,049.87							
GlobalScan NX 250 MFP	420318	75,000	58,299.00		2,741.80	1,943.11	1,547.26	1,312.31							
GlobalScan NX ScanRouter/GlobalScan v1.X, 2.x, & 3.x Upgrade. (N															
GlobalScan NX 1 MFP Upgrade	420325	360	291.00		13.69	9.70	7.72	6.55							
GlobalScan NX 5 MFP Upgrade	420326	1,710	1,380.00		64.90	46.00	36.63	31.06							

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Globalscan NX 15 MFP Upgrade	420327	4,320	3,185.00		149.79	106.16	84.53	71.69							
GlobalScan NX 25 MFP Upgrade	420328	6,300	4,698.00		230.35	163.25	129.99	110.25							
GlobalScan NX 50 MFP Upgrade	420329	11,700	9,094.00		427.69	303.10	241.35	204.71							
GlobalScan NX 100 MFP Upgrade	420330	21,600	16,790.00		789.63	559.61	445.61	377.94							
GlobalScan NX 150 MFP Upgrade	420331	29,700	23,086.00		1,085.73	769.46	612.70	519.67							
GlobalScan NX 200 MFP Upgrade	420332	36,000	27,984.00		1,316.09	932.71	742.70	629.92							
GlobalScan NX 250 MFP Upgrade	420333	45,000	34,988.00		1,645.49	1,166.15	928.58	787.58							
GlobalScan NX 1 MFP Pack 1 Yr M&S Add-on	005808MIU	96	71.00		3.34	2.37	1.88	1.60							
GlobalScan NX 5 MFP Pack 1 Yr M&S Add-on	005809MIU	456	336.00		15.80	11.20	8.92	7.56							
GlobalScan NX 15 MFP Pack 1 Yr M&S Add-on	005810MIU	1,152	847.00		39.83	28.23	22.48	19.07							
GlobalScan NX 25 MFP Pack 1 Yr M&S Add-on	005811MIU	1,680	1,233.00		57.99	41.10	32.72	27.75							
GlobalScan NX 50 MFP Pack 1 Yr M&S Add-on	005812MIU	3,120	2,290.00		107.70	76.33	60.78	51.55							
GlobalScan NX 100 MFP Pack 1 Yr M&S Add-on	005813MIU	5,400	4,229.00		198.89	140.95	112.24	95.19							
GlobalScan NX 150 MFP Pack 1 Yr M&S Add-on	005814MIU	7,425	5,814.00		273.43	193.78	154.30	130.87							
GlobalScan NX 200 MFP Pack 1 Yr M&S Add-on	005815MIU	9,000	7,047.00		331.42	234.88	187.03	158.63							
GlobalScan NX 250 MFP Pack 1 Yr M&S Add-on	005816MIU	11,250	8,809.00		414.29	293.60	233.79	198.29							
GlobalScan NX 500 MFP Pack 1 Yr M&S Add-on	005817MIU	20,250	15,855.00		745.66	528.45	420.79	356.90							
GlobalScan NX 750 MFP Pack 1 Yr M&S Add-on	005818MIU	29,250	22,902.00		1,077.08	763.32	607.82	515.52							
GlobalScan NX Server 32 1 Yr M&S Add-on	005819MIU	272	200.00		9.41	6.67	5.31	4.50							
GlobalScan NX Server 750 1 Yr M&S Add-on	005820MIU	1,200	881.00		41.43	29.36	23.38	19.83							
GS NX Server 32 Kerberos Plug-in 1 Yr M&S Add-	005821MIU	160	116.00		5.46	3.87	3.08	2.61							
GS NX Server 32 Failover Plug-in 1 Yr M&S Add-o	005822MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 32 RightFAX Plug-in 1 Yr M&S Add-	005823MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 32 Barcode Plug-in 1 Yr M&S Add-c	005824MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 32 SharePoint Plug-in 1 Yr M&S Ad	005825MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 32 Hotfolder Plug-in 1 Yr M&S Add-	005826MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 32 Document Mall Plug-in 1 Yr M&S	005827MIU	192	140.00		6.58	4.67	3.72	3.15							
GS NX Server 750 RightFAX Plug-in 1 Yr M&S Ad	005828MIU	320	232.00		10.91	7.73	6.16	5.22							
GS NX Server 750 Barcode Plug-in 1 Yr M&S Add-	005829MIU	608	447.00		21.02	14.90	11.86	10.06							
GS NX Server 750 SharePoint Plug-in 1 Yr M&S A	005830MIU	320	232.00		10.91	7.73	6.16	5.22							
GS NX Server 750 Hotfolder Plug-in 1 Yr M&S Add	005831MIU	320	232.00		10.91	7.73	6.16	5.22							
GS NX Server 750 Doc Mall Plug-in 1 Yr M&S Add	005832MIU	320	232.00		10.91	7.73	6.16	5.22							
GS NX Serverless Kerberos Plug-in 1 Yr M&S Add	005833MIU	160	116.00		5.46	3.87	3.08	2.61							
GS NX Serverless Doc Mall Plug-in 1 Yr M&S Add-	005834MIU	12	10.00		0.47	0.33	0.27	0.23							
GS NX Server 32 Connector Bridge	006376MIU	2,120	1,569.00		73.79	52.29	41.64	35.32							
GS NX Server 750 Connector Bridge	006377MIU	3,540	2,618.00		123.12	87.26	69.48	58.93							
GS NX Documentum Connector Identifier	006378MIU	-	-												
GS NX One MFP Connector Package	006379MIU	470	348.00		16.37	11.60	9.24	7.83							
GS NX 5 MFP Connector Package	006380MIU	1,180	873.00		41.06	29.10	23.17	19.65							
GS NX 15 MFP Connector Package	006381MIU	2,660	1,968.00		92.56	65.59	52.23	44.30							
GS NX 25 MFP Connector Package	006382MIU	4,430	3,277.00		154.12	109.22	86.97	73.77							
GS NX 50 MFP Connector Package	006383MIU	8,850	6,546.00		307.86	218.18	173.73	147.35							
GS NX 100 MFP Connector Package	006384MIU	11,800	8,728.00		410.48	290.90	231.64	196.47							
GS NX 150 MFP Connector Package	006385MIU	17,700	13,090.00		615.62	436.29	347.41	294.66							
GS NX 200 MFP Connector Package	006386MIU	23,600	17,454.00		820.86	581.74	463.23	392.89							
GS NX 250 MFP Connector Package	006387MIU	29,500	21,818.00		1,026.10	727.19	579.05	491.12							
GS NX 500 MFP Connector Package	006388MIU	59,000	43,340.00		2,038.28	1,444.52	1,150.24	975.58							
GS NX 750 MFP Connector Package	006389MIU	88,500	65,010.00		3,057.42	2,166.78	1,725.37	1,463.38							
GS NX Srvr 32 Conn Brdg 1Y add'l M&S	006390MIU	320	236.00		11.10	7.87	6.26	5.31							
GS NX Srvr 750 Conn Brdg 1Y add'l M&S	006391MIU	540	397.00		18.67	13.23	10.54	8.94							
GS NX One MFP Conn add'l 1 Year M&S	006392MIU	70	53.00		2.49	1.77	1.41	1.19							

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GS NX 5 MFP Conn add'l 1 Year M&S	006393MIU	180	133.00		6.25	4.43	3.53	2.99							
GS NX 15 MFP Conn add'l 1 Year M&S	006394MIU	410	304.00		14.30	10.13	8.07	6.84							
GS NX 25 MFP Conn add'l 1 Year M&S	006395MIU	680	503.00		23.66	16.76	13.35	11.32							
GS NX 50 MFP Conn add'l 1 Year M&S	006396MIU	1,350	999.00		46.98	33.30	26.51	22.49							
GS NX 100 MFP Conn add'l 1 Year M&S	006397MIU	1,800	1,332.00		62.64	44.40	35.35	29.98							
GS NX 150 MFP Conn add'l 1 Year M&S	006398MIU	2,700	1,997.00		93.92	66.56	53.00	44.95							
GS NX 200 MFP Conn add'l 1 Year M&S	006399MIU	2,600	2,562.00		120.49	85.39	68.00	57.67							
GS NX 250 MFP Conn add'l 1 Year M&S	006400MIU	4,500	3,328.00		156.52	110.92	88.33	74.91							
GS NX 500 MFP Conn add'l 1 Year M&S	006401MIU	9,000	6,612.00		310.96	220.38	175.48	148.84							
GS NX 750MFP Conn add'l 1 Year M&S	006402MIU	13,500	9,917.00		466.40	330.53	263.20	223.23							
GSNX EFI Failover Svr 32 MFP w1 Yr M&S	006431MIU	1,270	939.00		44.16	31.30	24.92	21.14							
GS NX Failover Svr 750 MFP w1 Yr M&S	006433MIU	2,120	1,565.00		73.60	52.16	41.54	35.23							
GS NX EFI Failover 1 MFP Upgrade	006434MIU	240	177.00		8.32	5.90	4.70	3.98							
GS NX EFI Failover 5 MFP Upgrade	006435MIU	600	444.00		20.88	14.80	11.78	9.99							
GS NX EFI Failover 15 MFP Upgrade	006436MIU	1,350	997.00		46.89	33.23	26.46	22.44							
GS NX EFI Failover 25 MFP Upgrade	006437MIU	2,250	1,662.00		78.16	55.39	44.11	37.41							
GS NX EFI Failover 50 MFP Upgrade	006438MIU	4,500	3,323.00		156.28	110.76	88.19	74.80							
GS NX EFI Failover 100 MFP Upgrade	006439MIU	6,000	4,431.00		208.39	147.69	117.60	99.74							
GS NX EFI Failover 150 MFP Upgrade	006440MIU	9,000	6,647.00		312.61	221.54	176.41	149.62							
GS NX EFI Failover 200 MFP Upgrade	006441MIU	12,000	8,861.00		416.73	295.34	235.17	199.46							
GS NX EFI Failover 250 MFP Upgrade	006442MIU	15,000	11,077.00		520.95	369.20	293.98	249.34							
GS NX EFI Failover 500 MFP Upgrade	006443MIU	30,000	22,154.00		1,041.90	738.39	587.97	498.69							
GS NX EFI Failover 750 MFP Upgrade	006444MIU	45,000	33,230.00		1,562.81	1,107.56	881.92	748.01							
GlobalScan NX v1.3.3															
GlobalScan NX 500 MFP License	420469	135,000	99,093.00	**$9000 Per Year**	4,660.34	3,302.77	2,629.93	2,230.58	**$9000 Per Year**						**$9000 Per Year**
GlobalScan NX 750 MFP License	420471	195,000	143,083.00	**$14500 Per Year**	6,729.19	4,768.96	3,797.42	3,220.80	**$14500 Per Year**						**$14500 Per Year**
GlobalScan NX 500 MFP License Upgrade	420474	90,000	66,062.00	**$9000 Per Year**	3,106.90	2,201.85	1,753.29	1,487.06	**$9000 Per Year**						**$9000 Per Year**
GlobalScan NX 750 MFP License Upgrade	420476	135,000	99,093.00	**$14500 Per Year**	4,660.34	3,302.77	2,629.93	2,230.58	**$14500 Per Year**						**$14500 Per Year**
GlobalScan NX Hotfolder Plug-in Server 750	420456	2,000	1,476.00		69.42	49.20	39.17	33.22							
GlobalScan NX Hotfolder Plug-in Server 32	420455	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX DM Plug-Sever 750	420453	2,000	1,476.00		69.42	49.20	39.17	33.22							
GlobalScan NX DM Plug-in Server 32	420452	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan NX DM Plug-in for Serverless	420454	75	56.00		2.63	1.87	1.49	1.26							
GlobalScan NX Server 32/750 Plug-In Upgrades for Customers fron															
GlobalScan NX RightFax Plug-In for Business Ser	420379	720	611.00		28.74	20.36	16.22	13.75							
GlobalScan NX RightFax Plug-In for Enterprise Se	420378	1,200	885.00		41.62	29.50	23.49	19.92							
GlobalScan															
GSK Serverless 1 Client	002885MIU	750	554.00		26.05	18.46	14.70	12.47							
GlobalScan (30) 1Yr Support	002463MIU	2,195	2,125.00		99.94	70.83	56.40	47.83							
GlobalScan (150) 1Yr Support	002465MIU	7,159	5,687.00		267.46	189.55	150.93	128.01							
GlobalScan (200) 1Yr Support	002466MIU	8,459	7,099.00		333.87	236.61	188.41	159.80							
GlobalScan (31-100) 3Yr Support	002469MIU	15,927	15,927.00		749.05	530.85	422.70	358.52							
GlobalScan (150) 3Yr Support	002470MIU	19,329	19,329.00		909.04	644.24	512.99	435.10							
GlobalScan (200) 3Yr Support	002471MIU	22,839	22,475.00		1,057.00	749.09	596.49	505.91							
GlobalScan (250) 3Yr Support	002472MIU	26,348	26,348.00		1,239.15	878.18	699.28	593.09							
GlobalScan (31-100) 4Yr Support	002474MIU	19,467	19,467.00		915.53	648.84	516.65	438.20							
GlobalScan (150) 4Yr Support	002475MIU	23,625	23,625.00		1,111.08	787.42	627.01	531.80							
GlobalScan (250) 4Yr Support	002477MIU	32,205	32,205.00		1,514.60	1,073.39	854.72	724.93							
GlobalScan (31-100) 5Yr Support	002479MIU	22,121	22,121.00		1,040.35	737.29	587.09	497.94							
GlobalScan (150) 5Yr Support	002480MIU	26,846	26,846.00		1,262.57	894.78	712.49	604.30							
GlobalScan (200) 5Yr Support	002481MIU	31,721	31,721.00		1,491.84	1,057.26	841.88	714.04							

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GlobalScan (250) 5Yr Support	002482MIU	36,596	36,596.00		1,721.11	1,219.74	971.26	823.78							
Doument Mall															
DocumentMall Basic 1YR	004629MIU	1,050	966.00		45.43	32.20	25.64	21.74							
DocumentMall Advance 1YR	004630MIU	7,500	6,894.00		324.22	229.78	182.97	155.18							
DocumentMall w 3rd Party for SMB 1YR	004631MIU	3,240	2,979.00		140.10	99.29	79.06	67.06							
DocumentMall w 3rd Party Enterprise 1YR	004632MIU	8,100	7,444.00		350.09	248.11	197.56	167.56							
DocumentMall 5 User / 10 GB Add on	004641MIU	2,380	2,188.00		102.90	72.93	58.07	49.25							
DocumentMall 10 User / 25 GB Add on	004642MIU	3,975	3,654.00		171.85	121.79	96.98	82.25							
DocumentMall 25 User / 50 GB Add on	004643MIU	5,363	4,930.00		231.86	164.32	130.84	110.97							
DocumentMall 5 User Add On	004644MIU	1,000	920.00		43.27	30.66	24.42	20.71							
DocumentMall 10 User Add On	004645MIU	1,800	1,655.00		77.83	55.16	43.92	37.25							
DocumentMall 25 User Add On	004646MIU	3,250	2,988.00		140.53	99.59	79.30	67.26							
DocumentMall 50 User Add On	004647MIU	5,000	4,596.00		216.15	153.18	121.98	103.46							
DocumentMall 100 User Add On	004648MIU	8,500	7,812.00		367.40	260.37	207.33	175.85							
DocumentMall 200 User Add On	004649MIU	15,000	13,787.00		648.40	459.52	365.91	310.35							
DocumentMall 10 GB Add On	004650MIU	1,800	1,655.00		77.83	55.16	43.92	37.25							
DocumentMall 25 GB Add On	004651MIU	3,500	3,218.00		151.34	107.26	85.41	72.44							
DocumentMall 50 GB Add On	004652MIU	5,000	4,596.00		216.15	153.18	121.98	103.46							
DocumentMall 100 GB Add On	004653MIU	8,500	7,812.00		367.40	260.37	207.33	175.85							
DocumentMall Basic 3 YR	004633MIU	2,990	2,749.00		129.29	91.62	72.96	61.88							
DocumentMall Advance 3 YR	004634MIU	21,375	19,646.00		923.95	654.80	521.40	442.23							
DocumentMall w 3rd Party for SMB 3YR	004635MIU	9,234	8,487.00		399.14	282.87	225.24	191.04							
DocumentMall w 3rd Party Enterprise 3YR	004636MIU	23,085	21,216.00		997.79	707.13	563.07	477.57							
AppConnector for DocumentMall/1Yr Support 5 Li	003906MIU	4,751	4,751.00		223.44	158.35	126.09	106.95							
AppConnector for DocumentMall/3Yr Support 5 Li	003907MIU	5,614	5,614.00		264.03	187.11	149.00	126.37							
AppConnector for DocumentMall/1Yr Support 25 L	003908MIU	9,069	9,069.00		426.52	302.27	240.69	204.14							
AppConnector for DocumentMall/3Yr Support 25 L	003909MIU	11,373	11,373.00		534.87	379.06	301.84	256.01							
AppConnector for DocumentMall/1Yr Support 100	003910MIU	17,707	17,707.00		832.76	590.17	469.94	398.58							
AppConnector for DocumentMall/3Yr Support 100	003911MIU	22,890	22,890.00		1,076.52	762.92	607.50	515.25							
AppConnector Professional Services (1 Day)	003912MIU	2,159	2,159.00		101.54	71.96	57.30	48.60							
Optional Products and Services															
DocumentMall Doc Export Service 3GB	002031MIU	295	218.00		10.25	7.27	5.79	4.91							
DocumentMall Data Export Service 10GB	002029MIU	995	735.00		34.57	24.50	19.51	16.54							
DocumentMall Data Export Service 11-25GB	002030MIU	2,495	1,840.00		86.54	61.33	48.83	41.42							
DocumentMall Onsite Prof. Services 1 Day	004805MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
DocumentMall Onsite Prof. Services 2 Day	004806MIU	5,000	5,000.00		235.15	166.65	132.70	112.55							
DocumentMall Onsite Prof. Services 3 Day	004807MIU	6,000	6,000.00		282.18	199.98	159.24	135.06							
DocumentMall Remote Professional Srv. 8 HR	003383MIU	1,200	1,200.00		56.44	40.00	31.85	27.01							
DocumentMall Remote Professional Srv. 4 HR	003384MIU	600	600.00		28.22	20.00	15.92	13.51							
DocumentMall Remote Per Hour Support for Uplo	003385MIU	150	150.00		7.05	5.00	3.98	3.38							
DocumentMall On-Site Support - 4 Hours	003386MIU	950	950.00		44.68	31.66	25.21	21.38							
Document Mall for Salesforce															
DocumentMall Advanced SMB	005105MIU	2,500	2,475.00		116.40	82.49	65.69	55.71							
DocumentMall MFP Browser Addon	005106MIU	99	98.00		4.61	3.27	2.60	2.21							
Barcode & OCR Package for SAP R/3															
Barcode OCR for SAP R/3 HDD	411612	250	185.00		8.70	6.17	4.91	4.16							
BarCode OCR for SAP R/3 DIMM	411611	300	222.00		10.44	7.40	5.89	5.00							
BOP Barcode - SD Card Type B	100273FNG	250	186.00		8.75	6.20	4.94	4.19							
BOP Barcode - SD Card Type C	100274FNG	250	186.00		8.75	6.20	4.94	4.19							
SAP BOP - SD Card	100006FNG	250	227.00		10.68	7.57	6.02	5.11							
Intelligent Barcode Solution	002253MIU	398	331.00		15.57	11.03	8.78	7.45							

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PrintCabinet															
PCC Integration Option for PCSM	001514MIU	695	514.00		24.17	17.13	13.64	11.57							
PCC Integration Option for PCSMB	001515MIU	-	-		-	-	-	-							
Print and Copy Control V3 & V4, 1 MFP Pack	002913MIU	780	630.00	$117 Per Year	30	21	17	14	$117 Per Year						$117 Per Year
Print and Copy Control V3 & V4, 10 MFP Pack	002914MIU	6,320	5,054.00	$950 Per Year	238	168	134	114	$950 Per Year						$950 Per Year
Print and Copy Control V3 & V4, 100 MFP Pack	002915MIU	48,135	38,436.00	$7200 Per Year	1,808	1,281	1,020	865	$7200 Per Year						$7200 Per Year
Print and Copy Control V3 & V4, 500 MFP Pack	002916MIU	216,610	172,933.00	$32500 Per Year	8,133	5,764	4,590	3,893	$32500 Per Year						$32500 Per Year
Print and Copy Control V2 to V3 & V4, Upgrade Lic	002917MIU	325	269.00		13	9	7	6							
PCC USB Card Reader (Magstripe)	003553MIU	320	237.00		11	8	6	5							
PCC USB Card Reader (Mifare/HID iClass)	003554MIU	500	370.00		17	12	10	8							
PCC USB Card Reader (Legic)	003555MIU	675	498.00		23	17	13	11							
PCC USB Card Reader (HID)	003556MIU	500	370.00		17	12	10	8							
PCC USB Card Reader (Indala/EM Marin/Hitag)	004302MIU	500	370.00		17	12	10	8							
Equitrac Office 4 & Express 4 Software Suite															
Equitrac Office 4: Suite	003557MIU	3,365	3,221.00	$505 Per Year	151.48	107.36	85.49	72.50	$505 Per Year						$505 Per Year
Equitrac Office 4: Small Business Edition	003558MIU	1,195	1,145.00	$179 Per Year	53.85	38.16	30.39	25.77	$179 Per Year						$179 Per Year
Equitrac Express 4: Suite	003559MIU	3,965	3,794.00	$595 Per Year	178.43	126.45	100.69	85.40	$595 Per Year						$595 Per Year
Equitrac Express 4: Small Campus Edition	003560MIU	1,550	1,484.00	$233 Per Year	69.79	49.46	39.39	33.40	$233 Per Year						$233 Per Year
Equitrac Office Licensing SMB															
Equitrac Office SMB Base License	006005MIU	1,413	1,041.00		48.96	34.70	27.63	23.43							
Equitrac Office SMB User License (25)	006006MIU	923	681.00		32.03	22.70	18.07	15.33							
Equitrac Office SMB User License (100)	006007MIU	3,266	2,409.00		113.30	80.29	63.93	54.23							
Equitrac Office SMB User License (250)	006008MIU	7,100	5,233.00		246.11	174.42	138.88	117.79							
Additional Print Server Sicenses & Connector Licenses															
Equitrac Office 4/EE4: Print Server	003561MIU	1,920	1,839.00	$288 Per Year	86.49	61.29	48.81	41.40	$288 Per Year						$288 Per Year
Equitrac Office 4/EE4: Print Server (10)	003562MIU	15,595	14,925.00	$2339 Per Year	701.92	497.45	396.11	335.96	$2339 Per Year						$2339 Per Year
Equitrac Office 4/EE4: Cluster Enabler	003563MIU	5,395	5,163.00	$809 Per Year	242.82	172.08	137.03	116.22	$809 Per Year						$809 Per Year
Equitrac Office 4/EE4: External Connector	003564MIU	835	799.00	$125 Per Year	37.58	26.63	21.21	17.99	$125 Per Year						$125 Per Year
Equitrac Office 4/EE4: Campus Card Connector	003565MIU	5,995	5,739.00	$899 Per Year	269.91	191.28	152.31	129.18	$899 Per Year						$899 Per Year
Workstation Licenses															
Equitrac Office 4/EE4: Workstation Client (10)	003566MIU	715	685.00	$107 Per Year	32.22	22.83	18.18	15.42	$107 Per Year						$107 Per Year
Equitrac Office 4/EE4: Workstation Client (100)	003567MIU	3,365	3,221.00	$505 Per Year	151.48	107.36	85.49	72.50	$505 Per Year						$505 Per Year
Equitrac Office 4/EE4 Workstation Client (1,000)	003568MIU	14,435	13,816.00	$2165 Per Year	649.77	460.49	366.68	311.00	$2165 Per Year						$2165 Per Year
Print Assistant Licenses & Release Station Licenses															
Equitrac Office 4/EE4: Print Assistant (10)	003569MIU	335	335.00	$53 Per Year	15.76	11.17	8.89	7.54	$53 Per Year						$53 Per Year
Equitrac Office 4/EE4: Print Assistant (100)	003570MIU	1,555	1,488.00	$233 Per Year	69.98	49.60	39.49	33.49	$233 Per Year						$233 Per Year
Equitrac Office 4 EE4: Print Assistant (1,000)	003571MIU	5,995	5,739.00	$899 Per Year	269.91	191.28	152.31	129.18	$899 Per Year						$899 Per Year
Equitrac Office 4/EE4 Release Station	003572MIU	835	799.00		37.58	26.63	21.21	17.99							
Equitrac Office 4/EE4 Release Station (10)	003573MIU	7,195	6,887.00		323.90	229.54	182.78	155.03							
Web-based Release Station	005097MIU	395	292.00	$233 Per Year	13.73	9.73	7.75	6.57	$233 Per Year						$233 Per Year
Web-based Release Station - 10 pack	005098MIU	3,155	2,326.00	$899 Per Year	109.39	77.53	61.73	52.36	$899 Per Year						$899 Per Year
Web-based Release Station - 100 pack	005099MIU	24,070	17,744.00		834.50	591.41	470.93	399.42							
Web-based Release Station - 500 pack	005100MIU	108,300	79,830.00		3,754.40	2,660.73	2,118.69	1,796.97							
Equitrac Office 4 Enterprise Licenses (Core Functionality)															
Equitrac Office 4: Core License (1,000+)	003574MIU	13	13.00		0.61	0.43	0.35	0.29							
Equitrac Office 4: Core License (5,000+)	003575MIU	9	9.00		0.42	0.30	0.24	0.20							
Equitrac Office 4: Core License (10,000+)	003576MIU	8	7.00		0.38	0.27	0.21	0.18							
Equitrac Office 4: Core License (25,000+)	003577MIU	7	7.00		0.33	0.23	0.19	0.16							
Equitrac Office 4: Core License (50,000+)	003578MIU	7	6.00		0.33	0.23	0.19	0.16							
Equitrac Office 4: Core License (100,000+)	003579MIU	6	6.00		0.28	0.20	0.16	0.14							
Equitrac Office 4 Enterprise Licenses (Enhanced Functionality)															

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Equitrac Office 4: Enhanced License (1,000+)	003580MIU	22	20.00		0.94	0.67	0.53	0.45							
Equitrac Office 4: Enhanced License (5,000+)	003581MIU	14	14.00		0.66	0.47	0.37	0.32							
Equitrac Office 4: Enhanced License (10,000+)	003582MIU	13	11.00		0.61	0.43	0.35	0.29							
Equitrac Office 4: Enhanced License (25,000+)	003583MIU	11	9.00		0.52	0.37	0.29	0.25							
Equitrac Office 4: Enhanced License (50,000+)	003584MIU	10	8.00		0.47	0.33	0.27	0.23							
Equitrac Office 4: Enhanced License (100,000+)	003585MIU	9	9.00		0.42	0.30	0.24	0.20							
Equitrac Express 4 Enterprise Licenses (Core Functionality, price															
Equitrac Express 4: Core Enterprise License (1,00	005091MIU	15	12.00		0.56	0.40	0.32	0.27							
Equitrac Express 4: Core Enterprise License (5,00	005092MIU	10	9.00		0.42	0.30	0.24	0.20							
Equitrac Express 4: Core Enterprise License (10,0	005093MIU	9	7.00		0.33	0.23	0.19	0.16							
Equitrac Express 4: Core Enterprise License (25,0	005094MIU	8	6.00		0.28	0.20	0.16	0.14							
Equitrac Express 4: Core Enterprise License (50,0	005095MIU	8	6.00		0.28	0.20	0.16	0.14							
Equitrac Express 4: Core Enterprise License (100,	005096MIU	7	6.00		0.28	0.20	0.16	0.14							
Equitrac Office 4 Enterprise Licenses (Price per network)															
Equitrac Express 4: Enterprise License (1,000+)	003758MIU	25	24.00		1.13	0.80	0.64	0.54							
Equitrac Express 4: Enterprise License (5,000+)	003759MIU	17	16.00		0.75	0.53	0.42	0.36							
Equitrac Express 4: Enterprise License (10,000+)	003760MIU	14	14.00		0.66	0.47	0.37	0.32							
Equitrac Express 4: Enterprise License (25,000+)	003761MIU	13	11.00		0.61	0.43	0.35	0.29							
Equitrac Express 4: Enterprise License (50,000+)	003762MIU	11	11.00		0.52	0.37	0.29	0.25							
Equitrac Express 4: Enterprise License (100,000+)	003763MIU	10	10.00		0.47	0.33	0.27	0.23							
PageCounter Hardware & Copy Cables															
PageCounter (base)	003764MIU	1,280	947.00	$192 Per Year	44.54	31.56	25.13	21.32	$192 Per Year						$192 Per Year
PageCounter with Magstripe	003765MIU	1,430	1,057.00	$215 Per Year	49.71	35.23	28.05	23.79	$215 Per Year						$215 Per Year
PageCounter with Mifare	003766MIU	1,660	1,227.00	$249 Per Year	57.71	40.90	32.56	27.62	$249 Per Year						$249 Per Year
PageCounter with Legic	003767MIU	1,885	1,393.00	$283 Per Year	65.51	46.43	36.97	31.36	$283 Per Year						$283 Per Year
PageCounter with HID	003768MIU	1,660	1,227.00	$249 Per Year	57.71	40.90	32.56	27.62	$249 Per Year						$249 Per Year
PageCounter with Keyboard	003769MIU	1,735	1,283.00	$260 Per Year	60.34	42.76	34.05	28.88	$260 Per Year						$260 Per Year
PageCounter with Keyboard & Magstripe	003770MIU	1,885	1,393.00	$283 Per Year	65.51	46.43	36.97	31.36	$283 Per Year						$283 Per Year
PageCounter with Keyboard & Mifare	003771MIU	2,110	1,561.00	$317 Per Year	73.41	52.03	41.43	35.14	$317 Per Year						$317 Per Year
PageCounter with Keyboard & Legic	003772MIU	2,335	1,726.00	$350 Per Year	81.17	57.53	45.81	38.85	$350 Per Year						$350 Per Year
PageCounter with Keyboard & HID	003773MIU	2,110	1,561.00	$317 Per Year	73.41	52.03	41.43	35.14	$317 Per Year						$317 Per Year
Copy Cable 719	003774MIU	95	71.00		3.34	2.37	1.88	1.60							
Copy Cable 721	003775MIU	95	71.00		3.34	2.37	1.88	1.60							
Copy Cable 860	003776MIU	95	71.00		3.34	2.37	1.88	1.60							
Equitrac Office 4: Suite Upgrade	003889MIU	2,565	1,890.00	$385 Per Year	88.89	62.99	50.16	42.54	$385 Per Year						$385 Per Year
Equitrac Office 4: SBE Upgrade	003890MIU	795	586.00	$119 Per Year	27.56	19.53	15.55	13.19	$119 Per Year						$119 Per Year
Equitrac Express 4: Suite Upgrade	003891MIU	2,165	1,596.00	$325 Per Year	75.06	53.19	42.36	35.93	$325 Per Year						$325 Per Year
Equitrac Express 4: SCE Upgrade	003892MIU	1,005	741.00	$151 Per Year	34.85	24.70	19.67	16.68	$151 Per Year						$151 Per Year
EQ4/EE4: Print Server Upgrade	003893MIU	1,220	899.00		42.28	29.96	23.86	20.24							
EQ4/EE4: Cluster Enabler Upgrade	003894MIU	3,595	2,651.00		124.68	88.36	70.36	59.67							
EO4/EE4: External Data Connector upgrade	004619MIU	535	395.00		18.58	13.17	10.48	8.89							
EE4: Campus Card Connector upgrade	004620MIU	3,308	2,439.00		114.71	81.29	64.73	54.90							
EO4/EE4: Workstation Client upgrade (10)	004621MIU	470	347.00	$385 Per Year	16.32	11.57	9.21	7.81	$385 Per Year						$385 Per Year
EO4/EE4: Workstation Client upgrade (100)	004622MIU	2,165	1,596.00	$119 Per Year	75.06	53.19	42.36	35.93	$119 Per Year						$119 Per Year
EO4/EE4: Workstation Client upgrade (1000)	004623MIU	9,335	6,881.00	$325 Per Year	323.61	229.34	182.62	154.89	$325 Per Year						$325 Per Year
EE4: Print Assistant upgrade (10)	004624MIU	235	174.00	$35 Per Year	8.18	5.80	4.62	3.92	$35 Per Year						$35 Per Year
EE4: Print Assistant upgrade (100)	004625MIU	1,010	746.00	$152 Per Year	35.08	24.86	19.80	16.79	$152 Per Year						$152 Per Year
EE4: Print Assistant upgrade (1000)	004626MIU	3,895	2,873.00	$584 Per Year	135.12	95.76	76.25	64.67	$584 Per Year						$584 Per Year
EO4/EE4: Release Station upgrade	004627MIU	535	395.00		18.58	13.17	10.48	8.89							
OMS Software															
eCab,Cluster Print,Sort,Conditional Sort	001082MIU	2,250	2,250.00		105.82	74.99	59.72	50.65							

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RA2K Integration for IPDS (410N)	100007FNG	508	410.00	$150 Per Year	19.28	13.67	10.88	9.23	$150 Per Year						$150 Per Year
RA2K Integration for IPDS (610N)	100008FNG	508	410.00	$150 Per Year	19.28	13.67	10.88	9.23	$150 Per Year						$150 Per Year
RA2K Integration for IPDS (AP900)	100009FNG	2,205	1,780.00	$150 Per Year	83.71	59.33	47.24	40.07	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 22 to 30 PPM B/W	1000011FNG	925	743.00	$150 Per Year	34.94	24.76	19.72	16.72	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 31 to 45 PPM B/W	100012FNG	925	743.00	$150 Per Year	34.94	24.76	19.72	16.72	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 22 to 45 PPM B/W	100013FNG	1,110	894.00	$150 Per Year	42.04	29.80	23.73	20.12	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 3260c	100014FNG	5,120	4,144.00	$150 Per Year	194.89	138.12	109.98	93.28	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 5560c	100015FNG	5,120	4,144.00	$150 Per Year	194.89	138.12	109.98	93.28	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 90 PPM B&W Onl	100017FNG	10,350	8,333.00	$150 Per Year	391.90	277.74	221.16	187.58	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 110 PPM B&W Or	100018FNG	17,350	13,889.00	$150 Per Year	653.20	462.92	368.61	312.64	$150 Per Year						$150 Per Year
RA2K Integration for IPDS Type 135 PPM B&W Or	100019FNG	21,895	17,592.00	$150 Per Year	827.35	586.34	466.89	396.00	$150 Per Year						$150 Per Year
RA2K Integration for IPDS 8ppm - 49ppm (SP8100	100024FNG	508	408.00	$150 Per Year	19.19	13.60	10.83	9.18	$150 Per Year						$150 Per Year
RA2K Integration for IPDS 75ppm+ (SP9100DN)	100025FNG	2,205	1,752.00	$150 Per Year	82.40	58.39	46.50	39.44	$150 Per Year						$150 Per Year
RA2K Integration for IPDS 8ppm - 49ppm (SP C41	100026FNG	600	481.00	$150 Per Year	22.62	16.03	12.77	10.83	$150 Per Year						$150 Per Year
RA2K Integration for IPDS 8ppm - 49ppm (SP C41	100027FNG	600	481.00	$150 Per Year	22.62	16.03	12.77	10.83	$150 Per Year						$150 Per Year
RA2K Integration IPDS 8ppm - 49ppm	100096FNG	600	542.00	$150 Per Year	25.49	18.06	14.38	12.20	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for SP/4100/SP4110	100090FNG	508	466.00	$150 Per Year	21.92	15.53	12.37	10.49	$150 Per Year						$150 Per Year
RA2K Integrations for IPDS for MP3500	100088FNG	925	846.00	$150 Per Year	39.79	28.20	22.45	19.04	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for MP4500	100089FNG	925	846.00	$150 Per Year	39.79	28.20	22.45	19.04	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for MP5500	100020FNG	4,375	3,415.00	$150 Per Year	160.61	113.82	90.63	76.87	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for MP6500	100021FNG	4,375	3,415.00	$150 Per Year	160.61	113.82	90.63	76.87	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for MP7500	100022FNG	4,375	3,415.00	$150 Per Year	160.61	113.82	90.63	76.87	$150 Per Year						$150 Per Year
RA2K Integration IPDS for MP2500SPF	100109FNG	925	744.00	$150 Per Year	34.99	24.80	19.75	16.75	$150 Per Year						$150 Per Year
RA2K Integration for IPDS for MP2510	100032FNG	925	846.00	$150 Per Year	39.79	28.20	22.45	19.04	$150 Per Year						$150 Per Year
RA2K Integration for IPDS MP3010	100033FNG	925	846.00	$150 Per Year	39.79	28.20	22.45	19.04	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 20-39PPM	100132FNG	876	825.16	$150 Per Year	38.81	27.50	21.90	18.57	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 40-59PPM	100133FNG	924	684.00	$150 Per Year	32.17	22.80	18.15	15.40	$150 Per Year						$150 Per Year
RA2K IPDS Clr Prntr 20-39PPM	100159FNG	551	433.00	$150 Per Year	20.36	14.43	11.49	9.75	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 60-69PPM	100134FNG	1,400	1,036.00	$150 Per Year	48.72	34.53	27.50	23.32	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 70-79PPM	100135FNG	1,800	1,331.00	$150 Per Year	62.60	44.36	35.32	29.96	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 80-89PPM	100136FNG	4,000	2,957.00	$150 Per Year	139.07	98.56	78.48	66.56	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 90-99PPM	100137FNG	5,500	4,321.00	$150 Per Year	203.22	144.02	114.68	97.27	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 110-119PPM	100139FNG	7,500	5,892.00	$150 Per Year	277.10	196.38	156.37	132.63	$150 Per Year						$150 Per Year
RA2K IPDS BW MFPs 130-140 PPM	100141FNG	10,000	7,856.00	$150 Per Year	369.47	261.84	208.50	176.84	$150 Per Year						$150 Per Year
RA2K IPDS CMFP's 10-19PPM	100142FNG	876	689.00	$150 Per Year	32.40	22.96	18.29	15.51	$150 Per Year						$150 Per Year
RA2K IPDS CMFP's 20-39PPM	100143FNG	976	768.00	$150 Per Year	36.12	25.60	20.38	17.29	$150 Per Year						$150 Per Year
RA2K IPDS CMFP's 40-59PPM	100144FNG	1,024	805.00	$150 Per Year	37.86	26.83	21.36	18.12	$150 Per Year						$150 Per Year
RA2K IPDS CMFP's 60-69PPM	100145FNG	1,500	1,110.00	$150 Per Year	52.20	37.00	29.46	24.99	$150 Per Year						$150 Per Year
RA2K IPDS CMFP's 70-79PPM	100146FNG	1,900	1,406.00	$150 Per Year	66.12	46.86	37.32	31.65	$150 Per Year						$150 Per Year
Genuine IPDS for SP4210N	406424	459	432.00	$150 Per Year	20.32	14.40	11.47	9.72	$150 Per Year						$150 Per Year
Genuine IPDS for MP6001-8001	415052	1,400	1,067.22	$150 Per Year	50.20	35.57	28.32	24.02	$150 Per Year						$150 Per Year
Genuine IPDS for Pro907-1357EX	404265	6,218	4,736.34	$150 Per Year	222.75	157.86	125.70	106.61	$150 Per Year						$150 Per Year
Genuine IPDS for Pro907-1357 Printer	404285	6,218	4,736.34	$150 Per Year	222.75	157.86	125.70	106.61	$150 Per Year						$150 Per Year
IPDS Option Type 3351	415342	975	721.00	$150 Per Year	33.91	24.03	19.14	16.23	$150 Per Year						$150 Per Year
IPDS Option Type 5001	415339	975	721.00	$150 Per Year	33.91	24.03	19.14	16.23	$150 Per Year						$150 Per Year
IPDS Option Type 6330	406733	599	443.00	$150 Per Year	20.83	14.77	11.76	9.97	$150 Per Year						$150 Per Year
IPDS Unit Type 2551	415549	1,355	1,268.12	$150 Per Year	59.64	42.27	33.65	28.55	$150 Per Year						$150 Per Year
IPDS Unit Type C5501	415480	924	628.00	$150 Per Year	27.77	19.51	16.05	14.09	$150 Per Year						$150 Per Year
IPDS Option Type 4310	406807	475	431.00	$150 Per Year	20.27	14.37	11.44	9.70	$150 Per Year						$150 Per Year

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DOT Office	001913MIU	6,000	4,436.00		208.63	147.85	117.73	99.85							
CAC Version 1															
CAC 1 Pack	003382MIU	293	293.00	**$50 Per Year**	13.78	9.77	7.78	6.60	**$50 Per Year**						**$50 Per Year**
CAC 10 Pack	003798MIU	2,864	2,473.00	**$250 Per Year**	116.31	82.43	65.63	55.67	**$250 Per Year**						**$250 Per Year**
CAC 50 Pack	003799MIU	13,591	11,766.00	**$1100 Per Year**	553.35	392.16	312.27	264.85	**$1100 Per Year**						**$1100 Per Year**
CAC 100 Pack	003800MIU	25,841	23,430.00	**$2000 Per Year**	1,101.91	780.92	621.83	527.41	**$2000 Per Year**						**$2000 Per Year**
CAC 500 Pack	003801MIU	122,974	116,628.00	**$9800 Per Year**	5,485.01	3,887.21	3,095.31	2,625.30	**$9800 Per Year**						**$9800 Per Year**
CAC v1 and v2 Professional Services - I Pack	004833MIU	163	118.00		5.55	3.93	3.13	2.66							
CAC v1 and v2 Professional Services - I0 Pack	004834MIU	1,625	1,176.00		55.31	39.20	31.21	26.47							
CAC v1 and v2 Professional Services - 50 Pack	004835MIU	8,125	5,880.00		276.54	195.98	156.06	132.36							
CAC v1 and v2 Professional Services - I00 Pack	004836MIU	16,250	11,761.00		553.12	391.99	312.14	264.74							
CAC v1 and v2 Professional Services - 500 Pack	004837MIU	81,250	58,803.00		2,765.51	1,959.90	1,560.63	1,323.66							
@remote															
@Remote Office	415135	889	656.00	**$378 Per Year**	31	22	17	15	**$378 Per Year**						**$378 Per Year**
512MB DIMM Memory Option for @Remote Comm	420404	169	123.00		6	4	3	3							
16GB SSD Storage Option for Remote Communic	420405	1,520	1,122.00		53	37	30	25							
@remote Enterprise Pro															
@Remote enterprise Pro On-Site	420387	-	-	**$987 Per Year**	-	-	-	-	**$987 Per Year**						**$987 Per Year**
@Remote Connector 500 Device License	420390	889	662.00		31	22	18	15							
@Remote Connector 1000 Device License	420391	1,689	1,259.00		59	42	33	28							
@Remote Connector 5000 Device License	420392	7,112	5,299.00		249	177	141	119							
Remote Communication Gate Appliance - @Remo	006461MIU	1,999	1,753.00		82	58	47	39							
_Print Director															
CopyAudit Numeric Control Terminal	100064FNG	1,553	1,553.00		73.04	51.76	41.22	34.96							
Copy Audit Touch Network Copy Adapter (NCA)	100234FNG	1,520	1,520.00		71.49	50.66	40.34	34.22							
Copy Audit Touch Screen Terminal - Tablet Style	100237FNG	2,412	2,412.00		113.44	80.39	64.01	54.29							
PCS Director Secure															
PCSD Secure Embedded 5 Pack	100412FNG	525	392.00		18.44	13.07	10.40	8.82							
PCSD Secure Embedded 10 Pack	100413FNG	966	721.00		33.91	24.03	19.14	16.23							
PCSD Secure Embedded 25 Pack	100414FNG	2,222	1,656.00		77.88	55.19	43.95	37.28							
PCSD Secure Embedded 50 Pack	100415FNG	4,088	3,047.00		143.30	101.56	80.87	68.59							
PCSD Secure Embedded 100 Pack	100416FNG	7,522	5,605.00		263.60	186.81	148.76	126.17							
PCSD Secure Embedded 250 Pack	100417FNG	17,300	12,890.00		606.22	429.62	342.10	290.15							
PCSD Secure Embedded 500 Pack	100418FNG	31,834	23,720.00		1,115.55	790.59	629.53	533.94							
PCSD Secure Embedded 1000 Pack	100419FNG	58,574	43,644.00		2,052.58	1,454.65	1,158.31	982.43							
PCSD Secure Embedded Annual Mnt 5 Pack	100420FNG	105	79.00		3.72	2.63	2.10	1.78							
PCSD Secure Embedded Annual Mnt 10 Pack	100421FNG	193	145.00		6.82	4.83	3.85	3.26							
PCSD Secure Embedded Annual Mnt 25 Pack	100422FNG	444	331.00		15.57	11.03	8.78	7.45							
PCSD Secure Embedded Annual Mnt 50 Pack	100423FNG	818	610.00		28.69	20.33	16.19	13.73							
PCSD Secure Embedded Annual Mnt 100 Pack	100424FNG	1,504	1,121.00		52.72	37.36	29.75	25.23							
PCSD Secure Embedded Annual Mnt 250 Pack	100425FNG	3,460	2,579.00		121.29	85.96	68.45	58.05							
PCSD Secure Embedded Annual Mnt 500 Pack	100426FNG	6,367	4,744.00		223.11	158.12	125.91	106.79							
PCSD Secure Embedded Annual Mnt 1000 Pack	100427FNG	11,715	8,729.00		410.52	290.94	231.67	196.49							
PCSD Secure Annual Server 5 Device	100428FNG	96	72.00		3.39	2.40	1.91	1.62							
PCSD Secure Annual Server 10 Device	100429FNG	180	135.00		6.35	4.50	3.58	3.04							
PCSD Secure Annual Server 25 Device	100430FNG	425	317.00		14.91	10.57	8.41	7.14							
PCSD Secure Annual Server 50 Device	100431FNG	800	596.00		28.03	19.86	15.82	13.42							
PCSD Secure Annual Server 100 Device	100432FNG	1,500	1,118.00		52.58	37.26	29.67	25.17							
PCSD Secure Annual Server 250 Device	100433FNG	3,500	2,609.00		122.70	86.96	69.24	58.73							
PCSD Secure Annual Server 500 Device	100434FNG	6,000	4,472.00		210.32	149.05	118.69	100.66							

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PCSD Secure Annual Server 1000 Device	100435FNG	10,000	7,452.00		350.47	248.38	197.78	167.74							
_PCS Director 6															
PCS Director 6 Analysis, 5 Seat Pack	100286FNG	175	130.00	$99 Per Year	6.11	4.33	3.45	2.93	$99 Per Year						$99 Per Year
PCS Director 6 Analysis, 10 Seat Pack	100287FNG	330	246.00	$199 Per Year	11.57	8.20	6.53	5.54	$199 Per Year						$199 Per Year
PCS Director 6 Analysis, 25 Seat Pack	100288FNG	800	595.00	$299 Per Year	27.98	19.83	15.79	13.39	$299 Per Year						$299 Per Year
PCS Director 6 Analysis, 50 Seat Pack	100289FNG	1,330	990.00	$395 Per Year	46.56	33.00	26.27	22.28	$395 Per Year						$395 Per Year
PCS Director 6 Analysis, 100 Seat Pack	100290FNG	2,100	1,562.00	$621 Per Year	73.46	52.06	41.46	35.16	$621 Per Year						$621 Per Year
PCS Director 6 Analysis, 250 Seat Pack	100291FNG	4,040	3,007.00	$1494 Per Year	141.42	100.22	79.81	67.69	$1494 Per Year						$1494 Per Year
PCS Director 6 Analysis, 500 Seat Pack	100292FNG	5,645	4,200.00	$1708 Per Year	197.53	139.99	111.47	94.54	$1708 Per Year						$1708 Per Year
PCS Director 6 Analysis, 1,000 Seat Pack	100293FNG	7,640	5,685.00	$2310 Per Year	267.37	189.48	150.88	127.97	$2310 Per Year						$2310 Per Year
PCS Director 6 Analysis, 2,500 Seat Pack	100294FNG	12,845	9,558.00	$3750 Per Year	449.51	318.57	253.67	215.15	$3750 Per Year						$3750 Per Year
PCS Director 6 Analysis 5,000 Seat Pack	100295FNG	19,940	14,838.00	$4800 Per Year	697.83	494.55	393.80	334.00	$4800 Per Year						$4800 Per Year
PCS Director 6 Analysis 10,000 Seat Pack	100296FNG	25,690	19,116.00	$8640 Per Year	899.03	637.14	507.34	430.30	$8640 Per Year						$8640 Per Year
PCS Director 6 Analysis 20,000 Seat Pack	100297FNG	36,505	27,162.00	$2160 Per Year	1,277.43	905.31	720.88	611.42	$2160 Per Year						$2160 Per Year
PCS Director 6 Analysis & Rules, 5 Seat Pack	100298FNG	345	257.00	$99 Per Year	12.09	8.57	6.82	5.79	$99 Per Year						$99 Per Year
PCS Director 6 Analysis & Rules, 10 Seat Pack	100299FNG	655	489.00	$199 Per Year	23.00	16.30	12.98	11.01	$199 Per Year						$199 Per Year
PCS Director 6 Analysis & Rules, 25 Seat Pack	100300FNG	1,575	1,176.00	$299 Per Year	55.31	39.20	31.21	26.47	$299 Per Year						$299 Per Year
PCS Director 6 Analysis & Rules, 50 Seat Pack	100301FNG	2,355	1,758.00	$395 Per Year	82.68	58.59	46.66	39.57	$395 Per Year						$395 Per Year
PCS Director 6 Analysis & Rules, 100 Seat Pack	100302FNG	3,705	2,764.00	$621 Per Year	129.99	92.12	73.36	62.22	$621 Per Year						$621 Per Year
PCS Director 6 Analysis & Rules, 250 Seat Pack	100303FNG	7,250	5,410.00	$1494 Per Year	254.43	180.32	143.58	121.78	$1494 Per Year						$1494 Per Year
PCS Director 6 Analysis & Rules, 500 Seat Pack	100304FNG	10,410	7,768.00	$1708 Per Year	365.33	258.91	206.16	174.86	$1708 Per Year						$1708 Per Year
PCS Director 6 Analysis & Rules, 1,000 Seat Pack	100305FNG	14,265	10,644.00	$2310 Per Year	500.59	354.76	282.49	239.60	$2310 Per Year						$2310 Per Year
PCS Director 6 Analysis & Rules, 2,500 Seat Pack	100306FNG	23,320	17,400.00	$3750 Per Year	818.32	579.94	461.80	391.67	$3750 Per Year						$3750 Per Year
PCS Director 6 Analysis & Rules 5,000 Seat Pack	100307FNG	37,520	27,996.00	$4800 Per Year	1,316.65	933.11	743.01	630.19	$4800 Per Year						$4800 Per Year
PCS Director 6 Analysis & Rules 10,000 Seat Pack	100308FNG	49,350	36,823.00	$8640 Per Year	1,731.79	1,227.31	977.28	828.89	$8640 Per Year						$8640 Per Year
PCS Director 6 Analysis & Rules 20,000 Seat Pack	100309FNG	77,065	57,503.00	$2160 Per Year	2,704.37	1,916.57	1,526.13	1,294.39	$2160 Per Year						$2160 Per Year
PCS Director 6 Analysis & Recovery, 5 Seat Pack	100310FNG	365	273.00	$99 Per Year	12.84	9.10	7.25	6.15	$99 Per Year						$99 Per Year
PCS Director 6 Analysis & Recovery, 10 Seat Pack	100311FNG	695	517.00	$199 Per Year	24.31	17.23	13.72	11.64	$199 Per Year						$199 Per Year
PCS Director 6 Analysis & Recovery, 25 Seat Pack	100312FNG	1,705	1,270.00	$299 Per Year	59.73	42.33	33.71	28.59	$299 Per Year						$299 Per Year
PCS Director 6 Analysis & Recovery, 50 Seat Pack	100313FNG	3,150	2,344.00	$395 Per Year	110.24	78.13	62.21	52.76	$395 Per Year						$395 Per Year
PCS Director 6 Analysis & Recovery, 100 Seat Pac	100314FNG	5,025	3,740.00	$621 Per Year	175.89	124.65	99.26	84.19	$621 Per Year						$621 Per Year
PCS Director 6 Analysis & Recovery, 250 Seat Pac	100315FNG	9,672	7,197.00	$1494 Per Year	338.47	239.88	191.01	162.00	$1494 Per Year						$1494 Per Year
PCS Director 6 Analysis & Recovery, 500 Seat Pac	100316FNG	13,960	10,387.00	$1708 Per Year	488.50	346.20	275.67	233.81	$1708 Per Year						$1708 Per Year
PCS Director 6 Analysis & Recovery, 1,000 Seat P	100317FNG	19,200	14,287.00	$2310 Per Year	671.92	476.19	379.18	321.60	$2310 Per Year						$2310 Per Year
PCS Director 6 Analysis & Recovery, 2,500 Seat P	100318FNG	31,095	23,137.00	$3750 Per Year	1,088.13	771.16	614.06	520.81	$3750 Per Year						$3750 Per Year
PCS Director 6 Analysis & Recovery 5,000 Seat Pa	100319FNG	49,350	36,721.00	$4800 Per Year	1,726.99	1,223.91	974.58	826.59	$4800 Per Year						$4800 Per Year
PCS Director 6 Analysis & Recovery 10,000 Seat P	100320FNG	64,220	47,785.00	$8640 Per Year	2,247.33	1,592.67	1,268.21	1,075.64	$8640 Per Year						$8640 Per Year
PCS Director 6 Analysis & Recovery 20,000 Seat P	100321FNG	79,770	59,355.00	$2160 Per Year	2,791.47	1,978.30	1,575.28	1,336.08	$2160 Per Year						$2160 Per Year
PCS Director 6 Suite, 5 Seat Pack	100322FNG	695	517.00	$99 Per Year	24.31	17.23	13.72	11.64	$99 Per Year						$99 Per Year
PCS Director 6 Suite, 10 Seat Pack	100323FNG	1,315	979.00	$199 Per Year	46.04	32.63	25.98	22.04	$199 Per Year						$199 Per Year
PCS Director 6 Suite, 25 Seat Pack	100324FNG	3,195	2,379.00	$299 Per Year	111.88	79.29	63.14	53.55	$299 Per Year						$299 Per Year
PCS Director 6 Suite, 50 Seat Pack	100325FNG	5,340	3,973.00	$395 Per Year	186.85	132.42	105.44	89.43	$395 Per Year						$395 Per Year
PCS Director 6 Suite, 100 Seat Pack	100326FNG	8,395	6,247.00	$621 Per Year	293.80	208.21	165.80	140.62	$621 Per Year						$621 Per Year
PCS Director 6 Suite, 250 Seat Pack	100327FNG	16,151	12,018.00	$1494 Per Year	565.21	400.56	318.96	270.53	$1494 Per Year						$1494 Per Year
PCS Director 6 Suite, 500 Seat Pack	100328FNG	23,085	17,178.00	$1708 Per Year	807.88	572.54	455.90	386.68	$1708 Per Year						$1708 Per Year
PCS Director 6 Suite, 1,000 Seat Pack	100329FNG	31,230	23,239.00	$2310 Per Year	1,092.93	774.56	616.76	523.11	$2310 Per Year						$2310 Per Year
PCS Director 6 Suite, 2,500 Seat Pack	100330FNG	50,700	37,725.00	$3750 Per Year	1,774.21	1,257.37	1,001.22	849.19	$3750 Per Year						$3750 Per Year
PCS Director 6 Suite, 5,000 Seat Pack	100331FNG	81,120	60,360.00	$4800 Per Year	2,838.73	2,011.80	1,601.95	1,358.70	$4800 Per Year						$4800 Per Year
PCS Director 6 Suite, 10,000 Seat Pack	100332FNG	104,105	77,462.00	$8640 Per Year	3,643.04	2,581.81	2,055.84	1,743.67	$8640 Per Year						$8640 Per Year
PCS Director 6 Suite, 20,000 Seat Pack	100333FNG	146,015	108,646.00	$2160 Per Year	5,109.62	3,621.17	2,883.46	2,445.62	$2160 Per Year						$2160 Per Year
PCS Director 6 Embedded, 1 MFP Pack	100334FNG	605	451.00	$99 Per Year	21.21	15.03	11.97	10.15	$99 Per Year						$99 Per Year

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Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
PCS Director 6 Embedded, 5 MFP Pack	100335FNG	1,520	1,132.00	$199 Per Year	53.24	37.73	30.04	25.48	$199 Per Year						$199 Per Year
PCS Director 6 Embedded, 25 MFP Pack	100336FNG	3,345	2,489.00	$299 Per Year	117.06	82.96	66.06	56.03	$299 Per Year						$299 Per Year
PCS Director 6 Embedded, 100 MFP Pack	100337FNG	8,970	6,676.00	$395 Per Year	313.97	222.51	177.18	150.28	$395 Per Year						$395 Per Year
PCS Director 6 Embedded, 150 MFP Pack	100338FNG	10,890	8,105.00	$621 Per Year	381.18	270.14	215.11	182.44	$621 Per Year						$621 Per Year
PCS Director 6 Embedded, 200 MFP Pack	100339FNG	12,870	9,577.00	$1494 Per Year	450.41	319.20	254.17	215.58	$1494 Per Year						$1494 Per Year
PCS Director 6 Embedded, 250 MFP Pack	100340FNG	14,840	11,043.00	$1708 Per Year	519.35	368.06	293.08	248.58	$1708 Per Year						$1708 Per Year
PCS Director 6 Embedded, 500 MFP Pack	100341FNG	23,660	17,606.00	$2310 Per Year	828.01	586.81	467.26	396.31	$2310 Per Year						$2310 Per Year
PCS Director 6 Embedded, 1000 MFP Pack	100342FNG	33,800	25,149.00	$199 Per Year	1,182.76	838.22	667.45	566.10	$199 Per Year						$199 Per Year
PCSD Analysis, 5 Seat Annual Maint	100343FNG	35	26.00	$99 Per Year	1.22	0.87	0.69	0.59	$99 Per Year						$99 Per Year
PCSD Analysis, 10 Seat Annual Maint	100344FNG	66	49.00	$199 Per Year	2.30	1.63	1.30	1.10	$199 Per Year						$199 Per Year
PCSD Analysis, 25 Seat Annual Maint	100345FNG	160	119.00	$299 Per Year	5.60	3.97	3.16	2.68	$299 Per Year						$299 Per Year
PCSD Analysis, 50 Seat Annual Maint	100346FNG	266	198.00	$395 Per Year	9.31	6.60	5.25	4.46	$395 Per Year						$395 Per Year
PCSD Analysis, 100 Seat Annual Maint	100347FNG	420	313.00	$621 Per Year	14.72	10.43	8.31	7.05	$621 Per Year						$621 Per Year
PCSD Analysis, 250 Seat Annual Maint	100348FNG	808	602.00	$1494 Per Year	28.31	20.06	15.98	13.55	$1494 Per Year						$1494 Per Year
PCSD Analysis, 500 Seat Annual Maint	100349FNG	1,129	841.00	$1708 Per Year	39.55	28.03	22.32	18.93	$1708 Per Year						$1708 Per Year
PCSD Analysis, 1000 Seat Annual Maint	100350FNG	1,528	1,138.00	$2310 Per Year	53.52	37.93	30.20	25.62	$2310 Per Year						$2310 Per Year
PCSD Analysis, 2500 Seat Annual Maint	100351FNG	2,569	1,912.00	$3750 Per Year	89.92	63.73	50.74	43.04	$3750 Per Year						$3750 Per Year
PCSD Analysis, 5000 Seat Annual Maint	100352FNG	3,988	2,968.00	$4800 Per Year	139.59	98.92	78.77	66.81	$4800 Per Year						$4800 Per Year
PCSD Analysis, 10000 Seat Annual Maint	100353FNG	5,138	3,824.00	$8640 Per Year	179.84	127.45	101.49	86.08	$8640 Per Year						$8640 Per Year
PCSD Analysis, 20000 Seat Annual Maint	100354FNG	7,301	5,432.00	$2160 Per Year	255.47	181.05	144.17	122.27	$2160 Per Year						$2160 Per Year
PCSD 6 Analysis & Rules, 5 Seat Annual Maint	100355FNG	69	52.00	$99 Per Year	2.45	1.73	1.38	1.17	$99 Per Year						$99 Per Year
PCSD 6 Analysis & Rules, 10 Seat Annual Maint	100356FNG	131	98.00	$199 Per Year	4.61	3.27	2.60	2.21	$199 Per Year						$199 Per Year
PCSD 6 Analysis & Rules, 25 Seat Annual Maint	100357FNG	315	236.00	$299 Per Year	11.10	7.87	6.26	5.31	$299 Per Year						$299 Per Year
PCSD 6 Analysis & Rules, 50 Seat Annual Maint	100358FNG	471	352.00	$395 Per Year	16.55	11.73	9.34	7.92	$395 Per Year						$395 Per Year
PCSD 6 Analysis & Rules, 100 Seat Annual Maint	100359FNG	741	554.00	$621 Per Year	26.05	18.46	14.70	12.47	$621 Per Year						$621 Per Year
PCSD 6 Analysis & Rules, 250 Seat Annual Maint	100360FNG	1,450	1,082.00	$1494 Per Year	50.89	36.06	28.72	24.36	$1494 Per Year						$1494 Per Year
PCSD 6 Analysis & Rules, 500 Seat Annual Maint	100361FNG	2,082	1,554.00	$1708 Per Year	73.08	51.79	41.24	34.98	$1708 Per Year						$1708 Per Year
PCSD 6 Analysis & Rules, 1000 Seat Annual Maint	100362FNG	2,853	2,129.00	$2310 Per Year	100.13	70.96	56.50	47.92	$2310 Per Year						$2310 Per Year
PCSD 6 Analysis & Rules, 2500 Seat Annual Maint	100363FNG	4,664	3,481.00	$3750 Per Year	163.71	116.02	92.39	78.36	$3750 Per Year						$3750 Per Year
PCSD 6 Analysis & Rules, 5000 Seat Annual Maint	100364FNG	7,504	5,600.00	$4800 Per Year	263.37	186.65	148.62	126.06	$4800 Per Year						$4800 Per Year
PCSD 6 Analysis & Rules, 10000 Seat Annual Maint	100365FNG	9,870	7,365.00	$8640 Per Year	346.38	245.48	195.47	165.79	$8640 Per Year						$8640 Per Year
PCSD 6 Analysis & Rules, 20000 Seat Annual Maint	100366FNG	15,413	11,502.00	$2160 Per Year	540.94	383.36	305.26	258.91	$2160 Per Year						$2160 Per Year
PCSD 6 Analysis & Recovery, 5 Seat Annual Maint	100367FNG	73	55.00	$99 Per Year	2.59	1.83	1.46	1.24	$99 Per Year						$99 Per Year
PCSD 6 Analysis & Recovery, 10 Seat Annual Maint	100368FNG	139	104.00	$199 Per Year	4.89	3.47	2.76	2.34	$199 Per Year						$199 Per Year
PCSD 6 Analysis & Recovery, 25 Seat Annual Maint	100369FNG	341	254.00	$299 Per Year	11.95	8.47	6.74	5.72	$299 Per Year						$299 Per Year
PCSD 6 Analysis & Recovery, 50 Seat Annual Maint	100370FNG	630	469.00	$395 Per Year	22.06	15.63	12.45	10.56	$395 Per Year						$395 Per Year
PCSD 6 Analysis & Recovery, 100 Seat Annual Ma	100371FNG	1,005	749.00	$621 Per Year	35.23	24.96	19.88	16.86	$621 Per Year						$621 Per Year
PCSD 6 Analysis & Recovery, 250 Seat Annual Ma	100372FNG	1,934	1,440.00	$1494 Per Year	67.72	48.00	38.22	32.41	$1494 Per Year						$1494 Per Year
PCSD 6 Analysis & Recovery, 500 Seat Annual Ma	100373FNG	2,792	2,078.00	$1708 Per Year	97.73	69.26	55.15	46.78	$1708 Per Year						$1708 Per Year
PCSD 6 Analysis & Recovery, 1000 Seat Annual M	100374FNG	3,840	2,858.00	$2310 Per Year	134.41	95.26	75.85	64.33	$2310 Per Year						$2310 Per Year
PCSD 6 Analysis & Recovery, 2500 Seat Annual M	100375FNG	6,219	4,627.00	$3750 Per Year	217.61	154.22	122.80	104.15	$3750 Per Year						$3750 Per Year
PCSD 6 Analysis & Recovery, 5000 Seat Annual M	100376FNG	9,870	7,344.00	$4800 Per Year	345.39	244.78	194.91	165.31	$4800 Per Year						$4800 Per Year
PCSD 6 Analysis & Recovery, 10000 Seat Annual	100377FNG	12,844	9,557.00	$8640 Per Year	449.47	318.53	253.64	215.13	$8640 Per Year						$8640 Per Year
PCSD 6 Analysis & Recovery, 20000 Seat Annual	100378FNG	15,954	11,872.00	$2160 Per Year	558.34	395.69	315.08	267.24	$2160 Per Year						$2160 Per Year
PCSD 6 Suite, 5 Seat Annual Maint	100379FNG	139	104.00	$99 Per Year	4.89	3.47	2.76	2.34	$99 Per Year						$99 Per Year
PCSD 6 Suite, 10 Seat Annual Maint	100380FNG	263	196.00	$199 Per Year	9.22	6.53	5.20	4.41	$199 Per Year						$199 Per Year
PCSD 6 Suite, 25 Seat Annual Maint	100381FNG	639	476.00	$299 Per Year	22.39	15.87	12.63	10.71	$299 Per Year						$299 Per Year
PCSD 6 Suite, 50 Seat Annual Maint	100382FNG	1,068	795.00	$395 Per Year	37.39	26.50	21.10	17.90	$395 Per Year						$395 Per Year
PCSD 6 Suite, 100 Seat Annual Maint	100383FNG	1,679	1,250.00	$621 Per Year	58.79	41.66	33.18	28.14	$621 Per Year						$621 Per Year
PCSD 6 Suite, 250 Seat Annual Maint	100384FNG	3,230	2,405.00	$1494 Per Year	113.11	80.16	63.83	54.14	$1494 Per Year						$1494 Per Year
PCSD 6 Suite, 500 Seat Annual Maint	100385FNG	4,617	3,436.00	$1708 Per Year	161.60	114.52	91.19	77.34	$1708 Per Year						$1708 Per Year

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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
PCSD 6 Suite, 1000 Seat Annual Maint	100386FNG	6,246	4,648.00	$2310 Per Year	218.60	154.92	123.36	104.63	$2310 Per Year						$2310 Per Year
PCSD 6 Suite, 2500 Seat Annual Maint	100387FNG	10,140	7,545.00	$3750 Per Year	354.84	251.47	200.24	169.84	$3750 Per Year						$3750 Per Year
PCSD 6 Suite, 5000 Seat Annual Maint	100388FNG	16,224	12,073.00	$4800 Per Year	567.79	402.39	320.42	271.76	$4800 Per Year						$4800 Per Year
PCSD 6 Suite, 10000 Seat Annual Maint	100389FNG	20,821	15,493.00	$8640 Per Year	728.64	516.38	411.18	348.75	$8640 Per Year						$8640 Per Year
PCSD 6 Suite, 20000 Seat Annual Maint	100390FNG	29,203	21,729.00	$2160 Per Year	1,021.91	724.23	576.69	489.12	$2160 Per Year						$2160 Per Year
PCSD 6 Embedded, 1 MFP Annual Maint	100391FNG	121	90.00	$99 Per Year	4.23	3.00	2.39	2.03	$99 Per Year						$99 Per Year
PCSD 6 Embedded, 5 MFP Annual Maint	100392FNG	304	227.00	$99 Per Year	10.68	7.57	6.02	5.11	$99 Per Year						$99 Per Year
PCSD 6 Embedded, 10 MFP Annual Maint	100393FNG	669	498.00	$199 Per Year	23.42	16.60	13.22	11.21	$199 Per Year						$199 Per Year
PCSD 6 Embedded, 25 MFP Annual Maint	100394FNG	1,794	1,335.00	$299 Per Year	62.79	44.50	35.43	30.05	$299 Per Year						$299 Per Year
PCSD 6 Embedded, 50 MFP Annual Maint	100395FNG	2,178	1,620.00	$395 Per Year	76.19	53.99	42.99	36.47	$395 Per Year						$395 Per Year
PCSD 6 Embedded, 100 MFP Annual Maint	100396FNG	2,574	1,915.00	$621 Per Year	90.06	63.83	50.82	43.11	$621 Per Year						$621 Per Year
PCSD 6 Embedded, 250 MFP Annual Maint	100397FNG	2,968	2,210.00	$1494 Per Year	103.94	73.66	58.65	49.75	$1494 Per Year						$1494 Per Year
PCSD 6 Embedded, 500 MFP Annual Maint	100398FNG	4,732	3,521.00	$1708 Per Year	165.59	117.35	93.45	79.26	$1708 Per Year						$1708 Per Year
PCSD 6 Embedded, 1000 MFP Annual Maint	100399FNG	6,760	5,030.00	$2310 Per Year	236.56	167.65	133.50	113.23	$2310 Per Year						$2310 Per Year
Copy Audit Touch Network Copy Adapter (NCA)	100234FNG	1,520	1,520.00		71.49	50.66	40.34	34.22							
Copy Audit Touch Screen Terminal - Copy Center	100235FNG	2,952	2,952.00		138.83	98.39	78.35	66.45							
Copy Audit Touch Screen Terminal - Copy Center	100236FNG	3,155	3,155.00		148.38	105.16	83.73	71.02							
Copy Audit Touch Screen Terminal - Tablet Style	100237FNG	2,412	2,412.00		113.44	80.39	64.01	54.29							
Copy Audit Touch Screen Terminal - Tablet style v	100238FNG	2,547	2,547.00		119.79	84.89	67.60	57.33							
eCopy Connector for PCS Director	100239FNG	1,350	996.00		46.84	33.20	26.43	22.42							
PCS Director Assessor															
PCS Director Assessor 1-Pack	100169FNG	600	573.00		26.95	19.10	15.21	12.90							
PCS Director Assessor 3-Pack	100170FNG	1,500	1,433.00		67.39	47.76	38.03	32.26							
PCS Director Assessor 5-Pack	100171FNG	2,000	1,911.00		89.87	63.69	50.72	43.02							
PCS Director Assessor 10- pack	100172FNG	3,500	3,343.00		157.22	111.42	88.72	75.25							
PCS Audit Professional Services - Hourly Fee (We	100173FNG	150	150.00		7.05	5.00	3.98	3.38							
PCS Audit Professional Services - Half-Day Fee (C	100174FNG	875	875.00		41.15	29.16	23.22	19.70							
PCS Audit Professional Services - Daily Fee (On-S	100175FNG	1,500	1,500.00		70.55	50.00	39.81	33.77							
Enhanced Locked Print															
Enhanced Locked Print SE 1 Pack	002889MIU	100	74.00		3.48	2.47	1.96	1.67							
Enhanced Locked Print SE 10 Pack	002957MIU	800	590.00		27.75	19.66	15.66	13.28							
Enhanced Locked Print SE 50 Pack	002958MIU	3,200	2,355.00		110.76	78.49	62.50	53.01							
Enhanced Locked Print SE 100 Pack	002959MIU	5,120	3,769.00		177.26	125.62	100.03	84.84							
Enhanced Locked Print SE 500 Pack	002960MIU	20,480	15,076.00		709.02	502.48	400.12	339.36							
Enhanced Locked Print SE 1000 Pack	002951MIU	32,768	24,120.00		1,134.36	803.92	640.14	542.94							
Enhanced Locked Print EX 1 Pck	002891MIU	150	112.00		5.27	3.73	2.97	2.52							
Enhanced Locked Print EX 10 Pck	002952MIU	1,200	883.00		41.53	29.43	23.43	19.88							
Enhanced Locked Print EX 50 Pck	002953MIU	4,800	3,535.00		166.25	117.82	93.82	79.57							
Enhanced Locked Print EX 100 Pck	002954MIU	7,680	5,653.00		265.86	188.41	150.03	127.25							
Enhanced Locked Print EX 500 Pck	002955MIU	30,720	22,613.00		1,063.49	753.69	600.15	509.02							
Enhanced Locked Print EX 1,000 Pck	002956MIU	49,152	36,181.00		1,701.59	1,205.91	960.24	814.43							
Enhanced Locked Print PCV 1 Pack	002892MIU	600	442.00		20.79	14.73	11.73	9.95							
ELP HID Card Reader Kit	003169MIU	299	222.00		10.44	7.40	5.89	5.00							
ELP CASI Card Reader Kit	003171MIU	299	222.00		10.44	7.40	5.89	5.00							
ELP NxWtch Card Reader Kit	003172MIU	299	222.00		10.44	7.40	5.89	5.00							
iClass CARD READER KIT	004279MIU	329	243.00		11.43	8.10	6.45	5.47							
Enhanced Locked Print Next Gen. 1 Device Licens	420355	120	93.00	$110 Per Year	4.37	3.10	2.47	2.09	$110 Per Year						$110 Per Year
Enhanced Locked Print Next Gen. 5 Device Licens	420356	570	445.00	$150 Per Year	20.93	14.83	11.81	10.02	$150 Per Year						$150 Per Year
Enhanced Locked Print Next Gen. 15 Device Licen	420357	1,440	1,120.00	$172 Per Year	52.67	37.33	29.72	25.21	$172 Per Year						$172 Per Year
Enhanced Locked Print Next Gen. 25 Device Licen	420358	2,100	1,632.00	$189 Per Year	76.75	54.39	43.31	36.74	$189 Per Year						$189 Per Year
Enhanced Locked Print Next Gen. 50 Device Licen	420367	3,900	3,032.00	$241 Per Year	142.59	101.06	80.47	68.25	$241 Per Year						$241 Per Year

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Enhanced Locked Print Next Gen. 100 Device Lice	420359	7,200	5,596.00	$470 Per Year	263.18	186.51	148.52	125.97	$470 Per Year						$470 Per Year
Enhanced Locked Print Next Gen. 150 Device Lice	420360	9,900	7,696.00	$405 Per Year	361.94	256.51	204.25	173.24	$405 Per Year						$405 Per Year
Enhanced Locked Print Next Gen. 200 Device Lice	420361	12,000	9,328.00	$510 Per Year	438.70	310.90	247.57	209.97	$510 Per Year						$510 Per Year
Enhanced Locked Print Next Gen. 250 Device Lice	420362	15,000	11,660.00	$630 Per Year	548.37	388.63	309.46	262.47	$630 Per Year						$630 Per Year
Enhanced Locked Print Next Gen. 500 Device Lice	420374	27,000	20,988.00	$1653 Per Year	987.07	699.53	557.02	472.44	$1653 Per Year						$1653 Per Year
Enhanced Locked Print Next Gen. 1,000 Device Li	420375	48,000	37,312.00	$3296 Per Year	1,754.78	1,243.61	990.26	839.89	$3296 Per Year						$3296 Per Year
Card Authentication Package															
Card Authentication Package 1 Device License	420364	240	186.00		8.75	6.20	4.94	4.19							
Card Authentication Package 5 Device Licenses	420348	1,140	886.00	$115 Per Year	41.67	29.53	23.51	19.94	$115 Per Year						$115 Per Year
Card Authentication Package 15 Device Licenses	420349	2,880	2,240.00	$179 Per Year	105.35	74.66	59.45	50.42	$179 Per Year						$179 Per Year
Card Authentication Package 25 Device Licenses	420350	4,200	3,264.00	$299 Per Year	153.51	108.79	86.63	73.47	$299 Per Year						$299 Per Year
Card Authentication Package 50 Device Licenses	420366	7,800	6,064.00	$499 Per Year	285.19	202.11	160.94	136.50	$499 Per Year						$499 Per Year
Card Authentication Package 100 Device Licenses	420351	14,400	11,194.00	$799 Per Year	526.45	373.10	297.09	251.98	$799 Per Year						$799 Per Year
Card Authentication Package 150 Device Licenses	420352	19,800	15,392.00	$1100 Per Year	723.89	513.02	408.50	346.47	$1100 Per Year						$1100 Per Year
Card Authentication Package 200 Device Licenses	420353	24,000	18,656.00	$1500 Per Year	877.39	621.80	495.13	419.95	$1500 Per Year						$1500 Per Year
Card Authentication Package 250 Device Licenses	420354	30,000	23,320.00	$1800 Per Year	1,096.74	777.26	618.91	524.93	$1800 Per Year						$1800 Per Year
Card Authentication Package 500 Device Licenses	420372	54,000	41,976.00	$3200 Per Year	1,974.13	1,399.06	1,114.04	944.88	$3200 Per Year						$3200 Per Year
Card Authentication Package 1,000 Device Licens	420373	96,000	74,623.00	$6900 Per Year	3,509.52	2,487.18	1,980.49	1,679.76	$6900 Per Year						$6900 Per Year
Card Authentication Package Enterprise Server	420380	1,440	1,120.00	$399 Per Year	52.67	37.33	29.72	25.21	$399 Per Year						$399 Per Year
CAC V2 1-pack	004743MIU	595	440.00	$75 Per Year	20.69	14.67	11.68	9.90	$75 Per Year						$75 Per Year
CAC V2 10-pack	004744MIU	5,850	4,315.00	$370 Per Year	202.93	143.82	114.52	97.13	$370 Per Year						$370 Per Year
CAC V2 50-pack	004745MIU	29,250	21,561.00	$1600 Per Year	1,014.01	718.63	572.23	485.34	$1600 Per Year						$1600 Per Year
CAC V2 100-pack	004746MIU	58,500	43,100.00	$3100 Per Year	2,026.99	1,436.52	1,143.87	970.18	$3100 Per Year						$3100 Per Year
CAC V2 500-pack	004747MIU	292,500	215,397.00	$14999 Per Year	10,130.12	7,179.18	5,716.64	4,848.59	$14999 Per Year						$14999 Per Year
CAC Version 3															
CAC/PIV V3 1-pack	006535MIU	595	595.00		26.31	18.49	15.20	13.35							
CAC/PIV V3 10-pack	006536MIU	5,850	5,850.00		258.69	181.76	149.47	131.22							
CAC V3 50-pack	006537MIU	29,250	29,250.00		1,293.44	908.80	747.34	656.08							
CAC V3 100-pack	006538MIU	58,500	58,500.00		2,586.87	1,817.60	1,494.68	1,312.16							
CAC V3 500-pack	006539MIU	292,500	292,500.00		12,934.35	9,087.98	7,473.38	6,560.78							
ELP / Flex Server / CAP V2															
Card Authentication Package V2 1 Device License	420531	240	157.00		7.38	5.23	4.17	3.53							
Card Authentication Package V2 5 Device License	420532	1,140	744.00		34.99	24.80	19.75	16.75							
Card Authentication Package V2 15 Device Licens	420533	2,880	1,879.00		88.37	62.63	49.87	42.30							
Card Authentication Package V2 25 Device Licens	420534	4,200	2,741.00		128.91	91.36	72.75	61.70							
Card Authentication Package V2 50 Device Licens	420535	7,800	5,090.00		239.38	169.65	135.09	114.58							
Card Authentication Package V2 100 Device Licen	420536	14,400	9,397.00		441.94	313.20	249.40	211.53							
Card Authentication Package V2 150 Device Licen	420537	19,800	12,921.00		607.67	430.66	342.92	290.85							
Card Authentication Package V2 200 Device Licen	420538	24,000	15,662.00		736.58	522.01	415.67	352.55							
Card Authentication Package V2 250 Device Licen	420539	30,000	19,578.00		920.75	652.53	519.60	440.70							
Card Authentication Package V2 500 Device Licen	420540	54,000	35,240.00		1,657.34	1,174.55	935.27	793.25							
Card Authentication Package V2 1000 Device Lice	420541	96,000	62,650.00		2,946.43	2,088.12	1,662.73	1,410.25							
Enhanced Locked Print NX V2 1 Device License	420542	120	78.00		3.67	2.60	2.07	1.76							
Enhanced Locked Print NX V2 5 Device License	420543	570	372.00		17.50	12.40	9.87	8.37							
Enhanced Locked Print NX V2 15 Device License	420544	1,440	940.00		44.21	31.33	24.95	21.16							
Enhanced Locked Print NX V2 25 Device License	420545	2,100	1,370.00		64.43	45.66	36.36	30.84							
Enhanced Locked Print NX V2 50 Device License	420546	3,900	2,545.00		119.69	84.82	67.54	57.29							
Enhanced Locked Print NX V2 100 Device License	420547	7,200	4,699.00		220.99	156.62	124.71	105.77							
Enhanced Locked Print NX V2 150 Device License	420548	9,900	6,461.00		303.86	215.35	171.47	145.44							
Enhanced Locked Print NX V2 200 Device License	420549	12,000	7,831.00		368.29	261.01	207.83	176.28							
Enhanced Locked Print NX V2 250 Device License	420550	15,000	9,789.00		460.38	326.27	259.80	220.35							

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			Contract Equipment Purchase Price	Ricoh All-Inclusive CPC Service Plan	Rental 24 Monthly Payments	Rental 36 Monthly Payments	Rental 48 Monthly Payments	Rental 60 Monthly Payments	Ricoh All-Inclusive CPC Service Plan	Minimum Monthly Black Volume	All-Inclusive Mono Rate 24 Monthly Payments	All-Inclusive Mono Rate 36 Monthly Payments	All-Inclusive Mono Rate 48 Monthly Payments	All-Inclusive Mono Rate 60 Monthly Payments	Overage Black Rate & Color Rate
Enhanced Locked Print NX V2 500 Device License	420551	27,000	17,620.00		828.67	587.27	467.63	396.63							
Enhanced Locked Print NX V2 1000 Device Licens	420621	48,000	31,325.00		1,473.21	1,044.06	831.37	705.13							
FlexRelease Server V2 1 Device License	420553	395	258.00		12.13	8.60	6.85	5.81							
FlexRelease Server V2 5 Device License	420554	1,795	1,172.00		55.12	39.06	31.10	26.38							
FlexRelease Server V2 15 Device License	420555	4,995	3,260.00		153.32	108.66	86.52	73.38							
FlexRelease Server V2 25 Device License	420556	7,995	5,218.00		245.40	173.92	138.49	117.46							
FlexRelease Server V2 50 Device License	420557	11,995	7,828.00		368.15	260.91	207.76	176.21							
FlexRelease Server V2 100 Device License	420558	14,995	9,786.00		460.24	326.17	259.72	220.28							
FlexRelease Server V2 150 Device License	420559	20,995	13,702.00		644.41	456.69	363.65	308.43							
FlexRelease Server V2 200 Device License	420560	23,995	15,659.00		736.44	521.91	415.59	352.48							
FlexRelease Server V2 250 Device License	420561	27,995	18,270.00		859.24	608.94	484.89	411.26							
FlexRelease Server V2 500 Device License	420562	39,995	26,101.00		1,227.53	869.95	692.72	587.53							
FlexRelease Server V2 1000 Device License	420563	74,995	48,942.00		2,301.74	1,631.24	1,298.92	1,101.68							
FlexRelease Server V2 Unlimited Device License	420564	129,995	84,835.00		3,989.79	2,827.55	2,251.52	1,909.64							
FlexRelease Server V2 Additional Server License	420565	0	0.01												
CAP Enterprise Server V2	420567	1,440	940.00		44.21	31.33	24.95	21.16							
CAP Enterprise Server V2 Additional Server Licens	420566	0	0.01												
CAP Enterprise Server V2 NFR License	420568	5	4.00		0.19	0.13	0.11	0.09							
FlexRelease Server V2 NFR License	420569	5	4.00		0.19	0.13	0.11	0.09							
CAP V2 1 Device License NFR	420570	8	6.00		0.28	0.20	0.16	0.14							
Enhanced Locked Print NX V2 1 Device License N	420571	8	6.00		0.28	0.20	0.16	0.14							
CAP V2 1 Device License for Upgrade	420586	144	94.00		4.42	3.13	2.49	2.12							
CAP V2 5 Device License for Upgrade	420587	684	447.00		21.02	14.90	11.86	10.06							
CAP V2 15 Device License for Upgrade	420588	1,728	1,127.00		53.00	37.56	29.91	25.37							
CAP V2 25 Device License for Upgrade	420589	2,520	1,645.00		77.36	54.83	43.66	37.03							
CAP V2 50 Device License for Upgrade	420590	4,680	3,054.00		143.63	101.79	81.05	68.75							
CAP V2 100 Device License for Upgrade	420591	8,640	5,638.00		265.16	187.91	149.63	126.91							
CAP V2 150 Device License for Upgrade	420592	11,880	7,753.00		364.62	258.41	205.76	174.52							
CAP V2 200 Device License for Upgrade	420593	14,400	9,397.00		441.94	313.20	249.40	211.53							
CAP V2 250 Device License for Upgrade	420594	18,000	11,747.00		552.46	391.53	311.77	264.42							
CAP V2 500 Device License for Upgrade	420595	32,400	21,144.00		994.40	704.73	561.16	475.95							
CAP V2 1000 Device License for Upgrade	420596	57,600	37,590.00		1,767.86	1,252.87	997.64	846.15							
Enhanced Locked Print NX V2 1 Device Upgrade	420597	72	47.00		2.21	1.57	1.25	1.06							
Enhanced Locked Print NX V2 5 Device Upgrade	420598	342	223.00		10.49	7.43	5.92	5.02							
Enhanced Locked Print NX V2 15 Device Upgrade	420599	864	564.00		26.52	18.80	14.97	12.70							
Enhanced Locked Print NX V2 25 Device Upgrade	420600	1,260	822.00		38.66	27.40	21.82	18.50							
Enhanced Locked Print NX V2 50 Device Upgrade	420601	2,340	1,527.00		71.81	50.89	40.53	34.37							
Enhanced Locked Print NX V2 100 Device Upgrad	420602	4,320	2,819.00		132.58	93.96	74.82	63.46							
Enhanced Locked Print NX V2 150 Device Upgrad	420603	5,940	3,876.00		182.29	129.19	102.87	87.25							
Enhanced Locked Print NX V2 200 Device Upgrad	420604	7,200	4,699.00		220.99	156.62	124.71	105.77							
Enhanced Locked Print NX V2 250 Device Upgrad	420605	9,000	5,873.00		276.21	195.75	155.87	132.20							
Enhanced Locked Print NX V2 500 Device Upgrad	420606	16,200	10,572.00		497.20	352.36	280.58	237.98							
Enhanced Locked Print NX V2 1000 Device Upgra	420607	28,800	18,795.00		883.93	626.44	498.82	423.08							
FlexRelease Server V2 1 Device Upgrade	420608	237	155.00		7.29	5.17	4.11	3.49							
FlexRelease Server V2 5 Device Upgrade	420609	1,077	703.00		33.06	23.43	18.66	15.82							
FlexRelease Server V2 15 Device Upgrade	420610	2,997	1,956.00		91.99	65.19	51.91	44.03							
FlexRelease Server V2 25 Device Upgrade	420611	4,797	3,130.00		147.20	104.32	83.07	70.46							
FlexRelease Server V2 50 Device Upgrade	420612	7,197	4,697.00		220.90	156.55	124.66	105.73							
FlexRelease Server V2 100 Device Upgrade	420613	8,997	5,871.00		276.11	195.68	155.82	132.16							
FlexRelease Server V2 150 Device Upgrade	420614	12,597	8,221.00		386.63	274.01	218.19	185.05							
FlexRelease Server V2 200 Device Upgrade	420615	14,397	9,395.00		441.85	313.14	249.34	211.48							

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FlexRelease Server V2 250 Device Upgrade	420616	16,797	10,962.00		515.54	365.36	290.93	246.75							
FlexRelease Server V2 500 Device Upgrade	420617	23,997	15,660.00		736.49	521.95	415.62	352.51							
FlexRelease Server V2 1000 Device Upgrade	420618	44,997	29,365.00		1,381.04	978.74	779.35	661.01							
FlexRelease Server V2 Unlimited Device Upgrade	420619	77,997	50,901.00		2,393.87	1,696.53	1,350.91	1,145.78							
CAP Enterprise Server V2 for Upgrade	420620	864	564.00		26.52	18.80	14.97	12.70							
1Yr M&S - Card Authentication Package V2 1 Dev	007003MIU	24	16.00		0.75	0.53	0.42	0.36							
1Yr M&S - Card Authentication Package V2 5 Dev	007004MIU	114	75.00		3.53	2.50	1.99	1.69							
1Yr M&S - Card Authentication Package V2 15 De	007005MIU	288	188.00		8.84	6.27	4.99	4.23							
1Yr M&S - Card Authentication Package V2 25 De	007006MIU	420	274.00		12.89	9.13	7.27	6.17							
1Yr M&S - Card Authentication Package V2 50 De	007007MIU	780	509.00		23.94	16.96	13.51	11.46							
1Yr M&S - Card Authentication Package V2 100 D	007008MIU	1,440	940.00		44.21	31.33	24.95	21.16							
1Yr M&S - Card Authentication Package V2 150 D	007009MIU	1,980	1,292.00		60.76	43.06	34.29	29.08							
1Yr M&S - Card Authentication Package V2 200 D	007010MIU	2,400	1,566.00		73.65	52.19	41.56	35.25							
1Yr M&S - Card Authentication Package V2 250 D	007011MIU	3,000	1,958.00		92.08	65.26	51.97	44.07							
1Yr M&S - Card Authentication Package V2 500 D	007012MIU	5,400	3,524.00		165.73	117.45	93.53	79.33							
1Yr M&S - Card Authentication Package V2 1000	007013MIU	9,600	6,265.00		294.64	208.81	166.27	141.03							
1Yr M&S - Enhanced Locked Print NX V2 1 Devic	007014MIU	12	8.00		0.38	0.27	0.21	0.18							
1Yr M&S - Enhanced Locked Print NX V2 5 Devic	007015MIU	57	38.00		1.79	1.27	1.01	0.86							
1Yr M&S - Enhanced Locked Print NX V2 15 Devi	007016MIU	144	94.00		4.42	3.13	2.49	2.12							
1Yr M&S - Enhanced Locked Print NX V2 25 Devi	007017MIU	210	138.00		6.49	4.60	3.66	3.11							
1Yr M&S - Enhanced Locked Print NX V2 50 Devi	007018MIU	390	255.00		11.99	8.50	6.77	5.74							
1Yr M&S - Enhanced Locked Print NX V2 100 Dev	007019MIU	720	470.00		22.10	15.67	12.47	10.58							
1Yr M&S - Enhanced Locked Print NX V2 150 Dev	007020MIU	990	647.00		30.43	21.56	17.17	14.56							
1Yr M&S - Enhanced Locked Print NX V2 200 Dev	007021MIU	1,200	783.00		36.82	26.10	20.78	17.63							
1Yr M&S - Enhanced Locked Print NX V2 250 Dev	007022MIU	1,500	979.00		46.04	32.63	25.98	22.04							
1Yr M&S - Enhanced Locked Print NX V2 500 Dev	007023MIU	2,700	1,762.00		82.87	58.73	46.76	39.66							
1Yr M&S - Enhanced Locked Print NX V2 1000 De	007024MIU	4,800	3,132.00		147.30	104.39	83.12	70.50							
1Yr M&S - FlexRelease Server V2 1 Device Licens	007025MIU	40	26.00		1.22	0.87	0.69	0.59							
1Yr M&S - FlexRelease Server V2 5 Device Licens	007026MIU	180	117.00		5.50	3.90	3.11	2.63							
1Yr M&S - FlexRelease Server V2 15 Device Licer	007027MIU	500	326.00		15.33	10.87	8.65	7.34							
1Yr M&S - FlexRelease Server V2 25 Device Licer	007028MIU	800	522.00		24.55	17.40	13.85	11.75							
1Yr M&S - FlexRelease Server V2 50 Device Licer	007029MIU	1,200	783.00		36.82	26.10	20.78	17.63							
1Yr M&S - FlexRelease Server V2 100 Device Lic	007030MIU	1,500	979.00		46.04	32.63	25.98	22.04							
1Yr M&S - FlexRelease Server V2 150 Device Lic	007031MIU	2,100	1,370.00		64.43	45.66	36.36	30.84							
1Yr M&S - FlexRelease Server V2 200 Device Lic	007032MIU	2,400	1,566.00		73.65	52.19	41.56	35.25							
1Yr M&S - FlexRelease Server V2 250 Device Lic	007033MIU	2,800	1,827.00		85.92	60.89	48.49	41.13							
1Yr M&S - FlexRelease Server V2 500 Device Lic	007034MIU	4,000	2,610.00		122.75	86.99	69.27	58.75							
1Yr M&S - FlexRelease Server V2 1000 Device Li	007035MIU	7,500	4,894.00		230.16	163.12	129.89	110.16							
1Yr M&S - FlexRelease Server V2 Unlimited Devic	007036MIU	13,000	8,484.00		399.00	282.77	225.17	190.97							
1Yr M&S - Card Authentication Package Enterprise	007037MIU	144	94.00		4.42	3.13	2.49	2.12							
pcSwipe Magnetic Stripe Card Reader	006895MIU	115	75.00		3.53	2.50	1.99	1.69							
PC Prox Plus USB Card Reader	006922MIU	229	150.00		7.05	5.00	3.98	3.38							
HotSpot Enterprise															
HotSpot Enterprise - 10 Device	ENT-T1-PS1	4,000	2,670.00		125.57	88.99	70.86	60.10							
HotSpot Enterprise - 25 Device	ENT-T2-PS1	7,500	5,008.00		235.43	166.85	132.86	112.69							
HotSpot Enterprise - 100 Device	ENT-T3-PS1	20,000	13,349.00		627.80	444.92	354.28	300.49							
HotSpot Enterprise - 500 Device	ENT-T4-PS1	75,000	50,059.00		2,354.27	1,668.47	1,328.57	1,126.83							
HotSpot Enterprise - 1,000 Device	ENT-T5-PS1	100,000	66,745.00		3,139.02	2,224.61	1,771.41	1,502.43							
HotSpot Enterprise - 2,500 Device	ENT-T6-PS1	225,000	150,176.00		7,062.78	5,005.37	3,985.67	3,380.46							
HotSpot Enterprise - 5,000 Device	ENT-T7-PS1	425,000	283,666.00		13,340.81	9,454.59	7,528.50	6,385.32							
HotSpot Enterprise - 10,000 Device	ENT-T8-PS1	800,000	533,960.00		25,112.14	17,796.89	14,171.30	12,019.44							

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1 Yr M&S HotSpot Enterprise - 10 Device	R-ENT-T1-PS1	800	534.00		25.11	17.80	14.17	12.02							
1 Yr M&S HotSpot Enterprise - 25 Device	R-ENT-T2-PS1	1,500	1,001.00		47.08	33.36	26.57	22.53							
1 Yr M&S HotSpot Enterprise - 100 Device	R-ENT-T3-PS1	4,000	2,670.00		125.57	88.99	70.86	60.10							
1 Yr M&S HotSpot Enterprise - 500 Device	R-ENT-T4-PS1	15,000	10,012.00		470.86	333.70	265.72	225.37							
1 Yr M&S HotSpot Enterprise - 1,000 Device	R-ENT-T5-PS1	20,000	13,349.00		627.80	444.92	354.28	300.49							
1 Yr M&S HotSpot Enterprise - 2,500 Device	R-ENT-T6-PS1	45,000	30,035.00		1,412.55	1,001.07	797.13	676.09							
1 Yr M&S HotSpot Enterprise - 5,000 Device	R-ENT-T7-PS1	85,000	56,733.00		2,668.15	1,890.91	1,505.69	1,277.06							
1 Yr M&S HotSpot Enterprise - 10,000 Device	R-ENT-T8-PS1	160,000	106,792.00		5,022.43	3,559.38	2,834.26	2,403.89							
Professional Services - per hour*	FEE-ENT-PS1	250	222.00		10.44	7.40	5.89	5.00							
Card Reader															
Mifare Card Reader	005125MIU	299	221.00	**$99 Per Year**	10.39	7.37	5.87	4.97	**$99 Per Year**						**$99 Per Year**
Indala Flex Card Reader	005126MIU	299	221.00	**$4200 Per Year**	10.39	7.37	5.87	4.97	**$4200 Per Year**						**$4200 Per Year**
Smart Accounting															
SmartDeviceMontitor Accounting Tier 1 (up to 5 de	420382	900	663.00		31.18	22.10	17.60	14.92							
SmartDeviceMontitor Accounting Tier 2 (up to 10 d	420383	1,350	994.00		46.75	33.13	26.38	22.37							
SmartDeviceMontitor Accounting Tier 3 (up to 25 d	420384	2,070	1,525.00		71.72	50.83	40.47	34.33							
SmartDeviceMontitor Accounting Tier 4 (up to 50 d	420385	3,150	2,320.00		109.11	77.33	61.57	52.22							
WBDI Web Based Driver															
WBDI 500 Seat License	006009MIU	3,999	2,944.00	**$667 Per Year**	138.46	98.12	78.13	66.27	**$667 Per Year**						**$667 Per Year**
WBDI 1,000 Seat License	006010MIU	7,995	5,886.00	**$1333 Per Year**	276.82	196.16	156.21	132.49	**$1333 Per Year**						**$1333 Per Year**
WBDI 5,000 Seat License	006011MIU	15,995	11,775.00	**$2666 Per Year**	553.78	392.46	312.51	265.06	**$2666 Per Year**						**$2666 Per Year**
WBDI 10,000 Seat License	006012MIU	22,995	16,927.00	**$3833 Per Year**	796.08	564.18	449.24	381.03	**$3833 Per Year**						**$3833 Per Year**
WBDI 20,000 Seat License	006013MIU	32,995	24,288.00	**$5499 Per Year**	1,142.26	809.52	644.60	546.72	**$5499 Per Year**						**$5499 Per Year**
WBDI 30,000 Seat License	006014MIU	38,995	28,705.00	**$6499 Per Year**	1,350.00	956.74	761.83	646.15	**$6499 Per Year**						**$6499 Per Year**
WBDI Unlimited Seat License	006015MIU	49,995	36,802.00	**$8333 Per Year**	1,730.80	1,226.61	976.73	828.41	**$8333 Per Year**						**$8333 Per Year**
WBDI 500 1Yr M&S	006016MIU	667	491.00		23.09	16.37	13.03	11.05							
WBDI 1,000 1Yr M&S	006017MIU	1,333	981.00		46.14	32.70	26.04	22.08							
WBDI 5,000 1Yr M&S	006018MIU	2,666	1,963.00		92.32	65.43	52.10	44.19							
WBDI 10,000 1Yr M&S	006019MIU	3,833	2,821.00		132.67	94.02	74.87	63.50							
WBDI 20,000 1Yr M&S	006020MIU	5,499	4,048.00		190.38	134.92	107.43	91.12							
WBDI 30,000 1Yr M&S	006021MIU	6,499	4,784.00		224.99	159.45	126.97	107.69							
WBDI Unlimited 1Yr M&S	006022MIU	8,333	6,133.00		288.43	204.41	162.77	138.05							
Reform PDC / Fabsoft															
Reform PDC Base Software	004022MIU	3,850	2,839.00	**$399 Per Year**	133.52	94.62	75.35	63.91	**$399 Per Year**						**$399 Per Year**
Reform PDC Archive	004023MIU	1,455	1,074.00		50.51	35.80	28.50	24.18							
Reform PDC Fax	004024MIU	1,875	1,383.00		65.04	46.10	36.70	31.13							
Reform PDC Email	004025MIU	1,245	918.00		43.17	30.60	24.36	20.66							
Reform PDC MOST 1 Pack	004026MIU	999	737.00		34.66	24.56	19.56	16.59							
Reform PDC MOST 10 Pack	004027MIU	7,777	5,732.00	**$300 Per Year**	269.58	191.05	152.13	129.03	**$300 Per Year**						**$300 Per Year**
Reform PDC MOST 25 Pack	004028MIU	16,665	12,285.00	**$600 Per Year**	577.76	409.46	326.04	276.54	**$600 Per Year**						**$600 Per Year**
Reform PDC MOST 50 Pack	004029MIU	27,775	20,474.00	**$1100 Per Year**	962.89	682.40	543.38	460.87	**$1100 Per Year**						**$1100 Per Year**
Reform PDC MOST 100 Pack	004030MIU	44,440	32,758.00	**$1800 Per Year**	1,540.61	1,091.82	869.40	737.38	**$1800 Per Year**						**$1800 Per Year**
Reform PDC MOST 500 Pack	004031MIU	166,650	122,841.00	**$6600 Per Year**	5,777.21	4,094.29	3,260.20	2,765.15	**$6600 Per Year**						**$6600 Per Year**
Reform PDC MOST 1000 Pack	004032MIU	222,200	163,787.00	**$8900 Per Year**	7,702.90	5,459.02	4,346.91	3,686.85	**$8900 Per Year**						**$8900 Per Year**
Reform PDC DAC (per MFP)	004033MIU	395	292.00		13.73	9.73	7.75	6.57							
Reform PDC APD (per Seat)	004034MIU	125	92.00		4.33	3.07	2.44	2.07							
Reform PDC Tag Doc	004035MIU	1,875	1,383.00		65.04	46.10	36.70	31.13							
Reform PDC Snap Doc	004036MIU	999	737.00		34.66	24.56	19.56	16.59							
Reform PDC Inclusive (per MFP)*	004037MIU	135	100.00		4.70	3.33	2.65	2.25							
FabSoft Professional Services per hour	004045MIU	250	250.00		11.76	8.33	6.64	5.63							
Reform PDC MOST - Card Authentication	005307MIU	1,000	738.00		34.71	24.60	19.59	16.61							

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Reform PDC MOST - Print to Me	005315MIU	1,250	922.00		43.36	30.73	24.47	20.75							
Reform PDC MOST - Bubble Sheet Plug-in	005316MIU	2,995	2,209.00		103.89	73.63	58.63	49.72							
Reform PDC Cost Accounting - Passive	005339MIU	1,250	922.00		43.36	30.73	24.47	20.75							
Reform PDC Cost Accounting - Active	005340MIU	2,500	1,844.00		86.72	61.46	48.94	41.51							
Reform PDC Cost Accounting - Upgrade	005351MIU	1,250	922.00		43.36	30.73	24.47	20.75							
Reform PDC Desktop Form Filler - 1 workstation	005326MIU	130	97.00		4.56	3.23	2.57	2.18							
Reform PDC Desktop Form Filler - 10 workstations	005327MIU	1,195	882.00		41.48	29.40	23.41	19.85							
Reform PDC Desktop Form Filler - 50 workstations	005328MIU	4,995	3,683.00		173.21	122.75	97.75	82.90							
Reform PDC Desktop MOST 1 Pack	005317MIU	250	185.00		8.70	6.17	4.91	4.16							
Reform PDC Desktop MOST 10 Pack	005318MIU	2,000	1,475.00		69.37	49.16	39.15	33.20							
Reform PDC MOST - Reform Tracker 1 MFP Pack	005319MIU	100	74.00	$300 Per Year	3.48	2.47	1.96	1.67	$300 Per Year						$300 Per Year
Reform PDC MOST - Reform Tracker 10 MFP Pac	005320MIU	750	554.00	$600 Per Year	26.05	18.46	14.70	12.47	$600 Per Year						$600 Per Year
Reform PDC MOST - Reform Tracker 25 MFP Pac	005321MIU	1,500	1,107.00	$1100 Per Year	52.06	36.90	29.38	24.92	$1100 Per Year						$1100 Per Year
Reform PDC MOST - Reform Tracker 50 MFP Pac	005322MIU	2,750	2,028.00	$1800 Per Year	95.38	67.59	53.82	45.65	$1800 Per Year						$1800 Per Year
Reform PDC MOST - Reform Tracker 100 MFP Pa	005323MIU	4,500	3,318.00	$6600 Per Year	156.05	110.59	88.06	74.69	$6600 Per Year						$6600 Per Year
Reform PDC MOST - Reform Tracker 500 MFP Pa	005324MIU	16,500	12,163.00	$8900 Per Year	572.03	405.39	322.81	273.79	$8900 Per Year						$8900 Per Year
Reform PDC MOST - Reform Tracker 1000 MFP P	005325MIU	22,250	16,402.00		771.39	546.68	435.31	369.21							
Reform PDC Reform Tracker - Print Server	005329MIU	1,250	922.00		43.36	30.73	24.47	20.75							
Reform PDC Reform Tracker - 1 Workstation Pac	005330MIU	45	33.00		1.55	1.10	0.88	0.74							
Reform PDC Reform Tracker - 10 Workstation Pa	005331MIU	400	295.00	$160 Per Year	13.87	9.83	7.83	6.64	$160 Per Year						$160 Per Year
Reform PDC Reform Tracker - 100 Workstation P	005332MIU	3,500	2,581.00	$1400 Per Year	121.38	86.02	68.50	58.10	$1400 Per Year						$1400 Per Year
Reform PDC Reform Tracker - 250 Workstation P	005333MIU	7,500	5,529.00	$3000 Per Year	260.03	184.28	146.74	124.46	$3000 Per Year						$3000 Per Year
Reform PDC Reform Tracker - 500 Workstation P	005334MIU	12,500	9,215.00	$5000 Per Year	433.38	307.14	244.57	207.43	$5000 Per Year						$5000 Per Year
Reform PDC Reform Tracker - 1000Workstation F	005335MIU	20,000	14,743.00	$8000 Per Year	693.36	491.38	391.28	331.86	$8000 Per Year						$8000 Per Year
Reform PDC Reform Tracker - 5000 Workstation I	005336MIU	75,000	55,284.00	$30000 Per Year	2,600.01	1,842.62	1,467.24	1,244.44	$30000 Per Year						$30000 Per Year
Reform PDC Reform Tracker - 10000 Workstation	005337MIU	130,000	95,825.00	$52000 Per Year	4,506.65	3,193.85	2,543.20	2,157.02	$52000 Per Year						$52000 Per Year
Reform PDC Reform Tracker - 15000 Workstation	005338MIU	165,000	121,624.00	$60000 Per Year	5,719.98	4,053.73	3,227.90	2,737.76	$60000 Per Year						$60000 Per Year
Core Server Components															
Reform PDC Ent Bundle Tier 1	005664MIU	244	159.00		7.48	5.30	4.22	3.58							
Reform PDC Ent Bundle Tier 2	005665MIU	220	143.00		6.73	4.77	3.80	3.22							
Reform PDC Ent Bundle Tier 3	005666MIU	196	128.00		6.02	4.27	3.40	2.88							
Reform PDC Ent Bundle Tier 4	005667MIU	171	112.00		5.27	3.73	2.97	2.52							
Reform PDC Ent Bundle Tier 5	005668MIU	147	96.00		4.51	3.20	2.55	2.16							
Reform PDC Ent Bundle Tier 6	005669MIU	133	97.00		4.56	3.23	2.57	2.18							
MFP Tracker Comonents (MFP Tracking and Reports)															
Reform PDC Ent MFP Track Bundle Tier 1	005670MIU	22	15.00		0.71	0.50	0.40	0.34							
Reform PDC Ent MFP Track Bundle Tier 2	005671MIU	20	13.00		0.61	0.43	0.35	0.29							
Reform PDC Ent MFP Track Bundle Tier 3	005672MIU	18	12.00		0.56	0.40	0.32	0.27							
Reform PDC Ent MFP Track Bundle Tier 4	005673MIU	16	11.00		0.52	0.37	0.29	0.25							
Reform PDC Ent MFP Track Bundle Tier 5	005674MIU	13	9.00		0.42	0.30	0.24	0.20							
Reform PDC Ent MFP Track Bundle Tier 6	005675MIU	11	8.00		0.38	0.27	0.21	0.18							
Client/PS Tracker Comonents (Print Tracking and Reports)															
Reform PDC Ent Print Track 5,000 Users	005676MIU	72,222	47,132.00		2,216.62	1,570.91	1,250.88	1,060.94							
Reform PDC Ent Print Track 10,000 Users	005677MIU	133,333	87,014.00		4,092.27	2,900.18	2,309.35	1,958.69							
Reform PDC Ent Print Track 15,000 Users	005678MIU	183,333	119,644.00		5,626.86	3,987.73	3,175.35	2,693.19							
Reform PDC Ent Print Track 20,000 Users	005679MIU	222,222	145,022.00		6,820.38	4,833.58	3,848.88	3,264.45							
Reform PDC Ent Print Track 30,000 Users	005680MIU	326,667	213,182.00		10,025.95	7,105.36	5,657.85	4,798.73							
Reform PDC Ent Print Track 40,000 Users	005681MIU	426,667	278,442.00		13,095.13	9,280.47	7,389.85	6,267.73							
Reform PDC Ent Print Track 50,000 Users	005682MIU	522,222	340,802.00		16,027.92	11,358.93	9,044.89	7,671.45							
Reform PDC Ent Print Track 60,000 Users	005683MIU	613,333	400,262.00		18,824.32	13,340.73	10,622.95	9,009.90							
Reform PDC Ent Print Track 70,000 Users	005684MIU	700,000	456,820.00		21,484.24	15,225.81	12,124.00	10,283.02							

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Reform PDC Ent Print Track 80,000 Users	005685MIU	755,556	493,075.00		23,189.32	16,434.19	13,086.21	11,099.12							
Reform PDC Ent Print Track 90,000 Users	005686MIU	800,000	522,080.00		24,553.42	17,400.93	13,856.00	11,752.02							
Reform PDC v14															
Reform PDC Base Server (no VDP)	006711MIU	985	643.00		30.24	21.43	17.07	14.47							
Reform PDC VDP	006778MIU	3,295	2,151.00		101.16	71.69	57.09	48.42							
Reform PDC Archive	006712MIU	1,601	1,045.00		49.15	34.83	27.73	23.52							
Reform PDC Fax	006713MIU	2,063	1,346.00		63.30	44.86	35.72	30.30							
Reform PDC Email	006714MIU	1,370	895.00		42.09	29.83	23.75	20.15							
Reform PDC MOST - Print to Me Mobile License	006715MIU	935	610.00		28.69	20.33	16.19	13.73							
Reform PDC Cost Accounting - Active Reporting	006716MIU	2,750	1,795.00		84.42	59.83	47.64	40.41							
Reform PDC MOST 1 Pack	006718MIU	1,099	717.00		33.72	23.90	19.03	16.14							
Reform PDC MOST 10 Pack	006719MIU	8,555	5,583.00		262.57	186.08	148.17	125.67							
Reform PDC MOST 25 Pack	006720MIU	18,332	11,964.00		562.67	398.76	317.52	269.31							
Reform PDC MOST 50 Pack	006721MIU	30,553	19,938.00		937.68	664.53	529.15	448.80							
Reform PDC MOST 100 Pack	006722MIU	48,884	31,902.00		1,500.35	1,063.29	846.68	718.11							
Reform PDC MOST 500 Pack	006723MIU	183,315	119,632.00		5,626.29	3,987.33	3,175.03	2,692.92							
Reform PDC MOST 1000 Pack	006724MIU	244,420	159,508.00		7,501.66	5,316.40	4,233.34	3,590.53							
Reform PDC Desktop MOST 1 Pack	006725MIU	275	180.00		8.47	6.00	4.78	4.05							
Reform PDC Desktop MOST 10 Pack	006726MIU	2,200	1,436.00		67.54	47.86	38.11	32.32							
Reform PDC Desktop MOST 50 Pack	006857MIU	8,800	5,743.00		270.09	191.41	152.42	129.27							
Reform PDC MOST - Card Authentication License	006727MIU	1,100	718.00		33.77	23.93	19.06	16.16							
Reform PDC MOST - Bubble Sheet Plug-in	006729MIU	3,285	2,144.00		100.83	71.46	56.90	48.26							
Reform PDC MOST - Print to Me License	006728MIU	1,375	898.00		42.23	29.93	23.83	20.21							
Reform PDC MOST - MFP Tracker 1 Pack	006730MIU	110	72.00		3.39	2.40	1.91	1.62							
Reform PDC MOST - MFP Tracker 10 Pack	006731MIU	825	716.00		33.67	23.86	19.00	16.12							
Reform PDC MOST - MFP Tracker 25 Pack	006732MIU	1,650	1,077.00		50.65	35.90	28.58	24.24							
Reform PDC MOST - MFP Tracker 50 Pack	006733MIU	3,025	1,974.00		92.84	65.79	52.39	44.43							
Reform PDC MOST - MFP Tracker 100 Pack	006734MIU	4,950	3,231.00		151.95	107.69	85.75	72.73							
Reform PDC MOST - MFP Tracker 500 Pack	006735MIU	18,150	11,845.00		557.07	394.79	314.37	266.63							
Reform PDC MOST - MFP Tracker 1000 Pack	006736MIU	24,475	15,973.00		751.21	532.38	423.92	359.55							
Reform PDC DAC (Document Authority Control)	006737MIU	435	284.00		13.36	9.47	7.54	6.39							
Reform PDC APD (per Seat)	006738MIU	138	90.00		4.23	3.00	2.39	2.03							
Reform PDC Tag Doc	006739MIU	2,063	1,346.00		63.30	44.86	35.72	30.30							
Reform PDC Snap Doc	006740MIU	1,099	717.00		33.72	23.90	19.03	16.14							
Reform PDC Desktop Form Filler - 1 workstation	006741MIU	143	93.00		4.37	3.10	2.47	2.09							
Reform PDC Desktop Form Filler - 10 workstations	006742MIU	1,315	858.00		40.35	28.60	22.77	19.31							
Reform PDC Desktop Form Filler - 50 workstations	006743MIU	5,495	3,586.00		168.65	119.52	95.17	80.72							
Reform PDC Scanner Companion	006789MIU	500	326.00		15.33	10.87	8.65	7.34							
Reform PDC Scanner Comp Ent (minimum 300)	006790MIU	400	261.00		12.27	8.70	6.93	5.88							
Reform PDC Reform Tracker - Print Server	006744MIU	1,375	898.00		42.23	29.93	23.83	20.21							
Reform PDC Print To Me - Remote	006717MIU	935	610.00		28.69	20.33	16.19	13.73							
Reform PDC Reform Tracker - 1 Workstation Pact	006745MIU	50	33.00		1.55	1.10	0.88	0.74							
Reform PDC Reform Tracker - 10 Workstation Pa	006746MIU	440	287.00		13.50	9.57	7.62	6.46							
Reform PDC Reform Tracker - 100 Workstation P	006747MIU	3,850	2,513.00		118.19	83.76	66.70	56.57							
Reform PDC Reform Tracker - 250 Workstation P	006748MIU	8,250	5,384.00		253.21	179.45	142.89	121.19							
Reform PDC Reform Tracker - 500 Workstation P	006749MIU	13,750	8,974.00		422.05	299.10	238.17	202.00							
Reform PDC Reform Tracker - 1000Workstation P	006750MIU	22,000	14,357.00		675.21	478.52	381.03	323.18							
Reform PDC Reform Tracker - 5000 Workstation P	006751MIU	82,500	53,840.00		2,532.10	1,794.49	1,428.91	1,211.94							
Reform PDC Reform Tracker - 10000 Workstation	006752MIU	143,000	93,322.00		4,388.93	3,110.42	2,476.77	2,100.68							
Reform PDC Reform Tracker - 15000 Workstation	006753MIU	181,500	118,447.00		5,570.56	3,947.84	3,143.58	2,666.24							
AccuRoute/ Genifax DMS Connector Tier 2 (1YR M	004545MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							

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Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A		Pricing Option B					Pricing Option C					
			Contract Equipment Purchase Price	Ricoh All-Inclusive CPC Service Plan	Rental 24 Monthly Payments	Rental 36 Monthly Payments	Rental 48 Monthly Payments	Rental 60 Monthly Payments	Ricoh All-Inclusive CPC Service Plan	Minimum Monthly Black Volume	All-Inclusive Mono Rate 24 Monthly Payments	All-Inclusive Mono Rate 36 Monthly Payments	All-Inclusive Mono Rate 48 Monthly Payments	All-Inclusive Mono Rate 60 Monthly Payments	Overage Black Rate & Color Rate
Reform PDC Ent Bundle Tier 1	006755MIU	269	178.00		8.37	5.93	4.72	4.01							
Reform PDC Ent Bundle Tier 2	006756MIU	242	159.00		7.48	5.30	4.22	3.58							
Reform PDC Ent Bundle Tier 3	006757MIU	215	142.00		6.68	4.73	3.77	3.20							
Reform PDC Ent Bundle Tier 4	006758MIU	188	124.00		5.83	4.13	3.29	2.79							
Reform PDC Ent Bundle Tier 5	006759MIU	161	107.00		5.03	3.57	2.84	2.41							
Reform PDC Ent Bundle Teir 6	006760MIU	147	96.00		4.51	3.20	2.55	2.16							
Reform PDC Ent MFP Track Bundle Tier 1	006761MIU	24	16.00		0.75	0.53	0.42	0.36							
Reform PDC Ent MFP Track Bundle Tier 2	006762MIU	22	15.00		0.71	0.50	0.40	0.34							
Reform PDC Ent MFP Track Bundle Tier 3	006763MIU	20	14.00		0.66	0.47	0.37	0.32							
Reform PDC Ent MFP Track Bundle Tier 4	006764MIU	17	12.00		0.56	0.40	0.32	0.27							
Reform PDC Ent MFP Track Bundle Tier 5	006765MIU	15	11.00		0.52	0.37	0.29	0.25							
Reform PDC Ent MFP Track Bundle Tier 6	006766MIU	12	9.00		0.42	0.30	0.24	0.20							
Reform PDC Ent Print Track 5,000 Users	006767MIU	79,444	53,237.00		2,503.74	1,774.39	1,412.91	1,198.36							
Reform PDC Ent Print Track 10,000 Users	006768MIU	146,667	98,282.00		4,622.20	3,275.74	2,608.40	2,212.33							
Reform PDC Ent Print Track 15,000 Users	006769MIU	201,667	135,138.00		6,355.54	4,504.15	3,586.56	3,041.96							
Reform PDC Ent Print Track 20,000 Users	006770MIU	244,444	163,804.00		7,703.70	5,459.59	4,347.36	3,687.23							
Reform PDC Ent Print Track 30,000 Users	006771MIU	359,333	240,791.00		11,324.40	8,025.56	6,390.59	5,420.21							
Reform PDC Ent Print Track 40,000 Users	006772MIU	469,333	314,503.00		14,791.08	10,482.38	8,346.91	7,079.46							
Reform PDC Ent Print Track 50,000 Users	006773MIU	574,444	384,938.00		18,103.63	12,829.98	10,216.25	8,664.95							
Reform PDC Ent Print Track 60,000 Users	006774MIU	674,667	452,096.00		21,262.07	15,068.36	11,998.63	10,176.68							
Reform PDC Ent Print Track 70,000 Users	006775MIU	770,000	515,980.00		24,266.54	17,197.61	13,694.11	11,614.71							
Reform PDC Ent Print Track 80,000 Users	006776MIU	831,111	556,930.00		26,192.42	18,562.48	14,780.92	12,536.49							
Reform PDC Ent Print Track 90,000 Users	006777MIU	880,000	589,691.00		27,733.17	19,654.40	15,650.40	13,273.94							
Reform Print to Me Only Embedded 1 Pack	006781MIU	549	358.00		16.84	11.93	9.50	8.06							
Reform Print to Me Only Embedded 10 Pack	006782MIU	4,277	2,791.00		131.26	93.02	74.07	62.83							
Reform Print to Me Only Embedded 25 Pack	006783MIU	9,166	5,982.00		281.33	199.38	158.76	134.65							
Reform Print to Me Only Embedded 50 Pack	006784MIU	15,276	9,969.00		468.84	332.27	264.58	224.40							
Reform Print to Me Only Embedded 100 Pack	006785MIU	24,442	15,951.00		750.18	531.65	423.34	359.06							
Reform Print to Me Only Embedded 500 Pack	006786MIU	91,658	59,816.00		2,813.15	1,993.67	1,587.52	1,346.46							
Reform Print to Me Only Embedded 1000 Pack	006788MIU	122,210	79,755.00		3,750.88	2,658.23	2,116.70	1,795.29							
Upgrade Reform PDC Base Server (no VDP)	006791MIU	492	321.00		15.10	10.70	8.52	7.23							
Upgrade Reform PDC VDP	006797MIU	1,647	1,075.00		50.56	35.83	28.53	24.20							
Upgrade Reform PDC Archive	006792MIU	800	522.00		24.55	17.40	13.85	11.75							
Upgrade Reform PDC Fax	006793MIU	1,031	673.00		31.65	22.43	17.86	15.15							
Upgrade Reform PDC Email	006794MIU	685	447.00		21.02	14.90	11.86	10.06							
Upgrade Reform PDC Cost Accounting - Active Re	006796MIU	1,375	898.00		42.23	29.93	23.83	20.21							
Upgrade Reform PDC MOST 1 Pack	006798MIU	549	358.00		16.84	11.93	9.50	8.06							
Upgrade Reform PDC MOST 10 Pack	006799MIU	4,277	2,791.00		131.26	93.02	74.07	62.83							
Upgrade Reform PDC MOST 25 Pack	006800MIU	9,166	5,982.00		281.33	199.38	158.76	134.65							
Upgrade Reform PDC MOST 50 Pack	006801MIU	15,276	9,969.00		468.84	332.27	264.58	224.40							
Upgrade Reform PDC MOST 100 Pack	006802MIU	24,442	15,951.00		750.18	531.65	423.34	359.06							
Upgrade Reform PDC MOST 500 Pack	006803MIU	91,658	59,816.00		2,813.15	1,993.67	1,587.52	1,346.46							
Upgrade Reform PDC MOST 1000 Pack	006804MIU	122,210	79,755.00		3,750.88	2,658.23	2,116.70	1,795.29							
Upgrade Reform PDC Desktop MOST 1 Pack	006805MIU	138	90.00		4.23	3.00	2.39	2.03							
Upgrade Reform PDC Desktop MOST 10 Pack	006806MIU	1,100	718.00		33.77	23.93	19.06	16.16							
Upgrade Reform PDC Desktop MOST 50 Pack	006858MIU	4,400	2,871.00		135.02	95.69	76.20	64.63							
Upgrade Reform PDC MOST - Card Authenticatio	006807MIU	550	359.00		16.88	11.97	9.53	8.08							
Upgrade Reform PDC MOST - Print to Me License	006808MIU	688	449.00		21.12	14.97	11.92	10.11							
Upgrade Reform PDC MOST - Print to Me Mobile I	006795MIU	468	305.00		14.34	10.17	8.09	6.87							
Upgrade Reform PDC MOST - MFP Tracker 1 Pac	006810MIU	55	36.00		1.69	1.20	0.96	0.81							
Upgrade Reform PDC MOST - MFP Tracker 10 Pa	006811MIU	413	269.00		12.65	8.97	7.14	6.06							

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Upgrade Reform PDC MOST - MFP Tracker 25 Pa	006812MIU	825	538.00		25.30	17.93	14.28	12.11							
Upgrade Reform PDC MOST - MFP Tracker 50 Pa	006813MIU	1,513	987.00		46.42	32.90	26.19	22.22							
Upgrade Reform PDC MOST - MFP Tracker 100 P	006814MIU	2,475	1,615.00		75.95	53.83	42.86	36.35							
Upgrade Reform PDC MOST - MFP Tracker 500 P	006815MIU	9,075	5,923.00		278.56	197.41	157.20	133.33							
Upgrade Reform PDC MOST - MFP Tracker 1000	006816MIU	12,238	7,987.00		375.63	266.21	211.97	179.79							
Upgrade Reform PDC DAC (Document Authority C	006817MIU	217	142.00		6.68	4.73	3.77	3.20							
Upgrade Reform PDC APD (per Seat)	006818MIU	69	45.00		2.12	1.50	1.19	1.01							
Upgrade Reform PDC Tag Doc	006819MIU	1,031	673.00		31.65	22.43	17.86	15.15							
Upgrade Reform PDC Snap Doc	006820MIU	549	358.00		16.84	11.93	9.50	8.06							
Upgrade Reform PDC Desktop Form Filler - 1 wor	006821MIU	72	47.00		2.21	1.57	1.25	1.06							
Upgrade Reform PDC Desktop Form Filler - 10 wo	006822MIU	657	429.00		20.18	14.30	11.39	9.66							
Upgrade Reform PDC Desktop Form Filler - 50 wo	006823MIU	2,747	1,793.00		84.32	59.76	47.59	40.36							
Upgrade Reform PDC Scanner Companion	006860MIU	250	164.00		7.71	5.47	4.35	3.69							
Upgrade Reform PDC Scanner Comp Ent (minimu	006861MIU	200	131.00		6.16	4.37	3.48	2.95							
Upgrade Reform PDC Reform Tracker - Print Serv	006824MIU	688	449.00		21.12	14.97	11.92	10.11							
Upgrade Reform PDC Print To Me - Remote	006859MIU	468	468.00		22.01	15.60	12.42	10.53							
Upgrade Reform PDC Reform Tracker - 1 Workst	006825MIU	25	17.00		0.80	0.57	0.45	0.38							
Upgrade Reform PDC Reform Tracker - 10 Works	006826MIU	220	144.00		6.77	4.80	3.82	3.24							
Upgrade Reform PDC Reform Tracker - 100 Work	006827MIU	1,925	1,256.00		59.07	41.86	33.33	28.27							
Upgrade Reform PDC Reform Tracker - 250 Work	006828MIU	4,125	2,692.00		126.60	89.72	71.45	60.60							
Upgrade Reform PDC Reform Tracker - 500 Work	006829MIU	6,875	4,487.00		211.02	149.55	119.08	101.00							
Upgrade Reform PDC Reform Tracker - 1000Wor	006830MIU	11,000	7,179.00		337.63	239.28	190.53	161.60							
Upgrade Reform PDC Reform Tracker - 5000 Wo	006831MIU	41,250	26,920.00		1,266.05	897.24	714.46	605.97							
Upgrade Reform PDC Reform Tracker - 10000 W	006832MIU	71,500	46,661.00		2,194.47	1,555.21	1,238.38	1,050.34							
Upgrade Reform PDC Reform Tracker - 15000 W	006833MIU	90,750	59,224.00		2,785.30	1,973.94	1,571.80	1,333.13							
Upgrade Reform PDC Ent Bundle Tier 1	006834MIU	134	88.00		4.14	2.93	2.34	1.98							
Upgrade Reform PDC Ent Bundle Tier 2	006835MIU	121	79.00		3.72	2.63	2.10	1.78							
Upgrade Reform PDC Ent Bundle Tier 3	006836MIU	108	71.00		3.34	2.37	1.88	1.60							
Upgrade Reform PDC Ent Bundle Tier 4	006837MIU	94	62.00		2.92	2.07	1.65	1.40							
Upgrade Reform PDC Ent Bundle Tier 5	006838MIU	81	53.00		2.49	1.77	1.41	1.19							
Upgrade Reform PDC Ent Bundle Teir 6	006839MIU	73	48.00		2.26	1.60	1.27	1.08							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006840MIU	12	8.00		0.38	0.27	0.21	0.18							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006841MIU	11	8.00		0.38	0.27	0.21	0.18							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006842MIU	10	7.00		0.33	0.23	0.19	0.16							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006843MIU	9	6.00		0.28	0.20	0.16	0.14							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006844MIU	7	5.00		0.24	0.17	0.13	0.11							
Upgrade Reform PDC Ent MFP Track Bundle Tier	006845MIU	6	4.00		0.19	0.13	0.11	0.09							
Upgrade Reform PDC Ent Print Track 5,000 Users	006846MIU	39,722	25,922.00		1,219.11	863.98	687.97	583.50							
Upgrade Reform PDC Ent Print Track 10,000 Use	006847MIU	73,333	47,857.00		2,250.71	1,595.07	1,270.12	1,077.26							
Upgrade Reform PDC Ent Print Track 15,000 Use	006848MIU	100,833	65,803.00		3,094.72	2,193.21	1,746.41	1,481.23							
Upgrade Reform PDC Ent Print Track 20,000 Use	006849MIU	122,222	79,762.00		3,751.21	2,658.47	2,116.88	1,795.44							
Upgrade Reform PDC Ent Print Track 30,000 Use	006850MIU	179,667	117,251.00		5,514.31	3,907.98	3,111.84	2,639.32							
Upgrade Reform PDC Ent Print Track 40,000 Use	006851MIU	234,667	153,144.00		7,202.36	5,104.29	4,064.44	3,447.27							
Upgrade Reform PDC Ent Print Track 50,000 Use	006852MIU	287,222	187,441.00		8,815.35	6,247.41	4,974.68	4,219.30							
Upgrade Reform PDC Ent Print Track 60,000 Use	006853MIU	337,333	220,143.00		10,353.33	7,337.37	5,842.60	4,955.42							
Upgrade Reform PDC Ent Print Track 70,000 Use	006854MIU	385,000	251,251.00		11,816.33	8,374.20	6,668.20	5,655.66							
Upgrade Reform PDC Ent Print Track 80,000 Use	006855MIU	415,556	271,191.00		12,754.11	9,038.80	7,197.41	6,104.51							
Upgrade Reform PDC Ent Print Track 90,000 Use	006856MIU	440,000	287,144.00		13,504.38	9,570.51	7,620.80	6,463.61							
Upgrade Reform Print to Me Only Embedded 1 Pa	006945MIU	274	179.00		8.42	5.97	4.75	4.03							
Upgrade Reform Print to Me Only Embedded 10 P	006946MIU	2,139	1,396.00		65.65	46.53	37.05	31.42							
Upgrade Reform Print to Me Only Embedded 25 P	006947MIU	4,583	2,991.00		140.67	99.69	79.38	67.33							

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Upgrade Reform Print to Me Only Embedded 50 P	006948MIU	7,638	4,985.00		234.44	166.15	132.30	112.21							
Upgrade Reform Print to Me Only Embedded 100	006949MIU	12,221	7,976.00		375.11	265.84	211.68	179.54							
Upgrade Reform Print to Me Only Embedded 500	006950MIU	45,829	29,908.00		1,406.57	996.83	793.76	673.23							
Upgrade Reform Print to Me Only Embedded 1000	006951MIU	61,105	39,877.00		1,875.42	1,329.10	1,058.34	897.63							
Reform PDS MOST Lite															
Reform PDC MOST Lite 1 Pack	006192MIU	500	370.00	**$399 Per Year**	17.40	12.33	9.82	8.33	**$399 Per Year**						**$399 Per Year**
Reform PDC MOST Lite 10 Pack	006193MIU	3,889	2,868.00		134.88	95.59	76.12	64.56							
Reform PDC MOST Lite 25 Pack	006194MIU	8,333	6,142.00		288.86	204.71	163.01	138.26							
Reform PDC MOST Lite 50 Pack	006195MIU	13,888	10,238.00		481.49	341.23	271.72	230.46							
Reform PDC MOST Lite 100 Pack	006196MIU	22,200	16,364.00	**$50 Per Year**	769.60	545.41	434.30	368.35	**$50 Per Year**						**$50 Per Year**
Reform PDC MOST Lite 500 Pack	006197MIU	83,325	61,420.00	**$399 Per Year**	2,888.58	2,047.13	1,630.09	1,382.56	**$399 Per Year**						**$399 Per Year**
Reform PDC MOST Lite 1000 Pack	006198MIU	111,100	81,893.00	**$799 Per Year**	3,851.43	2,729.49	2,173.44	1,843.41	**$799 Per Year**						**$799 Per Year**
Upgrade Reform PDC MOST Lite to MOST 1 Pack	006199MIU	500	370.00	**$1299 Per Year**	17.40	12.33	9.82	8.33	**$1299 Per Year**						**$1299 Per Year**
Upgrade Reform PDC MOST Lite to MOST 10 Pac	006201MIU	3,889	2,868.00	**$2199 Per Year**	134.88	95.59	76.12	64.56	**$2199 Per Year**						**$2199 Per Year**
Upgrade Reform PDC MOST Lite to MOST 25 Pac	006202MIU	8,333	6,142.00	**$7999 Per Year**	288.86	204.71	163.01	138.26	**$7999 Per Year**						**$7999 Per Year**
Upgrade Reform PDC MOST Lite to MOST 50 Pac	006200MIU	13,888	10,238.00	**$10999 Per Year**	481.49	341.23	271.72	230.46	**$10999 Per Year**						**$10999 Per Year**
Upgrade Reform PDC MOST Lite to MOST 100 Pa	006203MIU	22,200	16,364.00		769.60	545.41	434.30	368.35							
Upgrade Reform PDC MOST Lite to MOST 500 Pa	006204MIU	83,325	61,420.00		2,888.58	2,047.13	1,630.09	1,382.56							
Upgrade Reform PDC MOST Lite to MOST 1000 F	006205MIU	111,100	81,893.00		3,851.43	2,729.49	2,173.44	1,843.41							
Reform PDS Lite															
Reform PDC Lite Tier 1	006412MIU	495	365.00		17.17	12.17	9.69	8.22							
Reform PDC Lite Tier 2	006413MIU	2,995	2,209.00		103.89	73.63	58.63	49.72							
Reform PDC Lite Tier 3	006414MIU	9,995	7,369.00		346.56	245.61	195.57	165.88							
Reform PDC SMB Tier 1	006420MIU	1,495	1,104.00		51.92	36.80	29.30	24.85							
Reform PDC SMB Tier 2	006421MIU	3,995	2,946.00		138.55	98.19	78.19	66.31							
Reform PDC SMB Tier 3	006422MIU	10,995	8,107.00		381.27	270.21	215.16	182.49							
Reform PDC Lite T1 to T2	006415MIU	2,750	2,028.00		95.38	67.59	53.82	45.65							
Reform PDC Lite T2 to T3	006416MIU	7,700	5,676.00		266.94	189.18	150.64	127.77							
Reform PDC SMB T1 to T2	006423MIU	2,750	2,028.00		95.38	67.59	53.82	45.65							
Reform PDC SMB T2 to T3	006424MIU	7,700	5,676.00		266.94	189.18	150.64	127.77							
Reform PDC Lite1 to SMB1	006417MIU	1,100	811.00		38.14	27.03	21.52	18.26							
Reform PDC Lite2 to SMB2	006418MIU	1,100	811.00		38.14	27.03	21.52	18.26							
Reform PDC Lite3 to SMB3	006419MIU	1,100	811.00		38.14	27.03	21.52	18.26							
Reform PDC Desktop MOST 10 Pack	005318MIU	2,000	1,475.00		69.37	49.16	39.15	33.20							
_MicroPress Products															
MicroPress 8 Series Servers and Upgrades															
MicroPress 0135R Solo Server	003997MIU	12,990	9,591.00		451.06	319.67	254.55	215.89							
MicroPress 0136R Solo Server	005254MIU	15,990	11,804.00		555.14	393.43	313.28	265.71							
MicroPress 7075R Solo Server	003998MIU	12,290	9,274.00		436.16	309.10	246.13	208.76							
MicroPress 9090R Solo Server	003999MIU	15,990	11,806.00		555.24	393.49	313.33	265.75							
MicroPress 070/092H Solo Server	004020MIU	12,290	9,274.00		436.16	309.10	246.13	208.76							
MicroPress Plus Server	004000MIU	25,990	19,188.00		902.41	639.54	509.25	431.92							
MicroPress Max Server	004001MIU	42,410	31,310.00		1,472.51	1,043.56	830.97	704.79							
MicroPress Solo to Plus Server Upgrade	004014MIU	20,990	15,496.00		728.78	516.48	411.26	348.81							
Ricoh Solo Server Upgrade	004015MIU	9,000	6,644.00		312.47	221.44	176.33	149.56							
Ricoh Plus Server Upgrade	004016MIU	9,000	6,644.00		312.47	221.44	176.33	149.56							
Production PowerEdge 1800 to Max Server Upgra	004017MIU	13,990	10,329.00		485.77	344.27	274.13	232.51							
Production PowerEdge 2900 to Max Server Upgra	004018MIU	13,990	10,328.00		485.73	344.23	274.11	232.48							
MicroPress Plus NFR Server	004019MIU	5,000	5,000.00		235.15	166.65	132.70	112.55							
MicroPress Max Enterprise Server	005350MIU	48,690	35,960.00		1,691.20	1,198.55	954.38	809.46							
Connectivity Kits: B&W Printers															

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PrintStation 0136r	005123MIU	8,000	6,311.00		296.81	210.35	167.49	142.06							
PrintStation 0135R	002637MIU	3,750	3,669.00	$299 Per Year	172.55	122.29	97.38	82.59	$299 Per Year						$299 Per Year
Connectivity Kits: Production Printers															
PrintStation 9090r	004053MIU	8,000	6,233.00	$299 Per Year	293.14	207.75	165.42	140.30	$299 Per Year						$299 Per Year
Connectivity Kits: Color Printers															
7075R MicroPress Connectivity Kit	003805MIU	5,975	4,530.00	$299 Per Year	213.05	150.98	120.23	101.97	$299 Per Year						$299 Per Year
Single Port NIC Card	005742MIU	200	156.00		7.34	5.20	4.14	3.51							
Dual Port NIC Card	005741MIU	930	727.00		34.19	24.23	19.29	16.36							
10/1000 Color Connectivity Net Card	001222MIU	333	246.00		11.57	8.20	6.53	5.54							
Hardware Options															
ScanStation for MicroPress 8	004013MIU	8,000	5,907.00		277.81	196.88	156.77	132.97							
MicroPress Pro Series Dual Port 10/1000 NIC	002751MIU	650	485.00		22.81	16.17	12.87	10.92							
MicroPress Stand	002775MIU	656	484.00		22.76	16.13	12.85	10.89							
RIP Options:															
1000 Mbps Switch	004007MIU	2,200	1,624.00		76.38	54.13	43.10	36.56							
MicroPress Remote TRueEdit 3 License	001625MIU	2,000	1,477.00		69.46	49.23	39.20	33.25							
MicroPress Remote TRueEdit 10 License	001626MIU	7,000	5,170.00		243.15	172.32	137.21	116.38							
MicroPress Remote TRueEdit 25 License	001627MIU	13,500	9,966.00		468.70	332.17	264.50	224.33							
MicroPress TRueEdit Upgrade 10	001629MIU	5,000	3,692.00		173.63	123.05	97.99	83.11							
MicroPress TRueEdit Upgrade 25	001630MIU	11,500	8,488.00		399.19	282.91	225.27	191.06							
MicroPress Professional Server Options:															
Remote PowerRIP MicroPress 8	004005MIU	3,720	2,746.00		129.14	91.52	72.88	61.81							
Remote PowerRIP Add-on License	004006MIU	3,100	2,289.00		107.65	76.29	60.75	51.53							
MicroSpool for Solo Server	004008MIU	3,000	2,215.00		104.17	73.83	58.79	49.86							
TruePCL for Solo/Plus Servers	004009MIU	750	555.00		26.10	18.50	14.73	12.49							
OCR for Solo/Plus Servers	004010MIU	2,500	1,846.00		86.82	61.53	48.99	41.55							
DocuClass Core Module 1 YR M&S	004101MIU	1,260	1,260.00		59.26	42.00	33.44	28.36							
MicroImager 2.7 Standalone	004011MIU	2,600	1,919.00		90.25	63.96	50.93	43.20							
MicroImager 2.7 Solo/Plus Servers	004012MIU	2,600	1,919.00		90.25	63.96	50.93	43.20							
Extended Hardware Warranty															
Solo 2 Year Hardware Warranty Extension - Years	004346MIU	1,000	739.00		34.76	24.63	19.61	16.63							
Plus 2 Year Hardware Warranty Extension - Years	004347MIU	1,300	961.00		45.20	32.03	25.50	21.63							
Max 2 Year Hardware Warranty Extension - Years	004348MIU	1,500	1,108.00		52.11	36.93	29.41	24.94							
Max Enterprise 2 Year Hardware Warranty Extensi	005743MIU	6,000	4,687.00		220.43	156.22	124.39	105.50							
Services															
MicroPress Administrative Fee	004352MIU	1,000	739.00		34.76	24.63	19.61	16.63							
Monitors & Furniture															
PowerStation	000921MIU	995	979.00		46.04	32.63	25.98	22.04							
Utilities															
OPC-VE (limited availability)	001226MIU	2,680	2,150.00		101.11	71.66	57.06	48.40							
Options for SX and DX (Software)															
PowerRIP (second RIP)	001229MIU	2,500	1,844.00		86.72	61.46	48.94	41.51							
TRueScript	001231MIU	5,000	3,686.00		173.35	122.85	97.83	82.97							
Options for MX															
PowerRIP (second RIP)	001229MIU	2,500	1,844.00		86.72	61.46	48.94	41.51							
Scanning Solutions															
Options for M/DP Only															
256MB Memory Upgrade	000999MIU	1,000	958.00		45.05	31.93	25.43	21.56							
18GB Hard Disk Drive Upgrade	001120MIU	1,000	974.00		45.81	32.46	25.85	21.92							
PSM to TIFF Utility	000989MIU	2,095	1,570.00		73.84	52.33	41.67	35.34							
PSM to PDF Utility	000926MIU	2,095	1,570.00		73.84	52.33	41.67	35.34							

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Digital StoreFront 4.0 Hardware and Software Solutions															
DSF 4.0 Software only	001973MIU	25,000	18,360.00		863.47	611.94	487.27	413.28							
DSF Hardware	004264MIU	10,000	8,773.00		412.59	292.40	232.84	197.48							
Digital StoreFront VDP XMPie	002996MIU	12,500	11,452.00		538.59	381.70	303.94	257.78							
DSF Template Driven Variable Data Documents	001981MIU	9,800	8,618.00		405.30	287.24	228.72	193.99							
DSF Credit Card Billing	001982MIU	4,000	3,038.00		142.88	101.26	80.63	68.39							
DSF Authentication Package	001983MIU	4,000	3,028.00		142.41	100.92	80.36	68.16							
Digital StoreFront MIS Connector	002997MIU	7,500	5,537.00		260.41	184.55	146.95	124.64							
Digital StoreFront EXT System Connector	002998MIU	7,000	5,146.00		242.02	171.52	136.57	115.84							
Digital StoreFront Addl Printshops	003000MIU	7,500	5,531.00		260.12	184.35	146.79	124.50							
Add'l StoreFronts (Unlimited)	004266MIU	7,500	5,537.00		260.41	184.55	146.95	124.64							
Digital Storefront Addit Business Locations	001980MIU	7,500	6,002.00		282.27	200.05	159.29	135.11							
Digital StoreFront uDirect License	003001MIU	2,500	2,500.00		117.58	83.33	66.35	56.28							
Digital StoreFront Addl FP License	003002MIU	800	590.00		27.75	19.66	15.66	13.28							
Digital StoreFront XMPie CRD	003003MIU	36,000	26,648.00		1,253.26	888.18	707.24	599.85							
Digital StoreFront XMPie Retail	003004MIU	42,000	31,185.00		1,466.63	1,039.40	827.65	701.97							
Digital StoreFront FusionPro CRD	003005MIU	36,000	26,631.00		1,252.46	887.61	706.79	599.46							
Digital StoreFront FusionPro Retail	003006MIU	42,000	31,185.00		1,466.63	1,039.40	827.65	701.97							
Digital StoreFront Base Software 1 YR Maintenanc	002590MIU	5,000	4,547.00		213.85	151.55	120.68	102.35							
Digital StoreFront Base Software Upgrade to 24/7	002592MIU	3,500	2,533.00		119.13	84.42	67.23	57.02							
Digital StoreFront VDP XMPie 1 YR Maint	003007MIU	3,500	2,570.00		120.87	85.66	68.21	57.85							
Digital Store Front VDP FusionPro 1 YR Maintenar	002599MIU	1,900	1,376.00		64.71	45.86	36.52	30.97							
DSF Advanced Automated Pricing Annual Maint.	002594MIU	1,800	1,304.00		61.33	43.46	34.61	29.35							
DSF Credit Card Billing Annual Maint.	002597MIU	800	727.00		34.19	24.23	19.29	16.36							
DSF AD/LDAP Annual Maint.	002593MIU	800	727.00		34.19	24.23	19.29	16.36							
DSF EXT Sys Connect - 1-YR Maintenance	003009MIU	1,400	1,288.00		60.57	42.93	34.18	28.99							
Digital StoreFront ADDL SF 1 YR Maint	003010MIU	1,500	1,373.00		64.57	45.76	36.44	30.91							
Digital StoreFront Printshop 1 YR Maint	003011MIU	1,500	1,108.00		52.11	36.93	29.41	24.94							
Digital StoreFront XMPie CRD 1 YR Maint	003012MIU	7,200	6,663.00		313.36	222.08	176.84	149.98							
Digital StoreFront XMPie Retail 1 YR Maint	003013MIU	8,400	7,795.00		366.60	259.81	206.88	175.47							
Digital StoreFront FP CRD 1 YR Maint	003014MIU	7,200	6,663.00		313.36	222.08	176.84	149.98							
Digital StoreFront FP Retail 1 YR Maint	003015MIU	8,400	7,795.00		366.60	259.81	206.88	175.47							
Digital StoreFront 2 x to Current	002984MIU	3,500	3,500.00		164.61	116.66	92.89	78.79							
DSF Std Implementation 36hr	003016MIU	8,500	8,500.00		399.76	283.31	225.59	191.34							
DSF Premium Implementation-52hr	003017MIU	11,500	11,500.00		540.85	383.30	305.21	258.87							
DSF Express Software Kit	001733MIU	8,995	7,177.00		337.53	239.21	190.48	161.55							
DSF Express Integrated Solution	001734MIU	11,995	9,325.00		438.55	310.80	247.49	209.91							
DSF Authentication Package	001983MIU	4,000	3,028.00		142.41	100.92	80.36	68.16							
DSF AD/LDAP Annual Maint.	002593MIU	800	727.00		34.19	24.23	19.29	16.36							
DSF Express 2.x & Above to Latest Version	004654MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
DSF Express 3.x/4.x to DSF 4.0 Upgrade	004655MIU	22,000	16,242.00		763.86	541.35	431.06	365.61							
DIGITAL STOREFRONT (EFI Hosted)															
EFI Professional Services: Hourly Rate	005696MIU	250	250.00		11.76	8.33	6.64	5.63							
Digital StoreFront ASP Platform Activation	003946MIU	7,500	5,707.00		268.40	190.21	151.46	128.46							
Digital StoreFront ASP VDP XMPie Activation	003947MIU	4,000	3,791.00		178.29	126.35	100.61	85.34							
Digital StoreFront ASP VDP FusionPro Activation	003948MIU	2,000	1,572.00		73.93	52.39	41.72	35.39							
Digital StoreFront ASP MIS Connector Activation	003952MIU	1,500	1,499.00		70.50	49.96	39.78	33.74							
Digital StoreFront ASP Additional XMPie Udirect S	003957MIU	2,500	2,500.00		117.58	83.33	66.35	56.28							
Digital StoreFront ASP VDP XMPie Activation	003947MIU	4,000	3,791.00		178.29	126.35	100.61	85.34							
Digital StoreFront ASP Addl FusionPro Desktop Lic	003958MIU	600	600.00		28.22	20.00	15.92	13.51							

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Digital StoreFront ASP Platform 1 Year Maintenan	003963MIU	12,000	9,149.00		430.28	304.94	242.81	205.94							
Digital StoreFront ASP Support 24/7 Add-on 1 Yea	003964MIU	3,500	2,736.00		128.67	91.19	72.61	61.59							
Digital StoreFront ASP VDP XMPie 1 Year Mainten	003965MIU	6,000	4,573.00		215.07	152.42	121.37	102.94							
Digital StoreFront ASP VDP FusionPro 1 Year Mai	003966MIU	5,000	3,792.00		178.34	126.39	100.64	85.36							
Digital StoreFront ASP Credit Cards 1 Year Mainte	003968MIU	2,000	1,555.00		73.13	51.83	41.27	35.00							
Digital StoreFront ASO Authentication PKG 1 Year	003969MIU	2,000	1,555.00		73.13	51.83	41.27	35.00							
Digital StoreFront ASP MS Connector 1Year Maint	003970MIU	2,500	1,954.00		91.90	65.13	51.86	43.98							
Digital StoreFront ASP External System Connecto	003971MIU	3,500	2,649.00		124.58	88.29	70.30	59.63							
Digital StoreFront ASP Additional Storefronts 1 Yea	003972MIU	4,000	2,953.00		138.88	98.42	78.37	66.47							
Digital StoreFront ASP Additional Printshops 1 Yea	003973MIU	2,500	1,954.00		91.90	65.13	51.86	43.98							
Digital StoreFront ASP Additional 20GB Enterprise	003974MIU	1,500	1,497.00		70.40	49.90	39.73	33.70							
Market Bundles: Subscription															
3 Year SUBSCRIPTION: Platform, Pricing, Credit	004267MIU	36,000	34,174.00		1,607.20	1,139.02	906.98	769.26							
5 Year SUBSCRIPTION: Platform, Pricing, Credit	004268MIU	51,000	48,136.00		2,263.84	1,604.37	1,277.53	1,083.54							
Digtial StoreFront ASP XMPie Bundle Maintenance	003976MIU	19,250	14,978.00		704.42	499.22	397.52	337.15							
3 Year SUBSCRIPTION: XMPie Retail/Commercia	004269MIU	52,000	48,373.00		2,274.98	1,612.27	1,283.82	1,088.88							
5 Year SUBSCRIPTION: XMPie Retail/Commercia	004270MIU	76,000	71,725.00		3,373.23	2,390.59	1,903.58	1,614.53							
Digital StoreFront ASP Retail FusionPro I Year Mai	003978MIU	17,500	13,711.00		644.83	456.99	363.89	308.63							
3 Year SUBSCRIPTION: FusionPro Retail/Comm	004271MIU	46,800	44,170.00		2,077.32	1,472.19	1,172.27	994.27							
5 Year SUBSCRIPTION: FusionPro Retail/Comm	004272MIU	68,500	64,652.00		3,040.58	2,154.85	1,715.86	1,455.32							
DATAWORKS															
Dataworks3 Direct Mail	003522MIU	2,629	2,333.00		109.72	77.76	61.92	52.52							
Dataworks3 Small / Medium Business Suite (10 De	003523MIU	11,688	10,371.00	**$269 Per Year**	487.75	345.67	275.25	233.45	**$269 Per Year**						**$269 Per Year**
Dataworks3 Small / Medium Business (3 Device P	003524MIU	5,075	4,504.00	**$231 Per Year**	211.82	150.12	119.54	101.39	**$231 Per Year**						**$231 Per Year**
Dataworks3 Send for Small / Medium Business	003525MIU	1,583	1,405.00		66.08	46.83	37.29	31.63							
Dataworks3 Archive for Small / Medium Business	003526MIU	1,583	1,405.00		66.08	46.83	37.29	31.63							
Dataworks3 Mail for Small / Medium Business - Up	003527MIU	3,500	3,500.00		164.61	116.66	92.89	78.79							
Dataworks3 Mail for Small / Medium Business - Up	003528MIU	7,000	7,000.00		329.21	233.31	185.78	157.57							
Dataworks3 Professional Services (1/2 day)	003545MIU	825	825.00		38.80	27.50	21.90	18.57							
Dataworks3 PRO, 5 Device Pack (1-54ppm)	003529MIU	8,120	7,206.00	**$242 Per Year**	338.90	240.18	191.25	162.21	**$242 Per Year**						**$242 Per Year**
Dataworks3 PRO, 25 Device Pack (1-54ppm)	003530MIU	18,854	16,728.00	**$349 Per Year**	786.72	557.54	443.96	376.55	**$349 Per Year**						**$349 Per Year**
Dataworks3 PRO, 100 Device Pack (1-54ppm)	003531MIU	47,451	42,102.00	**$753 Per Year**	1,980.06	1,403.26	1,117.39	947.72	**$753 Per Year**						**$753 Per Year**
Dataworks3 PRO, 250 Device Pack (1-54ppm)	003532MIU	92,365	81,951.00	**$1559 Per Year**	3,854.16	2,731.43	2,174.98	1,844.72	**$1559 Per Year**						**$1559 Per Year**
Dataworks3 PRO, 2 Device Pack (55-155ppm)	003533MIU	10,911	9,682.00	**$226 Per Year**	455.34	322.70	256.96	217.94	**$226 Per Year**						**$226 Per Year**
Dataworks3 PRO, 5 Device Pack (55-155ppm)	003534MIU	27,862	24,721.00	**$242 Per Year**	1,162.63	823.95	656.10	556.47	**$242 Per Year**						**$242 Per Year**
Dataworks3 PRO, 10 Device Pack (55-155ppm)	003535MIU	43,391	38,499.00	**$269 Per Year**	1,810.61	1,283.17	1,021.76	866.61	**$269 Per Year**						**$269 Per Year**
Dataworks3 PRO, 25 Device Pack (55-155ppm)	003536MIU	61,915	54,935.00	**$349 Per Year**	2,583.59	1,830.98	1,457.97	1,236.59	**$349 Per Year**						**$349 Per Year**
Dataworks3 PRO, 50 Device Pack (55-155ppm)	003537MIU	82,089	72,833.00	**$484 Per Year**	3,425.34	2,427.52	1,932.99	1,639.47	**$484 Per Year**						**$484 Per Year**
Dataworks3 PRO, 2 Device Pack (156-184ppm)	003538MIU	26,390	23,415.00	**$226 Per Year**	1,101.21	780.42	621.43	527.07	**$226 Per Year**						**$226 Per Year**
Dataworks3 PRO, 5 Device Pack (156-184ppm)	003539MIU	46,436	41,200.00	**$242 Per Year**	1,937.64	1,373.20	1,093.45	927.41	**$242 Per Year**						**$242 Per Year**
Dataworks3 PRO, 10 Device Pack (156-184ppm)	003540MIU	74,476	66,079.00	**$269 Per Year**	3,107.70	2,202.41	1,753.74	1,487.44	**$269 Per Year**						**$269 Per Year**
Dataworks3 Archive for PRO	003541MIU	10,125	8,985.00		422.56	299.47	238.46	202.25							
Dataworks3 Send for PRO	003542MIU	10,125	8,985.00		422.56	299.47	238.46	202.25							
Dataworks3 Mail for PRO (<100K / Month)	003543MIU	26,250	23,290.00		1,095.33	776.26	618.12	524.26							
Dataworks3 for PRO (<Unlimited / Month)	003544MIU	40,950	36,335.00		1,708.84	1,211.05	964.33	817.90							
Dataworks3 Annual Support 1000	003546MIU	1,000	905.00		42.56	30.16	24.02	20.37							
Dataworks³ Annual Support 100	003870MIU	100	89.00		4.19	2.97	2.36	2.00							
Dataworks³ Annual Support 10	003871MIU	10	10.00		0.47	0.33	0.27	0.23							
Dataworks³ Small / Medium Business (1 Device Pa	003864MIU	4,470	3,966.00		186.52	132.19	105.26	89.27							
Dataworks³ PRO, 1 Device Pack (1-54ppm)	003865MIU	6,120	5,430.00		255.37	180.98	144.11	122.23							
Dataworks³ PRO, 2 Device Pack (1-54ppm)	003866MIU	7,120	6,318.00		297.14	210.58	167.68	142.22							

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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
Dataworks³ PRO, 10 Device Pack (1-54ppm)	003867MIU	13,150	11,668.00		548.75	388.89	309.67	262.65							
Dataworks³ PRO, 1 Device Pack (55-155ppm)	003868MIU	9,295	8,248.00		387.90	274.91	218.90	185.66							
Dataworks³ PRO, 1 Device Pack (156-184ppm)	003869MIU	18,750	16,636.00		782.39	554.48	441.52	374.48							
DocuClass Product Line															
DocuClass Express															
DocuClass Express Module	004785MIU	3,300	2,690.00		126.51	89.66	71.39	60.55							
DocuClass Express Additional User License (per li	004787MIU	400	313.00		14.72	10.43	8.31	7.05							
DocuClass Express to DocuClass Upgrade	004789MIU	4,000	3,131.00		147.25	104.36	83.10	70.48							
DocuClass Express to DocuClass Upgrade Additio	004791MIU	400	313.00		14.72	10.43	8.31	7.05							
DocuClass MS Office Plug-in 10 Pack	004793MIU	1,500	1,223.00		57.52	40.76	32.46	27.53							
DocuClass E-mail Agent	004797MIU	4,000	3,285.00		154.49	109.49	87.18	73.95							
DocuClass Express Module 1YR M&S	004786MIU	693	693.00		32.59	23.10	18.39	15.60							
DocuClass Express Module 5YR M&S includes S/\	005428MIU	2,723	2,464.00		128.06	90.76	72.27	61.29							
DocuClass Express Additional User License (per li	004788MIU	84	84.00		3.95	2.80	2.23	1.89							
DocuClass Express Additional User License (per li	005429MIU	330	330.00		15.52	11.00	8.76	7.43							
DocuClass Express to DocuClass Upgrade 1 YR M	004790MIU	840	837.00		39.36	27.90	22.21	18.84							
DocuClass Express to DocuClass Upgrade Additio	004792MIU	84	84.00		3.95	2.80	2.23	1.89							
DocuClass Express to DocuClass Upgrade Additio	005431MIU	330	330.00		15.52	11.00	8.76	7.43							
DocuClass MS Office Plug-in 10 Pack 1 YR M&S	004794MIU	315	315.00		14.81	10.50	8.36	7.09							
DocuClass MS Office Plug-in 10 Pack 5 YR M&S i	005427MIU	1,238	1,120.00		58.22	41.26	32.86	27.87							
DocuClass Email Agent 1 YR M&S	004798MIU	840	840.00		39.51	28.00	22.29	18.91							
DocuClass Email Agent 5 YR M&S includes S/W L	005419MIU	3,300	3,300.00		155.20	109.99	87.58	74.28							
DocuClass Express Process Automation Customiz	004808MIU	1,200	1,200.00		56.44	40.00	31.85	27.01							
Process Automation Customization Services (Rem	004809MIU	750	750.00		35.27	25.00	19.91	16.88							
Server System Module															
DocuClass Core Module	004003MIU	6,000	4,902.00		230.54	163.38	130.10	110.34							
DocuClass Web Server	004004MIU	2,500	1,982.00		93.21	66.06	52.60	44.61							
DocuClass Audit Agent	004055MIU	2,500	1,949.00		91.66	64.96	51.73	43.87							
DocuClass Fax Manager	004056MIU	3,500	2,726.00		128.20	90.86	72.35	61.36							
DocuClass Electronic Forms	004057MIU	5,000	3,895.00		183.18	129.82	103.37	87.68							
DocuClass COLD - ERM	004058MIU	5,500	4,284.00		201.48	142.79	113.70	96.43							
DocuClass Storage to Worm Media	004059MIU	5,000	3,895.00		183.18	129.82	103.37	87.68							
DocuClass Standard Data Capture	004060MIU	4,500	3,507.00		164.93	116.89	93.08	78.94							
DocuClass Info Push	004061MIU	3,500	2,726.00		128.20	90.86	72.35	61.36							
Client Module															
DocuClass MFP Link	004062MIU	500	391.00		18.39	13.03	10.38	8.80							
DocuClass MFP Link 5-10 Pack	004063MIU	450	351.00		16.51	11.70	9.32	7.90							
DocuClass MFP Link 11-30 Pack	004064MIU	350	274.00		12.89	9.13	7.27	6.17							
DocuClass MFP Link Over 30	004065MIU	300	233.00		10.96	7.77	6.18	5.24							
DocuClass Full Client License	004066MIU	800	623.00		29.30	20.76	16.53	14.02							
DocuClass 10 Pack Full Client License	004067MIU	7,600	5,920.00		278.42	197.31	157.12	133.26							
DocuClass 50 Pack Full Client License	004068MIU	36,000	28,040.00		1,318.72	934.57	744.18	631.18							
DocuClass Unlimited Full Client License	004070MIU	200,000	155,774.00		7,326.05	5,191.95	4,134.24	3,506.47							
DocuClass Read Only Client	004071MIU	400	312.00		14.67	10.40	8.28	7.02							
DocuClass Read Only Client 10 Pack	004072MIU	3,700	2,883.00		135.59	96.09	76.51	64.90							
DocuClass Read Only Client 50 Pack	004073MIU	16,500	12,853.00		604.48	428.39	341.12	289.32							
DocuClass Read Only Client Unlimited	004075MIU	70,000	54,521.00		2,564.12	1,817.18	1,446.99	1,227.27							
Input Module															
DocuClass Standard Scanning	004076MIU	1,000	780.00		36.68	26.00	20.70	17.56							
DocuClass Advanced Scanning 1	004077MIU	2,000	1,572.00		73.93	52.39	41.72	35.39							
DocuClass Additional Advanced Scanning	004078MIU	2,000	1,558.00		73.27	51.93	41.35	35.07							

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DocuClass Basic OCR (Now - DocuClass Image C	004079MIU	1,000	812.00		38.19	27.06	21.55	18.28							
DocuClass DC OCR Server (add: Includes 2 Imag	004152MIU	1,050	1,050.00		49.38	35.00	27.87	23.64							
DocuClass XML Connector	004080MIU	600	469.00		22.06	15.63	12.45	10.56							
DocuClass Import Agent	004081MIU	2,500	1,949.00		91.66	64.96	51.73	43.87							
DocuClass Virtual Printer Enterprise	004082MIU	3,000	2,338.00		109.96	77.93	62.05	52.63							
Output Module															
DocuClass Export to Media	004083MIU	2,500	1,949.00		91.66	64.96	51.73	43.87							
DocuClass Export to CSV	004084MIU	2,500	1,949.00		91.66	64.96	51.73	43.87							
Workflow Module															
DocuClass Workflow Manager Express	004085MIU	4,500	3,507.00		164.93	116.89	93.08	78.94							
DocuClass Workflow Concurrent Client	004086MIU	1,500	1,169.00		54.98	38.96	31.03	26.31							
DocuClass Workflow Concurrent Client Upgrade	004087MIU	700	545.00		25.63	18.16	14.46	12.27							
Integration Module															
DocuClass API Module	004144MIU	5,000	4,069.00		191.37	135.62	107.99	91.59							
Maintenance & Support Server System Module															
DocuClass Core Module 1 YR M&S	004101MIU	1,260	1,260.00		59.26	42.00	33.44	28.36							
DocuClass Web Server 1 YR M&S	004102MIU	525	525.00		24.69	17.50	13.93	11.82							
DocuClass Audit Agent 1 YR M&S	004103MIU	525	520.00		24.46	17.33	13.80	11.71							
DocuClass Fax Manager 1 YR M&S	004104MIU	735	727.00		34.19	24.23	19.29	16.36							
DocuClass Electronic Forms 1 YR M&S	004105MIU	1,050	1,041.00		48.96	34.70	27.63	23.43							
DocuClass COLD - ERM 1 YR M&S	004106MIU	1,155	1,144.00		53.80	38.13	30.36	25.75							
DocuClass Storage to Worm Media 1 YR M&S	004107MIU	1,050	1,041.00		48.96	34.70	27.63	23.43							
DocuClass Standard Data Capture 1 YR M&S	004108MIU	945	936.00		44.02	31.20	24.84	21.07							
DocuClass Info Push 1 YR M&S	004109MIU	735	727.00		34.19	24.23	19.29	16.36							
Maintenance & Support Client Module															
DocuClass MFP Link 1 YR M&S	004110MIU	105	105.00		4.94	3.50	2.79	2.36							
DocuClass MFP Link 5-10 Pack 1 YR M&S	004111MIU	95	94.00		4.42	3.13	2.49	2.12							
DocuClass MFP Link 11-30 Pack 1 YR M&S	004112MIU	74	73.00		3.43	2.43	1.94	1.64							
DocuClass MFP Link Over 30 1 YR M&S	004113MIU	63	62.00		2.92	2.07	1.65	1.40							
DocuClass Full Client License 1 YR M&S	004114MIU	168	168.00		7.90	5.60	4.46	3.78							
DocuClass 10 Pack Full Client License 1 YR M&S	004115MIU	1,596	1,581.00		74.35	52.69	41.96	35.59							
DocuClass 50 Pack Full Client License 1 YR M&S	004116MIU	7,560	7,482.00		351.88	249.38	198.57	168.42							
DocuClass Unlimited Full Client License 1 YR M&S	004118MIU	42,000	41,568.00		1,954.94	1,385.46	1,103.21	935.70							
DocuClass Read Only Client 1 YR M&S	004119MIU	84	84.00		3.95	2.80	2.23	1.89							
DocuClass Read Only Client 10 Pack 1 YR M&S	004120MIU	777	770.00		36.21	25.66	20.44	17.33							
DocuClass Read Only Client 50 Pack 1 YR M&S	004121MIU	3,465	3,430.00		161.31	114.32	91.03	77.21							
DocuClass Read Only Client Unlimited 1 YR M&S	004123MIU	14,700	14,550.00		684.29	484.95	386.16	327.52							
Maintenance & Support Input Module															
DocuClass Standard Scanning 1 YR M&S	004125MIU	210	209.00		9.83	6.97	5.55	4.70							
DocuClass Advanced Scanning 1 - 1 YR M&S	004126MIU	420	419.00		19.71	13.97	11.12	9.43							
DocuClass Additional Advanced Scanning 1 YR M	004127MIU	420	416.00		19.56	13.87	11.04	9.36							
DocuClass Basic OCR 1 YR M&S (Now - Image O	004128MIU	210	210.00		9.88	7.00	5.57	4.73							
DocuClass DC OCR Server (add: includes 2 Image	004153MIU	504	504.00		23.70	16.80	13.38	11.35							
DocuClass XML Connector 1 YR M&S	004129MIU	126	125.00		5.88	4.17	3.32	2.81							
DocuClass Import Agent 1 YR M&S	004130MIU	525	520.00		24.46	17.33	13.80	11.71							
DocuClass Virtual Printer Enterprise 1 YR M&S	004131MIU	630	623.00		29.30	20.76	16.53	14.02							
Maintenance & Support Output Module															
DocuClass Export to Media 1 YR M&S	004132MIU	525	520.00		24.46	17.33	13.80	11.71							
DocuClass Export to CSV 1 YR M&S	004133MIU	525	520.00		24.46	17.33	13.80	11.71							
Maintenance & Support Workflow Module															
DocuClass Workflow Manager Express 1 YR M&S	004134MIU	945	936.00		44.02	31.20	24.84	21.07							

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DocuClass Workflow Concurrent Client 1 YR M&S	004135MIU	315	313.00		14.72	10.43	8.31	7.05							
DocuClass Workflow Concurrent Client Upgrade 1	004136MIU	147	146.00		6.87	4.87	3.87	3.29							
Maintenance & Support Integration Module															
DocuClass API Module 1 YR M&S	004147MIU	1,050	1,050.00		49.38	35.00	27.87	23.64							
Maintenance & Support Professional Services															
Remote Installation and Tech Support 4 HR Rate	004091MIU	560	560.00		26.34	18.66	14.86	12.61							
Process Automation Consulting Services	004092MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
On-Line Technical & Administrator Certification	004095MIU	450	450.00		21.16	15.00	11.94	10.13							
Classroom Certification Training	004098MIU	700	700.00		32.92	23.33	18.58	15.76							
eCabinet Export Utility	004099MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
eCabinet Export Services	004100MIU	1,200	1,200.00		56.44	40.00	31.85	27.01							
DocuClass Express to DocuClass Upgrade 5 YR M	005430MIU	3,300	3,300.00		155.20	109.99	87.58	74.28							
Doculex															
Server System Modules															
DocuLex Archive Studio Small Office - 10 Users wi	004280MIU	13,225	10,826.00		509.15	360.83	287.32	243.69							
DocuLex Archive Studio Professional - 50 Users wi	004281MIU	25,194	20,640.00		970.70	687.93	547.79	464.61							
DocuLex Archive Studio Enterprise - Unlimited Use	004282MIU	50,394	41,281.00		1,941.45	1,375.90	1,095.60	929.24							
Client Licenses															
DocuLex Archive Studio Additonal 10 User License	004283MIU	3,575	2,922.00		137.42	97.39	77.55	65.77							
Optional Modules															
DocuLex Archive Studio Desktop Capture Station S	004284MIU	8,394	6,877.00		323.43	229.21	182.52	154.80							
DocuLex Archive Studio MFP Goby Capture Proce	004285MIU	7,194	5,893.00		277.15	196.41	156.40	132.65							
DocuLex MFP Connector to Goby Capture Single L	004286MIU	120	99.00		4.66	3.30	2.63	2.23							
Maintenance & Support Options															
>DocuLex Archive Studio Small Office 1 YR M&S	004287MIU	2,205	2,205.00		103.70	73.49	58.52	49.63							
>DocuLex Archive Studio Professional 1 YR M&S	004288MIU	4,199	4,199.00		197.48	139.95	111.44	94.52							
DocuLex Archive Studio Enterprise 1 YR M&S	004289MIU	8,399	8,399.00		395.00	279.94	222.91	189.06							
DocuLex Archive Studio 10 User License Pack 1 Y	004290MIU	516	516.00		24.27	17.20	13.69	11.62							
DocuLex Archive Studio Desktop Capture Station S	004291MIU	1,399	1,399.00		65.79	46.63	37.13	31.49							
DocuLex Archive Studio MFP Goby Capture Proce	004292MIU	1,199	1,199.00		56.39	39.96	31.82	26.99							
DocuLex MFP Connector to Goby Capture 1 YR M	004293MIU	60	60.00		2.82	2.00	1.59	1.35							
Professional Services															
DocuLex Remote Installation and Training Daily Ra	004294MIU	750	750.00		35.27	25.00	19.91	16.88							
DocuLex Archive Studio On-site Installation and Tr	004295MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
DocuLex Archive Studio On-Site Installation and Tr	004296MIU	500	500.00		23.52	16.67	13.27	11.26							
DocuLex Archive Studio API Integration Hourly Rat	004297MIU	150	150.00		7.05	5.00	3.98	3.38							
DocuLex Professinal Services and Consulting Daily	004298MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
DocuLex Professional Services and Consulting Ha	004299MIU	450	450.00		21.16	15.00	11.94	10.13							
DigiDocFlow															
Core Modules															
DigiDocFlow Basic with 1 MFP License	004219MIU	899	738.00		34.71	24.60	19.59	16.61							
DigiDocFlow Features Pack	004220MIU	599	491.00		23.09	16.37	13.03	11.05							
DigiDocflow Barcode Module	004228MIU	1,099	904.00		42.52	30.13	23.99	20.35							
Client License Options															
DigiDocFlow Additional MFP Single License	004221MIU	499	409.00		19.24	13.63	10.85	9.21							
DigiDocFlow Additional 10 MFP License Pack	004222MIU	4,199	3,441.00		161.83	114.69	91.32	77.46							
DigiDocFlow Additional 50 MFP License Pack	004223MIU	18,799	15,399.00		724.21	513.25	408.69	346.63							
Connectors															
DigiDocFlow Microsoft SQL Server Connector*	004229MIU	1,099	904.00		42.52	30.13	23.99	20.35							
DigiDocFlow Thomson Elite ProLaw Connector**	004230MIU	1,099	904.00		42.52	30.13	23.99	20.35							
DigiDocFlow ODBC Server Connector	004231MIU	1,099	904.00		42.52	30.13	23.99	20.35							

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DigiDocFlow Hummingbird Connector	004232MIU	1,099	904.00		42.52	30.13	23.99	20.35							
DigiDocFlow WorlDox Connector	004233MIU	1,099	904.00		42.52	30.13	23.99	20.35							
DigiDocFlow LiveLink Connector	004234MIU	1,099	904.00		42.52	30.13	23.99	20.35							
DigiDocFlow Oracle Connector	004235MIU	1,099	904.00		42.52	30.13	23.99	20.35							
Maintenance & Support Options															
DigiDocFlow Basic with 1 MFP License 1 YR M&S	004237MIU	162	132.00		6.21	4.40	3.50	2.97							
DigiDocFlow Additional MFP Single License 1 YR M	004238MIU	90	73.00		3.43	2.43	1.94	1.64							
DigiDocFlow Additional 10 MFP License Pack 1 YR	004239MIU	756	610.00		28.69	20.33	16.19	13.73							
DigiDocflow Additional 50 MFP License Pack 1 YR	004240MIU	3,364	2,729.00		128.34	90.96	72.43	61.43							
DigiDocFlow Features Pack (per Server) 1 YR M&S	005633MIU	108	86.00		4.04	2.87	2.28	1.94							
DigiDocFlow Modules & Connectors (price per mo	005634MIU	198	159.00		7.48	5.30	4.22	3.58							
Professional Services															
DigiDocFlow Remote Installation Services	004249MIU	450	450.00		21.16	15.00	11.94	10.13							
DigiDocFlow Half Day Professional Services	004252MIU	450	450.00		21.16	15.00	11.94	10.13							
DigiDocFlow Full Day Professional Services	004253MIU	800	800.00		37.62	26.66	21.23	18.01							
Xythos Product Line															
Server System Module															
Xythos Business Suite - 25 Named User Licenses	004154MIU	10,000	8,631.00		405.92	287.67	229.07	194.28							
Xythos Business Suite - 50 Named User Licenses	004155MIU	15,000	12,705.00		597.52	423.46	337.19	285.99							
Xythos Business Suite - 125 Named User Licenses	004156MIU	30,000	25,408.00		1,194.94	846.85	674.33	571.93							
Xythos Business Suite - 250 Named User Licenses	004157MIU	57,500	48,698.00		2,290.27	1,623.10	1,292.44	1,096.19							
Xythos Business Suite - 500 Named User Licenses	004158MIU	80,000	67,753.00		3,186.42	2,258.21	1,798.16	1,525.12							
Xythos Business Suite - 1000 Named User License	004159MIU	120,000	101,629.00		4,779.61	3,387.29	2,697.23	2,287.67							
Records Management															
Xythos Records Management Module - 25 Named	004160MIU	30,000	25,408.00		1,194.94	846.85	674.33	571.93							
Xythos Records Management Module - 50 Named	004161MIU	60,000	50,815.00		2,389.83	1,693.66	1,348.63	1,143.85							
Integration Module															
Xythos API Module	004162MIU	35,000	29,643.00		1,394.11	988.00	786.73	667.26							
Maintenance & Support Server System Module															
Xythos Business Suite - 25 Named User Licenses	004163MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
Xythos Business Suite - 50 Named User Licenses	004164MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
Xythos Business Suite - 125 Named User Licenses	004172MIU	6,000	6,000.00		282.18	199.98	159.24	135.06							
Xythos Business Suite - 250 Named User Licenses	004173MIU	11,500	11,500.00		540.85	383.30	305.21	258.87							
Xythos Business Suite - 500 Named User Licenses	004174MIU	16,000	16,000.00		752.48	533.28	424.64	360.16							
Xythos Business Suite - 1000 Named User License	004175MIU	24,000	24,000.00		1,128.72	799.92	636.96	540.24							
Maintenance & Support Records Management															
Xythos Records Management Module - 25 Named	004176MIU	6,000	6,000.00		282.18	199.98	159.24	135.06							
Xythos Records Management Module - 50 Named	004177MIU	12,000	12,000.00		564.36	399.96	318.48	270.12							
Maintenance & Support Integration Module															
Xythos API Module 1 YR M&S	004178MIU	7,000	7,000.00		329.21	233.31	185.78	157.57							
Professional Services															
Xythos Quick Start Training - 3 Days	004179MIU	6,000	6,000.00		282.18	199.98	159.24	135.06							
Xythos Consulting Services Daily Rate	004180MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
Xythos Consulting Services Half Day Rate	004181MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
Xythos Business Suite - 2500 named user licenses	005308MIU	150,000	123,433.00		5,805.05	4,114.02	3,275.91	2,778.48							
Xythos Connector for Ricoh	005310MIU	1,000	823.00		38.71	27.43	21.84	18.53							
Xythos Business Suite - 2500 named user licenses	005309MIU	30,000	30,000.00		1,410.90	999.90	796.20	675.30							
Xythos Connector for Ricoh 1 YR M&S	005311MIU	200	200.00		9.41	6.67	5.31	4.50							
Xythos Consulting Hourly Rate	005312MIU	200	200.00		9.41	6.67	5.31	4.50							
Technesis															
Technesis Network Deployment Server	004656MIU	1,500	1,228.00		57.75	40.93	32.59	27.64							

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Technesis Additional Network Deployment Server	004657MIU	1,000	820.00		38.56	27.33	21.76	18.46							
Technesis Print Server Tracking (Per Print Server /	004658MIU	1,000	820.00		38.56	27.33	21.76	18.46							
Technesis Client - 5 Client Pack	004659MIU	275	225.00		10.58	7.50	5.97	5.06							
Technesis Client - 10 Client Pack	004660MIU	500	411.00		19.33	13.70	10.91	9.25							
Technesis Client - 25 Client Pack	004661MIU	1,100	900.00		42.33	30.00	23.89	20.26							
Technesis Client - 50 Client Pack	004662MIU	1,900	1,556.00		73.18	51.86	41.30	35.03							
Technesis Client - 100 Client Pack	004663MIU	3,450	2,826.00		132.91	94.19	75.00	63.61							
Technesis Client - 250 Client Pack	004664MIU	8,000	6,553.00		308.19	218.41	173.92	147.51							
Technesis Client - 500 Client Pack	004665MIU	15,000	12,287.00		577.86	409.53	326.10	276.58							
Technesis Client - 1000 Client Pack	004666MIU	29,000	23,754.00		1,117.15	791.72	630.43	534.70							
Technesis Client - 2500 Client Pack	004667MIU	46,250	37,883.00		1,781.64	1,262.64	1,005.41	852.75							
Technesis Client - 5000 Client Pack	004668MIU	67,500	55,287.00		2,600.15	1,842.72	1,467.32	1,244.51							
Technesis Client - 10000 Client Pack	004669MIU	100,000	81,908.00		3,852.13	2,729.99	2,173.84	1,843.75							
Technesis iBridge Ricoh ESA Embedded (1-5) Per	004670MIU	650	533.00		25.07	17.76	14.15	12.00							
Technesis iBridge Ricoh ESA Embedded (6-25) Pe	004671MIU	625	513.00		24.13	17.10	13.62	11.55							
Technesis iBridge Ricoh ESA Embedded (26-50) P	004672MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis iBridge Ricoh ESA Embedded (51+) Pe	004673MIU	400	400.00		18.81	13.33	10.62	9.00							
Technesis SmartSync Deltek Advantage Plug-In	004674MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis SmartSync Deltek Vision Plug-In	004675MIU	600	516.00		24.27	17.20	13.69	11.62							
Technesis SmartSync Sema 4 Plug-In	004676MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis SmartSync Windows 2000 Plug-In	004677MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis SmartSync BST Plug-In	004678MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis SmartSync Dream Plug-In	004679MIU	600	492.00		23.14	16.40	13.06	11.07							
Technesis SmartSync Axiom Plug-In	004680MIU	500	411.00		19.33	13.70	10.91	9.25							
Technesis Custom SmartSync Plug-In	004681MIU	1,000	820.00		38.56	27.33	21.76	18.46							
Technesis Print Assessments (1- 500 workstations	004682MIU	1,500	1,228.00		57.75	40.93	32.59	27.64							
Technesis Print Assessments (501- 2500 workstati	004683MIU	6,400	5,243.00		246.58	174.75	139.15	118.02							
Technesis Print Assessments (2501- 5000 worksta	004684MIU	11,000	9,011.00		423.79	300.34	239.15	202.84							
Technesis Print Assessments (5001 - 10000 works	004685MIU	18,000	14,744.00		693.41	491.42	391.31	331.89							
Technesis Print Assessments (10001+ workstation	004686MIU	25,000	20,478.00		963.08	682.53	543.49	460.96							
Annual Maintenance - Technesis Network Deploym	004687MIU	255	255.00		11.99	8.50	6.77	5.74							
Annual Maintenance - Additional Network Deploym	004688MIU	170	170.00		8.00	5.67	4.51	3.83							
Annual Maintenance - Print ServerTracking (per Pr	004689MIU	170	170.00		8.00	5.67	4.51	3.83							
Annual Maintenance - Technesis Client - 5 Client P	004690MIU	47	47.00		2.21	1.57	1.25	1.06							
Annual Maintenance - Technesis Client - 10 Client	004691MIU	85	85.00		4.00	2.83	2.26	1.91							
Annual Maintenance - Technesis Client - 25 Client	004692MIU	187	187.00		8.79	6.23	4.96	4.21							
Annual Maintenance - Technesis Client - 50 Client	004693MIU	323	323.00		15.19	10.77	8.57	7.27							
Annual Maintenance - Technesis Client - 100 Clier	004694MIU	587	587.00		27.61	19.56	15.58	13.21							
Annual Maintenance - Technesis Client - 250 Clier	004695MIU	1,360	1,360.00		63.96	45.33	36.09	30.61							
Annual Maintenance - Technesis Client - 500 Clier	004696MIU	2,550	2,550.00		119.93	84.99	67.68	57.40							
Annual Maintenance - Technesis Client - 1000 Clie	004697MIU	4,930	4,930.00		231.86	164.32	130.84	110.97							
Annual Maintenance - Technesis Client - 2500 Clie	004698MIU	7,863	7,863.00		369.80	262.07	208.68	177.00							
Annual Maintenance - Technesis Client - 5000 Clie	004699MIU	11,475	11,475.00		539.67	382.46	304.55	258.30							
Annual Maintenance - Technesis Client - 10000 Cl	004700MIU	17,000	17,000.00		799.51	566.61	451.18	382.67							
Annual Maintenance - iBridge Ricoh ESA Embedd	004701MIU	111	111.00		5.22	3.70	2.95	2.50							
Annual Maintenance - iBridge Ricoh ESA Embedd	004702MIU	106	106.00		4.99	3.53	2.81	2.39							
Annual Maintenance - iBridge Ricoh ESA Embedd	004703MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - iBridge Ricoh ESA Embedd	004704MIU	68	68.00		3.20	2.27	1.80	1.53							
Annual Maintenance - SmartSync Deltek Advantag	004705MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - SmartSync Deltek Vision Pl	004706MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - SmartSync Sema 4 Plug-In	004707MIU	102	102.00		4.80	3.40	2.71	2.30							

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Annual Maintenance - SmartSync Wind 2000 Plug	004708MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - SmartSync BST Plug-In	004709MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - SmartSync Dream Plug-In	004710MIU	102	102.00		4.80	3.40	2.71	2.30							
Annual Maintenance - SmartSync Axiom Plug-In	004711MIU	85	85.00		4.00	2.83	2.26	1.91							
Annual Maintenance - Custom SmartSync Plug-In	004712MIU	170	170.00		8.00	5.67	4.51	3.83							
First day of on-site services (incl.T&E)	004713MIU	3,500	3,500.00		164.61	116.66	92.89	78.79							
Additional day of on-site (inclT&E)	004714MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
Web install	004715MIU	600	600.00		28.22	20.00	15.92	13.51							
Custom onlineTraining session (1/2 day)	004716MIU	600	600.00		28.22	20.00	15.92	13.51							
Custom Services (billed hourly)	004717MIU	150	150.00		7.05	5.00	3.98	3.38							
Technesis iBridge Ricoh ESA Embedded (101-20C	005607MIU	300	221.00		10.39	7.37	5.87	4.97							
Annual Maintenance - iBridge Ricoh ESA Embedd	005608MIU	51	51.00		2.40	1.70	1.35	1.15							
Technesis iBridge Ricoh ESA Embedded (201-50C	005609MIU	175	129.00		6.07	4.30	3.42	2.90							
Annual Maintenance - iBridge Ricoh ESA Embedd	005610MIU	30	27.00		1.41	1.00	0.80	0.68							
Technesis iBridge Ricoh ESA Embedded (501+) P	005611MIU	75	56.00		2.63	1.87	1.49	1.26							
Annual Maintenance - iBridge Ricoh ESA Embedd	005612MIU	13	12.00		0.61	0.43	0.35	0.29							
Omtool															
AccuRoute Server Platform	004363MIU	12,500	10,874.00		511.40	362.43	288.60	244.77							
AccuRoute Server Failover Platform	004364MIU	10,000	8,698.00		409.07	289.90	230.84	195.79							
AccuRoute Serbver for Small Offices	004365MIU	7,500	6,525.00		306.87	217.48	173.17	146.88							
Upgrade to AccuRoute from Genifax	004366MIU	7,500	6,525.00		306.87	217.48	173.17	146.88							
Upgrade from AccuRoute Small Office to AccuRou	004367MIU	10,000	8,698.00		409.07	289.90	230.84	195.79							
Upgrd to AccuRoute Fax from Genifax	005908MIU	3,000	2,552.00		120.02	85.06	67.73	57.45							
Ricoh Java Enabled Device License (2-9 Devices)	004376MIU	300	261.00		12.27	8.70	6.93	5.88							
AccuRoute Single User License	004368MIU	75	66.00		3.10	2.20	1.75	1.49							
AccuRoute User Access Licenses (250-499 Users)	004369MIU	59	52.00		2.45	1.73	1.38	1.17							
AccuRoute User Access Licenses (500-999 Users)	004370MIU	45	41.00		1.93	1.37	1.09	0.92							
AccuRoute User Access Licenses (1000-2499 Use	004371MIU	41	38.00		1.79	1.27	1.01	0.86							
AccuRoute User Access Licenses (2500+ Users)	004372MIU	32	28.00		1.32	0.93	0.74	0.63							
AccuRoute Legal Option Pack for Interwoven	004373MIU	35	30.00		1.41	1.00	0.80	0.68							
AccuRoute Legal Option Pack for Hummingbird	004374MIU	35	30.00		1.41	1.00	0.80	0.68							
Core Ricoh Java Enabled Device License	004375MIU	1,500	1,306.00		61.42	43.53	34.66	29.40							
Ricoh Java Enabled Device License (2-9 Devices)	004376MIU	300	261.00		12.27	8.70	6.93	5.88							
Ricoh Java Enabled Device License (10-99 Device	004490MIU	200	175.00		8.23	5.83	4.64	3.94							
Ricoh Java Enabled Device License (100+ Devices	004493MIU	100	87.00		4.09	2.90	2.31	1.96							
Embedded Cost Recovery Device License	004377MIU	300	261.00		12.27	8.70	6.93	5.88							
Genifax Server Software UL Users	004378MIU	5,600	4,873.00		229.18	162.42	129.33	109.69							
Passive Cluster Add-On Genifax	004380MIU	2,900	2,523.00		118.66	84.09	66.96	56.79							
AccuRoute/ Genifax Cost Recovery Add-On	004381MIU	3,000	2,611.00		122.80	87.02	69.30	58.77							
AccuRoute/ Genifax Fax Ports Add-On	004382MIU	800	695.00		32.69	23.16	18.45	15.64							
AccuRoute/ Genifax Compose Component Add-O	004383MIU	7,500	6,525.00		306.87	217.48	173.17	146.88							
AccuRoute/ Genifax Conversion Tool for Legacy D	004384MIU	12,000	10,439.00		490.95	347.93	277.05	234.98							
AccuRoute Barcode Extractor Add-On	004385MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax Image-In Queue (Healthcare	004433MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax Image-In Acquisition Tool (He	004436MIU	1,500	1,306.00		61.42	43.53	34.66	29.40							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004439MIU	300	261.00		12.27	8.70	6.93	5.88							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004442MIU	200	175.00		8.23	5.83	4.64	3.94							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004445MIU	100	87.00		4.09	2.90	2.31	1.96							
AccuRoute/ Genifax Image-In Direct Capture (51-4	004454MIU	22,500	19,574.00		920.57	652.40	519.49	440.61							
AccuRoute/ Genifax ObjectArchive System	004448MIU	25,000	21,747.00		1,022.76	724.83	577.17	489.52							
AccuRoute/ Genifax Image-In Direct Capture (801-	004460MIU	45,000	39,144.00		1,840.94	1,304.67	1,038.88	881.13							

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AccuRoute/ Genifax Image-In Direct Capture (ID C	004463MIU	600	523.00		24.60	17.43	13.88	11.77							
AccuRoute/ Genifax Microsoft Exchange Connecto	004532MIU	2,500	2,176.00		102.34	72.53	57.75	48.98							
AccuRoute/ Genifax IBM Lotus Notes Connector	004535MIU	2,500	2,176.00		102.34	72.53	57.75	48.98							
AccuRoute/ Genifax Telco Connector	004538MIU	1,500	1,306.00		61.42	43.53	34.66	29.40							
AccuRoute/ Genifax DMS Connector Tier 1	004541MIU	2,500	2,176.00		102.34	72.53	57.75	48.98							
AccuRoute/ Genifax DMS Connector Tier 2	004544MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax DMS Connector Tier 3	004547MIU	7,500	6,525.00		306.87	217.48	173.17	146.88							
AccuRoute/ Genifax T.37 Fax Connector	004550MIU	7,500	6,525.00		306.87	217.48	173.17	146.88							
XML Input Connector for AccuRoute	004553MIU	2,500	2,176.00		102.34	72.53	57.75	48.98							
XML STORE Connector for AccuRoute	004556MIU	15,000	13,048.00		613.65	434.89	346.29	293.71							
AccuRoute/ Genifax Connector for CT Summatic	004559MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax for Dataflight	004562MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax for Ringtail	004565MIU	5,000	4,350.00		204.58	144.99	115.45	97.92							
AccuRoute/ Genifax SR-140 2 Channel FOIP	004568MIU	1,560	1,560.00		73.37	51.99	41.40	35.12							
AccuRoute/ Genifax SR-140 4 Channel FOIP	004571MIU	2,530	2,530.00		118.99	84.32	67.15	56.95							
AccuRoute/ Genifax SR-140 8 Channel FOIP	004574MIU	4,960	4,960.00		233.27	165.32	131.64	111.65							
AccuRoute/ Genifax SR-140 12 Channel FOIP	004577MIU	7,290	7,290.00		342.85	242.98	193.48	164.10							
AccuRoute/ Genifax SR-140 24 Channel FOIP	004580MIU	13,650	13,650.00		641.96	454.95	362.27	307.26							
AccuRoute/ Genifax SR-140 30 Channel FOIP	004582MIU	16,480	16,480.00		775.05	549.28	437.38	370.96							
AccuRoute/ Genifax SR-140 48 Channel FOIP	004586MIU	27,295	27,295.00		1,283.68	909.74	724.41	614.41							
AccuRoute/ Genifax SR-140 60 Channel FOIP	004589MIU	32,960	32,960.00		1,550.11	1,098.56	874.76	741.93							
AccuRoute Fax for Embedded Devices 10-49 Per/	004728MIU	800	681.00		32.03	22.70	18.07	15.33							
AccuRoute Fax for Embedded Devices 50-99 Per/	004729MIU	650	554.00		26.05	18.46	14.70	12.47							
AccuRoute Fax for Embedded Devices 100-199 P	004730MIU	450	384.00		18.06	12.80	10.19	8.64							
AccuRoute Fax for Embedded Devices 200-499 P	004731MIU	250	214.00		10.06	7.13	5.68	4.82							
AccuRoute Fax for Embedded Devices 500+ Per/	004732MIU	200	171.00		8.04	5.70	4.54	3.85							
AccuRoute Server Platform (1YR M&S Advantage	004386MIU	2,500	2,500.00		117.58	83.33	66.35	56.28							
AccuRoute Server Failover Platform (1YR M&S Ad	004388MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
AccuRoute Server for Small Offices (1YR M&S Ad	004390MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
Upgrade to AccuRoute from Genifax (1YR M&S Ac	004392MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
Upgrade from AccuRoute Small Office to AccuRou	004394MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
AccuRoute Single User License (1YR M&S Advant	004397MIU	15	15.00		0.71	0.50	0.40	0.34							
AccuRoute User Access Licenses (250-499 Users)	004399MIU	12	12.00		0.56	0.40	0.32	0.27							
AccuRoute User Access Licenses (500-999 Users)	004401MIU	9	9.00		0.42	0.30	0.24	0.20							
AccuRoute User Access Licenses (1000-2499 Use	004403MIU	8	8.00		0.38	0.27	0.21	0.18							
AccuRoute User Access Licenses (2500+ Users) (	004405MIU	6	6.00		0.28	0.20	0.16	0.14							
AccuRoute Legal Option Pack for Interwoven (1YR	004407MIU	7	7.00		0.33	0.23	0.19	0.16							
AccuRoute Legal Option Pack for Hummingbird (1	004409MIU	7	7.00		0.33	0.23	0.19	0.16							
Core Ricoh Java Enabled Device License (1YR M&	004411MIU	300	300.00		14.11	10.00	7.96	6.75							
Ricoh Java Enabled Device License (2-9 Devices)	004413MIU	60	60.00		2.82	2.00	1.59	1.35							
Ricoh Java Enabled Device License (10-99 Device	004491MIU	40	40.00		1.88	1.33	1.06	0.90							
Ricoh Java Enabled Device License (100+ Devices	004494MIU	20	20.00		0.94	0.67	0.53	0.45							
Embedded Cost Recovery Device License (1YR M	004415MIU	60	60.00		2.82	2.00	1.59	1.35							
Genifax Server Software UL Users (1YR M&S Adv	004417MIU	1,120	1,120.00		52.67	37.33	29.72	25.21							
Passive Cluster Add-On Genifax (1YR M&S Advan	004421MIU	580	580.00		27.28	19.33	15.39	13.06							
AccuRoute/ Genifax Cost Recovery Add-On (1YR	004425MIU	600	600.00		28.22	20.00	15.92	13.51							
AccuRoute/ Genifax Fax Ports Add-On (1YR M&S	004423MIU	160	160.00		7.52	5.33	4.25	3.60							
AccuRoute/ Genifax Compose Component Add-O	004427MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
AccuRoute/ Genifax Conversion Tool for Legacy D	004429MIU	2,400	2,400.00		112.87	79.99	63.70	54.02							
AccuRoute Barcode Extractor Add-On (1YR M&S	004431MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
AccuRoute/ Genifax Image-In Queue (Healthcare	004434MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							

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AccuRoute/ Genifax Image-In Acquisition Tool (He	004437MIU	300	300.00		14.11	10.00	7.96	6.75							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004440MIU	60	60.00		2.82	2.00	1.59	1.35							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004444MIU	40	40.00		1.88	1.33	1.06	0.90							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004446MIU	20	20.00		0.94	0.67	0.53	0.45							
AccuRoute/ Genifax ObjectArchive System (1YR M	004449MIU	5,000	5,000.00		235.15	166.65	132.70	112.55							
AccuRoute/ Genifax Image-In Direct Capture (51-4	004455MIU	2,700	2,700.00		126.98	89.99	71.66	60.78							
AccuRoute/ Genifax Image-In Direct Capture (801-	004461MIU	5,400	5,400.00		253.96	179.98	143.32	121.55							
AccuRoute/ Genifax Image-In Direct Capture (ID C	004464MIU	120	120.00		5.64	4.00	3.18	2.70							
AccuRoute/ Genifax Microsoft Exchange Connecto	004533MIU	500	500.00		23.52	16.67	13.27	11.26							
AccuRoute/ Genifax IBM Lotus Notes Connector (1	004536MIU	500	500.00		23.52	16.67	13.27	11.26							
AccuRoute/ Genifax Telco Connector (1YR M&S A	004539MIU	300	300.00		14.11	10.00	7.96	6.75							
AccuRoute/ Genifax DMS Connector Tier 1 (1YR M	004542MIU	500	500.00		23.52	16.67	13.27	11.26							
AccuRoute/ Genifax DMS Connector Tier 2 (1YR M	004545MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
AccuRoute/ Genifax DMS Connector Tier 3 (1YR M	004548MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
AccuRoute/ Genifax T.37 Fax Connector (1YR M&	004551MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
XML Input Connector for AccuRoute (1YR M&S Ac	004554MIU	500	500.00		23.52	16.67	13.27	11.26							
XML STORE Connector for AccuRoute (1YR M&S	004557MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
AccuRoute/ Genifax Connector for CT Summatic (	004560MIU	1,000	965.00		45.38	32.16	25.61	21.72							
AccuRoute/ Genifax for Dataflight (1YR M&S Adva	004563MIU	1,000	965.00		45.38	32.16	25.61	21.72							
AccuRoute/ Genifax for Ringtail (1YR M&S Advant	004566MIU	1,000	965.00		45.38	32.16	25.61	21.72							
AccuRoute/ Genifax SR-140 2 Channel FOIP (1YR	004569MIU	312	301.00		14.16	10.03	7.99	6.78							
AccuRoute/ Genifax SR-140 4 Channel FOIP (1YR	004573MIU	506	489.00		23.00	16.30	12.98	11.01							
AccuRoute/ Genifax SR-140 8 Channel FOIP (1YR	004575MIU	992	957.00		45.01	31.90	25.40	21.54							
AccuRoute/ Genifax SR-140 12 Channel FOIP (1Y	004578MIU	1,458	1,407.00		66.17	46.90	37.34	31.67							
AccuRoute/ Genifax SR-140 24 Channel FOIP (1Y	004581MIU	2,730	2,634.00		123.88	87.79	69.91	59.29							
AccuRoute/ Genifax SR-140 30 Channel FOIP (1Y	004584MIU	3,296	3,180.00		149.56	105.99	84.40	71.58							
AccuRoute/ Genifax SR-140 48 Channel FOIP (1Y	004587MIU	5,459	5,266.00		247.66	175.52	139.76	118.54							
AccuRoute/ Genifax SR-140 60 Channel FOIP (1Y	004590MIU	6,592	6,359.00		299.06	211.95	168.77	143.14							
Ricoh Embedded AccuRoute with Fax Device Lice	004733MIU	160	136.00		6.40	4.53	3.61	3.06							
Support for AccuRoute with Fax 25-49 MFPs Per/M	004734MIU	130	85.00		4.00	2.83	2.26	1.91							
Support for AccuRoute with Fax 50-99 MFPs Per/M	004735MIU	90	59.00		2.77	1.97	1.57	1.33							
Ricoh Embedded AccuRoute with Fax Device Lice	004736MIU	50	48.00		2.26	1.60	1.27	1.08							
Support for AccuRoute with Fax 250+ Per/MFP	004737MIU	40	39.00		1.83	1.30	1.04	0.88							
AccuRoute Server Platform (1YR M&S Advantage	004387MIU	3,750	3,618.00		170.15	120.59	96.02	81.44							
AccuRoute Server Failover Platform (1YR M&S Ad	004389MIU	3,000	2,895.00		136.15	96.49	76.83	65.17							
AccuRoute Serbver for Small Offices (1YR M&S A	004391MIU	2,250	2,171.00		102.10	72.36	57.62	48.87							
Upgrade to AccuRoute from Genifax (1YR M&S Ac	004393MIU	2,250	2,171.00		102.10	72.36	57.62	48.87							
Upgrade from AccuRoute Small Office to AccuRou	004395MIU	3,000	2,895.00		136.15	96.49	76.83	65.17							
AccuRoute Single User License (1YR M&S Advant	004398MIU	23	22.00		1.03	0.73	0.58	0.50							
AccuRoute User Access Licenses (250-499 Users)	004400MIU	18	17.00		0.80	0.57	0.45	0.38							
AccuRoute User Access Licenses (500-999 Users)	004402MIU	14	13.00		0.61	0.43	0.35	0.29							
AccuRoute User Access Licenses (1000-2499 Use	004404MIU	12	12.00		0.56	0.40	0.32	0.27							
AccuRoute User Access Licenses (2500+ Users) (	004406MIU	10	9.00		0.42	0.30	0.24	0.20							
AccuRoute Legal Option Pack for Interwoven (1YR	004408MIU	11	10.00		0.47	0.33	0.27	0.23							
AccuRoute Legal Option Pack for Hummingbird (1	004410MIU	11	10.00		0.47	0.33	0.27	0.23							
Core Ricoh Java Enabled Device License (1YR M&	004412MIU	450	434.00		20.41	14.47	11.52	9.77							
Ricoh Java Enabled Device License (2-9 Devices)	004414MIU	90	87.00		4.09	2.90	2.31	1.96							
Ricoh Java Enabled Device License (10-99 Device	004492MIU	60	58.00		2.73	1.93	1.54	1.31							
Ricoh Java Enabled Device License (100+ Devices	004495MIU	30	29.00		1.36	0.97	0.77	0.65							
Embedded Cost Recovery Device License (1YR M	004416MIU	90	87.00		4.09	2.90	2.31	1.96							
Genifax Server Software UL Users (1YR M&S Adv	004418MIU	1,680	1,620.00		76.19	53.99	42.99	36.47							

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Passive Cluster Add-On Genifax (1YR M&S Advan	004422MIU	870	840.00		39.51	28.00	22.29	18.91							
AccuRoute/ Genifax Cost Recovery Add-On (1YR	004426MIU	900	868.00		40.82	28.93	23.04	19.54							
AccuRoute/ Genifax Fax Ports Add-On (1YR M&S	004424MIU	240	232.00		10.91	7.73	6.16	5.22							
AccuRoute/ Genifax Compose Component Add-O	004428MIU	2,250	2,171.00		102.10	72.36	57.62	48.87							
AccuRoute/ Genifax Conversion Tool for Legacy D	004430MIU	3,600	3,474.00		163.38	115.79	92.20	78.20							
AccuRoute Barcode Extractor Add-On (1YR M&S	004432MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax Image-In Queue (Healthcare	004435MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax Image-In Acquisition Tool (He	004438MIU	450	434.00		20.41	14.47	11.52	9.77							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004441MIU	90	87.00		4.09	2.90	2.31	1.96							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004443MIU	60	58.00		2.73	1.93	1.54	1.31							
AccuRoute/ Genifax Image-In Acquisition Tool Add	004447MIU	30	29.00		1.36	0.97	0.77	0.65							
AccuRoute/ Genifax ObjectArchive System (1YR M	004450MIU	7,500	7,236.00		340.31	241.18	192.04	162.88							
AccuRoute/ Genifax Image-In Direct Capture (51-4	004456MIU	4,050	3,907.00		183.75	130.22	103.69	87.95							
AccuRoute/ Genifax Image-In Direct Capture (801-	004462MIU	8,100	7,814.00		367.49	260.44	207.38	175.89							
AccuRoute/ Genifax Image-In Direct Capture (ID C	004465MIU	180	174.00		8.18	5.80	4.62	3.92							
AccuRoute/ Genifax Microsoft Exchange Connecto	004534MIU	750	723.00		34.00	24.10	19.19	16.27							
AccuRoute/ Genifax IBM Lotus Notes Connector (1	004537MIU	750	723.00		34.00	24.10	19.19	16.27							
AccuRoute/ Genifax Telco Connector (1YR M&S A	004540MIU	450	434.00		20.41	14.47	11.52	9.77							
AccuRoute/ Genifax DMS Connector Tier 1 (1YR M	004543MIU	750	723.00		34.00	24.10	19.19	16.27							
AccuRoute/ Genifax DMS Connector Tier 2 (1YR M	004546MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax DMS Connector Tier 3 (1YR M	004549MIU	2,250	2,170.00		102.06	72.33	57.59	48.85							
AccuRoute/ Genifax T.37 Fax Connector (1YR M&	004552MIU	2,250	2,170.00		102.06	72.33	57.59	48.85							
XML Input Connector for AccuRoute (1YR M&S Ac	004555MIU	750	723.00		34.00	24.10	19.19	16.27							
XML STORE Connector for AccuRoute (1YR M&S	004558MIU	4,500	4,341.00		204.16	144.69	115.21	97.72							
AccuRoute/ Genifax Connector for CT Summatic (	004561MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax for Dataflight (1YR M&S Adva	004564MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax for Ringtail (1YR M&S Advant	004567MIU	1,500	1,447.00		68.05	48.23	38.40	32.57							
AccuRoute/ Genifax SR-140 2 Channel FOIP (1YR	004570MIU	468	451.00		21.21	15.03	11.97	10.15							
AccuRoute/ Genifax SR-140 4 Channel FOIP (1YR	004572MIU	759	732.00		34.43	24.40	19.43	16.48							
AccuRoute/ Genifax SR-140 8 Channel FOIP (1YR	004576MIU	1,488	1,436.00		67.54	47.86	38.11	32.32							
AccuRoute/ Genifax SR-140 12 Channel FOIP (1Y	004579MIU	2,187	2,110.00		99.23	70.33	56.00	47.50							
AccuRoute/ Genifax SR-140 24 Channel FOIP (1Y	004583MIU	4,095	3,951.00		185.82	131.69	104.86	88.94							
AccuRoute/ Genifax SR-140 30 Channel FOIP (1Y	004585MIU	4,944	4,770.00		224.33	158.98	126.60	107.37							
AccuRoute/ Genifax SR-140 48 Channel FOIP (1Y	004588MIU	8,189	7,900.00		371.54	263.31	209.67	177.83							
AccuRoute/ Genifax SR-140 60 Channel FOIP (1Y	004591MIU	9,888	9,540.00		448.67	317.97	253.19	214.75							
Ricoh Embedded AccuRoute with Fax Device Lice	004738MIU	240	232.00		10.91	7.73	6.16	5.22							
Ricoh Embedded AccuRoute with Fax Device Lice	004739MIU	210	138.00		6.49	4.60	3.66	3.11							
Ricoh Embedded AccuRoute with Fax Device Lice	004740MIU	150	98.00		4.61	3.27	2.60	2.21							
Ricoh Embedded AccuRoute with Fax Device Lice	004741MIU	75	72.00		3.39	2.40	1.91	1.62							
Ricoh Embedded AccuRoute with Fax Device Lice	004742MIU	53	51.00		2.40	1.70	1.35	1.15							
2 Port Analog Loop Start Fax Board	004606MIU	799	799.00		37.58	26.63	21.21	17.99							
Two Port DID Fax Board, PCIe	004607MIU	2,475	2,475.00		116.40	82.49	65.69	55.71							
Four Port DID Fax Board, PCIe	004608MIU	4,020	4,020.00		189.06	133.99	106.69	90.49							
Two Port Fax Board w/1DID, 1Loop, PCIe	004609MIU	2,150	2,150.00		101.11	71.66	57.06	48.40							
Four Port Fax Board w/2DID, 2Loop, PCIe	004610MIU	4,020	4,020.00		189.06	133.99	106.69	90.49							
2 Channel Analog, v.34, PCIe	004611MIU	1,995	1,995.00		93.82	66.49	52.95	44.91							
4 Channel Analog, v.34, PCIe	004612MIU	3,295	3,295.00		154.96	109.82	87.45	74.17							
8 Channel Analog, v.34, PCIe	004613MIU	6,195	6,195.00		291.35	206.48	164.42	139.45							
4 Channel Digital, PCIe	004614MIU	4,995	4,995.00		234.91	166.48	132.57	112.44							
8 Channel Digital, PCIe	004615MIU	7,495	7,495.00		352.49	249.81	198.92	168.71							
16 Channel Digital, PCIe	004616MIU	12,290	12,290.00		578.00	409.63	326.18	276.65							

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24 Channel Digital, PCIe	004617MIU	17,490	17,490.00		822.55	582.94	464.18	393.70							
Onsite AccuRoute without Faxing Installation (Day	004593MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
Onsite AccuRoute with Faxing Installion (Two Days	004595MIU	5,000	5,000.00		235.15	166.65	132.70	112.55							
AccuRoute Remote Install (No Telco)	004596MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
Onsite AccuRoute Training (One Day	004598MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
Offsite AccuRoute Training without Fax (Two Days)	004601MIU	2,500	2,500.00		117.58	83.33	66.35	56.28							
Offsite AccuRoute Training with Fax (Three Days)	004602MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
Onsite AccuRoute Training with Fax (Two Days)	004603MIU	5,000	5,000.00		235.15	166.65	132.70	112.55							
In-House Consulting Services (4HR Minimum)	004605MIU	250	250.00		11.76	8.33	6.64	5.63							
AccuRoute Server Software for 8 Core CPU	005127MIU	25,000	19,296.00		907.49	643.14	512.12	434.35							
AccuRoute 8 Core Server Failover Software	005133MIU	20,000	15,437.00		726.00	514.52	409.70	347.49							
AccuRoute DataCenter Server Software	005905MIU	50,000	37,650.00		1,770.68	1,254.87	999.23	847.50							
AccuRoute DataCenter Server Failover Software	005906MIU	50,000	37,650.00		1,770.68	1,254.87	999.23	847.50							
Upgrd 4 Core CPU AR Lic to AR 8 Core CPU Svr l	005909MIU	15,000	11,295.00		531.20	376.46	299.77	254.25							
Upgrd 4 Core CPU AR Flovr Lic to 8 Core CPU Flc	005910MIU	12,000	9,036.00		424.96	301.17	239.82	203.40							
Upgrd 4 Core CPU AR Svr Lic to AR DataCenter S	005911MIU	40,000	30,120.00		1,416.54	1,003.90	799.38	678.00							
Upgrd 8 Core CPU AR Lic to AR DataCenter Lic	005912MIU	30,000	22,590.00		1,062.41	752.92	599.54	508.50							
Upgrd to AccuRoute SmallOffice from Genifax	005913MIU	2,500	1,883.00		88.56	62.76	49.97	42.39							
AccuRoute Server Software for 8 Core CPU (1YR	005128MIU	5,000	4,824.00		226.87	160.78	128.03	108.59							
AccuRoute Server Software for 8 Core CPU (1YR	005129MIU	7,500	7,236.00		340.31	241.18	192.04	162.88							
AccuRoute 8 Core Server Failover Software (1YR	005134MIU	4,000	3,859.00		181.49	128.62	102.42	86.87							
AccuRoute 8 Core Server Failover Software (1YR	005135MIU	6,000	5,788.00		272.21	192.91	153.61	130.29							
AccuRoute Fax-Based Server	005139MIU	8,000	5,221.00		245.54	174.02	138.57	117.52							
AccuRoute Fax Server Flovr Software	005907MIU	7,000	5,271.00		247.90	175.68	139.89	118.65							
Fax Center	005927MIU	3,000	2,259.00		106.24	75.29	59.95	50.85							
Fax Center - Additional Station	005928MIU	1,000	753.00		35.41	25.10	19.98	16.95							
AccuRoute Fax-Based Server (1YR M&S Advantag	005141MIU	2,400	2,316.00		108.92	77.19	61.47	52.13							
AccuRoute Fax User Access Licenses (500-999 ur	005169MIU	15	15.00		0.71	0.50	0.40	0.34							
AccuRoute Fax User Access Licenses (1000-2499	005172MIU	14	10.00		0.47	0.33	0.27	0.23							
AccuRoute Fax User Access Licenses (2500+ units	005175MIU	12	9.00		0.42	0.30	0.24	0.20							
AccuRoute Fax User Access Licenses (500-999 ur	005170MIU	3	3.00		0.14	0.10	0.08	0.07							
AccuRoute Fax User Access Licenses (500-999 ur	005171MIU	5	4.00		0.19	0.13	0.11	0.09							
AccuRoute Fax User Access Licenses (1000-2499	005173MIU	3	2.80		0.13	0.09	0.07	0.06							
AccuRoute Fax User Access Licenses (1000-2499	005174MIU	4	4.00		0.19	0.13	0.11	0.09							
AccuRoute Fax User Access Licenses (2500+ units	005176MIU	2	2.00		0.09	0.07	0.05	0.05							
AccuRoute Fax User Access Licenses (2500+ units	005178MIU	4	3.00		0.14	0.10	0.08	0.07							
Cost Recovery - Additional	005926MIU	1,000	753.00		35.41	25.10	19.98	16.95							
Fincl Intgtion Pack for Vndr Inv Proc 1 - 99 Users	005983MIU	27,000	20,331.00		956.17	677.63	539.58	457.65							
Fincl Int Pack for Vndr Inv Proc 100 - 175 Users	005984MIU	30,000	22,590.00		1,062.41	752.92	599.54	508.50							
Fincl Intgtion Pack for Vndr Inv Proc 176- 299 Use	005985MIU	32,500	24,473.00		1,150.97	815.69	649.51	550.89							
Fincl Intgtion Pack for Vndr Inv Proc 300 - 424 Use	005986MIU	37,000	27,861.00		1,310.30	928.61	739.43	627.15							
Fincl Intgtion Pack for Vndr Inv Proc 425 - 724 Use	005987MIU	42,500	32,003.00		1,505.10	1,066.66	849.36	720.39							
Fincl Intgtion Pack for Vndr Inv Proc 725 - 9999 Us	005988MIU	47,000	35,391.00		1,664.44	1,179.58	939.28	796.65							
Elite Integration Kit	005931MIU	7,500	5,648.00		265.63	188.25	149.90	127.14							
Aderant Integration Kit	005932MIU	7,500	5,648.00		265.63	188.25	149.90	127.14							
SMTP Connector	005933MIU	2,500	1,883.00		88.56	62.76	49.97	42.39							
Database Connector	005934MIU	5,000	3,765.00		177.07	125.49	99.92	84.75							
Printer Connector	005935MIU	2,500	1,883.00		88.56	62.76	49.97	42.39							
Filescan Connector	005936MIU	2,500	1,883.00		88.56	62.76	49.97	42.39							
HL7 Connector	005937MIU	15,000	11,295.00		531.20	376.46	299.77	254.25							
SAP Connector	005938MIU	10,000	7,530.00		354.14	250.97	199.85	169.50							

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Server to Server Routing	005929MIU	1,500	1,130.00		53.14	37.66	29.99	25.44							
COM API	005930MIU	1,500	1,130.00		53.14	37.66	29.99	25.44							
Core HP Chai & OXPd Device License	005914MIU	1,500	1,130.00		53.14	37.66	29.99	25.44							
HP Chai & OXPd Device Lic 2 -9 Per/Device	005915MIU	300	226.00		10.63	7.53	6.00	5.09							
HP Chai & OXPd Device Lic 10 -99 Per/Device	005916MIU	200	151.00		7.10	5.03	4.01	3.40							
HP Chai & OXPd Device Lic 100+ Per/Device	005917MIU	100	75.00		3.53	2.50	1.99	1.69							
Core Xerox EIP Embedded Device License	005918MIU	1,500	1,130.00		53.14	37.66	29.99	25.44							
Xerox EIP Device License 2 - 9 Per /Unit	005919MIU	300	226.00		10.63	7.53	6.00	5.09							
Xerox EIP Device License 10 -99 Per /Unit	005920MIU	200	151.00		7.10	5.03	4.01	3.40							
Xerox EIP Device License 100+ Per /Unit	005921MIU	100	75.00		3.53	2.50	1.99	1.69							
Sharp OSA Embedded Device License	005922MIU	1,500	1,130.00		53.14	37.66	29.99	25.44							
Sharp Embedded Device Lic 2 -9 Per /Unit	005923MIU	300	226.00		10.63	7.53	6.00	5.09							
Sharp Embedded Device Lic 10-99 Per /Unit	005924MIU	200	151.00		7.10	5.03	4.01	3.40							
Sharp Embedded Device Lic 100+ Per /Unit	005925MIU	100	75.00		3.53	2.50	1.99	1.69							
Image-In Queue Additional Users	005943MIU	1,000	753.00		35.41	25.10	19.98	16.95							
Object Archive Single Volume System	005939MIU	15,000	11,295.00		531.20	376.46	299.77	254.25							
ObjectArchive Additional Volume	005940MIU	10,000	7,530.00		354.14	250.97	199.85	169.50							
Meditech Integration Module	005941MIU	15,000	11,295.00		531.20	376.46	299.77	254.25							
Additional Day of Training	005970MIU	2,000	2,000.00		94.06	66.66	53.08	45.02							
Consulting Services On-Site	005971MIU	250	250.00		11.76	8.33	6.64	5.63							
Two Port Fax Board w/ 1DID, 1 Loop Start, PCIe	005990MIU	2,475	2,475.00		116.40	82.49	65.69	55.71							
SR-140 2 Channel Host-based fax license	005991MIU	1,099	1,099.00		51.69	36.63	29.17	24.74							
SR-140 4 Channel Host-based fax license	005992MIU	2,197	2,197.00		103.32	73.23	58.31	49.45							
SR-140 8 Channel Host-based fax license	005993MIU	4,395	4,395.00		206.70	146.49	116.64	98.93							
SR-140 12 Channel Host-based fax license	005994MIU	6,592	6,592.00		310.02	219.71	174.95	148.39							
SR-140 24 Channel Host-based fax license	005995MIU	13,184	13,184.00		620.04	439.42	349.90	296.77							
SR-140 48 Channel Host-based fax license	005996MIU	26,368	26,368.00		1,240.09	878.85	699.81	593.54							
Fiery Central															
Server, Fiery Central, Focus, System, English Not	004138MIU	17,390	11,354.00		533.98	378.43	301.34	255.58							
Server, Fiery Central, Focus, System, French Not	004142MIU	17,390	11,354.00		533.98	378.43	301.34	255.58							
Server,Fiery,Central,Focus,System, Spanish Notes	004146MIU	17,390	11,354.00		533.98	378.43	301.34	255.58							
Server,Fiery,Central,Focus,Flow, English Notes: 1	004139MIU	28,635	18,695.00		879.23	623.10	496.17	420.82							
Server,Fiery,Central,Focus,Flow, French Notes: 1	004143MIU	28,635	18,695.00		879.23	623.10	496.17	420.82							
Server,Fiery,Central,Focus,Flow,Spanish Notes: 1	004218MIU	28,635	18,695.00		879.23	623.10	496.17	420.82							
Server,Fiery Central, Focus, Balance, English Not	004140MIU	24,885	16,247.00		764.10	541.51	431.20	365.72							
Server,Fiery Central, Focus, Balance, French Not	004148MIU	24,885	16,247.00		764.10	541.51	431.20	365.72							
Server,Fiery Central, Focus, Balance, Spanish No	004149MIU	24,885	16,247.00		764.10	541.51	431.20	365.72							
Server, Fiery Central, Focus, Flow, Balance, Englis	004141MIU	36,130	23,589.00		1,109.39	786.22	626.05	530.99							
Server,Fiery Central, Focus, Flow, Balance, Frenc	004145MIU	36,130	23,589.00		1,109.39	786.22	626.05	530.99							
Server, Fiery Central, Focus, Flow, Balance, Spani	004150MIU	36,130	23,589.00		1,109.39	786.22	626.05	530.99							
Software module, Kit Fiery Central Focus Notes 2	004208MIU	9,225	6,023.00		283.26	200.75	159.85	135.58							
Software module, Kit Fiery Central Focus, Balance	004168MIU	16,720	10,916.00		513.38	363.83	289.71	245.72							
Server Upgrades Kit HW/SW Fiery Central Flow	004188MIU	11,245	7,341.00		345.25	244.68	194.83	165.25							
Server software upgrade, Kit, option, Fiery Central	004189MIU	7,495	4,894.00		230.16	163.12	129.89	110.16							
Server Fiery Central Focus,Balance,Flow,NFR, En	004304MIU	5,495	5,495.00		258.43	183.15	145.84	123.69							
Server Fiery Central Focus,Balance,Flow,NFR, Fre	004305MIU	5,495	5,495.00		258.43	183.15	145.84	123.69							
Server Fiery Central Focus,Balance,Flow,NFR, Sp	004306MIU	5,495	5,495.00		258.43	183.15	145.84	123.69							
Software Module Fiery Central Focus, Balance, Flo	004307MIU	999	999.00		46.98	33.30	26.51	22.49							
EFI Fiery Central Professional Service Install/Train	004201MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
EFI Fiery Central Professional Service Install/Train	004202MIU	4,500	4,500.00		211.64	149.99	119.43	101.30							
Professional Services/Installation	003923MIU	3,500	2,289.00		107.65	76.29	60.75	51.53							

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EFI Fiery Central Extended Dell PC Hardware War	004190MIU	1,500	979.00		46.04	32.63	25.98	22.04							
EFI Tier 2 ,FC, Focus 1 year Annual Maintenanc	004191MIU	2,000	1,306.00		61.42	43.53	34.66	29.40							
EFI Tier 2 ,FC, Focus 2 year Advance Maintenan	004192MIU	3,600	2,350.00		110.52	78.33	62.37	52.90							
EFI Tier 2 , FC, Focus 3 year Advance Maintenan	004193MIU	5,000	3,264.00		153.51	108.79	86.63	73.47							
EFI Tier 2 , FC, Flow 1 year Annual Maintenance	004194MIU	2,000	1,306.00		61.42	43.53	34.66	29.40							
EFI Tier 2 ,FC, Flow 2 year Advance Maintenanc	004195MIU	3,600	2,350.00		110.52	78.33	62.37	52.90							
EFI Tier 2 ,FC, Flow 3 year Advance Maintenanc	004196MIU	5,000	3,264.00		153.51	108.79	86.63	73.47							
EFI Tier 2 , FC, Balance 1 year Annual Maintena	004197MIU	2,000	1,306.00		61.42	43.53	34.66	29.40							
EFI Tier 2 , FC, Balance 2 year Annual Maintena	004198MIU	3,600	2,350.00		110.52	78.33	62.37	52.90							
EFI Tier 2 , FC, Balance 3 year Annual Maintena	004199MIU	5,000	3,264.00		153.51	108.79	86.63	73.47							
EFI Fiery Central Three-Days Certification Training	004200MIU	1,650	1,080.00		50.79	36.00	28.66	24.31							
Kit EFI Fiery Central, 1 Additional Printer Engine C	004169MIU	2,000	1,306.00		61.42	43.53	34.66	29.40							
Fiery Central Kit EFI Compose 2.0	004170MIU	2,865	1,883.00		88.56	62.76	49.97	42.39							
Fiery Central Kit EFI Compose 2.0, 3 seat Client Li	004171MIU	3,710	2,423.00		113.95	80.76	64.31	54.54							
Fiery Central Kit EFI Impose 2.7	004187MIU	2,405	1,570.00		73.84	52.33	41.67	35.34							
Fiery Central Kit 3 seat client license EFI Impose	004185MIU	3,710	2,423.00		113.95	80.76	64.31	54.54							
Furniture to House Fiery Central Server	004186MIU	656	428.00		20.13	14.27	11.36	9.63							
Select Technology Product Line															
Select Technology m3i Access Module Single Dev	100244FNG	400	294.00		13.83	9.80	7.80	6.62							
Select Technology m3i Access Module 10 Device	100245FNG	300	220.00		10.35	7.33	5.84	4.95							
Select Technology m3i Access Module 50 Device	100246FNG	250	184.00		8.65	6.13	4.88	4.14							
Select Technology m3i Access Module 100 Device	100247FNG	230	169.00		7.95	5.63	4.49	3.80							
Select Technology m3i Access Module 500 Device	100248FNG	195	144.00		6.77	4.80	3.82	3.24							
Select Technology m3i Access Module Single Dev	100249FNG	60	54.00		2.54	1.80	1.43	1.22							
Select Technology m3i Access Module 10 Pack 1	100250FNG	45	41.00		1.93	1.37	1.09	0.92							
Select Technology m3i Access Module 50 Pack 1	100251FNG	38	34.00		1.60	1.13	0.90	0.77							
Select Technology m3i Access Module 100 Pack 1	100252FNG	35	31.00		1.46	1.03	0.82	0.70							
Select Technology m3i Access Module 500 Pack 1	100253FNG	29	26.00		1.22	0.87	0.69	0.59							
Select Technology Professional Services (up to 8	100254FNG	800	800.00		37.62	26.66	21.23	18.01							
CAC Readers															
SCR331 SCM USB Smart Card Reader Op Temp	005263MIU	35	26.00		1.22	0.87	0.69	0.59							
SCR331 SCM USB Smart Card Reader Op Temp	005264MIU	35	25.00		1.18	0.83	0.66	0.56							
SCR331 SCM USB Smart Card Reader Op Temp	005265MIU	35	23.00		1.08	0.77	0.61	0.52							
SCR331 SCM USB Smart Card Reader Op Temp	005266MIU	35	23.00		1.08	0.77	0.61	0.52							
SCR331 SCM USB Smart Card Reader Op Temp	005267MIU	35	23.00		1.08	0.77	0.61	0.52							
SCR331 SCM USB Smart Card Reader Op Temp	005268MIU	35	23.00		1.08	0.77	0.61	0.52							
SCR3310 SCM USB Smart Card Reader Op Tem	005269MIU	32	24.00		1.13	0.80	0.64	0.54							
SCR3310 SCM USB Smart Card Reader Op Tem	005270MIU	32	23.00		1.08	0.77	0.61	0.52							
SCR3310 SCM USB Smart Card Reader Op Tem	005271MIU	32	21.00		0.99	0.70	0.56	0.47							
SCR3310 SCM USB Smart Card Reader Op Tem	005272MIU	32	21.00		0.99	0.70	0.56	0.47							
SCR3310 SCM USB Smart Card Reader Op Tem	005273MIU	32	21.00		0.99	0.70	0.56	0.47							
SCR3310 SCM USB Smart Card Reader Op Tem	005274MIU	32	21.00		0.99	0.70	0.56	0.47							
3121 Omni Key Cardman Reader w/Optional Mou	005275MIU	45	45.00		2.12	1.50	1.19	1.01							
3121 Omni Key Cardman Reader w/Optional Mou	005276MIU	45	44.00		2.07	1.47	1.17	0.99							
3121 Omni Key Cardman Reader w/Optional Mou	005277MIU	45	41.00		1.93	1.37	1.09	0.92							
3121 Omni Key Cardman Reader w/Optional Mou	005278MIU	45	35.00		1.65	1.17	0.93	0.79							
3121 Omni Key Cardman Reader w/Optional Mou	005279MIU	45	30.00		1.41	1.00	0.80	0.68							
3121 Omni Key Cardman Reader w/Optional Mou	005280MIU	45	30.00		1.41	1.00	0.80	0.68							
Notable Solutions Inc. (NSi) Product Line															
AutoStore Express (1 MFP License)	004940MIU	819	534.00		25.11	17.80	14.17	12.02							
AutoStore Express Upgrade to AutoStore Workflov	004944MIU	456	297.00		13.97	9.90	7.88	6.69							

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AutoStore Express (10 MFP License Pack)	004952MIU	6,970	4,549.00		213.94	151.62	120.73	102.40							
AutoStore Express (25 MFP License Pack)	004956MIU	16,200	10,572.00		497.20	352.36	280.58	237.98							
AutoStore Express (50 MFP License Pack)	004960MIU	30,750	20,068.00		943.80	668.87	532.60	451.73							
AutoStore Express (100 MFP License Pack)	005287MIU	61,425	40,086.00		1,885.24	1,336.07	1,063.88	902.34							
AutoStore Express Desktop License Pack Add-on	004964MIU	819	534.00		25.11	17.80	14.17	12.02							
AutoStore Express Desktop (Express to Workflow	005291MIU	456	297.00		13.97	9.90	7.88	6.69							
AutoStore Express File Import Add-on	004966MIU	3,500	2,284.00		107.42	76.13	60.62	51.41							
AutoStore Express File Import (Express to Workflo	005292MIU	5,310	3,466.00		163.01	115.52	91.99	78.02							
AutoStore Workflow (1 MFP License)	004977MIU	1,199	782.00		36.78	26.06	20.75	17.60							
AutoStore Workflow (10 MFP License Pack)	004985MIU	9,832	6,417.00		301.79	213.88	170.31	144.45							
AutoStore Workflow (25 MFP License Pack)	004989MIU	23,980	15,649.00		735.97	521.58	415.32	352.26							
AutoStore Workflow (50 MFP License Pack)	004993MIU	46,761	30,517.00		1,435.21	1,017.13	809.92	686.94							
AutoStore Workflow Desktop License Pack Add-or	004997MIU	1,199	782.00		36.78	26.06	20.75	17.60							
AutoStore Workflow SMARTicket License Pack Ad	004998MIU	1,750	1,143.00		53.76	38.10	30.34	25.73							
AutoStore Workflow File Import Add-on	004999MIU	8,000	5,221.00		245.54	174.02	138.57	117.52							
AutoStore Workflow Advanced Barcode Add-on	005002MIU	2,500	1,632.00		76.75	54.39	43.31	36.74							
AutoStore Workflow Additional OCR Engine Add-o	005003MIU	2,500	1,632.00		76.75	54.39	43.31	36.74							
AutoStore Workflow Stamp Server Add-on	005004MIU	2,500	1,632.00		76.75	54.39	43.31	36.74							
AutoStore Workflow Reporting Add-on	005005MIU	3,500	2,284.00		107.42	76.13	60.62	51.41							
AutoStore Workflow Document Assistant Add-on	005006MIU	3,500	2,284.00		107.42	76.13	60.62	51.41							
AutoStore Workflow Equitrac Integration Add-on	005007MIU	3,500	2,284.00		107.42	76.13	60.62	51.41							
AutoStore Workflow RightFax Integration Add-on	005008MIU	3,500	2,284.00		107.42	76.13	60.62	51.41							
AutoStore Express (1 MFP License) 1YR M&S	004941MIU	164	108.00		5.08	3.60	2.87	2.43							
AutoStore Express (10 MFP License Pack) 1YR M	004953MIU	1,394	910.00		42.80	30.33	24.15	20.48							
AutoStore Express (25 MFP License Pack) 1YR M	004957MIU	3,240	2,116.00		99.52	70.53	56.16	47.63							
AutoStore Express (50 MFP License Pack) 1YR M	004961MIU	6,150	4,018.00		188.97	133.92	106.64	90.45							
AutoStore Express (100 MFP License Pack) 1YR M	005288MIU	12,285	8,024.00		377.37	267.44	212.96	180.62							
AutoStore Express Desktop License Pack Add-on	005289MIU	164	108.00		5.08	3.60	2.87	2.43							
AutoStore Express File Import Add-on 1YR M&S	005290MIU	700	457.00		21.49	15.23	12.13	10.29							
AutoStore Workflow (1 MFP License) 1YR M&S	004978MIU	240	157.00		7.38	5.23	4.17	3.53							
AutoStore Workflow (10 MFP License Pack) 1YR M	004986MIU	1,967	1,285.00		60.43	42.83	34.10	28.93							
AutoStore Workflow (25 MFP License Pack) 1YR M	004990MIU	4,796	3,132.00		147.30	104.39	83.12	70.50							
AutoStore Workflow (50 MFP License Pack) 1YR M	004994MIU	9,353	6,109.00		287.31	203.61	162.13	137.51							
AutoStore Workflow Desktop License Pack Add-or	005293MIU	240	157.00		7.38	5.23	4.17	3.53							
AutoStore Workflow SMARTicket License Pack Ad	005294MIU	350	229.00		10.77	7.63	6.08	5.15							
AutoStore Workflow File Import Add-on 1 YR M&S	005295MIU	1,600	1,045.00		49.15	34.83	27.73	23.52							
AutoStore Workflow Advanced Barcode Add-on 1	005296MIU	500	327.00		15.38	10.90	8.68	7.36							
AutoStore Workflow Additional OCR Engine Add-o	005297MIU	500	327.00		15.38	10.90	8.68	7.36							
AutoStore Workflow Stamp Server Add-on 1 YR M	005298MIU	500	327.00		15.38	10.90	8.68	7.36							
AutoStore Workflow Reporting Add-on 1 YR M&S	005299MIU	700	675.00		31.75	22.50	17.91	15.19							
AutoStore Workflow Document Assistant Add-on 1	005300MIU	700	675.00		31.75	22.50	17.91	15.19							
AutoStore Workflow Equitrac Integration Add-on 1	005301MIU	700	675.00		31.75	22.50	17.91	15.19							
AutoStore Workflow RightFax Integration Add-on 1	005302MIU	700	675.00		31.75	22.50	17.91	15.19							
AutoStore Professional Services (1 Day On-Site)	005016MIU	2,200	2,200.00		103.47	73.33	58.39	49.52							
AutoStore Advanced Remote Installation Services	005303MIU	1,000	1,000.00		47.03	33.33	26.54	22.51							
AutoStore Online E-Learning (per person, 2 weeks	005018MIU	500	500.00		23.52	16.67	13.27	11.26							
AutoStore Classroom Training (per person, 5 days	005019MIU	3,000	3,000.00		141.09	99.99	79.62	67.53							
NSi AutoStore Secure Print Option															
AutoStore Secure Print Option	006445MIU	350	350.00		16.46	11.67	9.29	7.88							

006445MIU - Must purchase 1 license for each MFP

State of Maryland

Purchase / Lease / Full Maintenance

BPO #001B3400191

Schedule B to
Ricoh Master Pricing Agreement

Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A: Contract Equipment Purchase Price	Pricing Option A: Ricoh All-Inclusive CPC Service Plan	Pricing Option B: Rental 24 Monthly Payments	Pricing Option B: Rental 36 Monthly Payments	Pricing Option B: Rental 48 Monthly Payments	Pricing Option B: Rental 60 Monthly Payments	Pricing Option B: Ricoh All-Inclusive CPC Service Plan	Pricing Option C: Minimum Monthly Black Volume	Pricing Option C: All-Inclusive Mono Rate 24 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 36 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 48 Monthly Payments	Pricing Option C: All-Inclusive Mono Rate 60 Monthly Payments	Pricing Option C: Overage Black Rate & Color Rate
AutoStore Secure Print Maintenance	006446MIU	70	70.00		3.29	2.33	1.86	1.58							
006446MIU - Must purchase 1 year of Maint with each 006445MIU															
AutoStore Secure Print Renewal	006447MIU	70	70.00		3.29	2.33	1.86	1.58							
006447MIU - Must be purchased for years 2 & 3 of support															
NSi AutoStore v6.0															
NSI SMARTICKET (10 PACK) (200 USERS)	NUAW12P01A-P	20,500	13,366.00		628.60	445.49	354.73	300.87							
NSI SMARTICKET (10 PACK) (200 USERS) MAIN	NUAW12P01M-P	4,100	3,596.00		169.12	119.85	95.44	80.95							
NSI SMARTICKET (10 PACK) (200 USERS) RNW	NUAW12P01R-P	4,100	3,596.00		169.12	119.85	95.44	80.95							
NSI SMARTICKET (25 PACK) (500 USERS)	NUAW12P02A-P	50,000	32,600.00		1,533.18	1,086.56	865.20	733.83							
NSI SMARTICKET (25 PACK) (500 USERS) MAIN	NUAW12P02M-P	10,000	8,770.00		412.45	292.30	232.76	197.41							
NSI SMARTICKET (25 PACK) (500 USERS) RNW	NUAW12P02R-P	10,000	8,770.00		412.45	292.30	232.76	197.41							
NSI SMARTICKET (50 PACK) (1,000 USERS)	NUAW12P03A-P	97,500	63,570.00		2,989.70	2,118.79	1,687.15	1,430.96							
NSI SMARTICKET (50 PACK) (1,000 USERS) MA	NUAW12P03M-P	19,500	17,102.00		804.31	570.01	453.89	384.97							
NSI SMARTICKET (50 PACK) (1,000 USERS) RN	NUAW12P03R-P	19,500	17,102.00		804.31	570.01	453.89	384.97							
NSI SMARTICKET (100 PACK) (2,000 USERS)	NUAW12P04A-P	175,000	114,100.00		5,366.12	3,802.95	3,028.21	2,568.39							
NSI SMARTICKET (100 PACK) (2,000 USERS) M	NUAW12P04M-P	35,000	30,695.00		1,443.59	1,023.06	814.65	690.94							
NSI SMARTICKET (100 PACK) (2,000 USERS) R	NUAW12P04R-P	35,000	30,695.00		1,443.59	1,023.06	814.65	690.94							
NSI 2D BARCODE ADD ON FOR AS WRKFLW	NUAW55A01A-P	249	162.00		7.62	5.40	4.30	3.65							
NSI 2D BARCODE ADD ON FOR AS WRKFLW M	NUAW55A01M-P	50	44.00		2.07	1.47	1.17	0.99							
NSI 2D BARCODE ADD ON FOR AS WRKFLW R	NUAW55A01R-P	50	44.00		2.07	1.47	1.17	0.99							
NSI ADVANCED REMOTE INSTALL & CONFIG S	NUAW42C01Q-P	1,000	1,000.00		47.03	33.33	26.54	22.51							
NSI ENT FILE IMP LIC 1,020K P/CL YR 1Y M	NUAE14F04M1-P	1,530	1,342.00		63.11	44.73	35.62	30.21							
NSI ENT FILE IMP LIC 1,020K P/CL YR 2Y M	NUAE14F04M2-P	3,060	2,684.00		126.23	89.46	71.23	60.42							
NSI ENT FILE IMP LIC 1,020K P/CL YR 3Y M	NUAE14F04M3-P	4,131	3,623.00		170.39	120.75	96.15	81.55							
NSI ENT FILE IMP LIC 1,020K P/CL YR 4Y M	NUAE14F04M4-P	5,508	4,831.00		227.20	161.02	128.21	108.75							
NSI ENT FILE IMP LIC 1,020K P/CL YR 5Y M	NUAE14F04M5-P	6,885	6,038.00		283.97	201.25	160.25	135.92							
NSI ENT FILE IMP LIC 1,020K P/CL YR REN 1Y	NUAE14F04R1-P	1,530	1,342.00		63.11	44.73	35.62	30.21							
NSI AE AS ENT FILE IMP BATTERY LIC (30K PG	NUAE15A01A-P	900	587.00		27.61	19.56	15.58	13.21							
NSI NU AE VMOTION (60NUAE16A01A)	NUAE16A01A-P	-	-												
NSI TRAINING INTRO TO AS (1 STUDENT)	UAW13C01Q01-	250	250.00		11.76	8.33	6.64	5.63							
NSI TRAINING INTRO TO AS (10 STUDENTS)	UAW13C01Q02-	2,250	2,250.00		105.82	74.99	59.72	50.65							
NSI TRAINING AS CERT INSTALLER (1 STUDEN	UAW14C01Q01-	500	500.00		23.52	16.67	13.27	11.26							
NSI TRAINING AS CERT INSTALLER (10 STUDE	UAW14C01Q02-	4,500	4,500.00		211.64	149.99	119.43	101.30							
NSI TRAINING AS CERT ADMIN (1 STUDENT)	UAW15C01Q01-	1,200	1,200.00		56.44	40.00	31.85	27.01							
NSI TRAINING AS CERT ADMIN (10 STUDENTS	UAW15C01Q02-	10,800	10,800.00		507.92	359.96	286.63	243.11							
NSI TRAINING AS CERT ADV ADMIN (1 STUDEN	UAW16C01Q01-	1,200	1,200.00		56.44	40.00	31.85	27.01							
NSI TRAINING AS CERT ADV ADMIN (10 STUDE	UAW16C01Q02-	10,800	10,800.00		507.92	359.96	286.63	243.11							
NSI TRAINING NSI OPENFORMS 360 (1 STUDEN	UAW17C01Q01-	1,200	1,200.00		56.44	40.00	31.85	27.01							
NSI TRAINING NSI OPENFORMS 360 (10 STDNT	UAW17C01Q02-	10,800	10,800.00		507.92	359.96	286.63	243.11							
NSI TRAINING NSI SMARTICKET (1 STUDENT)	UAW18C01Q01-	1,200	1,200.00		56.44	40.00	31.85	27.01							
NSI TRAINING NSI SMARTICKET (10 STUDENTS	UAW18C01Q02-	10,800	10,800.00		507.92	359.96	286.63	243.11							
NSI NU AW ADVANCED BATES STAMP	NUAW19A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW ADVANCED SPLITTER	NUAW20A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW ANSI 810 CONVERTER	NUAW21A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW ASCII CLIENT FOR SMARTICKET	NUAW22A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW COMMAND LINE EXECUTION	NUAW23A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							
NSI NU AW DOCUMENT ORIENTATION CORRE	NUAW24A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							
NSI NU AW CONDITIONL WORKFLOW	NUAW25A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW DESKTOP PRINT CONNECT	NUAW26A01A-P	3,000	3,000.00		141.09	99.99	79.62	67.53							
NSI NU AW EQUITRAC INTEGRATION	NUAW27A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW FORMS OVERLAY	NUAW28A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							

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NSI NU AW LOTUS NOTES SOLUTION	NUAW29A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AW PROLAW INTEGRATION	NUAW30A01A-P	2,500	2,500.00		117.58	83.33	66.35	56.28							
NSI NU AW PS CUSTOM Software	NUAW31A01A-P	-	-												
NSI NU AW PROFESSN'L SERVICES 1 DAY OF	UAW32C01Q01-	2,200	2,200.00		103.47	73.33	58.39	49.52							
NSI NU AW TRAVEL EXPENSES	NUAW33C01Q-P	-	-												
NSI NU AW MIGRATION SERVICES FOR 5.0 TO	NUAW34C01Q-P	-	-												
NSI NU AY PROJECT AS DEFINED	NUAY41C01Q-P	-	-												
NSI NU AX ADVANCED BATES STAMP	NUAX09A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX ADVANCED SPLITTER	NUAX10A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX ANSI 810 CONVERTER	NUAX11A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX ASCII CLIENT FOR SMARTICKET	NUAX12A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX COMMAND LINE EXECUTION	NUAX13A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							
NSI NU AX DOCUMNT'N ORIENTATION CORRE	NUAX14A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							
NSI NU AX CONDITN'L WORKFLOW	NUAX15A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX DESKTOP PRINT CONNECT	NUAX16A01A-P	3,000	3,000.00		141.09	99.99	79.62	67.53							
NSI NU AX EQUITRAC INTEGRATION	NUAX17A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX FORMS OVERLAY	NUAX18A01A-P	1,800	1,800.00		84.65	59.99	47.77	40.52							
NSI NU AX LOTUS NOTES SOLUTION	NUAX19A01A-P	3,500	3,500.00		164.61	116.66	92.89	78.79							
NSI NU AX PROLAW INTEGRATION	NUAX20A01A-P	2,500	2,500.00		117.58	83.33	66.35	56.28							
Open Text Document Server															
Open Text Document Server Small Office Bundle	005229MIU	7,191	6,769.00		318.35	225.61	179.65	152.37							
Open Text Document Server Midsize Office Bundle	005231MIU	17,700	12,796.00		601.80	426.49	339.61	288.04							
Open Text Document Server Advanced Office Bun	005233MIU	27,700	20,322.00		955.74	677.33	539.35	457.45							
Open Text Document Server, Advanced Edition Ad	005235MIU	2,100	1,580.00		74.31	52.66	41.93	35.57							
Open Text Document Management Server Index S	005237MIU	900	677.00		31.84	22.56	17.97	15.24							
Open Text Document Server Search Client Licens	005239MIU	500	376.00		17.68	12.53	9.98	8.46							
Open Text Document Server Scan Module	005241MIU	1,500	1,129.00		53.10	37.63	29.96	25.41							
Open Text Document Server DataGrabber	005243MIU	4,500	3,387.00		159.29	112.89	89.89	76.24							
Open Text Document Server Database Encryption	005245MIU	7,500	5,645.00		265.48	188.15	149.82	127.07							
Open Text Document Server, Alchemy Gold Editio	005247MIU	500	376.00		17.68	12.53	9.98	8.46							
Open Text Document Server Partner Demonstratio	005354MIU	199	154.00		7.24	5.13	4.09	3.47							
Open Text Document Management Server, Web A	005352MIU	52,000	33,966.00		1,597.42	1,132.09	901.46	764.57							
Open Text Document Server Small Office Bundle	005230MIU	1,436	1,262.00		59.35	42.06	33.49	28.41							
Open Text Document Server Midsize Office Bundle	005232MIU	3,540	3,109.00		146.22	103.62	82.51	69.98							
Open Text Document Server Advanced Office Bun	005234MIU	5,540	4,865.00		228.80	162.15	129.12	109.51							
Open Text Document Server, Advanced Edition Ad	005236MIU	420	369.00		17.35	12.30	9.79	8.31							
Open Text Document Management Server Index S	005238MIU	180	159.00		7.48	5.30	4.22	3.58							
Open Text Document Server Search Client Licens	005240MIU	100	88.00		4.14	2.93	2.34	1.98							
Open Text Document Server Scan Module (1YR M	005242MIU	300	264.00		12.42	8.80	7.01	5.94							
Open Text Document Server DataGrabber (1YR M	005244MIU	900	791.00		37.20	26.36	20.99	17.81							
Open Text Document Server Database Encryption	005246MIU	1,500	1,318.00		61.99	43.93	34.98	29.67							
Open Text Document Server, Alchemy Gold Editio	005248MIU	100	88.00		4.14	2.93	2.34	1.98							
Open Text Document Management Server, Web A	005353MIU	700	633.00		29.77	21.10	16.80	14.25							
Implementation Services (Open Text Document Se	005249MIU	1,800	1,800.00		84.65	59.99	47.77	40.52							
Implementation Services (Open Text Document Se	005250MIU	2,250	2,250.00		105.82	74.99	59.72	50.65							
Open Text Document Server File Connector□Mod	005623MIU	2,500	1,940.00		91.24	64.66	51.49	43.67							
Open Text Document Server File Connector□Mod	005624MIU	500	453.00		21.30	15.10	12.02	10.20							
Open Text Document Server File Connector□Mod	005625MIU	5,000	3,879.00		182.43	129.29	102.95	87.32							
Open Text Document Server File Connector□Mod	005626MIU	1,000	905.00		42.56	30.16	24.02	20.37							
FlexRelease Server															
ELP-NX FlexRelease Server 1 Device License	420437	395	258.00		12.13	8.60	6.85	5.81							

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ELP-NX FlexRelease Server 5 Device License	420438	1,795	1,172.00	$300 Per Year	55.12	39.06	31.10	26.38	$300 Per Year						$300 Per Year
ELP-NX FlexRelease Server 15 Device License	420439	4,995	3,262.00	$500 Per Year	153.41	108.72	86.57	73.43	$500 Per Year						$500 Per Year
ELP-NX FlexRelease Server 25 Device License	420440	7,995	5,221.00	$700 Per Year	245.54	174.02	138.57	117.52	$700 Per Year						$700 Per Year
ELP-NX FlexRelease Server 50 Device License	420441	11,995	7,833.00	$750 Per Year	368.39	261.07	207.89	176.32	$750 Per Year						$750 Per Year
ELP-NX FlexRelease Server 100 Device License	420442	14,995	9,792.00	$995 Per Year	460.52	326.37	259.88	220.42	$995 Per Year						$995 Per Year
ELP-NX FlexRelease Server 150 Device License	420443	20,995	13,710.00	$1100 Per Year	644.78	456.95	363.86	308.61	$1100 Per Year						$1100 Per Year
ELP-NX FlexRelease Server 200 Device License	420445	23,995	15,669.00	$1350 Per Year	736.91	522.25	415.86	352.71	$1350 Per Year						$1350 Per Year
ELP-NX FlexRelease Server 250 Device License	420444	27,995	18,281.00	$1695 Per Year	859.76	609.31	485.18	411.51	$1695 Per Year						$1695 Per Year
ELP-NX FlexRelease Server 500 Device License	420446	39,995	26,117.00	$3500 Per Year	1,228.28	870.48	693.15	587.89	$3500 Per Year						$3500 Per Year
ELP-NX FlexRelease Server 1000 Device License	420447	74,995	48,972.00	$6700 Per Year	2,303.15	1,632.24	1,299.72	1,102.36	$6700 Per Year						$6700 Per Year
ELP-NX FlexRelease Server Unlimited Device Lice	420448	129,995	84,887.00		3,992.24	2,829.28	2,252.90	1,910.81							
ELP-NX FlexRelease Server Additional License	420449	-	-												
CAP-ES Additional Server License	420450	-	-												
ELP-NX FlexRelease Server NFR License	420451	3	2.75		0.13	0.09	0.07	0.06							
Objectif Lune															
PlanetPress Watch Qty 1	004815MIU	3,500	2,666.00		125.38	88.86	70.76	60.01							
PlanetPress Watch 2+	004816MIU	2,625	1,959.00		92.13	65.29	51.99	44.10							
PlanetPress Office Qty 1	004817MIU	7,500	5,599.00		263.32	186.61	148.60	126.03							
PlanetPress Office 2+	004818MIU	5,625	4,200.00		197.53	139.99	111.47	94.54							
PlanetPress Production Qty 1	004819MIU	12,500	9,332.00		438.88	311.04	247.67	210.06							
PlanetPress Production Qty 2+	004820MIU	9,375	6,999.00		329.16	233.28	185.75	157.55							
PlanetPress Imaging Qty 1	004821MIU	4,000	2,986.00		140.43	99.52	79.25	67.21							
PlanetPress Imaging Qty 2+	004822MIU	3,000	2,239.00		105.30	74.63	59.42	50.40							
Upgrade from PlanetPress Watch to PlanetPress (	004823MIU	5,200	3,883.00		182.62	129.42	103.05	87.41							
Upgrade from PlanetPress Watch to PlanetPress (	004825MIU	3,900	2,912.00		136.95	97.06	77.28	65.55							
Upgrade from PlanetPress Watch to PlanetPress F	004826MIU	11,700	8,735.00		410.81	291.14	231.83	196.62							
Upgrade from PlanetPress Watch to PlanetPress F	004827MIU	8,775	6,551.00		308.09	218.34	173.86	147.46							
Upgrade from PlanetPress Office to PlanetPress F	004828MIU	6,500	4,852.00		228.19	161.72	128.77	109.22							
Upgrade from PlanetPress Office to PlanetPress F	004829MIU	4,875	3,640.00		171.19	121.32	96.61	81.94							
PlanetPress Printer License Category I - 1 to 50 pp	004830MIU	1,540	1,173.00		55.17	39.10	31.13	26.40							
PlanetPress Printer License Category I - 1 to 50 pp	004831MIU	925	705.00		33.16	23.50	18.71	15.87							
PlanetPress Printer License Category I - 1 to 50 pp	004832MIU	650	495.00		23.28	16.50	13.14	11.14							
PlanetPress Printer License Category I - 1 to 50 pp	004852MIU	500	380.00		17.87	12.67	10.09	8.55							
PlanetPress Printer License Category II - 51 to 69 p	004856MIU	3,465	2,640.00		124.16	87.99	70.07	59.43							
PlanetPress Printer License Category II - 51 to 69 p	004860MIU	2,420	1,844.00		86.72	61.46	48.94	41.51							
PlanetPress Talk (per day) - English	004886MIU	2,000	1,792.00		84.28	59.73	47.56	40.34							
PlanetPress Printer License Category II - 51 to 69 p	004868MIU	1,535	1,169.00		54.98	38.96	31.03	26.31							
PlanetPress Printer License Category III - 70 to 105	004869MIU	4,675	3,561.00		167.47	118.69	94.51	80.16							
PlanetPress Printer License Category III - 70 to 105	004870MIU	3,750	2,857.00		134.36	95.22	75.82	64.31							
PlanetPress Printer License Category III - 70 to 105	004871MIU	3,000	2,285.00		107.46	76.16	60.64	51.44							
PlanetPress Printer License Category IV - 106 to 1	004872MIU	7,425	5,656.00		266.00	188.51	150.11	127.32							
PlanetPress Printer License Category IV - 106 to 1	004873MIU	5,950	4,533.00		213.19	151.08	120.31	102.04							
PlanetPress Printer License Category V - 180 + pp	004874MIU	15,000	11,426.00		537.36	380.83	303.25	257.20							
PlanetPress Printer License Category V - 180 + pp	004875MIU	12,000	9,141.00		429.90	304.67	242.60	205.76							
PlanetPress Suite 7 Software Media	004876MIU	50	50.00		2.35	1.67	1.33	1.13							
Document Design (2 days) - English	004877MIU	1,750	1,568.00		73.74	52.26	41.61	35.30							
Document Flow (2 days) - English	004878MIU	1,750	1,568.00		73.74	52.26	41.61	35.30							
Solution Development (4 days) - English	004879MIU	1,925	1,925.00		90.53	64.16	51.09	43.33							
Custom Training (per day) - English	004880MIU	1,450	1,299.00		61.09	43.30	34.48	29.24							
PlanetPress Talk (per day) - English	004881MIU	875	875.00		41.15	29.16	23.22	19.70							
Document Design (2 days) - English	004882MIU	4,000	3,582.00		168.46	119.39	95.07	80.63							

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Schedule B to
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Ricoh Equipment and Options Prices Per Unit	Ricoh Reorder Number	Oct-12 Suggested Retail Price	Pricing Option A		Pricing Option B					Pricing Option C					
			Contract Equipment Purchase Price	Ricoh All-Inclusive CPC Service Plan	Rental 24 Monthly Payments	Rental 36 Monthly Payments	Rental 48 Monthly Payments	Rental 60 Monthly Payments	Ricoh All-Inclusive CPC Service Plan	Minimum Monthly Black Volume	All-Inclusive Mono Rate 24 Monthly Payments	All-Inclusive Mono Rate 36 Monthly Payments	All-Inclusive Mono Rate 48 Monthly Payments	All-Inclusive Mono Rate 60 Monthly Payments	Overage Black Rate & Color Rate
Document Flow (2 days) - English	004883MIU	4,000	3,582.00		168.46	119.39	95.07	80.63							
Solution Development (4 days) - English	004884MIU	8,000	7,165.00		336.97	238.81	190.16	161.28							
Custom Training onsite (per day) - English	004885MIU	2,200	1,970.00		92.65	65.66	52.28	44.34							
PlanetPress Talk (per day) - English	004887MIU	995	891.00		41.90	29.70	23.65	20.06							
Professional Services - on-site per day	004888MIU	2,000	1,792.00		84.28	59.73	47.56	40.34							
Professional Services - at OL (Hourly)	004889MIU	250	224.00		10.53	7.47	5.94	5.04							
Professional Services - remote (Hourly, min 4hrs)	005021MIU	250	224.00		10.53	7.47	5.94	5.04							
Per Diem	005023MIU	325	325.00		15.28	10.83	8.63	7.32							
OL Care PlanetPress Watch Qty 1	005025MIU	420	320.00		15.05	10.67	8.49	7.20							
OL Care PlanetPress Watch Qty 2+	005026MIU	315	240.00		11.29	8.00	6.37	5.40							
OL Care PlanetPress Office Qty 1	005027MIU	900	686.00		32.26	22.86	18.21	15.44							
OL Care PlanetPress Office Qty 2+	005028MIU	675	514.00		24.17	17.13	13.64	11.57							
OL CarePlanetPress Production Qty 1	005029MIU	1,500	1,500.00		70.55	50.00	39.81	33.77							
OL Care PlanetPress Production Qty 2+	005030MIU	1,125	857.00		40.30	28.56	22.74	19.29							
OL CarePlanetPress Imaging Qty 1	005031MIU	480	365.00		17.17	12.17	9.69	8.22							
OL Care PlanetPress Imaging Qty 2+	005032MIU	360	274.00		12.89	9.13	7.27	6.17							
OL Care Upgrade from PlanetPress Watch to Plan	005033MIU	624	476.00		22.39	15.87	12.63	10.71							
OL Care Upgrade from PlanetPress Watch to Plan	005034MIU	468	356.00		16.74	11.87	9.45	8.01							
OL Care Upgrade from PlanetPress Watch to Plan	005035MIU	1,404	1,070.00		50.32	35.66	28.40	24.09							
OL Care Upgrade from PlanetPress Watch to Plan	005036MIU	1,053	802.00		37.72	26.73	21.29	18.05							
OL Care Upgrade from PlanetPress Office to Plan	005037MIU	780	594.00		27.94	19.80	15.76	13.37							
OL Care Upgrade from PlanetPress Office to Plan	005038MIU	585	446.00		20.98	14.87	11.84	10.04							
OL Care PlanetPress Printer License Category I -	005039MIU	185	141.00		6.63	4.70	3.74	3.17							
OL Care PlanetPress Printer License Category I -	005040MIU	111	84.00		3.95	2.80	2.23	1.89							
OL Care PlanetPress Printer License Category I -	005041MIU	78	59.00		2.77	1.97	1.57	1.33							
OL Care PlanetPress Printer License Category I -	005042MIU	60	46.00		2.16	1.53	1.22	1.04							
OL Care PlanetPress Printer License Category II -	005043MIU	416	317.00		14.91	10.57	8.41	7.14							
OL Care PlanetPress Printer License Category II -	005044MIU	290	221.00		10.39	7.37	5.87	4.97							
OL Care PlanetPress Printer License Category II -	005045MIU	231	176.00		8.28	5.87	4.67	3.96							
OL Care PlanetPress Printer License Category II -	005046MIU	184	141.00		6.63	4.70	3.74	3.17							
OL Care PlanetPress Printer License Category III -	005047MIU	561	428.00		20.13	14.27	11.36	9.63							
OL Care PlanetPress Printer License Category III -	005048MIU	450	343.00		16.13	11.43	9.10	7.72							
OL Care PlanetPress Printer License Category III -	005049MIU	360	274.00		12.89	9.13	7.27	6.17							
OL Care PlanetPress Printer License Category IV -	005050MIU	891	678.00		31.89	22.60	17.99	15.26							
OL Care PlanetPress Printer License Category IV -	005051MIU	714	544.00		25.58	18.13	14.44	12.25							
OL Care PlanetPress Printer License Category V -	005052MIU	1,800	1,371.00		64.48	45.70	36.39	30.86							
OL Care PlanetPress Printer License Category V -	005053MIU	1,440	1,097.00		51.59	36.56	29.11	24.69							
OL Care Renewal PlanetPress Watch Qty 1	005054MIU	595	454.00		21.35	15.13	12.05	10.22							
OL Care Renewal PlanetPress Watch Qty 2+	005055MIU	446	340.00		15.99	11.33	9.02	7.65							
OL Care Renewal PlanetPress Office Qty 1	005058MIU	1,275	972.00		45.71	32.40	25.80	21.88							
OL Care Renewal PlanetPress Office Qty 2+	005059MIU	956	729.00		34.28	24.30	19.35	16.41							
OL Care Renewal PlanetPress Production Qty 1	005060MIU	2,125	1,619.00		76.14	53.96	42.97	36.44							
OL Care Renewal PlanetPress Production Qty 2+	005061MIU	1,594	1,214.00		57.09	40.46	32.22	27.33							
OL Care Renewal PlanetPress Imaging Qty 1	005062MIU	680	518.00		24.36	17.26	13.75	11.66							
OL Care Renewal PlanetPress Imaging Qty 2+	005063MIU	510	388.00		18.25	12.93	10.30	8.73							
OL Care Renewal Upgrade from PlanetPress Wat	005064MIU	884	673.00		31.65	22.43	17.86	15.15							
OL Care Renewal Upgrade from PlanetPress Wat	005065MIU	663	505.00		23.75	16.83	13.40	11.37							
OL Care Renewal Upgrade from PlanetPress Wat	005066MIU	1,989	1,516.00		71.30	50.53	40.23	34.13							
OL Care Renewal Upgrade from PlanetPress Wat	005067MIU	1,492	1,136.00		53.43	37.86	30.15	25.57							
OL Care Renewal Upgrade from PlanetPress Offic	005068MIU	1,105	842.00		39.60	28.06	22.35	18.95							
OL Care Renewal Upgrade from PlanetPress Offic	005069MIU	829	631.00		29.68	21.03	16.75	14.20							

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OL Care Renewal PlanetPress Printer License Cat	005070MIU	262	200.00		9.41	6.67	5.31	4.50							
OL Care Renewal PlanetPress Printer License Cat	005071MIU	157	119.00		5.60	3.97	3.16	2.68							
OL Care Renewal PlanetPress Printer License Cat	005072MIU	111	84.00		3.95	2.80	2.23	1.89							
OL Care Renewal PlanetPress Printer License Cat	005073MIU	85	65.00		3.06	2.17	1.73	1.46							
OL Care Renewal PlanetPress Printer License Cat	005074MIU	589	449.00		21.12	14.97	11.92	10.11							
OL Care Renewal PlanetPress Printer License Cat	005075MIU	411	313.00		14.72	10.43	8.31	7.05							
OL Care Renewal PlanetPress Printer License Cat	005076MIU	327	249.00		11.71	8.30	6.61	5.60							
OL Care Renewal PlanetPress Printer License Cat	005077MIU	261	199.00		9.36	6.63	5.28	4.48							
OL Care Renewal PlanetPress Printer License Cat	005078MIU	795	605.00		28.45	20.16	16.06	13.62							
OL Care Renewal PlanetPress Printer License Cat	005079MIU	638	476.00		22.39	15.87	12.63	10.71							
OL Care Renewal PlanetPress Printer License Cat	005080MIU	510	388.00		18.25	12.93	10.30	8.73							
OL Care Renewal PlanetPress Printer License Cat	005081MIU	1,262	962.00		45.24	32.06	25.53	21.65							
OL Care Renewal PlanetPress Printer License Cat	005082MIU	1,012	771.00		36.26	25.70	20.46	17.36							
OL Care Renewal PlanetPress Printer License Cat	005083MIU	2,550	1,942.00		91.33	64.73	51.54	43.71							
OL Care Renewal PlanetPress Printer License Cat	005084MIU	2,040	1,554.00		73.08	51.79	41.24	34.98							
PSM Starter (100,000 records)	005183MIU	995	764.00		35.93	25.46	20.28	17.20							
Production (Unlimited Records)	005185MIU	4,995	3,837.00		180.45	127.89	101.83	86.37							
Upgrade from Starter/Standard to Production	005189MIU	4,495	3,453.00		162.39	115.09	91.64	77.73							
OL Learn - e Learning, PrintShop Mail Training Pro	005194MIU	595	533.00		25.07	17.76	14.15	12.00							
Print Shop Web 2.0	005198MIU	8,000	6,144.00		288.95	204.78	163.06	138.30							
DirectSmile Creator Pro (Limited 5000 Smilys)	005199MIU	995	764.00		35.93	25.46	20.28	17.20							
DirectSmile Creator Pro (Unlimited - Production)	005200MIU	4,995	3,837.00		180.45	127.89	101.83	86.37							
DirectSmile Creator Pro (Limited to Production Up	005201MIU	4,495	3,453.00		162.39	115.09	91.64	77.73							
DirectSmile Online GoTo Meeting Training (3 Hour	005203MIU	625	480.00		22.57	16.00	12.74	10.80							
OL Care PSM Starter (100,000 records)	005204MIU	119	91.00		4.28	3.03	2.42	2.05							
OL Care Production (Unlimited Records)	005206MIU	599	461.00		21.68	15.37	12.23	10.38							
OL Care Upgrade from Starter/Standard to Produc	005210MIU	539	415.00		19.52	13.83	11.01	9.34							
OL Care Print Shop Web 2.0	005214MIU	960	738.00		34.71	24.60	19.59	16.61							
OL Care DirectSmile Pro (Limited 5000 Smilys)	005215MIU	119	91.00		4.28	3.03	2.42	2.05							
OL Care DirectSmile Creator Pro (Unlimited - Proc	005216MIU	599	461.00		21.68	15.37	12.23	10.38							
OL Care DirectSmile Creator Pro (Limited to Produ	005217MIU	539	415.00		19.52	13.83	11.01	9.34							
OL Care Renewal PSM Starter (100,000 records)	005219MIU	169	129.00		6.07	4.30	3.42	2.90							
OL Care Renewal Standard (200,000 records)	005220MIU	237	182.00		8.56	6.07	4.83	4.10							
OL Care Renewal Production (Unlimited Records)	005221MIU	849	652.00		30.66	21.73	17.30	14.68							
OL Care Renewal Production (Unlimited Records)	005222MIU	1,019	783.00		36.82	26.10	20.78	17.63							
OL Care Renewal Multi-User (2 Users production -	005223MIU	1,189	913.00		42.94	30.43	24.23	20.55							
OL Care Renewal Multi-User (Additional User)	005224MIU	170	128.00		6.02	4.27	3.40	2.88							
OL Care Renewal Print Renewal Shop Web 2.0	005225MIU	1,360	888.00		41.76	29.60	23.57	19.99							
OL Care Renewal DirectSmile Pro (Limited 5000 S	005226MIU	169	169.15		7.96	5.64	4.49	3.81							
OL Care Renewal DirectSmile Creator Pro (Unlimi	005227MIU	849	652.00		30.66	21.73	17.30	14.68							
OL Care Renewal DirectSmile Creator Pro Additio	005228MIU	679	522.00		24.55	17.40	13.85	11.75							
PrintShop Mail (PSM) Production Bundle, incl. PSM	005281MIU	5,926	4,405.00		207.17	146.82	116.91	99.16							
PrintShop Mail (PSM) Starter Bundle, incl. PSM Sta	005282MIU	1,569	1,185.00		55.73	39.50	31.45	26.67							
DirectSmile (DS) Production Bundle, incl. DS Unlir	005283MIU	5,926	4,405.00		207.17	146.82	116.91	99.16							
DirectSmile Starter Bundle, incl. DS Limited (5000	005284MIU	1,569	1,185.00		55.73	39.50	31.45	26.67							
PSM NFR License	005285MIU	200	200.00		9.41	6.67	5.31	4.50							
DirectSmile Creator Pro NFR License	005286MIU	200	200.00		9.41	6.67	5.31	4.50							
Objectif Lune															
DSF Software Platform	45100545-PS1	25,000	16,330.00		768.00	544.28	433.40	367.59							
DSF Hardware	45081454-PS1	10,000	7,532.00		354.23	251.04	199.90	169.55							

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VDP Products: XMPie	45100573-PS1	18,000	15,060.00		708.27	501.95	399.69	339.00							
VDP Products: FusionPro	45100549-PS1	10,000	8,159.00		383.72	271.94	216.54	183.66							
Add'l XMPie uDirect Standard Licenses	45100555-PS1	3,000	3,000.00		141.09	99.99	79.62	67.53							
Add'l FusionPro Desktop Licenses	45100550-PS1	800	800.00		37.62	26.66	21.23	18.01							
Credit Cards	45100557-PS1	4,000	2,612.00		122.84	87.06	69.32	58.80							
Authentication Package: LDAP	45100558-PS1	4,000	2,612.00		122.84	87.06	69.32	58.80							
EFI MIS Connector	45100559-PS1	0	0.01												
External System Connector	45100560-PS1	7,000	4,572.00		215.02	152.38	121.34	102.92							
JDF to Non-Fiery Devices (per Facility)	3000005029-PS1	5,000	3,266.00		153.60	108.86	86.68	73.52							
Add'l Print Shops (>3 Requires Quote)	45100561-PS1	7,500	4,898.00		230.35	163.25	129.99	110.25							
Add'l Business Locations (Separate Business Entiti	45100562-PS1	0	0.01												
DSF Basic Bundle: Self-Hosted (Includes 1 Year M	3000004592-PS1	39,000	25,466.00		1,197.67	848.78	675.87	573.24							
DSF Basic Bundle: Self-Hosted (Includes 3 Years I	3000004594-PS1	49,000	32,000.00		1,504.96	1,066.56	849.28	720.32							
DSF Basic Bundle: Self-Hosted (Includes 4 Years I	3000004596-PS1	55,000	35,910.00		1,688.85	1,196.88	953.05	808.33							
DSF Basic Bundle: Self-Hosted (Includes 5 Years I	3000004598-PS1	60,000	39,180.00		1,842.64	1,305.87	1,039.84	881.94							
DSF Premium Bundle (FP): Self-Hosted (Includes	3000004600-PS1	50,000	32,648.00		1,535.44	1,088.16	866.48	734.91							
DSF Premium Bundle (FP): Self-Hosted (Includes	3000004602-PS1	65,000	42,442.00		1,996.05	1,414.59	1,126.41	955.37							
DSF Premium Bundle (FP): Self-Hosted (Includes	3000004604-PS1	73,500	47,999.00		2,257.39	1,599.81	1,273.89	1,080.46							
DSF Premium Bundle (FP): Self-Hosted (Includes	3000004606-PS1	82,000	53,544.00		2,518.17	1,784.62	1,421.06	1,205.28							
DSF Premium Bundle (XM): Self-Hosted (Includes	3000004608-PS1	60,000	39,192.00		1,843.20	1,306.27	1,040.16	882.21							
DSF Premium Bundle (XM): Self-Hosted (Includes	3000004610-PS1	79,000	51,580.00		2,425.81	1,719.16	1,368.93	1,161.07							
DSF Premium Bundle (XM): Self-Hosted (Includes	3000004612-PS1	85,000	55,498.00		2,610.07	1,849.75	1,472.92	1,249.26							
DSF Premium Bundle (XM): Self-Hosted (Includes	3000004614-PS1	95,000	62,026.00		2,917.08	2,067.33	1,646.17	1,396.21							
ANNUAL MAINTENANCE: Software Platform	3000004630-PS1	5,000	4,079.00		191.84	135.95	108.26	91.82							
24/7 Support ADD-ON (US Only)	3000004631-PS1	3,500	3,500.00		164.61	116.66	92.89	78.79							
ANNUAL MAINTENANCE: VDP Products: XMPie	3000004632-PS1	3,600	2,937.00		138.13	97.89	77.95	66.11							
ANNUAL MAINTENANCE: VDP Products: FusionF	3000004633-PS1	2,000	1,632.00		76.75	54.39	43.31	36.74							
ANNUAL MAINTENANCE: Add'l XMPie uDirect St	3000004634-PS1	600	600.00		28.22	20.00	15.92	13.51							
ANNUAL MAINTENANCE: Add'l FusionPro Deskto	3000004635-PS1	160	160.00		7.52	5.33	4.25	3.60							
ANNUAL MAINTENANCE: Credit Cards	3000004637-PS1	800	653.00		30.71	21.76	17.33	14.70							
ANNUAL MAINTENANCE: Authentication Package	3000005638-PS1	800	653.00		30.71	21.76	17.33	14.70							
ANNUAL MAINTENANCE: EFI MIS Connector	3000004639-PS1	0	0.01												
ANNUAL MAINTENANCE: External System Conne	3000004640-PS1	1,400	1,143.00		53.76	38.10	30.34	25.73							
ANNUAL MAINTENANCE: JDF to Non-Fiery Devic	3000005030-PS1	1,000	816.00		38.38	27.20	21.66	18.37							
ANNUAL MAINTENANCE: Print Shops (>3 Requir	3000004642-PS1	1,500	1,224.00		57.56	40.80	32.48	27.55							
ANNUAL MAINTENANCE: Print Shops (>3 Requir	3000004642-PS1	1,500	1,224.00		57.56	40.80	32.48	27.55							
ANNUAL MAINTENANCE: DSF Basic Bundle: Sel	3000004643-PS1	6,500	5,303.00		249.40	176.75	140.74	119.37							
ANNUAL MAINTENANCE: DSF Premium Bundle (	3000004644-PS1	8,333	6,799.00		319.76	226.61	180.45	153.05							
ANNUAL MAINTENANCE: DSF Premium Bundle (	3000004645-PS1	10,000	8,159.00		383.72	271.94	216.54	183.66							
DSF Upgrade to Current Version (DSF 4.x or High	45100546-PS1	0	0.01												
XMPie Self-Hosted Upgrade	45106478-PS1	0	0.01												
FusionPro Self-Hosted Upgrade	45106480-PS1	0	0.01												
DSF Platform - Activation	3000004649-PS1	7,500	4,897.00		230.31	163.22	129.97	110.23							
VDP Products: XMPie - Activation	3000004651-PS1	5,000	4,079.00		191.84	135.95	108.26	91.82							
VDP Products: FusionPro - Activation	3000004653-PS1	4,000	3,263.00		153.46	108.76	86.60	73.45							
Add'l XMPie uDirect Standard Licenses	45100555-PS1	3,000	3,000.00		141.09	99.99	79.62	67.53							
Add'l FusionPro Desktop Licenses	45100550-PS1	800	800.00		37.62	26.66	21.23	18.01							
EFI MIS Connector - Activation	3000004654-PS1	0	0.01												
JDF to Non-Fiery Devices (per Facility) - Activation	00000005646-PS	2,500	1,633.00		76.80	54.43	43.34	36.76							
Add'l Print Shop Location - Activation (>3 Requires	3000004807-PS1	3,000	1,959.00		92.13	65.29	51.99	44.10							
Add'l Business Locations (Separate Business Entiti	3000004655-PS1	0	0.01												

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ANNUAL SUBSCRIPTION: DSF Platform	3000004656-PS1	12,000	9,790.00		460.42	326.30	259.83	220.37							
24/7 Support ADD-ON (US Only)	3000004631-PS1	3,500	3,500.00		164.61	116.66	92.89	78.79							
ANNUAL SUBSCRIPTION: VDP Products: XMPie	3000004657-PS1	6,000	4,894.00		230.16	163.12	129.89	110.16							
ANNUAL SUBSCRIPTION: VDP Products: FusionI	3000004658-PS1	5,000	4,079.00		191.84	135.95	108.26	91.82							
ANNUAL MAINTENANCE: Add'l XMPie uDirect Sta	3000004634-PS1	600	600.00		28.22	20.00	15.92	13.51							
ANNUAL MAINTENANCE: Add'l FusionPro Desktc	3000004635-PS1	160	160.00		7.52	5.33	4.25	3.60							
ANNUAL SUBSCRIPTION: Credit Cards	3000004659-PS1	2,000	1,632.00		76.75	54.39	43.31	36.74							
ANNUAL SUBSCRIPTION: EFI MIS Connector	3000004661-PS1	0	0.01												
ANNUAL SUBSCRIPTION: External System Conn	3000004662-PS1	3,500	2,856.00		134.32	95.19	75.80	64.29							
ANNUAL SUBSCRIPTION: JDF to Non-Fiery Devic	00000005649-PS	1,800	1,469.00		69.09	48.96	38.99	33.07							
ANNUAL SUBSCRIPTION: Print Shops (>3 Requir	3000004663-PS1	4,000	3,263.00		153.46	108.76	86.60	73.45							
ANNUAL SUBSCRIPTION: Business Locations (Sa	3000004665-PS1	0	0.01												
ANNUAL SUBSCRIPTION: 20GB Enterprise Stora	3000004664-PS1	1,000	816.00		38.38	27.20	21.66	18.37							
ACTIVATION & 3-YEAR SUBSCRIPTION: (Total I	3000004666-PS1	45,000	36,707.00		1,726.33	1,223.44	974.20	826.27							
ACTIVATION & 5-YEAR SUBSCRIPTION: (Total I	3000004667-PS1	70,000	57,105.00		2,685.65	1,903.31	1,515.57	1,285.43							
ANNUAL SUBSCRIPTION: XMPie Bundle	3000004668-PS1	19,250	15,704.00		738.56	523.41	416.78	353.50							
ACTIVATION & ANNUAL SUBSCRIPTION: XMPie	3000004808-PS1	28,000	22,842.00		1,074.26	761.32	606.23	514.17							
ACTIVATION & 3-YEAR SUBSCRIPTION: XMPie I	3000004669-PS1	65,000	53,025.00		2,493.77	1,767.32	1,407.28	1,193.59							
ACTIVATION & 5-YEAR SUBSCRIPTION: XMPie I	3000004670-PS1	97,000	79,129.00		3,721.44	2,637.37	2,100.08	1,781.19							
ANNUAL SUBSCRIPTION: FusionPro Bundle	3000004671-PS1	17,500	14,277.00		671.45	475.85	378.91	321.38							
ACTIVATION & ANNUAL SUBSCRIPTION With A	3000004809-PS1	26,000	21,211.00		997.55	706.96	562.94	477.46							
ACTIVATION & 3-YEAR SUBSCRIPTION: FusionF	3000004672-PS1	62,000	50,575.00		2,378.54	1,685.66	1,342.26	1,138.44							
ACTIVATION & 5-YEAR SUBSCRIPTION: FusionF	3000004673-PS1	92,000	75,050.00		3,529.60	2,501.42	1,991.83	1,689.38							
XMPie SaaS/ASP Upgrade	45106479-PS1	0	0.01												
FusionPro SaaS/ASP Upgrade	45106481-PS1	0	0.01												
DSF Platform Standard Implementation Package (	3000004620-PS1	8,500	8,500.00		399.76	283.31	225.59	191.34							
DSF Platform Advanced Implementation Package	3000004621-PS1	11,500	11,500.00		540.85	383.30	305.21	258.87							
EFI Professional Services: Daily Rate (Off-Site)	3000004623-PS1	1,500	1,500.00		70.55	50.00	39.81	33.77							
EFI Professional Services: 2-Day On-Site (Includes	3000004624-PS1	5,000	5,000.00		235.15	166.65	132.70	112.55							
EFI Professional Services: Daily Rate (Additional D	3000004625-PS1	2,250	2,250.00		105.82	74.99	59.72	50.65							
EFI Professional Services: Hourly Rate (Off-Site, M	3000004626-PS1	200	200.00		9.41	6.67	5.31	4.50							
Customized Professional Services	3000004627-PS1	0	0.01												
ANNUAL MAINTENANCE: Customized Profession	3000004647-PS1	0	0.01												
DSF 5.x Reseller Certification Training @ EFI Atlar	3000004628-PS1	2,000	2,000.00		94.06	66.66	53.08	45.02							
DSF 5.x Reseller Certification Training @ Reseller	3000004629-PS1	7,000	7,000.00		329.21	233.31	185.78	157.57							
SaaS/EFI-Hosted Demo Program RICOH ONLY	3000004619-PS1	4,500	4,500.00		211.64	149.99	119.43	101.30							
ANNUAL SUBSCRIPTION: SaaS/EFI-Hosted Dem	3000004674-PS1	1,000	1,000.00		47.03	33.33	26.54	22.51							
ACTIVATION & ANNUAL SUBSCRIPTION (EFI Es	3000004859-PS1	17,520	16,938.00		796.59	564.54	449.53	381.27							
ACTIVATION & ANNUAL SUBSCRIPTION (DSF S	3000004860-PS1	36,225	36,005.00		1,693.32	1,200.05	955.57	810.47							
JDF to Non-Fiery Devices (per Facility) - Activation	00000005646-PS	2,500	1,633.00		76.80	54.43	43.34	36.76							
ANNUAL SUBSCRIPTION: JDF to Non-Fiery Devi	00000005649-PS	1,800	1,469.00		69.09	48.96	38.99	33.07							
ANNUAL SUBSCRIPTION: EFI Essential Suite: EF	3000004803-PS1	6,000	6,000.00		282.18	199.98	159.24	135.06							
EFI Essential Suite: DSF Essential to DSF Premiur	3000004804-PS1	2,000	1,306.00		61.42	43.53	34.66	29.40							
ANNUAL SUBSCRIPTION: EFI Essential Suite: DS	3000005013-PS1	15,000	15,000.00		705.45	499.95	398.10	337.65							
DSF Essential Platform Implementation Package (	3000004810-PS1	5,520	5,520.00		259.61	183.98	146.50	124.26							
Ricoh, Savin, Lanier Toner Container Return Box	003838MIU	20	13.00		0.61	0.43	0.35	0.29							